



# ALCHEMY

TECH GROUP

ALCHEMY TECHNOLOGY GROUP SERVICES		
SKU	DESCRIPTION	MSRP
ATG ARC 1HS	Alchemy Consulting Services - Architect - 1 Hour	\$400.00
ATG ARC 1HW	Alchemy Consulting Services - Architect - 1 Hour - Weekend Rate	\$600.00
ATG ARC 1HH	Alchemy Consulting Services - Architect - 1 Hour - Holiday Rate	\$800.00
ATG CON 1HS	Alchemy Consulting Services - Consultant - 1 Hour	\$360.00
ATG CON 1HW	Alchemy Consulting Services - Consultant - 1 Hour - Weekend Rate	\$540.00
ATG CON 1HH	Alchemy Consulting Services - Consultant - 1 Hour - Holiday Rate	\$720.00
ATG PM 1HS	Alchemy Consulting Services - Project Manager - 1 Hour	\$275.00

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DIR-TSO-4385  
Alchemy Technology Group, LLC

AGARI				
Part Number	Product Name	Part Description		MSRP
<b>Agari Brand Protection (1YR)</b>				
ABP-1-EV-10M	Agari Brand Protection 1 Year	Annual Subscription for outbound e-mail protection for up to 10 Million emails/year.		\$95,750.00
ABP-1-EV-25M	Agari Brand Protection 1 Year	Annual Subscription for outbound e-mail protection for up to 25 Million emails/year.		\$112,000.00
ABP-1-EV-75M	Agari Brand Protection 1 Year	Annual Subscription for outbound e-mail protection for up to 75 Million emails/year.		\$195,000.00
ABP-1-EV-100M	Agari Brand Protection 1 Year	Annual Subscription for outbound e-mail protection for up to 100 Million emails/year.		\$215,000.00
ABP-1-EV-250M	Agari Brand Protection 1 Year	Annual Subscription for outbound e-mail protection for up to 250 Million emails/year.		\$265,000.00
ABP-1-EV-500M	Agari Brand Protection 1 Year	Annual Subscription for outbound e-mail protection for up to 500 Million emails/year.		\$320,000.00
ABP-1-EV-1B	Agari Brand Protection 1 Year	Annual Subscription for outbound e-mail protection for up to 1 Billion emails/year.		\$450,000.00
ABP-1-EV-5B	Agari Brand Protection 1 Year	Annual Subscription for outbound e-mail protection for up to 5 Billion emails/year.		\$560,000.00
ABP-1-EV-10B	Agari Brand Protection 1 Year	Annual Subscription for outbound e-mail protection for up to 10 Billion emails/year.		\$630,000.00
<b>Agari Brand Protection (3YR)</b>				
ABP-3-EV-10M	Agari Brand Protection 3 Years	Three Year Subscription for outbound e-mail protection for up to 10 Million emails/year.		\$229,800.00
ABP-3-EV-25M	Agari Brand Protection 3 Years	Three Year Subscription for outbound e-mail protection for up to 25 Million emails/year.		\$268,800.00
ABP-3-EV-75M	Agari Brand Protection 3 Years	Three Year Subscription for outbound e-mail protection for up to 75 Million emails/year.		\$468,000.00
ABP-3-EV-100M	Agari Brand Protection 3 Years	Three Year Subscription for outbound e-mail protection for up to 100 Million emails/year.		\$516,000.00
ABP-3-EV-250M	Agari Brand Protection 3 Years	Three Year Subscription for outbound e-mail protection for up to 250 Million emails/year.		\$636,000.00
ABP-3-EV-500M	Agari Brand Protection 3 Years	Three Year Subscription for outbound e-mail protection for up to 500 Million emails/year.		\$768,000.00
ABP-3-EV-1B	Agari Brand Protection 3 Years	Three Year Subscription for outbound e-mail protection for up to 1 Billion emails/year.		\$1,080,000.00
ABP-3-EV-5B	Agari Brand Protection 3 Years	Three Year Subscription for outbound e-mail protection for up to 5 Billion emails/year.		\$1,344,000.00
ABP-3-EV-10B	Agari Brand Protection 3 Years	Three Year Subscription for outbound e-mail protection for up to 10 Billion emails/year.		\$1,512,000.00
Part Number	Product Name	Part Description	Mailbox Band	MSRP
<b>Agari Business Fraud Protection (1YR) - TO BE RETIRED AND REPLACED WITH AGARI BRAND PROTECTION</b>				
ABFP-1-MB-1K to 1.5K	Agari Business Fraud Protection 1 Year		1,000 to 1,500	\$20.00
ABFP-1-MB-3K	Agari Business Fraud Protection 1 Year		1,501 to 3,000	\$19.00
ABFP-1-MB-5K	Agari Business Fraud Protection 1 Year		3,001 to 5,000	\$15.00
ABFP-1-MB-10K	Agari Business Fraud Protection 1 Year	Annual Subscription to protect up to 5 domains, per mailbox price	5,001 to 10,000	\$11.00
ABFP-1-MB-25K	Agari Business Fraud Protection 1 Year		10,001 to 25,000	\$8.00
ABFP-1-MB-50K	Agari Business Fraud Protection 1 Year		25,001 to 50,000	\$5.50
ABFP-1-MB-100K	Agari Business Fraud Protection 1 Year		50,001 to 100,000	\$4.25
ABFP-1-MB-100K+	Agari Business Fraud Protection 1 Year		> 100,000	\$3.50
<b>Agari Business Fraud Protection (3YR) - TO BE RETIRED AND REPLACED WITH AGARI BRAND PROTECTION</b>				
ABFP-3-MB-1K to 1.5K	Agari Business Fraud Protection 3 Years		1,000 to 1,500	\$48.00
ABFP-3-MB-3K	Agari Business Fraud Protection 3 Years		1,501 to 3,000	\$45.60
ABFP-3-MB-5K	Agari Business Fraud Protection 3 Years		3,001 to 5,000	\$36.00
ABFP-3-MB-10K	Agari Business Fraud Protection 3 Years	Annual Subscription to protect up to 5 domains, per mailbox price	5,001 to 10,000	\$26.40
ABFP-3-MB-25K	Agari Business Fraud Protection 3 Years		10,001 to 25,000	\$19.20
ABFP-3-MB-50K	Agari Business Fraud Protection 3 Years		25,001 to 50,000	\$13.20
ABFP-3-MB-100K	Agari Business Fraud Protection 3 Years		50,001 to 100,000	\$10.20

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ABFP-3-MB-100K+	Agari Buiness Fraud Protection 3 Years		> 100,000	\$8.40
<b>Agari Phishing Defense (1YR)</b>				
APD-1-MB-1K to 1.5K	Agari Phishing Defense 1 Year	Annual Subscription for advanced inbound e-mail protection, per mailbox price for up to 1,500 mailboxes.	1,000 to 1,500	\$46.00
APD-1-MB-3K	Agari Phishing Defense 1 Year	Annual Subscription for advanced inbound e-mail protection, per mailbox price for 1,501 to 3,000 mailboxes.	1,501 to 3,000	\$39.00
APD-1-MB-5K	Agari Phishing Defense 1 Year	Annual Subscription for advanced inbound e-mail protection, per mailbox price for 3,001 to 5,000 mailboxes.	3,001 to 5,000	\$32.00
APD-1-MB-10K	Agari Phishing Defense 1 Year	Annual Subscription for advanced inbound e-mail protection, per mailbox price for 5,001 to 10,000 mailboxes.	5,001 to 10,000	\$27.00
APD-1-MB-25K	Agari Phishing Defense 1 Year	Annual Subscription for advanced inbound e-mail protection, per mailbox price for 10,001 to 25,000 mailboxes.	10,001 to 25,000	\$20.00
APD-1-MB-50K	Agari Phishing Defense 1 Year	Annual Subscription for advanced inbound e-mail protection, per mailbox price for 25,001 to 50,000 mailboxes.	25,001 to 50,000	\$13.00
APD-1-MB-100K	Agari Phishing Defense 1 Year	Annual Subscription for advanced inbound e-mail protection, per mailbox price for 50,001 to 100,000 mailboxes.	50,001 to 100,000	\$10.00
APD-1-MB-100K+	Agari Phishing Defense 1 Year	Annual Subscription for advanced inbound e-mail protection, per mailbox price for more then 100,000 mailboxes.	> 100,000	\$9.00
<b>Agari Phishing Defense (3YR)</b>				
APD-3-MB-1K to 1.5K	Agari Phishing Defense 3 Years	Three Year Subscription for advanced inbound e-mail protection, per mailbox price for up to 1,500 mailboxes.	1,000 to 1,500	\$110.40
APD-3-MB-3K	Agari Phishing Defense 3 Years	Three Year Subscription for advanced inbound e-mail protection, per mailbox price for 1,501 to 3,000 mailboxes.	1,501 to 3,000	\$93.60
APD-3-MB-5K	Agari Phishing Defense 3 Years	Three Year Subscription for advanced inbound e-mail protection, per mailbox price for 3,001 to 5,000 mailboxes.	3,001 to 5,000	\$76.80
APD-3-MB-10K	Agari Phishing Defense 3 Years	Three Year Subscription for advanced inbound e-mail protection, per mailbox price for 5,001 to 10,000 mailboxes.	5,001 to 10,000	\$64.80
APD-3-MB-25K	Agari Phishing Defense 3 Years	Three Year Subscription for advanced inbound e-mail protection, per mailbox price for 10,001 to 25,000 mailboxes.	10,001 to 25,000	\$48.00
APD-3-MB-50K	Agari Phishing Defense 3 Years	Three Year Subscription for advanced inbound e-mail protection, per mailbox price for 25,001 to 50,000 mailboxes.	25,001 to 50,000	\$31.20
APD-3-MB-100K	Agari Phishing Defense 3 Years	Three Year Subscription for advanced inbound e-mail protection, per mailbox price for 50,001 to 100,000 mailboxes.	50,001 to 100,000	\$24.00
APD-3-MB-100K+	Agari Phishing Defense 3 Years	Three Year Subscription for advanced inbound e-mail protection, per mailbox price for more then 100,000 mailboxes.	> 100,000	\$21.60
<b>Agari Phishing Response (1YR)</b>				
APR-1-1K to 1.5K	Agari Phishing Response 1 Year	Annual Subscription to contain and remediate incidents, per mailbox price for up to 1,500 mailboxes.	1,000 to 1,500	\$42.00
APR-1-3K	Agari Phishing Response 1 Year	Annual Subscription to contain and remediate incidents, per mailbox price for 1,501 to 3,000 mailboxes.	1,501 to 3,000	\$34.00

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APR-1-5K	Agari Phishing Response 1 Year	Annual Subscription to contain and remediate incidents, per mailbox price for 3,001 to 5,000 mailboxes.	3,001 to 5,000	\$26.00
APR-1-10K	Agari Phishing Response 1 Year	Annual Subscription to contain and remediate incidents, per mailbox price for 5,001 to 10,000 mailboxes.	5,001 to 10,000	\$19.00
APR-1-25K	Agari Phishing Response 1 Year	Annual Subscription to contain and remediate incidents, per mailbox price for 10,001 to 25,000 mailboxes.	10,001 to 25,000	\$15.00
APR-1-50K	Agari Phishing Response 1 Year	Annual Subscription to contain and remediate incidents, per mailbox price for 25,001 to 50,000 mailboxes.	25,001 to 50,000	\$11.00
APR-1-100K	Agari Phishing Response 1 Year	Annual Subscription to contain and remediate incidents, per mailbox price for 50,001 to 100,000 mailboxes.	50,001 to 100,000	\$8.00
APR-1-100+	Agari Phishing Response 1 Year	Annual Subscription to contain and remediate incidents, per mailbox price more than 100,000 mailboxes.	> 100,000	\$6.00
<b>Agari Phishing Response (3YR)</b>				
APR-3-1K to 1.5K	Agari Phishing Response 3 Years	Three Year Subscription to contain and remediate incidents, per mailbox price for up to 1,500 mailboxes.	1,000 to 1,500	\$100.80
APR-3-3K	Agari Phishing Response 3 Years	Three Year Subscription to contain and remediate incidents, per mailbox price for 1,501 to 3,000 mailboxes.	1,501 to 3,000	\$81.60
APR-3-5K	Agari Phishing Response 3 Years	Three Year Subscription to contain and remediate incidents, per mailbox price for 3,001 to 5,000 mailboxes.	3,001 to 5,000	\$62.40
APR-3-10K	Agari Phishing Response 3 Years	Three Year Subscription to contain and remediate incidents, per mailbox price for 5,001 to 10,000 mailboxes.	5,001 to 10,000	\$45.60
APR-3-25K	Agari Phishing Response 3 Years	Three Year Subscription to contain and remediate incidents, per mailbox price for 10,001 to 25,000 mailboxes.	10,001 to 25,000	\$36.00
APR-3-50K	Agari Phishing Response 3 Years	Three Year Subscription to contain and remediate incidents, per mailbox price for 25,001 to 50,000 mailboxes.	25,001 to 50,000	\$26.40
APR-3-100K	Agari Phishing Response 3 Years	Three Year Subscription to contain and remediate incidents, per mailbox price for 50,001 to 100,000 mailboxes.	50,001 to 100,000	\$19.20
APR-3-100+	Agari Phishing Response 3 Years	Three Year Subscription to contain and remediate incidents, per mailbox price more than 100,000 mailboxes.	> 100,000	\$14.40
<b>Agari Bundle 1 (1Yr)</b>				
AB1-1-3K	1Y Agari Bundle 1 (Includes APD, APR, BP)	1 Year Bundled Subscription for Agari Bundle 1 (Includes Agari Phishing Defense, Agari Brand Protection, and Agari Phishing Response), per mailbox price.	1,000 - 2,999	\$68.42
AB1-1-5K	1Y Agari Bundle 1 (Includes APD, APR, BP)	1 Year Bundled Subscription for Agari Bundle 1 (Includes Agari Phishing Defense, Agari Brand Protection, and Agari Phishing Response), per mailbox price.	3,000 - 5,000	\$68.42
AB1-1-10K	1Y Agari Bundle 1 (Includes APD, APR, BP)	1 Year Bundled Subscription for Agari Bundle 1 (Includes Agari Phishing Defense, Agari Brand Protection, and Agari Phishing Response), per mailbox price.	5,001 - 10,000	\$52.77

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AB1-1-25K	1Y Agari Bundle 1 (Includes APD, APR, BP)	1 Year Bundled Subscription for Agari Bundle 1 (Includes Agari Phishing Defense, Agari Brand Protection, and Agari Phishing Response), per mailbox price.	10,001 - 25,000	\$39.54
AB1-1-50K	1Y Agari Bundle 1 (Includes APD, APR, BP)	1 Year Bundled Subscription for Agari Bundle 1 (Includes Agari Phishing Defense, Agari Brand Protection, and Agari Phishing Response), per mailbox price.	25,001 - 50,000	\$27.14
AB1-1-100K	1Y Agari Bundle 1 (Includes APD, APR, BP)	1 Year Bundled Subscription for Agari Bundle 1 (Includes Agari Phishing Defense, Agari Brand Protection, and Agari Phishing Response), per mailbox price.	50,001 - 100,000	\$20.56
AB1-1-100K+	1Y Agari Bundle 1 (Includes APD, APR, BP)	1 Year Bundled Subscription for Agari Bundle 1 (Includes Agari Phishing Defense, Agari Brand Protection, and Agari Phishing Response), per mailbox price.	> 100,000	\$17.06
<b>Agari Bundle 1 (3Yr)</b>				
AB1-3-3K	3Y Agari Bundle 1 (Includes APD, APR, BP)	3 Year Bundled Subscription for Agari Bundle 1 (Includes Agari Phishing Defense, Agari Brand Protection, and Agari Phishing Response), per mailbox price.	1,000 - 2,999	\$164.21
AB1-3-5K	3Y Agari Bundle 1 (Includes APD, APR, BP)	3 Year Bundled Subscription for Agari Bundle 1 (Includes Agari Phishing Defense, Agari Brand Protection, and Agari Phishing Response), per mailbox price.	3,000 - 5,000	\$164.21
AB1-3-10K	3Y Agari Bundle 1 (Includes APD, APR, BP)	3 Year Bundled Subscription for Agari Bundle 1 (Includes Agari Phishing Defense, Agari Brand Protection, and Agari Phishing Response), per mailbox price.	5,001 - 10,000	\$126.65
AB1-3-25K	3Y Agari Bundle 1 (Includes APD, APR, BP)	3 Year Bundled Subscription for Agari Bundle 1 (Includes Agari Phishing Defense, Agari Brand Protection, and Agari Phishing Response), per mailbox price.	10,001 - 25,000	\$94.90
AB1-3-50K	3Y Agari Bundle 1 (Includes APD, APR, BP)	3 Year Bundled Subscription for Agari Bundle 1 (Includes Agari Phishing Defense, Agari Brand Protection, and Agari Phishing Response), per mailbox price.	25,001 - 50,000	\$65.14
AB1-3-100K	3Y Agari Bundle 1 (Includes APD, APR, BP)	3 Year Bundled Subscription for Agari Bundle 1 (Includes Agari Phishing Defense, Agari Brand Protection, and Agari Phishing Response), per mailbox price.	50,001 - 100,000	\$49.34
AB1-3-100K+	3Y Agari Bundle 1 (Includes APD, APR, BP)	3 Year Bundled Subscription for Agari Bundle 1 (Includes Agari Phishing Defense, Agari Brand Protection, and Agari Phishing Response), per mailbox price.	> 100,000	\$40.94

Attivo Networks

Product Code	Product Name	List Price
ABSSUP-3500-1	BOTsink 3500 maintenance and support agreement -1 year	\$9,999.00
ABSSUP-5500-1	BOTsink 5500 maintenance and support agreement -1 year	\$22,499.00
ABSSUP-5500-FBR-1	BOTsink 5500-FBR maintenance and support agreement -1 year	\$23,749.00
ABSSUP-5500HC-1	BOTsink 5500HC appliance with Medical IOT Image service and support agreement -1 year	\$24,999.00
ABSSUP-ACM-1	BOTsink Central Manager appliance, maintenance and support agreement - 1 year	\$12,499.00
ABSSUP-EDN-1000-P-1	Endpoint Detection Net (EDN) solution 1000 nodes service and support agreement - 1 year	\$26,250.00
ABSSUP-EDN-100-P-1	Endpoint Detection Net (EDN) solution 100 nodes service and support agreement -1 year	\$2,625.00
ABSSUP-TD-VMW-1	ThreatDirect virtual forwarder for VMware, 8 subnets, maintenance and support agreement - 1 year	\$1,800.00
ABSSUP-VM-32L-1	32 subnet license for BOTsink VM maintenance and support agreement- 1 year	\$7,200.00
ABSSUP-VM-ACM-VMW-1	BOTsink Central Manager virtual appliance, maintenance and support agreement - 1 year	\$11,249.00
ABSSUP-VM-VMW-1	BOTsink virtual appliance maintenance and support agreement - 1 year	\$8,999.00
ABS-3500	BOTsink 3500 appliance	\$39,995.00
ABS-5500	BOTsink 5500 appliance.	\$89,995.00
ABS-5500-NFR	BOTsink 5500 appliance with 25 licenses for EDN, 1 license ThreatDirect virtual forwarder and 1 license TDEP. Price includes 3 years maintenance and support	\$26,758.00
ABS-ACM	BOTsink Central Manager Appliance	\$49,995.00
ABSV-ACM-VMW	BOTsink Central Manager virtual appliance	\$44,995.00
ABSV-VMW	BOTsink virtual appliance	\$35,995.00
ABS-ADS-1000-1	ADsecure for Active Directory protection 1000 nodes annual license-1 year	\$15,000.00
ABS-ADS-100-1	ADSecure for Active Directory protection 100 nodes annual license-1 year	\$1,500.00
ABS-ADSPCKG>10K-1-1	ADSecure (EDS) & BOTsink bundle for 10,001-200,000 Endpoints annual per endpoint license-1 year	\$20.00
ABS-ADSPCKG2K-10K-1-1	ADSecure (EDS) & BOTsink bundle for 2,001-10,000 Endpoints annual per endpoint license-1 year	\$21.00
ABS-ADSPCKG500-2K-1	ADSecure (EDS) & BOTsink bundle for 500-2,000 Endpoints annual license-1 year	\$37,000.00
ABS-EDN-1000-1	Endpoint Detection Net (EDN) solution 1000 nodes annual license-1 year	\$35,000.00
ABS-EDN-100-1	Endpoint Detection Net (EDN) solution 100 nodes annual license-1 year	\$3,500.00
ABS-TDEP-100-1	ThreatDirectEP solution for 100 VLANs/Subnets annual license - 1 year	\$30,000.00
ABS-TDEP-1-1	ThreatDirectEP solution for 1 VLAN/Subnet annual license - 1 year	\$300.00
ABSVML-32L	32 VLAN license for all virtual BOTsink Appliances	\$28,800.00
ABSV-VM-TD-AWS-1	ThreatDirect virtual forwarder for cloud, supports up to 8 subnets- 1 year annual license	\$4,200.00
ABSV-VM-TD-VMW-1	ThreatDirect virtual forwarder, supports up to 8 subnets - 1 year annual license	\$2,400.00
ABS-3500-SUB-1	BOTsink 3500 appliance, 1 Year Subscription.	\$28,330.00
ABS-5500-SUB-1	BOTsink 5500 appliance. 1 Year Subscription.	\$62,497.00
ABS-ACM-SUB-1	BOTsink Central Manager appliance, support all BOTsink models. 1 year Subscription	\$39,164.00
ABSV-ACM-VMW-SUB-1	BOTsink Central Manager virtual appliance, support all BOTsink models. 1 year Subscription	\$26,247.00
ABSVML-32L-SUB-1	32 VLAN license for all virtual BOTsink Appliance, 1 year subscription	\$16,800.00
ABSV-VMW-SUB-1	BOTsink virtual appliance 1 Year subscription	\$20,997.00
ABSPLATSUP-1	1 year Platinum support with dedicated technical account manager	\$67,400.00
ABSPROFSUP-1	Professional Services Platinum Support Services	\$2,500.00
ABSPROFSUP-HC	Professional Services HealthCheck – Remote or Onsite	\$5,000.00
ABSPROFSUP-QS	Professional Services Quickstart Deployment Support	\$10,000.00
ABSPROFSUP-TR	Attivo Deception Solution Training Package – 10 Seats	\$8,000.00
ABSPROFSUP-TR1	Attivo Deception Solution Training 1 Seat – Remote Only	\$650.00
ABSPROFSUP-TR5	Attivo Deception Solution Training – 5 Seats	\$2,000.00

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<b>BEYOND TRUST</b>		
<b>Part Number</b>	<b>Product Description</b>	<b>USD</b>
ADB-LIC	AD Bridge License	\$349.00
ADB-LIC-ENT	AD Bridge License	\$349.00
ADB-MNT-ENT	AD Bridge Enterprise Edition for Servers Maintenance	\$69.80
ADB-MNT-ENT	AD Bridge Enterprise Edition for Servers Maintenance	\$69.80
ADB-MNT-ENT	AD Bridge Enterprise Edition for Servers Maintenance	\$69.80
ADB-ESS-ENT	AD Bridge Appliance ESS	\$69.80
ADB-ESS-ENT	AD Bridge Appliance ESS	\$69.80
ADB-LIC-WS	AD Bridge for Workstations License	\$69.00
ADB-MNT-WS	AD Bridge for Workstations Maintenance	\$13.80
ADB-MNT-WS	AD Bridge for Workstations Maintenance	\$13.80
ADB-MNT-WS	AD Bridge for Workstations Maintenance	\$13.80
ADB-ESS-WS	AD Bridge for Workstations ESS	\$13.80
ADB-ESS-WS	AD Bridge for Workstations ESS	\$13.80
PSPKG-ADB-PSON-T1	AD Bridge with Privilege Management for Servers Management Console - Onsite - T&E Extra - Tier 1 Implementation Package	\$13,750.00
PSPKG-ADB-PSON-T2	AD Bridge with Privilege Management for Servers Management Console - Onsite - T&E Extra - Tier 2 Implementation Package	\$27,500.00
PSPKG-ADB-PSON-T3	AD Bridge with Privilege Management for Servers Management Console - Onsite - T&E Extra - Tier 3 Implementation Package	\$41,250.00
BT-ADB-PSON-TC	AD Bridge with Privilege Management for Servers Management Console - Onsite - T&E Extra - Per Day	\$2,500.00
PSPKG-ADB-PSRE-T1	AD Bridge with Privilege Management for Servers Management Console - Remote Only - Tier 1 Implementation Package	\$13,750.00
PSPKG-ADB-PSRE-T2	AD Bridge with Privilege Management for Servers Management Console - Remote Only - Tier 2 Implementation Package	\$27,500.00
PSPKG-ADB-PSRE-T3	AD Bridge with Privilege Management for Servers Management Console - Remote Only - Tier 3 Implementation Package	\$41,250.00
BT-ADB-PSRE-TC	AD Bridge with Privilege Management for Servers Management Console - Remote Only - Per Day	\$2,500.00
BT-APP-20-V5	Unified Vulnerability Appliance UVM20 (Physical)	\$15,595.00
BT-APP-20-V5-MNT	Unified Vulnerability Appliance UVM20 (Physical) Standard Maintenance	\$3,430.90
BT-APP-20-V5-ESS	Unified Vulnerability Appliance UVM20 (Physical) Standard ESS	\$3,430.90
BT-APP-20SF-V5	Unified Vulnerability Appliance UVM20 - SQL Free (Physical)	\$8,885.00
BT-APP-20SF-V5-MNT	Unified Vulnerability Appliance UVM20 - SQL Free (Physical) Standard Maintenance	\$1,954.70
BT-APP-20SF-V5-ESS	Unified Vulnerability Appliance UVM20 - SQL Free (Physical) Standard ESS	\$1,954.70
BT-APP-50-V5	Unified Vulnerability Appliance UVM50 (Physical)	\$31,545.00
BT-APP-50-V5-MNT	Unified Vulnerability Appliance UVM50 (Physical) Standard Maintenance	\$6,939.90
BT-APP-50-V5-ESS	Unified Vulnerability Appliance UVM50 (Physical) Standard ESS	\$6,939.90
BT-APP-651	Enterprise Vulnerability 651 Security Management Appliance (Physical)	\$2,495.00
BT-APP-651UPG	Enterprise Vulnerability 651 Security Management Appliance (Physical) Upgrade	\$500.00
BT-APP-SQL-V5	Unified Vulnerability Appliance with SQL Always-On Appliance (Physical)	\$100,000.00
BT-APP-SQL-V5-MNT	Unified Vulnerability Appliance with SQL Always-On Appliance (Physical) Standard Maintenance	\$22,000.00
BT-APP-SQL-V5-ESS	Unified Vulnerability Appliance with SQL Always-On Appliance (Physical) Standard ESS	\$22,000.00
BT-APP-V20-V5	Unified Vulnerability Appliance UVM20 (Virtual)	\$10,235.00
BT-APP-V20-V5-MNT	Unified Vulnerability Appliance UVM20 (Virtual) Standard Maintenance	\$2,251.70

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<b>BEYOND TRUST</b>		
<b>Part Number</b>	<b>Product Description</b>	<b>USD</b>
BT-APP-V20-V5-ESS	Unified Vulnerability Appliance UVM20 (Virtual) Standard ESS	\$2,251.70
BT-APP-V20SF-V5	Unified Vulnerability Appliance UVM20 - SQL Free (Virtual)	\$1,325.00
BT-APP-V20SF-V5-MNT	Unified Vulnerability Appliance UVM20 - SQL Free (Virtual) Standard Maintenance	\$291.50
BT-APP-V20SF-V5-ESS	Unified Vulnerability Appliance UVM20 - SQL Free (Virtual) Standard ESS	\$291.50
BT-IC3-PSON-T1	Privilege Management iC3 - Onsite- T&E Included - Tier 1 Installation Package	\$12,500.00
PSPKG-IC3-PSRE-T1	Privilege Management iC3 - Remote Only - Tier 1 Installation Package	\$5,500.00
PSPKG-PBUA-PSON-T1	Privilege Management for Unix/Linux with BeyondInsight - Onsite - T&E Extra - Tier 1 Implementation Package	\$13,750.00
PSPKG-PBUA-PSON-T2	Privilege Management for Unix/Linux with BeyondInsight - Onsite - T&E Extra - Tier 2 Implementation Package	\$27,500.00
PSPKG-PBUA-PSON-T3	Privilege Management for Unix/Linux with BeyondInsight - Onsite - T&E Extra - Tier 3 Implementation Package	\$41,250.00
BT-PBUA-PSON-TC	Privilege Management for Unix/Linux with BeyondInsight - Onsite - T&E Extra - Per Day	\$2,500.00
PSPKG-PBUA-PSRE-T1	Privilege Management for Unix/Linux with BeyondInsight - Remote Only - Tier 1 Implementation Package	\$13,750.00
PSPKG-PBUA-PSRE-T2	Privilege Management for Unix/Linux with BeyondInsight - Remote Only - Tier 2 Implementation Package	\$27,500.00
PSPKG-PBUA-PSRE-T3	Privilege Management for Unix/Linux with BeyondInsight - Remote Only - Tier 3 Implementation Package	\$41,250.00
BT-PBUA-PSRE-TC	Privilege Management for Unix/Linux with BeyondInsight - Remote Only - Per Day	\$2,500.00
PSPKG-PBUE-PSON-T1	Privilege Management for Unix/Linux Essentials with BeyondInsight - Onsite - T&E Extra - Tier 1 Implementation Package	\$13,750.00
PSPKG-PBUE-PSON-T2	Privilege Management for Unix/Linux Essentials with BeyondInsight - Onsite - T&E Extra - Tier 2 Implementation Package	\$27,500.00
PSPKG-PBUE-PSON-T3	Privilege Management for Unix/Linux Essentials with BeyondInsight - Onsite - T&E Extra - Tier 3 Implementation Package	\$41,250.00
BT-PBUE-PSON-TC	Privilege Management for Unix/Linux Essentials with BeyondInsight - Onsite - T&E Extra - Per Day	\$2,500.00
PSPKG-PBUE-PSRE-T1	Privilege Management for Unix/Linux Essentials with BeyondInsight - Remote Only - Tier 1 Implementation Package	\$13,750.00
PSPKG-PBUE-PSRE-T2	Privilege Management for Unix/Linux Essentials with BeyondInsight - Remote Only - Tier 2 Implementation Package	\$27,500.00
PSPKG-PBUE-PSRE-T3	Privilege Management for Unix/Linux Essentials with BeyondInsight - Remote Only - Tier 3 Implementation Package	\$41,250.00
BT-PBUE-PSRE-TC	Privilege Management for Unix/Linux Essentials with BeyondInsight - Remote Only - Per Day	\$2,500.00
PSPKG-PI-PSON-T2	Privileged Identity - Onsite - T&E Extra - Tier 2 Implementation Package	\$13,750.00
PSPKG-PI-PSON-T3	Privileged Identity - Onsite - T&E Extra - Tier 3 Implementation Package	\$27,500.00
BT-PI-PSON-TC	Privileged Identity - Onsite - T&E Extra - Per Day	\$2,500.00
PSPKG-PI-PSRE-T1	Privileged Identity - Remote Only - Tier 1 Implementation Package	\$8,250.00
PSPKG-PI-PSRE-T2	Privileged Identity - Remote Only - Tier 2 Implementation Package	\$13,750.00
PSPKG-PI-PSRE-T3	Privileged Identity - Remote Only - Tier 3 Implementation Package	\$27,500.00
BT-PI-PSRE-TC	Privileged Identity - Remote Only - Per Day	\$2,500.00
PSPKG-PMDD-PSRE-T1	Privilege Management Quick-Start for Desktops - Remote Only - Tier 1 Implementation Package	\$8,250.00
PSPKG-PMDD-PSRE-T2	Privilege Management Quick-Start for Desktops - Remote Only - Tier 2 Implementation Package	\$13,750.00
PSPKG-PMDD-PSRE-T3	Privilege Management Quick-Start for Desktops - Remote Only - Tier 3 Implementation Package	\$19,250.00
BT-PMDD-PSON-T1	Privilege Management for Desktop with BeyondInsight - Onsite - T&E Extra - Tier 1 Implementation Package	\$12,500.00
BT-PMDD-PSON-T2	Privilege Management for Desktop with BeyondInsight - Onsite - T&E Extra - Tier 2 Implementation Package	\$25,000.00
BT-PMDD-PSON-T3	Privilege Management for Desktop with BeyondInsight - Onsite - T&E Extra - Tier 3 Implementation Package	\$37,500.00
BT-PMDD-PSON-TC	Privilege Management for Desktop with BeyondInsight - Onsite - T&E Extra - Per Day	\$2,500.00
BT-PMDD-PSRE-T1	Privilege Management for Desktop with BeyondInsight - Remote Only - Tier 1 Implementation Package	\$12,500.00

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DIR-TSO-4385  
Alchemy Technology Group, LLC

<b>BEYOND TRUST</b>		
<b>Part Number</b>	<b>Product Description</b>	<b>USD</b>
BT-PMDP-PSRE-T2	Privilege Management for Desktop with BeyondInsight - Remote Only - Tier 2 Implementation Package	\$25,000.00
BT-PMDP-PSRE-T3	Privilege Management for Desktop with BeyondInsight - Remote Only - Tier 3 Implementation Package	\$37,500.00
BT-PMDP-PSRE-TC	Privilege Management for Desktop with BeyondInsight - Remote Only - Per Day	\$2,500.00
PSPKG-PRAPI-PSON-T1	Privileged Remote Access with Privileged Identity - Onsite - T&E Extra - Tier 1 Implementation Package	\$13,750.00
PSPKG-PRAPI-PSON-T2	Privileged Remote Access with Privileged Identity - Onsite - T&E Extra - Tier 2 Implementation Package	\$27,500.00
PSPKG-PRAPI-PSON-T3	Privileged Remote Access with Privileged Identity - Onsite - T&E Extra - Tier 3 Implementation Package	\$41,250.00
BT-PRAPI-PSON-TC	Privileged Remote Access with Privileged Identity - Onsite - T&E Extra - Per Day	\$2,500.00
PSPKG-PRAPI-PSRE-T1	Privileged Remote Access with Privileged Identity - Remote Only - Tier 1 Implementation Package	\$13,750.00
PSPKG-PRAPI-PSRE-T2	Privileged Remote Access with Privileged Identity - Remote Only - Tier 2 Implementation Package	\$27,500.00
PSPKG-PRAPI-PSRE-T3	Privileged Remote Access with Privileged Identity - Remote Only - Tier 3 Implementation Package	\$41,250.00
BT-PRAPI-PSRE-TC	Privileged Remote Access with Privileged Identity - Remote Only - Per Day	\$2,500.00
PSPKG-PRA-PSON-T3	Privileged Remote Access - Onsite - T&E Extra - Tier 3 Implementation Package	\$13,750.00
BT-PRA-PSON-TC	Privileged Remote Access - Onsite - T&E Extra - Per Day	\$2,500.00
PSPKG-PRA-PSRE-T1	Privileged Remote Access - Remote Only - Tier 1 Implementation Package	\$2,750.00
PSPKG-PRA-PSRE-T2	Privileged Remote Access - Remote Only - Tier 2 Implementation Package	\$5,500.00
PSPKG-PRA-PSRE-T3	Privileged Remote Access - Remote Only - Tier 3 Implementation Package	\$13,750.00
BT-PRA-PSRE-TC	Privileged Remote Access - Remote Only - Per Day	\$2,500.00
BT-PRARS-PSRE-HCE1	Remote Support/Privileged Remote Access/Privileged Identity Health Check - Remote Only - Tier 1 Implementation Package	\$2,500.00
BT-PRARS-PSRE-HCE2	Remote Support/Privileged Remote Access/Privileged Identity Health Check - Remote Only - Tier 2 Implementation Package	\$5,000.00
BT-PRARS-PSRE-HCE3	Remote Support/Privileged Remote Access/Privileged Identity Health Check - Remote Only - Tier 3 Implementation Package	\$7,500.00
BT-PRARS-PSRE-HCEC	Remote Support/Privileged Remote Access/Privileged Identity Health Check - Remote Only - Per Day	\$2,500.00
BT-PRARS-PSRE-T1	Remote Support/Privileged Remote Access Upgrade/Migration - Remote Only - Tier 1 Implementation Package	\$2,500.00
PSPKG-PRARS-PSRE-T2	Remote Support/Privileged Remote Access Upgrade/Migration - Remote Only - Tier 2 Implementation Package	\$5,500.00
PSPKG-PRARS-PSRE-T3	Remote Support/Privileged Remote Access Upgrade/Migration - Remote Only - Tier 3 Implementation Package	\$8,250.00
BT-PRARS-PSRE-TC	Remote Support/Privileged Remote Access Upgrade/Migration - Remote Only - Per Day	\$2,500.00
PSPKG-PWS-PSON-T1	Password Safe with BeyondInsight - Onsite - T&E Extra - Tier 1 Implementation Package	\$13,750.00
PSPKG-PWS-PSON-T2	Password Safe with BeyondInsight - Onsite - T&E Extra - Tier 2 Implementation Package	\$27,500.00
PSPKG-PWS-PSON-T3	Password Safe with BeyondInsight - Onsite - T&E Extra - Tier 3 Implementation Package	\$41,250.00
BT-PWS-PSON-TC	Password Safe with BeyondInsight - Onsite - T&E Extra - Per Day	\$2,500.00
PSPKG-PWS-PSRE-T1	Password Safe with BeyondInsight - Remote Only - Tier 1 Implementation Package	\$13,750.00
PSPKG-PWS-PSRE-T2	Password Safe with BeyondInsight - Remote Only - Tier 2 Implementation Package	\$27,500.00
PSPKG-PWS-PSRE-T3	Password Safe with BeyondInsight - Remote Only - Tier 3 Implementation Package	\$41,250.00
BT-PWS-PSRE-TC	Password Safe/Privilege Management for Desktop with BeyondInsight - Remote Only - Per Day	\$2,500.00
PSPKG-RS-PSON-T3	Remote Support - Onsite - T&E Extra - Tier 3 Implementation Package	\$13,750.00
BT-RS-PSON-TC	Remote Support - Onsite - T&E Extra - Per Day	\$2,500.00
PSPKG-RS-PSRE-T1	Remote Support - Remote Only - Tier 1 Implementation Package	\$2,750.00
PSPKG-RS-PSRE-T2	Remote Support - Remote Only - Tier 2 Implementation Package	\$5,500.00

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<b>BEYOND TRUST</b>		
<b>Part Number</b>	<b>Product Description</b>	<b>USD</b>
PSPKG-RS-PSRE-T3	Remote Support - Remote Only - Tier 3 Implementation Package	\$13,750.00
BT-RS-PSRE-TC	Remote Support - Remote Only - Per Day	\$2,500.00
BT-SERVICES-PSON-ARC	PS - Architect (T&E Extra)	\$3,000.00
BT-SERVICES-PSON-ENG	PS - Engineer (T&E Extra)	\$2,500.00
PSPKG-PSON-HCE3	Health Check - Onsite - T&E Extra - Standard Package and Architecture Review - 4 Days	\$11,000.00
PSPKG-PSON-HCE4	Health Check - Onsite - T&E Extra - Full Health Check and Expansion Workshop - 5 Days	\$13,750.00
BT-SERVICES-PSON-HCEC	Health Check - Onsite - T&E Extra - Custom Health Check and Expansion Workshop - Per Day	\$2,500.00
BT-SERVICES-PSON-PM	PS - Project Manager (T&E Extra)	\$2,000.00
BT-SERVICES-PSRE-ARC	PS - Architect (Remote Only)	\$3,000.00
BT-SERVICES-PSRE-ENG	PS - Engineer (Remote Only)	\$2,500.00
PSPKG-PSRE-HCE1	Health Check - Remote Only - Standard Package - 2 Days	\$5,500.00
PSPKG-PSRE-HCE2	Health Check - Remote Only - Large Scale/Multi-Product - 3 Days	\$8,250.00
PSPKG-PSRE-HCE3	Health Check - Remote Only - T&E Extra - Standard Package and Architecture Review - 4 Days	\$11,000.00
PSPKG-PSRE-HCE4	Health Check - Remote Only - Full Health Check and Expansion Workshop - 5 Days	\$13,750.00
BT-SERVICES-PSRE-HCEC	Health Check - Remote Only - Custom Health Check and Expansion Workshop - Per Day	\$2,500.00
BT-SERVICES-PSRE-OIGG	PS - Ongoing Implementation Manager - Quarterly Subscription - Gold	\$4,000.00
BT-SERVICES-PSRE-OIGS	PS - Ongoing Implementation Manager - Quarterly Subscription - Silver	\$2,000.00
BT-SERVICES-PSRE-PM	PS - Project Manager (Remote Only)	\$2,000.00
BTU_AD_BRIDGE_COURSE	AD Bridge, Powered by PowerBroker, Foundations Private Course	\$7,000.00
BTU_AD_BRIDGE_ELEARN	AD Bridge, Powered by PowerBroker, Foundations eLearn Course	\$750.00
BTU_AD_BRIDGE_STUDENT	AD Bridge, Powered by PowerBroker, Foundations Public Course	\$1,500.00
BTU_EVM_COURSE	Enterprise Vulnerability Management Foundations Private Course	\$7,000.00
BTU_EVM_ELEARN	Enterprise Vulnerability Management Foundations eLearning Course	\$750.00
BTU_EVM_STUDENT	Enterprise Vulnerability Management Foundations Public Course	\$1,500.00
BTU_PI_COURSE	Privileged Identity for Administrators Private Course	\$7,000.00
BTU_PI_STUDENT	Privileged Identity for Adiministrators Public Course	\$2,000.00
BTU_PMDP_ADV_COURSE	Privilege Management for Desktops, Powered by Aucto, Advanced Private Course	\$7,000.00
BTU_PMDP_ADV_STUDENT	Privilege Management for Desktops, Powered by Aucto, Advanced Public Course	\$1,500.00
BTU_PMDP_COMP_COURSE	Privilege Management for Desktops, Powered by Aucto, Complete Private Course	\$14,000.00
BTU_PMDP_COMP_STUDENT	Privilege Management for Desktops, Powered by Aucto, Complete Public Course	\$3,000.00
BTU_PMDP_COURSE	Privilege Management for Desktops, Powered by Aucto, Foundations Private Course	\$7,000.00
BTU_PMDP_STUDENT	Privilege Management for Desktops, Powered by Aucto, Foundations Public Course	\$1,500.00
BTU_PMUL_COURSE	Privilege Management for Unix & Linux Foundations Private Course	\$7,000.00
BTU_PMUL_ELEARN	Privilege Management for Unix & Linux Foundations eLearning Course	\$750.00
BTU_PMUL_STUDENT	Privilege Management for Unix & Linux Foundations Public Course	\$1,500.00
BTU_PMW_COURSE	Privilege Management for Windows, Powered by PowerBroker, Private Course	\$7,000.00
BTU_PMW_ELEARN	Privilege Management for Windows, Powered by PowerBroker, eLearning Course	\$750.00

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<b>BEYOND TRUST</b>		
<b>Part Number</b>	<b>Product Description</b>	<b>USD</b>
BTU_PMW_STUDENT	Privilege Management for Windows, Powered by PowerBroker, Public Course	\$1,500.00
BTU_PRA_COURSE	Privileged Remote Access for Administrators Private Course	\$7,000.00
BTU_PRA_STUDENT	Privileged Remote Access for Administrators Public Course	\$2,000.00
BTU_PRAUSR_COURSE	Privileged Remote Access Console for Users Private Course	\$1,750.00
BTU_PRAUSR_ELEARN	Privileged Remote Access Console eLearning	\$250.00
BTU_PRAVNDR_ELEARN	Privileged Remote Access Vendor Onboarding eLearning course	\$250.00
BTU_PS_COURSE	Password Safe Foundations Training Private Course	\$7,000.00
BTU_PS_DEP_COURSE	Password Safe Deployment Private Course	\$7,000.00
BTU_PS_DEP_ELEARN	Password Safe Deployment eLearning Course	\$750.00
BTU_PS_ELEARN	Password Safe Foundations Training eLearning Course	\$750.00
BTU_PS_STUDENT	Password Safe Foundations Training Public Course	\$1,500.00
BTU_RS_COURSE	Remote Support for Administrators Private Course	\$7,000.00
BTU_RS_STUDENT	Remote Support for Administrators Public Course	\$2,000.00
BTU_RSCHAT_WORKSHOP	Remote Support Chat Implementation Private Workshop	\$18,000.00
BTU_RSMETRICS_WORKSHOP	Remote Support Metrics Private Workshop	\$6,000.00
BTU_RSUSR_COURSE	Remote Support Console for Users Private Course	\$1,750.00
BTU_RSUSR_ELEARN	Remote Support Console for Users eLearning Course	\$250.00
BTU_UVM_COURSE	Universal Vulnerability Management Appliance Deployment Private Course	\$7,000.00
BTU_UVM_DEP_ELEARN	Universal Vulnerability Management Appliance Deployment eLearning Course	\$750.00
PSPKG-VMSE-PSON-T1	Enterprise Vulnerability Management with BeyondInsight - Onsite - T&E Extra - Tier 1 Implementation Package	\$13,750.00
PSPKG-VMSE-PSON-T2	Enterprise Vulnerability Management with BeyondInsight - Onsite - T&E Extra - Tier 2 Implementation Package	\$27,500.00
PSPKG-VMSE-PSON-T3	Enterprise Vulnerability Management with BeyondInsight - Onsite - T&E Extra - Tier 3 Implementation Package	\$41,250.00
BT-VMSE-PSON-TC	Enterprise Vulnerability Management with BeyondInsight - Onsite - T&E Extra - Per Day	\$2,500.00
PSPKG-VMSE-PSRE-T1	Enterprise Vulnerability Management with BeyondInsight - Remote Only - Tier 1 Implementation Package	\$13,750.00
PSPKG-VMSE-PSRE-T2	Enterprise Vulnerability Management with BeyondInsight - Remote Only - Tier 2 Implementation Package	\$27,500.00
PSPKG-VMSE-PSRE-T3	Enterprise Vulnerability Management with BeyondInsight - Remote Only - Tier 3 Implementation Package	\$41,250.00
PSPKG-VMSE-PSRE-TC	Enterprise Vulnerability Management with BeyondInsight - Remote Only - Per Day	\$2,500.00
ENT_TAM-REMOTE-T2	Enterprise Technical Account Manager	\$40,000.00
TAM-REMOTE-T1	Technical Account Manager	\$20,000.00
NSS-SUB	Network Security Scanner Subscription	\$1,325.00
NSS-ESS	Network Security Scanner Subscription ESS	\$1,325.00
NSS-SUB-32	Network Security Scanner (32) Subscription	\$1,325.00
NSS-ESS-32	Network Security Scanner (32) Subscription ESS	\$1,325.00
NSS-SUB-64	Network Security Scanner (64) Subscription	\$1,400.00
NSS-ESS-64	Network Security Scanner (64) Subscription ESS	\$1,400.00
NSS-SUB-128	Network Security Scanner (128) Subscription	\$1,600.00
NSS-ESS-128	Network Security Scanner (128) Subscription ESS	\$1,600.00

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<b>Part Number</b>	<b>Product Description</b>	<b>USD</b>
NSS-SUB-256	Network Security Scanner (256) Subscription	\$2,400.00
NSS-ESS-256	Network Security Scanner (256) Subscription ESS	\$2,400.00
NSS-SUB-512	Network Security Scanner (512) Subscription	\$4,030.00
NSS-ESS-512	Network Security Scanner (512) Subscription ESS	\$4,030.00
NSSC-SUB-64	Network Security Scanner Consulting (64) Subscription	\$5,193.50
NSSC-ESS-64	Network Security Scanner Consulting (64) Subscription ESS	\$5,193.50
NSSC-SUB-256	Network Security Scanner Consulting (256) Subscription	\$12,993.50
NSSC-ESS-256	Network Security Scanner Consulting (256) Subscription ESS	\$12,993.50
NSSC-SUB-5000	Network Security Scanner Consulting (5000) Subscription	\$19,493.50
NSSC-ESS-5000	Network Security Scanner Consulting (5000) Subscription ESS	\$19,493.50
NSSCSS-SUB-256	Network Security Scanner Consulting with BeyondInsight (256) Subscription	\$25,995.00
NSSCSS-ESS-256	Network Security Scanner Consulting with BeyondInsight (256) Subscription ESS	\$25,995.00
NSSCSS-SUB-5000	Network Security Scanner Consulting with BeyondInsight (5000) Subscription	\$32,495.00
NSSCSS-ESS-5000	Network Security Scanner Consulting with BeyondInsight (5000) Subscription ESS	\$32,495.00
NSSH-SUB	Network Security Scanner Host Security Scanner Subscription	\$0.01
NSSH-ESS	Network Security Scanner Host Security Scanner Subscription ESS	\$0.01
NSSST-SUB	Network Security Scanner STIG Subscription	\$4.00
NSSST-ESS	Network Security Scanner STIG Subscription Renewal	\$4.00
NSSU-SUB	Network Security Scanner Unlimited Subscription	\$1,870.00
NSSU-ESS	Network Security Scanner Unlimited Subscription Renewal	\$1,870.00
PBUA-LIC	Privilege Management Unix/Linux (Advanced) Edition License	\$3,450.00
PBUA-MNT	Privilege Management Unix/Linux (Advanced) Edition Maintenance	\$690.00
PBUA-MNT	Privilege Management Unix/Linux (Advanced) Edition Maintenance	\$690.00
PBUA-MNT	Privilege Management Unix/Linux (Advanced) Edition Maintenance	\$690.00
PBUA-ESS	Privilege Management Unix/Linux (Advanced) Edition ESS	\$690.00
PBUA-ESS	Privilege Management Unix/Linux (Advanced) Edition ESS	\$690.00
PBUA-LIC-L	Privilege Management Linux Edition License	\$2,415.00
PBUA-MNT-L	Privilege Management Linux Edition Maintenance	\$485.00
PBUA-MNT-L	Privilege Management Linux Edition Maintenance	\$485.00
PBUA-MNT-L	Privilege Management Linux Edition Maintenance	\$485.00
PBUA-ESS-L	Privilege Management Linux Edition ESS	\$485.00
PBUA-ESS-L	Privilege Management Linux Edition ESS	\$485.00
PBUA-LIC-LV	Privilege Management Linux Virtual Edition License	\$1,690.00
PBUA-MNT-LV	Privilege Management Linux Virtual Edition Maintenance	\$340.00
PBUA-MNT-LV	Privilege Management Linux Virtual Edition Maintenance	\$340.00
PBUA-MNT-LV	Privilege Management Linux Virtual Edition Maintenance	\$340.00
PBUA-ESS-LV	Privilege Management Linux Virtual Edition ESS	\$340.00

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<b>Part Number</b>	<b>Product Description</b>	<b>USD</b>
PBUA-ESS-LV	Privilege Management Linux Virtual Edition ESS	\$340.00
PBUA-LIC-SE	Privilege Management Server Enterprise Edition License	\$3,815.00
PBUA-MNT-SE	Privilege Management Server Enterprise Edition Maintenance	\$763.00
PBUA-MNT-SE	Privilege Management Server Enterprise Edition Maintenance	\$763.00
PBUA-MNT-SE	Privilege Management Server Enterprise Edition Maintenance	\$763.00
PBUA-ESS-SE	Privilege Management Server Enterprise Edition ESS	\$763.00
PBUA-ESS-SE	Privilege Management Server Enterprise Edition ESS	\$763.00
PBUA-LIC-SEL	Privilege Management Server Enterprise Linux Edition License	\$2,765.82
PBUA-MNT-SEL	Privilege Management Server Enterprise Linux Edition Maintenance	\$553.16
PBUA-MNT-SEL	Privilege Management Server Enterprise Linux Edition Maintenance	\$553.16
PBUA-MNT-SEL	Privilege Management Server Enterprise Linux Edition Maintenance	\$553.16
PBUA-ESS-SEL	Privilege Management Server Enterprise Linux Edition ESS	\$553.16
PBUA-ESS-SEL	Privilege Management Server Enterprise Linux Edition ESS	\$553.16
PBUA-LIC-SELV	Privilege Management Server Enterprise Linux Virtual Edition License	\$2,045.07
PBUA-MNT-SELV	Privilege Management Server Enterprise Linux Virtual Edition Maintenance	\$409.01
PBUA-MNT-SELV	Privilege Management Server Enterprise Linux Virtual Edition Maintenance	\$409.01
PBUA-MNT-SELV	Privilege Management Server Enterprise Linux Virtual Edition Maintenance	\$409.01
PBUA-ESS-SELV	Privilege Management Server Enterprise Linux Virtual Edition ESS	\$409.01
PBUA-ESS-SELV	Privilege Management Server Enterprise Linux Virtual Edition ESS	\$409.01
PBUA-LIC-SEU	Privilege Management Server Enterprise Unix Edition License	\$3,812.07
PBUA-MNT-SEU	Privilege Management Server Enterprise Unix Edition Maintenance	\$762.41
PBUA-MNT-SEU	Privilege Management Server Enterprise Unix Edition Maintenance	\$762.41
PBUA-MNT-SEU	Privilege Management Server Enterprise Unix Edition Maintenance	\$762.41
PBUA-ESS-SEU	Privilege Management Server Enterprise Unix Edition ESS	\$762.41
PBUA-ESS-SEU	Privilege Management Server Enterprise Unix Edition ESS	\$762.41
PBUA-LIC-SEUV	Privilege Management Server Enterprise Unix Virtual Edition License	\$2,882.07
PBUA-MNT-SEUV	Privilege Management Server Enterprise Unix Virtual Edition Maintenance	\$576.41
PBUA-MNT-SEUV	Privilege Management Server Enterprise Unix Virtual Edition Maintenance	\$576.41
PBUA-MNT-SEUV	Privilege Management Server Enterprise Unix Virtual Edition Maintenance	\$576.41
PBUA-ESS-SEUV	Privilege Management Server Enterprise Unix Virtual Edition ESS	\$576.41
PBUA-ESS-SEUV	Privilege Management Server Enterprise Unix Virtual Edition ESS	\$576.41
PBUA-LIC-U	Privilege Management Unix Edition License	\$3,450.00
PBUA-MNT-U	Privilege Management Unix Edition Maintenance	\$690.00
PBUA-MNT-U	Privilege Management Unix Edition Maintenance	\$690.00
PBUA-MNT-U	Privilege Management Unix Edition Maintenance	\$690.00
PBUA-ESS-U	Privilege Management Unix Edition ESS	\$690.00
PBUA-ESS-U	Privilege Management Unix Edition ESS	\$690.00

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<b>Part Number</b>	<b>Product Description</b>	<b>USD</b>
PBUA-LIC-UV	Privilege Management Unix Virtual Edition License	\$2,415.00
PBUA-MNT-UV	Privilege Management Unix Virtual Edition Maintenance	\$485.00
PBUA-MNT-UV	Privilege Management Unix Virtual Edition Maintenance	\$485.00
PBUA-MNT-UV	Privilege Management Unix Virtual Edition Maintenance	\$485.00
PBUA-ESS-UV	Privilege Management Unix Virtual Edition ESS	\$485.00
PBUA-ESS-UV	Privilege Management Unix Virtual Edition ESS	\$485.00
PBUA-SUB	Privilege Management Unix/Linux Edition Subscription	\$3,450.00
PI-LIC-BASE	Privileged Identity Base Software	\$25,000.00
PI-MNT-BASE	Maintenance for Privileged Identity Base Software	\$5,500.00
PI-ESS-BASE	Maintenance for Privileged Identity Base Software	\$5,500.00
PI-LIC-EFV	PI Encrypted File Vault	\$7,500.00
PI-MNT-EFV	Maintenance for PI Encrypted File Vault	\$1,650.00
PI-ESS-EFV	Maintenance for PI Encrypted File Vault	\$1,650.00
PI-LIC-ENDDEV	PI Device Endpoint	\$20.40
PI-MNT-ENDDEV	Maintenance for PI Device Endpoint	\$4.49
PI-ESS-ENDDEV	Maintenance for PI Device Endpoint	\$4.49
PI-LIC-ENDSRV	PI Server Endpoint	\$86.90
PI-MNT-ENDSRV	Maintenance for PI Server Endpoint	\$19.12
PI-ESS-ENDSRV	Maintenance for PI Server Endpoint	\$19.12
PI-LIC-POOL	PI Account Pooling	\$10,000.00
PI-MNT-POOL	Maintenance for PI Account Pooling	\$2,200.00
PI-ESS-POOL	Maintenance for PI Account Pooling	\$2,200.00
PI-LIC-RTC	RED Tools Core	\$499.00
PI-MNT-RTC	Maintenance for RED Tools Core	\$109.78
PI-ESS-RTC	Maintenance for RED Tools Core	\$109.78
PI-LIC-RTE	RED Tools Endpoints	\$19.00
PI-MNT-RTE	Maintenance for RED Tools Endpoints	\$4.18
PI-ESS-RTE	Maintenance for RED Tools Endpoints	\$4.18
PI-LIC-SAP	PI SAP Credential Management	\$20,000.00
PI-MNT-SAP	Maintenance for PI SAP Credential Management	\$4,400.00
PI-ESS-SAP	Maintenance for PI SAP Credential Management	\$4,400.00
PI-LIC-ZP	PI Zone Processor	\$17,500.00
PI-MNT-ZP	Maintenance for PI Zone Processor	\$3,850.00
PI-ESS-ZP	Maintenance for PI Zone Processor	\$3,850.00
PI-SUB-EFV	PI Encrypted File Vault, Subscription	\$5,130.00
PI-SUB-ENDDEV	PI Device Endpoint, Subscription	\$14.00
PI-SUB-ENDSRV	PI Server Endpoint, Subscription	\$59.50

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Alchemy Technology Group, LLC

<b>BEYOND TRUST</b>		
<b>Part Number</b>	<b>Product Description</b>	<b>USD</b>
PI-SUB-POOL	PI Account Pooling, Subscription	\$6,850.00
PI-SUB-RTC	RED Tools Core, Subscription	\$342.00
PI-SUB-RTE	RED Tools Endpoints, Subscription	\$13.00
PI-SUB-SAP	PI SAP Credential Management, Subscription	\$13,700.00
PI-SUB-SNDI	ServiceNow Discovery Integration (Term)	\$3,099.96
PI-SUB-ZP	PI Zone Processor, Subscription	\$12,000.00
PMDD-LIC-EPOACUPG	Privilege Management for Desktops - Application Control Upgrade - ePO Edition License	\$25.00
PMDD-MNT-EPOACUPG	Privilege Management for Desktops - App Control Upgrade - ePO Edition - Weekday Maintenance	\$5.50
PMDD-ESS-EPOACUPG	Privilege Management for Desktops - App Control Upgrade - ePO Edition - Weekday ESS	\$5.50
PMDD-PMNT-EPOACUPG	Privilege Management for Desktops - App Control Upgrade - ePO Edition - Premium 24X7 Maintenance	\$6.75
PMDD-PESS-EPOACUPG	Privilege Management for Desktops - App Control Upgrade - ePO Edition - Premium 24X7 ESS	\$6.75
PMDD-LIC-EPOIP	Privilege Management for Desktops - ePO Integration Pack License	\$7.50
PMDD-MNT-EPOIP	Privilege Management for Desktops - PM & App Control Integration Pack - ePO Edition - Maintenance	\$1.65
PMDD-ESS-EPOIP	Privilege Management for Desktops - PM & App Control Integration Pack - ePO Edition - ESS	\$1.65
PMDD-PMNT-EPOIP	Privilege Management for Desktops - PM & App Control Integration Pack - ePO Edition - Premium Maintenance	\$2.03
PMDD-PESS-EPOIP	Privilege Management for Desktops - PM & App Control Integration Pack - ePO Edition - Premium ESS	\$2.03
PMDD-LIC-EPOPMAC	Privilege Management for Desktops - PM & App Control - ePO Edition License	\$60.00
PMDD-MNT-EPOPMAC	Privilege Management for Desktops - PM & App Control - ePO Edition - Maintenance	\$13.20
PMDD-ESS-EPOPMAC	Privilege Management for Desktops - PM & App Control - ePO Edition - ESS	\$13.20
PMDD-PMNT-EPOPMAC	Privilege Management for Desktops - PM & App Control - ePO Edition - Premium Maintenance	\$16.20
PMDD-PESS-EPOPMAC	Privilege Management for Desktops - PM & App Control - ePO Edition - Premium ESS	\$16.20
PMDD-LIC-ePOPMUPG	Privilege Management for Desktops - Privilege Management Upgrade - ePO Edition License	\$40.00
PMDD-MNT-EPOPMUPG	Privilege Management for Desktops - PM Upgrade - ePO Edition - Weekday Maintenance	\$8.80
PMDD-ESS-EPOPMUPG	Privilege Management for Desktops - PM Upgrade - ePO Edition - Weekday ESS	\$8.80
PMDD-PMNT-EPOPMUPG	Privilege Management for Desktops - PM Upgrade - ePO Edition - Premium 24X7 Maintenance	\$10.80
PMDD-PESS-EPOPMUPG	Privilege Management for Desktops - PM Upgrade - ePO Edition - Premium 24X7 ESS	\$10.80
PMDD-LIC-GPEACUPG	Privilege Management for Desktops - Application Control Upgrade - GPE Edition License	\$25.00
PMDD-MNT-GPEACUPG	Privilege Management for Desktops - App Control Upgrade - Group Policy Edition - Weekday Maintenance	\$5.50
PMDD-ESS-GPEACUPG	Privilege Management for Desktops - App Control Upgrade - Group Policy Edition - Weekday ESS	\$5.50
PMDD-PMNT-GPEACUPG	Privilege Management for Desktops - App Control Upgrade - Group Policy Edition - Premium 24X7 Maintenance	\$6.75
PMDD-PESS-GPEACUPG	Privilege Management for Desktops - App Control Upgrade - Group Policy Edition - Premium 24X7 ESS	\$6.75
PMDD-LIC-GPEPMAC	Privilege Management for Desktops - PM & App Control - GP Edition	\$40.00
PMDD-MNT-GPEPMAC	Privilege Management for Desktops - PM & App Control Integration Pack - Group Policy Edition - Maintenance	\$8.80
PMDD-ESS-GPEPMAC	Privilege Management for Desktops - PM & App Control Integration Pack - Group Policy Edition - ESS	\$8.80
PMDD-PMNT-GPEPMAC	Privilege Management for Desktops - PM & App Control Integration Pack - Group Policy Edition - Premium Maintenance	\$10.80
PMDD-PESS-GPEPMAC	Privilege Management for Desktops - PM & App Control Integration Pack - Group Policy Edition - Premium ESS	\$10.80
PMDD-LIC-GPEPMUPG	Privilege Management for Desktops - Privilege Management Upgrade - GPE Edition License	\$40.00

Appendix C - Pricing Index  
DIR-TSO-4385  
Alchemy Technology Group, LLC

<b>BEYOND TRUST</b>		
<b>Part Number</b>	<b>Product Description</b>	<b>USD</b>
PMDD-MNT-GPEPMUPG	Privilege Management for Desktops - PM Upgrade - Group Policy Edition - Weekday Maintenance	\$8.80
PMDD-ESS-GPEPMUPG	Privilege Management for Desktops - PM Upgrade - Group Policy Edition - Weekday ESS	\$8.80
PMDD-PMNT-GPEPMUPG	Privilege Management for Desktops - PM Upgrade - Group Policy Edition - Premium 24X7 Maintenance	\$10.80
PMDD-PESS-GPEPMUPG	Privilege Management for Desktops - PM Upgrade - Group Policy Edition - Premium 24X7 ESS	\$10.80
PMDD-LIC-GPER	Privilege Management for Desktop - Enterprise Reporting Pack - GP Edition License	\$7.00
PMDD-MNT-GPER	Privilege Management for Desktops - PM & App Control - Group Policy Edition - Maintenance	\$1.54
PMDD-ESS-GPER	Privilege Management for Desktops - PM & App Control - Group Policy Edition - ESS	\$1.54
PMDD-PMNT-GPER	Privilege Management for Desktops - PM Upgrade - Group Policy Edition License	\$1.89
PMDD-PESS-GPER	Privilege Management for Desktops - PM & App Control - Group Policy Edition License	\$1.89
PMDD-LIC-IC3ACUPG	Privilege Management for Desktops - Application Control Upgrade - iC3 Edition License	\$25.00
PMDD-MNT-IC3ACUPG	Privilege Management for Desktops - App Control Upgrade - iC3 Edition - Weekday Maintenance	\$5.50
PMDD-ESS-IC3ACUPG	Privilege Management for Desktops - App Control Upgrade - iC3 Edition - Weekday ESS	\$5.50
PMDD-PMNT-IC3ACUPG	Privilege Management for Desktops - App Control Upgrade - iC3 Edition - Premium 24X7 Maintenance	\$6.75
PMDD-PESS-IC3ACUPG	Privilege Management for Desktops - App Control Upgrade - iC3 Edition - Premium 24X7 ESS	\$6.75
PMDD-LIC-IC3IP	Privilege Management for Desktops - iC3 Integration Pack	\$10.00
PMDD-MNT-IC3IP	Privilege Management for Desktops - PM & App Control Integration Pack - iC3 Edition - Maintenance	\$2.20
PMDD-ESS-IC3IP	Privilege Management for Desktops - PM & App Control Integration Pack - iC3 Edition - ESS	\$2.20
PMDD-PMNT-IC3IP	Privilege Management for Desktops - PM & App Control Integration Pack - iC3 Edition - Premium Maintenance	\$2.70
PMDD-PESS-IC3IP	Privilege Management for Desktops - PM & App Control Integration Pack - iC3 Edition - Premium ESS	\$2.70
PMDD-LIC-IC3PMAC	Privilege Management for Desktops - PM & App Control - iC3 Edition License	\$60.00
PMDD-MNT-IC3PMAC	Privilege Management for Desktops - PM & App Control - iC3 Edition - Maintenance	\$13.20
PMDD-ESS-IC3PMAC	Privilege Management for Desktops - PM & App Control - iC3 Edition - ESS	\$13.20
PMDD-PMNT-IC3PMAC	Privilege Management for Desktops - PM & App Control - iC3 Edition - Premium Maintenance	\$16.20
PMDD-PESS-IC3PMAC	Privilege Management for Desktops - PM & App Control - iC3 Edition - Premium ESS	\$16.20
PMDD-LIC-IC3PMUPG	Privilege Management for Desktops - Privilege Management Upgrade - iC3 Edition License	\$40.00
PMDD-MNT-IC3PMUPG	Privilege Management for Desktops - PM Upgrade - iC3 Edition - Weekday Maintenance	\$8.80
PMDD-ESS-IC3PMUPG	Privilege Management for Desktops - PM Upgrade - iC3 Edition - Weekday ESS	\$8.80
PMDD-PMNT-IC3PMUPG	Privilege Management for Desktops - PM Upgrade - iC3 Edition - Premium 24X7 Maintenance	\$10.80
PMDD-PESS-IC3PMUPG	Privilege Management for Desktops - PM Upgrade - iC3 Edition - Premium 24X7 ESS	\$10.80
PMDD-MNT-EPODS	Privilege Management for Desktops - Suite - ePO Edition - Weekday Support Maintenance	\$20.00
PMDD-ESS-EPODS	Privilege Management for Desktops - Suite - ePO Edition - Weekday Support ESS	\$20.00
PMDD-PMNT-EPODS	Privilege Management for Desktops - Suite - ePO Edition - Premium Maintenance	\$28.00
PMDD-PESS-EPODS	Privilege Management for Desktops - Suite - ePO Edition - Premium ESS	\$28.00
PMDD-MNT-EPOSBUPG	Privilege Management for Desktops - Content Isolation Upgrade - ePO Edition - Weekday Maintenance	\$10.00
PMDD-ESS-EPOSBUPG	Privilege Management for Desktops - Content Isolation Upgrade - ePO Edition - Weekday ESS	\$10.00
PMDD-PMNT-EPOSBUPG	Privilege Management for Desktops - Content Isolation Upgrade - ePO Edition - Premium 24X7 Maintenance	\$14.00
PMDD-PESS-EPOSBUPG	Privilege Management for Desktops - Content Isolation Upgrade - ePO Edition - Premium 24X7 ESS	\$14.00

Appendix C - Pricing Index  
DIR-TSO-4385  
Alchemy Technology Group, LLC

<b>BEYOND TRUST</b>		
<b>Part Number</b>	<b>Product Description</b>	<b>USD</b>
PMDD-MNT-GPEDS	Privilege Management for Desktops - Suite - Group Policy Edition - Weekday Support Maintenance	\$20.00
PMDD-ESS-GPEDS	Privilege Management for Desktops - Suite - Group Policy Edition - Weekday Support ESS	\$20.00
PMDD-PMNT-GPEDS	Privilege Management for Desktops - Suite - Group Policy Edition - Premium Maintenance	\$28.00
PMDD-PESS-GPEDS	Privilege Management for Desktops - Suite - Group Policy Edition - Premium ESS	\$28.00
PMDD-MNT-GPESBUPG	Privilege Management for Desktops - Content Isolation Upgrade - Group Policy Edition - Weekday Maintenance	\$10.00
PMDD-ESS-GPESBUPG	Privilege Management for Desktops - Content Isolation Upgrade - Group Policy Edition - Weekday ESS	\$10.00
PMDD-PMNT-GPESBUPG	Privilege Management for Desktops - Content Isolation Upgrade - Group Policy Edition - Premium 24X7 Maintenance	\$14.00
PMDD-PESS-GPESBUPG	Privilege Management for Desktops - Content Isolation Upgrade - Group Policy Edition - Premium 24X7 ESS	\$14.00
PMDD-MNT-IC3DS	Privilege Management for Desktops - Suite - iC3 Edition - Weekday Support Maintenance	\$20.00
PMDD-ESS-IC3DS	Privilege Management for Desktops - Suite - iC3 Edition - Weekday Support ESS	\$20.00
PMDD-PMNT-IC3DS	Privilege Management for Desktops - Suite - iC3 Edition - Premium Maintenance	\$28.00
PMDD-PESS-IC3DS	Privilege Management for Desktops - Suite - iC3 Edition - Premium ESS	\$28.00
PMDD-MNT-IC3SBUPG	Privilege Management for Desktops - Content Isolation Upgrade - iC3 Edition - Weekday Maintenance	\$10.00
PMDD-ESS-IC3SBUPG	Privilege Management for Desktops - Content Isolation Upgrade - iC3 Edition - Weekday ESS	\$10.00
PMDD-PMNT-IC3SBUPG	Privilege Management for Desktops - Content Isolation Upgrade - iC3 Edition - Premium 24X7 Maintenance	\$14.00
PMDD-PESS-IC3SBUPG	Privilege Management for Desktops - Content Isolation Upgrade - iC3 Edition - Premium 24X7 ESS	\$14.00
PMDP-LIC	Privilege Management for Windows Desktops - License	\$40.00
PMDP-MNT	Privilege Management for Windows Desktops - Maintenance	\$8.80
PMDP-MNT	Privilege Management for Windows Desktops - Maintenance	\$8.80
PMDP-MNT	Privilege Management for Windows Desktops - Maintenance	\$8.80
PMDP-ESS	Privilege Management for Windows Desktops - ESS	\$8.80
PMDP-ESS	Privilege Management for Windows Desktops - ESS	\$8.80
PMDP-LIC-EPO	Privilege Management for Desktops - ePO Edition - Per Asset License	\$30.00
PMDP-MNT-EPO	Privilege Management for Desktops - ePO Edition - Per Asset Maintenance	\$6.00
PMDP-MNT-EPO	Privilege Management for Desktops - ePO Edition - Per Asset Maintenance	\$6.00
PMDP-MNT-EPO	Privilege Management for Desktops - ePO Edition - Per Asset Maintenance	\$6.00
PMDP-ESS-EPO	Privilege Management for Desktops - ePO Edition - Per Asset ESS	\$6.00
PMDP-ESS-EPO	Privilege Management for Desktops - ePO Edition - Per Asset ESS	\$6.00
PMDP-LIC-FIM	Privilege Management for Desktops - File Integrity Monitoring Module License	\$30.00
PMDP-MNT-FIM	Privilege Management for Desktops - File Integrity Monitoring Module Maintenance	\$6.00
PMDP-ESS-FIM	Privilege Management for Desktops - File Integrity Monitoring Module ESS	\$6.00
PMDP-LIC-SM	Privilege Management for Desktops - Session Monitoring Module License	\$495.00
PMDP-MNT-SM	Privilege Management for Desktops - Session Monitoring Module Maintenance	\$99.00
PMDP-ESS-SM	Privilege Management for Desktops - Session Monitoring Module ESS	\$99.00
PMMD-LIC-IC3IP	Privilege Management for Desktops - iC3 Integration Pack License	\$10.00
PMMD-MNT-IC3IP	Privilege Management for Mac - iC3 Edition Integration Pack Maintenance	\$2.20
PMMD-ESS-IC3IP	Privilege Management for Mac - iC3 Edition Integration Pack ESS	\$2.20

Appendix C - Pricing Index  
DIR-TSO-4385  
Alchemy Technology Group, LLC

<b>BEYOND TRUST</b>		
<b>Part Number</b>	<b>Product Description</b>	<b>USD</b>
PMMD-LIC-IC3PMAC	Privilege Management for Mac - PM & App Control - iC3 Edition License	\$60.00
PMMD-MNT-IC3PMAC	Privilege Management for Mac - iC3 Edition Maintenance	\$13.20
PMMD-ESS-IC3PMAC	Privilege Management for Mac - iC3 Edition ESS	\$13.20
PMMD-PMNT-IC3PMAC	Privilege Management for Desktops - Mac - PM & App Control - Updates & 24x7 Support - iC3 Edition Maintenance	\$16.20
PMMD-PESS-IC3PMAC	Privilege Management for Desktops - Mac - PM & App Control - Updates & 24x7 Support - iC3 Edition ESS	\$16.20
PMMD-LIC-PMAC	Privilege Management for Mac - PM & App Control License	\$40.00
PMMD-MNT-PMAC	Privilege Management for Mac Maintenance - Updates and Weekday Customer Support	\$8.80
PMMD-ESS-PMAC	Privilege Management for Mac ESS - Updates and Weekday Customer Support	\$8.80
PMMD-PMNT-PMAC	Privilege Management for Mac Premium Maintenance - Updates and 24x7 Premium Customer Support	\$10.80
PMMD-PESS-PMAC	Privilege Management for Mac Premium ESS - Updates and 24x7 Premium Customer Support	\$10.80
PMMP-LIC	Privilege Management for Mac with BeyondInsight License	\$69.00
PMMP-MNT	Privilege Management for Mac with BeyondInsight License Maintenance	\$13.80
PMMP-ESS	Privilege Management for Mac ESS	\$13.80
PMN-LIC	Privilege Management for Networks with BeyondInsight License	\$99.00
PMN-MNT	Privilege Management for Networks with BeyondInsight Maintenance	\$19.80
PMN-ESS	Privilege Management for Networks with BeyondInsight ESS	\$19.80
PMUB-LIC	Privilege Management for Unix/Linux (SUDO) License	\$199.00
PMUB-MNT	Privilege Management for Unix/Linux (SUDO) Maintenance	\$39.80
PMUB-MNT	Privilege Management for Unix/Linux (SUDO) Maintenance	\$40.80
PMUB-MNT	Privilege Management for Unix/Linux (SUDO) Maintenance	\$41.80
PMUB-ESS	Privilege Management for Unix/Linux (SUDO) ESS	\$39.80
PMUB-ESS	Privilege Management for Unix/Linux (SUDO) ESS	\$39.80
PMUE-LIC	Privilege Management fo Unix/Linux (Essentials) License	\$499.00
PMUE-MNT	Privilege Management fo Unix/Linux (Essentials) Maintenance	\$99.80
PMUE-MNT	Privilege Management fo Unix/Linux (Essentials) Maintenance	\$100.80
PMUE-MNT	Privilege Management fo Unix/Linux (Essentials) Maintenance	\$101.80
PMUE-ESS	Privilege Management fo Unix/Linux (Essentials) ESS	\$99.80
PMUE-ESS	Privilege Management fo Unix/Linux (Essentials) ESS	\$99.80
PMWD-LIC-EPOACUPG	Privilege Management for Win Server - Application Control Upgrade - ePO Edition License	\$150.00
PMWD-MNT-ePOACUPG	Privilege Management for Win Server - Application Control Upgrade - ePO Edition Maintenance	\$33.00
PMWD-ESS-EPOACUPG	Privilege Management for Win Server - Application Control Upgrade - ePO Edition ESS	\$33.00
PMWD-PMNT-EPOACUPG	Privilege Management for Win Server - Application Control Upgrade - ePO Edition Premium Maintenance	\$40.50
PMWD-PESS-EPOACUPG	Privilege Management for Win Server - Application Control Upgrade - ePO Edition Premium ESS	\$40.50
PMWD-LIC-EPOIP	Privilege Management for Win Server - ePO Integration Pack License	\$60.00
PMWD-MNT-ePOIP	Privilege Management for Win Server - ePO Integration Pack - ePO Edition Maintenance	\$13.20
PMWD-ESS-EPOIP	Privilege Management for Win Server - ePO Integration Pack - ePO Edition ESS	\$13.20
PMWD-PMNT-EPOIP	Privilege Management for Win Server - ePO Integration Pack Premium Maintenance	\$16.20

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Alchemy Technology Group, LLC

<b>BEYOND TRUST</b>		
<b>Part Number</b>	<b>Product Description</b>	<b>USD</b>
PMWD-PESS-EPOIP	Privilege Management for Win Server - ePO Integration Pack Premium ESS	\$16.20
PMWD-LIC-EPOPMAC	Privilege Management for Win Server - PM & App Control - ePO Edition License	\$360.00
PMWD-MNT-ePOPMAC	Privilege Management for Win Server - Application Control Maintenance	\$79.20
PMWD-ESS-EPOPMAC	Privilege Management for Win Server - Application Control ESS	\$79.20
PMWD-PMNT-EPOPMAC	Privilege Management for Win Server - Application Control Premium Maintenance	\$97.20
PMWD-PESS-EPOPMAC	Privilege Management for Win Server - Application Control Premium ESS	\$97.20
PMWD-LIC-ePOPMUPG	Privilege Management for Win Server - Privilege Management Upgrade - ePO Edition License	\$240.00
PMWD-MNT-ePOPMUPG	Privilege Management for Win Server - Privilege Management Upgrade - ePO Edition Maintenance	\$52.80
PMWD-ESS-EPOPMUPG	Privilege Management for Win Server - Privilege Management Upgrade - ePO Edition ESS	\$52.80
PMWD-PMNT-EPOPMUPG	Privilege Management for Win Server - Application Control - ePO Edition - Upgrade Premium Maintenance	\$64.80
PMWD-PESS-EPOPMUPG	Privilege Management for Win Server - Privilege Management Upgrade - ePO Edition Premium ESS	\$64.80
PMWD-LIC-GPEPMUPG	Privilege Management for Win Server - Privilege Management Upgrade - GPE Edition License	\$240.00
PMWD-MNT-GPEPMUPG	Privilege Management for Win Server - Privilege Management Upgrade - GPO Edition Maintenance	\$52.80
PMWD-ESS-GPEPMUPG	Privilege Management for Win Server - Privilege Management Upgrade - GPO Edition ESS	\$52.80
PMWD-PMNT-GPEPMUPG	Privilege Management for Win Server - Privilege Management Upgrade - GPO Edition Premium Maintenance	\$64.80
PMWD-PESS-GPEPMUPG	Privilege Management for Win Server - Privilege Management Upgrade - GPO Edition Premium ESS	\$64.80
PMWD-LIC-IC3ACUPG	Privilege Management for Win Server - Application Control Upgrade - iC3 Edition License	\$150.00
PMWD-MNT-IC3ACUPG	Privilege Management for Win Server - Application Control Upgrade - iC3 Edition Maintenance	\$37.50
PMWD-ESS-IC3ACUPG	Privilege Management for Win Server - Application Control Upgrade - iC3 Edition ESS	\$37.50
PMWD-PMNT-IC3ACUPG	Privilege Management for Win Server - Application Control Upgrade - iC3 Edition Premium Maintenance	\$52.50
PMWD-PESS-IC3ACUPG	Privilege Management for Win Server - Application Control Upgrade - iC3 Edition Premium ESS	\$52.50
PMWD-LIC-GPEACUPG	Privilege Management for Win Server - Application Control Upgrade - GPE Edition License	\$150.00
PMWD-MNT-GPEACUPG	Privilege Management for Win Server - Application Control Upgrade - GPO Edition Maintenance	\$33.00
PMWD-ESS-GPEACUPG	Privilege Management for Win Server - Application Control Upgrade - GPO Edition ESS	\$33.00
PMWD-PMNT-GPEACUPG	Privilege Management for Win Server - Application Control Upgrade - GPO Edition Premium Maintenance	\$40.50
PMWD-PESS-GPEACUPG	Privilege Management for Win Server - Application Control Upgrade - GPO Edition Premium ESS	\$40.50
PMWD-LIC-GPEPMAC	Privilege Management for Win Server - PM & App Control - GP Edition License	\$300.00
PMWD-MNT-GPEPMAC	Privilege Management for Win Server - Privilege Management & Application Control - GPO Edition Maintenance	\$66.00
PMWD-ESS-GPEPMAC	Privilege Management for Win Server - Privilege Management & Application Control - GPO Edition ESS	\$66.00
PMWD-PMNT-GPEPMAC	Privilege Management for Win Server - Privilege Management & Application Control Premium Maintenance	\$81.00
PMWD-PESS-GPEPMAC	Privilege Management for Win Server - Privilege Management & Application Control Premium ESS	\$81.00
PMWD-LIC-GPER	Privilege Management for Win Server - Enterprise Reporting Pack - GP Edition License	\$42.00
PMWD-MNT-GPER	Privilege Management for Win Server - Enterprise Reporting Pack - GPO Edition Maintenance	\$9.24
PMWD-ESS-GPER	Privilege Management for Win Server - Enterprise Reporting Pack - GPO Edition ESS	\$9.24
PMWD-PMNT-GPER	Privilege Management for Win Server - GPO Edition - Enterprise Reporting Pack Premium Maintenance	\$11.34
PMWD-PESS-GPER	Privilege Management for Win Server - GPO Edition - Enterprise Reporting Pack Premium ESS	\$11.34
PMWD-LIC-IC3IP	Privilege Management for Win Server - iC3 Integration Pack License	\$60.00

Appendix C - Pricing Index  
DIR-TSO-4385  
Alchemy Technology Group, LLC

<b>BEYOND TRUST</b>		
<b>Part Number</b>	<b>Product Description</b>	<b>USD</b>
PMWD-MNT-IC3IP	Privilege Management for Win Server - iC3 Integration Pack Maintenance	\$13.20
PMWD-ESS-IC3IP	Privilege Management for Win Server - iC3 Integration Pack ESS	\$13.20
PMWD-PMNT-IC3IP	Privilege Management for Win Server - iC3 Integration Pack Premium Maintenance	\$16.20
PMWD-PESS-IC3IP	Privilege Management for Win Server - iC3 Integration Pack Premium ESS	\$16.20
PMWD-LIC-IC3PMAC	Privilege Management for Win Server - PM & App Control - iC3 Edition License	\$360.00
PMWD-MNT-IC3PMAC	Privilege Management for Win Server - Privilege Management + Application Control - iC3 Edition Maintenance	\$79.20
PMWD-ESS-IC3PMAC	Privilege Management for Win Server - Privilege Management + Application Control - iC3 Edition ESS	\$79.20
PMWD-PMNT-IC3PMAC	Privilege Management for Win Server - Privilege Management + Application Control - iC3 Edition Premium Maintenance	\$97.20
PMWD-PESS-IC3PMAC	Privilege Management for Win Server - Privilege Management + Application Control - iC3 Edition Premium ESS	\$97.20
PMWD-LIC-IC3PMUPG	Privilege Management for Win Server - Privilege Management Upgrade - iC3 Edition License	\$240.00
PMWD-MNT-IC3PMUPG	Privilege Management for Win Server - Privilege Management Upgrade - iC3 Edition Maintenance	\$52.80
PMWD-ESS-IC3PMUPG	Privilege Management for Win Server - Privilege Management Upgrade - iC3 Edition ESS	\$52.80
PMWD-PMNT-IC3PMUPG	Privilege Management for Win Server - Privilege Management Upgrade - iC3 Edition Premium Maintenance	\$64.80
PMWD-PESS-IC3PMUPG	Privilege Management for Win Server - Privilege Management Upgrade - iC3 Edition Premium ESS	\$64.80
PMWD-MNT-IC3SBUPG	Privilege Management for Win Server - Content Isolation Upgrade - iC3 Edition Maintenance	\$60.00
PMWD-ESS-IC3SBUPG	Privilege Management for Win Server - Content Isolation Upgrade - iC3 Edition ESS	\$60.00
PMWD-PMNT-IC3SBUPG	Privilege Management for Win Server - Content Isolation Upgrade - iC3 Edition Premium Maintenance	\$84.00
PMWD-PESS-IC3SBUPG	Privilege Management for Win Server - Content Isolation Upgrade - iC3 Edition Premium ESS	\$84.00
PMWD-MNT-ePODS	Privilege Management for Win Server Maintenance	\$120.00
PMWD-ESS-EPODS	Privilege Management for Win Server ESS	\$120.00
PMWD-PMNT-EPODS	Privilege Management for Win Server -Suite - ePO Edition - Premium Maintenance	\$168.00
PMWD-PESS-EPODS	Privilege Management for Win Server - Suite ePO Edition - ESS	\$168.00
PMWD-MNT-EPOSBUPG	Privilege Management for Win Server - Content Isolation Upgrade - ePO Edition Maintenance	\$60.00
PMWD-ESS-EPOSBUPG	Privilege Management for Win Server - Content Isolation Upgrade - ePO Edition ESS	\$60.00
PMWD-PMNT-EPOSBUPG	Privilege Management for Win Server - Content Isolation Upgrade - ePO Edition Premium Maintenance	\$84.00
PMWD-PESS-EPOSBUPG	Privilege Management for Win Server - Content Isolation Upgrade - ePO Edition Premium ESS	\$84.00
PMWD-MNT-GPEDS	Privilege Management for Win Server - GPO Edition Maintenance	\$120.00
PMWD-ESS-GPEDS	Privilege Management for Win Server - GPO Edition ESS	\$120.00
PMWD-PMNT-GPEDS	Privilege Management for Win Server - GPO Edition Premium Maintenance	\$168.00
PMWD-PESS-GPEDS	Privilege Management for Win Server - GPO Edition Premium ESS	\$168.00
PMWD-MNT-GPESBUPG	Privilege Management for Win Server - Content Isolation Upgrade - GPO Edition Maintenance	\$60.00
PMWD-ESS-GPESBUPG	Privilege Management for Win Server - Content Isolation Upgrade - GPO Edition ESS	\$60.00
PMWD-PMNT-GPESBUPG	Privilege Management for Win Server - Content Isolation Upgrade - GPO Edition Premium Maintenance	\$84.00
PMWD-PESS-GPESBUPG	Privilege Management for Win Server - Content Isolation Upgrade - GPO Edition Premium ESS	\$84.00
PMWD-MNT-IC3DS	Privilege Management for Win Server - iC3 Edition Maintenance	\$120.00
PMWD-ESS-IC3DS	Privilege Management for Win Server - iC3 Edition ESS	\$120.00
PMWD-PMNT-IC3DS	Privilege Management for Win Server - iC3 Edition Premium Maintenance	\$168.00

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<b>BEYOND TRUST</b>		
<b>Part Number</b>	<b>Product Description</b>	<b>USD</b>
PMWD-PESS-IC3DS	Privilege Management for Win Server - iC3 Edition Premium ESS	\$168.00
PMDD-LIC-BIPMAC	Privilege Management For Desktops - PM & App Control - BI Edition - License	\$47.00
PMDD-MNT-BIPMAC	Privilege Management For Desktops - PM & App Control - BI Edition - Standard Maintenance	\$10.34
PMDD-PMNT-BIPMAC	Privilege Management For Desktops - PM & App Control - BI Edition - Premium Maintenance	\$12.69
PMDD-ESS-BIPMAC	Privilege Management For Desktops - PM & App Control - BI Edition - Standard Maintenance	\$10.34
PMDD-PESS-BIPMAC	Privilege Management For Desktops - PM & App Control - BI Edition - Premium Maintenance	\$12.69
PMMD-LIC-BIPMAC	Privilege Management For Mac - PM & App Control - BI Edition - License	\$47.00
PMMD-MNT-BIPMAC	Privilege Management For Mac - PM & App Control - BI Edition - License	\$10.34
PMMD-PMNT-BIPMAC	Privilege Management For Mac - PM & App Control - BI Edition - License	\$12.69
PMMD-ESS-BIPMAC	Privilege Management For Mac - PM & App Control - BI Edition - License	\$10.34
PMMD-PESS-BIPMAC	Privilege Management For Mac - PM & App Control - BI Edition - License	\$12.69
PMWD-LIC-BIPMAC	Privilege Management For Win Server - PM & App Control - BI Edition - License	\$282.00
PMWD-MNT-BIPMAC	Privilege Management For Win Server - PM & App Control - BI Edition - License	\$62.04
PMWD-PMNT-BIPMAC	Privilege Management For Win Server - PM & App Control - BI Edition - License	\$76.14
PMWD-ESS-BIPMAC	Privilege Management For Win Server - PM & App Control - BI Edition - License	\$62.04
PMWD-PESS-BIPMAC	Privilege Management For Win Server - PM & App Control - BI Edition - License	\$76.14
PMWP-LIC	Privilege Management for Win Server License	\$499.00
PMWP-MNT	Privilege Management for Win Server Maintenance	\$99.80
PMWP-ESS	Privilege Management for Win Server ESS	\$99.80
PRA-LIC	Privileged Remote Access Endpoint	\$295.00
PRA-MNT-LIC	Privileged Remote Access Endpoints Maintenance	\$64.90
PRA-ESS-LIC	Privileged Remote Access Endpoints ESS	\$64.90
PRA-LIC-RFI	RemedyForce Integration (PRA)	\$20,000.00
PRA-MNT-RFI	RemedyForce Integration Maintenance (PRA)	\$4,400.00
PRA-ESS-RFI	RemedyForce Integration ESS (PRA)	\$4,400.00
PRA-LIC-SFI	Salesforce Integration (PRA)	\$20,000.00
PRA-MNT-SFI	Salesforce Integration Maintenance (PRA)	\$4,400.00
PRA-ESS-SFI	Salesforce Integration ESS (PRA)	\$4,400.00
PRA-LIC-SIEM	SIEM Tool Integration (PRA)	\$2,500.00
PRA-MNT-SIEM	SIEM Tool Integration Maintenance (PRA)	\$550.00
PRA-ESS-SIEM	SIEM Tool Integration ESS (PRA)	\$550.00
PRA-LIC-SNDI	ServiceNow Discovery Integration (PRA)	\$5,000.00
PRA-LIC-SNEI	ServiceNow Enterprise Integration (PRA)	\$25,000.00
PRA-MNT-SNEI	ServiceNow Enterprise Integration Maintenance (PRA)	\$5,500.00
PRA-ESS-SNEI	ServiceNow Enterprise Integration ESS (PRA)	\$5,500.00
PRA-LIC-SPLUNK	Splunk Integration (PRA)	\$5,000.00
PRA-MNT-SPLUNK	Splunk Integration Maintenance	\$1,100.00

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<b>BEYOND TRUST</b>		
<b>Part Number</b>	<b>Product Description</b>	<b>USD</b>
PRA-ESS-SPLUNK	Splunk Integration ESS	\$1,100.00
PRA-LIC-THYCO	Thycotic Secret Server Integration (PRA)	\$5,000.00
PRA-MNT-THYCO	Thycotic Secret Server Integration Maintenance (PRA)	\$1,100.00
PRA-ESS-THYCO	Thycotic Secret Server Integration ESS (PRA)	\$1,100.00
PRA-LIC-WEB	Advanced Web Access (PRA Perpetual)	\$9,995.00
PRA-MNT-WEB	Advanced Web Access Maintenance	\$2,198.90
PRA-ESS-WEB	Advanced Web Access ESS	\$2,198.90
PRA-PAPP-200	B200P Appliance	\$3,095.00
PRA-MNT-200	B200P Maintenance	\$680.90
PRA-ESS-200	B200P ESS	\$680.90
PRA-PAPP-300	B300P Appliance	\$14,995.00
PRA-MNT-300	B300P Maintenance	\$3,298.90
PRA-ESS-300	B300P ESS	\$3,298.90
PRA-VAPP	Privileged Remote Access Virtual Appliance	\$2,495.00
PRA-MNT-VAPP	Privileged Remote Access Virtual Appliance Maintenance	\$548.90
PRA-ESS-VAPP	Privileged Remote Access Virtual Appliance ESS	\$548.90
PRA-SAAS	Privileged Remote Access Endpoint, Cloud	\$225.00
PRA-SAAS-EP	Privileged Remote Access Cloud Endpoint License	\$12.67
PRA-SAAS-SNEI	ServiceNow Enterprise Integration (PRA Cloud)	\$13,749.60
PRA-SAAS-SPL	Splunk Integration (PRA Cloud)	\$3,099.96
PRA-SAAS-THYCO	Thycotic Secret Server Integration (PRA Cloud)	\$3,099.96
PRA-SAAS-WEB	Advanced Web Access (PRA Cloud)	\$6,193.68
PRA-SUB-200	B200P Appliance Subscription	\$2,100.00
PRA-SUB-300	B300P Appliance Subscription	\$10,300.00
PRA-SUB-RFI	RemedyForce Integration Subscription (PRA)	\$11,000.40
PRA-SUB-SFI	Salesforce Integration Subscription (PRA)	\$11,000.40
PRA-SUB-SIEM	SIEM Tool Integration Subscription (PRA)	\$1,700.00
PRA-SUB-SNEI	ServiceNow Enterprise Integration Subscription (PRA)	\$13,749.60
PRA-SUB-SPLUNK	Splunk Integration Subscription (PRA)	\$3,099.96
PRA-SUB-TERM	Privileged Remote Access Endpoints Subscription	\$200.00
PRA-SUB-THYCO	Thycotic Secret Server Integration Subscription (PRA)	\$3,099.96
PRA-SUB-VAPP	Privileged Remote Access Virtual Appliance Subscription	\$1,700.00
PRA-SUB-WEB	Advanced Web Access Subscription	\$6,850.00
PRA-VAPP-RVAPP_VAPP	Refresh from PRA Virtual Appliance to PRA Virtual Appliance	\$2,495.00
PWS-LIC	Password Safe with BeyondInsight License	\$249.00
PWS-MNT	Password Safe with BeyondInsight Maintenance	\$54.78
PWS-MNT	Password Safe with BeyondInsight Maintenance	\$54.78

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<b>BEYOND TRUST</b>		
<b>Part Number</b>	<b>Product Description</b>	<b>USD</b>
PWS-MNT	Password Safe with BeyondInsight Maintenance	\$54.78
PWS-ESS	Password Safe with BeyondInsight ESS	\$54.78
PWS-ESS	Password Safe with BeyondInsight ESS	\$54.78
PWS-SUB	Password Safe with BeyondInsight Subscription	\$132.80
PWSU-LIC	Password Safe with BeyondInsight License - Per User	\$583.33
PWSU-MNT	Password Safe with BeyondInsight Maintenance - Per User	\$116.67
PWSU-MNT	Password Safe with BeyondInsight Maintenance - Per User	\$116.67
PWSU-MNT	Password Safe with BeyondInsight Maintenance - Per User	\$116.67
PWSU-ESS	Password Safe with BeyondInsight ESS - Per User	\$116.67
PWSU-ESS	Password Safe with BeyondInsight ESS - Per User	\$116.67
RS-LIC	Remote Support License	\$2,995.00
RS-MNT	Remote Support License Maintenance	\$658.90
RS-ESS	Remote Support License ESS	\$658.90
RS-LIC-AUTO	Autotask Integration	\$5,000.00
RS-MNT-AUTO	Autotask Integration Maintenance	\$1,100.00
RS-ESS-AUTO	Autotask Integration ESS	\$1,100.00
RS-LIC-BMCFI	BMC Footprints Integration	\$5,000.00
RS-MNT-BMCFI	BMC Footprints Integration Maintenance	\$1,100.00
RS-ESS-BMCFI	BMC Footprints Integration ESS	\$1,100.00
RS-LIC-BMCIS	BMC Remedy Integration	\$10,000.00
RS-MNT-BMCIS	BMC Remedy Integration Maintenance	\$2,200.00
RS-ESS-BMCIS	BMC Remedy Integration ESS	\$0.01
RS-LIC-CASD	CA Service Desk Integration	\$5,000.00
RS-MNT-CASD	CA Service Desk Integration Maintenance	\$1,100.00
RS-ESS-CASD	CA Service Desk Integration ESS	\$1,100.00
RS-LIC-CHAT	Chat-Only License	\$1,745.00
RS-MNT-CHAT	Chat-Only License Maintenance	\$383.90
RS-ESS-CHAT	Chat-Only License ESS	\$383.90
RS-LIC-CSTM	Custom Integration	\$27,000.00
RS-MNT-CSTM	Custom Integration Maintenance	\$5,940.00
RS-ESS-CSTM	Customer Integration ESS	\$5,940.00
RS-LIC-DKI	KACE Integration	\$500.00
RS-MNT-DKI	KACE Integration Maintenance	\$0.01
RS-ESS-DKI	KACE Integration ESS	\$0.01
RS-LIC-FRHI	FrontRange HEAT Integration	\$5,000.00
RS-MNT-FRHI	Frontrange HEAT Integration Maintenance	\$1,100.00
RS-ESS-FRHI	FrontRange HEAT Integration ESS	\$1,100.00

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<b>BEYOND TRUST</b>		
<b>Part Number</b>	<b>Product Description</b>	<b>USD</b>
RS-LIC-HPIS	HP Service Manager Integration	\$10,000.00
RS-MNT-HPIS	HP Service Manager Maintenance	\$2,200.00
RS-ESS-HPIS	HP Service Manager ESS	\$2,500.00
RS-LIC-JIRA	JIRA Service Desk Integration	\$5,000.00
RS-MNT-JIRA	JIRA Service Desk Integration Maintenance	\$1,100.00
RS-ESS-JIRA	JIRA Service Desk Integration ESS	\$0.01
RS-LIC-MDI	Microsoft Dynamics Integration	\$5,000.00
RS-MNT-MDI	Microsoft Dynamics Integration Maintenance	\$1,100.00
RS-ESS-MDI	Microsoft Dynamics Integration ESS	\$1,100.00
RS-LIC-MODSITE	Manufacturing Floor Module Site License	\$0.01
RS-MNT-MODRS	Manufacturing Floor Module Site License Maintenance	\$0.01
RS-ESS-MODRS	Manufacturing Floor Module Site License Maintenance ESS	\$0.01
RS-LIC-PLF	Partner License Fee for Remote Support	\$0.01
RS-LIC-PROD	Generic O/M Product for Remote Support	\$0.01
RS-LIC-RFI	RemedyForce Integration	\$5,000.00
RS-MNT-RFI	RemedyForce Integration for Remote Support Maintenance	\$1,100.00
RS-ESS-RFI	RemedyForce Integration for Remote Support ESS	\$1,100.00
RS-LIC-RTDASH	Real Time Dashboard	\$18,000.00
RS-MNT-RTDASH	Real Time Dashboard Maintenance	\$3,960.00
RS-ESS-RTDASH	Real Time Dashboard ESS	\$3,960.00
RS-LIC-SFI	Salesforce Integration	\$5,000.00
RS-MNT-SFI	Salesforce Integration Maintenance	\$1,100.00
RS-ESS-SFI	Salesforce Integration ESS	\$1,100.00
RS-LIC-SIEM	SIEM Tool Integration	\$2,500.00
RS-MNT-SIEM	Remote Support SIEM Tool Integration Maintenance	\$550.00
RS-ESS-SIEM	Remote Support SIEM Tool Integration ESS	\$550.00
RS-LIC-SITE	Remote Support Enterprise Site License (Perpetual)	\$0.01
RS-MNT-SITE	Remote Support Enterprise Site License Maintenance	\$0.01
RS-ESS-SITE	Remote Support Enterprise Site License ESS	\$0.01
RS-LIC-SNBI	ServiceNow Basic Integration	\$5,000.00
RS-MNT-SNBI	ServiceNow Discovery Integration Maintenance	\$1,100.00
RS-ESS-SNBI	ServiceNow Discovery Integration ESS	\$1,100.00
RS-LIC-SNEI	ServiceNow Enterprise Integration	\$5,000.00
RS-MNT-SNEI	ServiceNow Premium Integration Maintenance	\$1,100.00
RS-ESS-SNEI	ServiceNow Premium Integration ESS	\$1,100.00
RS-LIC-SNOWCH	ServiceNow Enhanced Chat Workflow	\$15,000.00
RS-MNT-SNOWCH	ServiceNow Enhanced Chat Workflow Maintenance	\$3,300.00

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<b>BEYOND TRUST</b>		
<b>Part Number</b>	<b>Product Description</b>	<b>USD</b>
RS-ESS-SNOWCH	ServiceNow Enhanced Chat Workflow ESS	\$3,300.00
RS-LIC-THYCO	Thycotic Secret Server Integration	\$5,000.00
RS-MNT-THYCO	Thycotic Secret Server Integration Maintenance	\$1,100.00
RS-ESS-THYCO	Thycotic Secret Server Integration ESS	\$1,100.00
RS-LIC-ZENDESK	ZenDesk Integration	\$5,000.00
RS-MNT-ZENDESK	Zendesk Integration Maintenance	\$1,100.00
RS-ESS-ZENDESK	Zendesk Integration ESS	\$1,100.00
RS-MNT-200	B200 Maintenance	\$438.90
RS-ESS-200	B200 ESS	\$438.90
RS-MNT-200FPS	B200 FIPS Maintenance	\$548.90
RS-ESS-200FPS	B200 FIPS ESS	\$548.90
RS-MNT-300	B300 Maintenance	\$2,198.90
RS-ESS-300	B300 ESS	\$2,198.90
RS-MNT-300FPS	B300 FIPS Maintenance	\$2,857.80
RS-ESS-300FPS	B300 FIPS ESS	\$2,857.80
RS-MNT-400	B400 Maintenance	\$5,498.90
RS-ESS-400	B400 ESS	\$5,498.90
RS-MNT-400FPS	B400 FIPS Maintenance	\$6,598.90
RS-ESS-400FPS	B400 FIPS ESS	\$6,598.90
RS-MNT-AH	Bomgar Appliance Hosting Maintenance	\$9,999.00
RS-ESS-AH	Bomgar Appliance Hosting ESS	\$9,999.00
RS-MNT-ANALYTIC	Bomgar Analytics Maintenance	\$100.00
RS-ESS-ANALYTIC	Bomgar Analytics ESS	\$100.00
RS-LIC-FIPS	FIPS License (Enterprise Edition)	\$3,495.00
RS-MNT-BLEFIPS	FIPS Enterprise License Maintenance	\$768.90
RS-ESS-BLEFIPS	FIPS Enterprise License ESS	\$768.90
RS-MNT-BLFIPS	FIPS Standard License Maintenance	\$499.00
RS-ESS-BLFIPS	FIPS Standard License ESS	\$499.00
RS-MNT-BMCARS	iWave Integration Client for BMC Remedy ARS Maintenance	\$4,000.00
RS-ESS-BMCARS	iWave Integration Client for BMC Remedy ARS ESS	\$4,000.00
RS-MNT-BUNDLE	B200 Maintenance	\$599.00
RS-ESS-BUNDLE	B200 ESS	\$599.00
RS-MNT-SNDI	ServiceNow Enterprise Integration Maintenance	\$1,100.00
RS-ESS-SNDI	ServiceNow Enterprise Integration ESS	\$1,000.00
RS-MNT-SWARE	Custom Software Development ESS	\$0.00
RS-ESS-SWARE	Custom Software Development Maintenance	\$0.00
RS-MNT-VAPP	Remote Support/Privileged Remote Access Virtual Appliance Maintenance	\$438.90

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<b>BEYOND TRUST</b>		
<b>Part Number</b>	<b>Product Description</b>	<b>USD</b>
RS-ESS-VAPP	Remote Support/Privileged Remote Access Virtual Appliance ESS	\$438.90
RS-PAPP-200	B200 Appliance	\$1,995.00
RS-PAPP-200FPS	B200 FIPS	\$2,495.00
RS-PAPP-300	B300 Appliance	\$9,995.00
RS-PAPP-300AT	B300 Atlas Technology	\$9,995.00
RS-PAPP-300FPS	B300 FIPS	\$12,990.00
RS-PAPP-400	B400 Appliance	\$24,995.00
RS-PAPP-400AT	B400 Atlas Technology	\$24,995.00
RS-PAPP-400FPS	B400 FIPS	\$29,995.00
RS-PAPP-R200_200	Refresh from B200 to B200	\$1,995.00
RS-PAPP-R300_300	Refresh from B300 to B300	\$9,995.00
RS-PAPP-R400_400	Refresh from B400 to B400	\$24,995.00
RS-SAAS	Remote Support Cloud License Subscription	\$1,995.00
RS-SAAS-AUTOTASK	Autotask Integration	\$4,000.00
RS-SAAS-BMCFI	BMC Footprints Integration (Cloud)	\$2,500.00
RS-SAAS-BMCIS	BMC Remedy Integration (Cloud)	\$2,500.00
RS-SAAS-CASD	CA Service Desk Integration (Cloud)	\$2,500.00
RS-SAAS-CHAT	Chat-Only License (Cloud)	\$845.00
RS-SAAS-DKI	KACE Integration (Cloud)	\$500.00
RS-SAAS-FRHI	FrontRange HEAT Integration (Cloud)	\$2,500.00
RS-SAAS-HPIS	HP Service Manager Integration (Cloud)	\$2,500.00
RS-SAAS-JIRA	JIRA Service Desk Integration (Cloud)	\$2,500.00
RS-SAAS-MDI	Microsoft Dynamics Integration (Cloud)	\$2,500.00
RS-SAAS-RFI	RemedyForce Integration (Cloud)	\$2,500.00
RS-SAAS-RTDASH	Real Time Dashboard (Cloud)	\$13,750.00
RS-SAAS-SFI	Salesforce Integration (Cloud)	\$2,500.00
RS-SAAS-SIEM	SIEM Tool Integration (Cloud)	\$1,500.00
RS-SAAS-SNBI	ServiceNow Basic Integration (Cloud)	\$1,000.00
RS-SAAS-SNEI	ServiceNow Enterprise Integration (Cloud)	\$2,500.00
RS-SAAS-SSM	Starter Service for Remote Support Initial Month	\$125.00
RS-SAAS-SSYR	Start Service for Remote Support Prepaid (Yearly)	\$1,188.00
RS-SAAS-THYCO	Thycotic Secret Server Integration (Cloud)	\$3,099.96
RS-SAAS-ZENDESK	ZenDesk Integration (Cloud)	\$2,500.00
RSSS-ESS	Network Security Scanner Standalone ESS	\$0.00
RSSS-MNT	Network Security Scanner Standalone Maintenance	\$0.00
RS-SUB	Remote Support License Subscription	\$1,795.00
RS-SUB-200	B200 - (1) Year Subscription	\$1,295.00

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<b>BEYOND TRUST</b>		
<b>Part Number</b>	<b>Product Description</b>	<b>USD</b>
RS-SUB-300	B300 - (1) Year Subscription	\$6,195.00
RS-SUB-400	B400 - (1) Year Subscription	\$24,995.00
RS-SUB-AUTOTASK	Autotask Integration	\$2,500.00
RS-SUB-BMCFI	BMC Footprints Integration Subscription	\$2,500.00
RS-SUB-BMCIS	BMC Remedy Integration Subscription	\$2,500.00
RS-SUB-CASD	CA Service Desk Integration Subscription	\$2,500.00
RS-SUB-CHAT	Chat-Only License Subscription	\$845.00
RS-SUB-FRHI	FontRange HEAT Integration Subscription	\$2,500.00
RS-SUB-HPIS	HP Service Manager Integration Subscription	\$2,500.00
RS-SUB-JIRA	JIRA Service Desk Integration Subscription	\$2,500.00
RS-SUB-LP	Bomgar License Term Loyalty Promo	\$1,795.00
RS-SUB-MDI	Microsoft Dynamics Integration Subscription	\$2,500.00
RS-SUB-RFI	RemedyForce Integration Subscription	\$2,500.00
RS-SUB-RTDASH	Real Time Dashboard Subscription	\$12,300.00
RS-SUB-SFI	Salesforce Integration Subscription	\$2,500.00
RS-SUB-SIEM	SIEM Tool Integration Subscription	\$1,500.00
RS-SUB-SNBI	ServiceNow Basic Integration Subscription	\$2,500.00
RS-SUB-SNEI	ServiceNow Enterprise Integration Subscription	\$2,500.00
RS-SUB-THYCO	Thycotic Secret Server Integration Subscription	\$3,099.96
RS-SUB-VAPP	Remote Support/Privileged Remote Access Virtual Appliance Subscription	\$1,295.00
RS-SUB-ZENDESK	ZenDesk Integration Subscription	\$2,500.00
RS-VAPP	Remote Support Virtual Appliance	\$1,995.00
VMSC-LIC	Enterprise Vulnerability Mgmt Configuration Compliance Module License	\$5.50
VMSC-MNT	Enterprise Vulnerability Mgmt Configuration Compliance Module Maintenance	\$1.10
VMSC-MNT	Enterprise Vulnerability Mgmt Configuration Compliance Module Maintenance	\$1.10
VMSC-MNT	Enterprise Vulnerability Mgmt Configuration Compliance Module Maintenance	\$1.10
VMSC-MNT	Enterprise Vulnerability Mgmt Configuration Compliance Module Maintenance	\$1.10
VMSC-ESS	Enterprise Vulnerability Mgmt Configuration Compliance Module ESS	\$1.10
VMSC-ESS	Enterprise Vulnerability Mgmt Configuration Compliance Module ESS	\$1.10
VMSE-LIC	Enterprise Vulnerability Mgmt Enterprise License	\$35.00
VMSE-MNT	Enterprise Vulnerability Mgmt Enterprise Maintenance	\$7.00
VMSE-MNT	Enterprise Vulnerability Mgmt Enterprise Maintenance	\$7.00
VMSE-MNT	Enterprise Vulnerability Mgmt Enterprise Maintenance	\$7.00
VMSE-MNT	Enterprise Vulnerability Mgmt Enterprise Maintenance	\$7.00
VMSE-ESS	Enterprise Vulnerability Mgmt Enterprise ESS	\$7.00
VMSE-ESS	Enterprise Vulnerability Mgmt Enterprise ESS	\$7.00
VMSE-SUB	Enterprise Vulnerability Mgmt Enterprise Subscription	\$18.67
VMSF-LIC	Enterprise Vulnerability Mgmt Financial Reporting Pack License	\$1.83
VMSF-MNT	Enterprise Vulnerability Mgmt Financial Reporting Pack Maintenance	\$0.37



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<b>Part Number</b>	<b>Product Description</b>	<b>USD</b>
VMSR-MNT	Enterprise Vulnerability Mgmt Retail Reporting Pack Maintenance	\$0.37
VMSR-ESS	Enterprise Vulnerability Mgmt Retail Reporting Pack ESS	\$0.37
VMSR-ESS	Enterprise Vulnerability Mgmt Retail Reporting Pack ESS	\$0.37
PRA-LIC-SPLCLD	Splunk Cloud Integration (PRA)	\$5,000.00
PRA-MNT-SPLCLD	Splunk Cloud Integration Maintenance	\$1,100.00
PRA-ESS-SPLCLD	Splunk Cloud Integration ESS	\$1,100.00
PRA-SAAS-SPLCLD	Splunk Cloud Integration (PRA Cloud)	\$3,099.96
PRA-SUB-SPLCLD	Splunk Cloud Integration Subscription (PRA)	\$3,099.96
DSS-LIC	DevOps Secrets Safe - License	\$87,500.00
DSS-MNT	DevOps Secrets Safe Maintenance	\$19,250.00
DSS-ESS	DevOps Secrets Safe - ESS	\$19,250.00
DSS-SUB	DevOps Secrets Safe - Subscription License	\$35,000.00

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CITRIX		
Ext SKU	SKU Long Description	MSRP
6002994	Citrix Platform License	\$ 50,000,000.00
6002885	Citrix Universal Hybrid Multi-Cloud License	\$ 900,000.00

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IGEL		
SKU	Description	MSRP
IGEL Workspace Edition License (only available in combination with IGEL Workspace Edition Maintenance)		
IGEL Workspace Edition License (only available with IGEL Workspace Edition Maintenance)		
P/N	Description	MSRP
BPP0L0000000000	IGEL Workspace Edition License (IGEL OS 11, MMCP, HA, IMI, UMS)	131.99 USD
IGEL Enterprise Management Pack (requires IGEL Workspace Edition License)		
IGEL Enterprise Management Pack (requires IGEL Workspace Edition License)		
P/N	Description	MSRP
BSY1L0000000000	IGEL Enterprise Management Pack 1 year subscription	44.99 USD
BSY2L0000000000	IGEL Enterprise Management Pack 2 year subscription	82.99 USD
BSY3L0000000000	IGEL Enterprise Management Pack 3 year subscription	106.99 USD

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<b>IVANTI</b>		
SKU	Description	MSRP
LDVAV-BD-S-01	Ivanti Antivirus Manager 2017 Subscription - Add-on to Ivanti MS or IvantiSS, Powered by LANDESK (1-499)	\$ 9.25
LDVAV-BD-S-02	Ivanti Antivirus Manager 2017 Subscription - Add-on to Ivanti MS or IvantiSS, Powered by LANDESK (500-999)	\$ 8.42
LDVAV-BD-S-03	Ivanti Antivirus Manager 2017 Subscription - Add-on to Ivanti MS or IvantiSS, Powered by LANDESK (1000-1999)	\$ 7.40
LDVAV-BD-S-04	Ivanti Antivirus Manager 2017 Subscription - Add-on to Ivanti MS or IvantiSS, Powered by LANDESK (2000-4999)	\$ 6.66
LDVAV-BD-S-05	Ivanti Antivirus Manager 2017 Subscription - Add-on to Ivanti MS or IvantiSS, Powered by LANDESK (5000-9999)	\$ 5.92
LDVAV-BD-S-06	Ivanti Antivirus Manager 2017 Subscription - Add-on to Ivanti MS or IvantiSS, Powered by LANDESK (10000-9999999)	\$ 5.27
LDVAV-BD-L	Ivanti Antivirus Manager 2017 License - Add-on to Ivanti MS, IvantiSS, or IvantiPM, Powered by LANDESK	\$ 0.01
URM LIC 00 F-01	Ivanti Application Control URM Edition - Named User License, powered by AppSense (1-499)	\$ 15.00
URM LIC 00 F-02	Ivanti Application Control URM Edition - Named User License, powered by AppSense (500-999)	\$ 14.25
URM LIC 00 F-03	Ivanti Application Control URM Edition - Named User License, powered by AppSense (1000-1999)	\$ 13.50
URM LIC 00 F-04	Ivanti Application Control URM Edition - Named User License, powered by AppSense (2000-4999)	\$ 12.75
URM LIC 00 F-05	Ivanti Application Control URM Edition - Named User License, powered by AppSense (5000-9999)	\$ 12.00
URM LIC 00 F-06	Ivanti Application Control URM Edition - Named User License, powered by AppSense (10000-9999999)	\$ 11.25
AM LIC 00 F-01	Ivanti Application Control - Named User License, powered by AppSense (1-499)	\$ 60.08
AM LIC 00 F-02	Ivanti Application Control - Named User License, powered by AppSense (500-999)	\$ 57.08
AM LIC 00 F-03	Ivanti Application Control - Named User License, powered by AppSense (1000-1999)	\$ 54.07
AM LIC 00 F-04	Ivanti Application Control - Named User License, powered by AppSense (2000-4999)	\$ 51.07
AM LIC 00 F-05	Ivanti Application Control - Named User License, powered by AppSense (5000-9999)	\$ 48.06
AM LIC 00 F-06	Ivanti Application Control - Named User License, powered by AppSense (10000-9999999)	\$ 45.06
URM MNT 12 F-01	Ivanti Application Control URM Edition Support - Named User - 1 Year, powered by AppSense (1-499)	\$ 3.30
URM MNT 12 F-02	Ivanti Application Control URM Edition Support - Named User - 1 Year, powered by AppSense (500-999)	\$ 3.13
URM MNT 12 F-03	Ivanti Application Control URM Edition Support - Named User - 1 Year, powered by AppSense (1000-1999)	\$ 2.97
URM MNT 12 F-04	Ivanti Application Control URM Edition Support - Named User - 1 Year, powered by AppSense (2000-4999)	\$ 2.80
URM MNT 12 F-05	Ivanti Application Control URM Edition Support - Named User - 1 Year, powered by AppSense (5000-9999)	\$ 2.64
URM MNT 12 F-06	Ivanti Application Control URM Edition Support - Named User - 1 Year, powered by AppSense (10000-9999999)	\$ 2.47
AM MNT 12 T-01	Ivanti Application Control Support - Concurrent User - 1 Year, powered by AppSense (1-499)	\$ 21.56
AM MNT 12 T-02	Ivanti Application Control Support - Concurrent User - 1 Year, powered by AppSense (500-999)	\$ 20.48
AM MNT 12 T-03	Ivanti Application Control Support - Concurrent User - 1 Year, powered by AppSense (1000-1999)	\$ 19.40
AM MNT 12 T-04	Ivanti Application Control Support - Concurrent User - 1 Year, powered by AppSense (2000-4999)	\$ 18.33
AM MNT 12 T-05	Ivanti Application Control Support - Concurrent User - 1 Year, powered by AppSense (5000-9999)	\$ 17.25
AM MNT 12 T-06	Ivanti Application Control Support - Concurrent User - 1 Year, powered by AppSense (10000-9999999)	\$ 16.17
AM MNT 12 F-01	Ivanti Application Control Support - Named User - 1 Year, powered by AppSense (1-499)	\$ 13.22
AM MNT 12 F-02	Ivanti Application Control Support - Named User - 1 Year, powered by AppSense (500-999)	\$ 12.56
AM MNT 12 F-03	Ivanti Application Control Support - Named User - 1 Year, powered by AppSense (1000-1999)	\$ 11.90
AM MNT 12 F-04	Ivanti Application Control Support - Named User - 1 Year, powered by AppSense (2000-4999)	\$ 11.24
AM MNT 12 F-05	Ivanti Application Control Support - Named User - 1 Year, powered by AppSense (5000-9999)	\$ 10.58
AM MNT 12 F-06	Ivanti Application Control Support - Named User - 1 Year, powered by AppSense (10000-9999999)	\$ 9.92
AM LIC 00 T-01	Ivanti Application Control - Concurrent User License, powered by AppSense (1-499)	\$ 98.00
AM LIC 00 T-02	Ivanti Application Control - Concurrent User License, powered by AppSense (500-999)	\$ 93.10
AM LIC 00 T-03	Ivanti Application Control - Concurrent User License, powered by AppSense (1000-1999)	\$ 88.20
AM LIC 00 T-04	Ivanti Application Control - Concurrent User License, powered by AppSense (2000-4999)	\$ 83.30
AM LIC 00 T-05	Ivanti Application Control - Concurrent User License, powered by AppSense (5000-9999)	\$ 78.40
AM LIC 00 T-06	Ivanti Application Control - Concurrent User License, powered by AppSense (10000-9999999)	\$ 73.50
AM SUB 12 F-01	Ivanti Application Control Subscription - Named User License - 1 Year, powered by AppSense (1-499)	\$ 36.27
AM SUB 12 F-02	Ivanti Application Control Subscription - Named User License - 1 Year, powered by AppSense (500-999)	\$ 34.46
AM SUB 12 F-03	Ivanti Application Control Subscription - Named User License - 1 Year, powered by AppSense (1000-1999)	\$ 32.64
AM SUB 12 F-04	Ivanti Application Control Subscription - Named User License - 1 Year, powered by AppSense (2000-4999)	\$ 30.83
AM SUB 12 F-05	Ivanti Application Control Subscription - Named User License - 1 Year, powered by AppSense (5000-9999)	\$ 29.02
AM SUB 12 F-06	Ivanti Application Control Subscription - Named User License - 1 Year, powered by AppSense (10000-9999999)	\$ 27.20
AC MNT 12 SVR	Ivanti Application Control - Server (not XenApp/RDSH) Support	\$ 26.40
AC LIC 00 SVR	Ivanti Application Control - Server (not XenApp/RDSH) License	\$ 120.00
AM SUB 12 T-01	Ivanti Application Control Subscription - Concurrent User License - 1 Year, powered by AppSense (1-499)	\$ 58.80
AM SUB 12 T-02	Ivanti Application Control Subscription - Concurrent User License - 1 Year, powered by AppSense (500-999)	\$ 55.86
AM SUB 12 T-03	Ivanti Application Control Subscription - Concurrent User License - 1 Year, powered by AppSense (1000-1999)	\$ 52.92
AM SUB 12 T-04	Ivanti Application Control Subscription - Concurrent User License - 1 Year, powered by AppSense (2000-4999)	\$ 49.98
AM SUB 12 T-05	Ivanti Application Control Subscription - Concurrent User License - 1 Year, powered by AppSense (5000-9999)	\$ 47.04
AM SUB 12 T-06	Ivanti Application Control Subscription - Concurrent User License - 1 Year, powered by AppSense (10000-9999999)	\$ 44.10
AC SUB 12 SVR	Application Control Server Subscription 1 Year	\$ 80.00
PSEDUAAM30	Ivanti Application Manager 3.0 - Virtual Instructor Led, powered by AppSense	\$ 2,250.00
LD-AMIAT-S	AMI Asset Track Annual Subscription, powered by AppSense	\$ 3.95
LDITAMSVR-M	ITAM Suite Server MNT (incl 5 fixed analysts)	\$ 7,700.00
LDITAM-LOSETUP	License Optimizer Setup (1 year only), powered by Landesk	\$ 20,000.00
LDITAM-LOC-S	License Optimizer Core Service Subscription, powered by Landesk	\$ 60,000.00
LDITAM-LOED-S-01	License Optimizer Enterprise Desktop OS Subscription, powered by Landesk (1-499)	\$ 8.00
LDITAM-LOED-S-02	License Optimizer Enterprise Desktop OS Subscription, powered by Landesk (500-999)	\$ 7.28
LDITAM-LOED-S-03	License Optimizer Enterprise Desktop OS Subscription, powered by Landesk (1000-1999)	\$ 6.40
LDITAM-LOED-S-04	License Optimizer Enterprise Desktop OS Subscription, powered by Landesk (2000-4999)	\$ 5.76
LDITAM-LOED-S-05	License Optimizer Enterprise Desktop OS Subscription, powered by Landesk (5000-9999)	\$ 5.12
LDITAM-LOED-S-06	License Optimizer Enterprise Desktop OS Subscription, powered by Landesk (10000-9999999)	\$ 4.56
ITAM-DCDSAM-SERV-M	ITAM - Data Center Discovery - SAM Server Maintenance	\$ 6.16
ITAM-DCDSAM-SITE-L	ITAM - Data Center Discovery - SAM Site License	\$ 25,000.00
ITAM-DCDSAM-SITE-M	ITAM - Data Center Discovery - SAM Site Maintenance	\$ 5,500.00
ITAM-DCDCMD-SERV-L	ITAM - Data Center Discovery - CMDB Server License	\$ 35.00
ITAMAIA-S-01	Asset Intelligence Additional Subscription per EndUser (1-2499)	\$ 23.30
ITAMAIA-S-02	Asset Intelligence Additional Subscription per EndUser (2500-4999)	\$ 20.97
ITAMAIA-S-03	Asset Intelligence Additional Subscription per EndUser (5000-9999)	\$ 17.94
ITAMAIA-S-04	Asset Intelligence Additional Subscription per EndUser (10000-9999999)	\$ 15.61
ITAM-DCDSAM-SERV-L	ITAM - Data Center Discovery - SAM Server License	\$ 28.00

Appendix C - Pricing Index  
 DIR-TSO-4385  
 Alchemy Technology Group, LLC

IVANTI		
SKU	Description	MSRP
ITAM-DCDCMD-SITE-M	ITAM - Data Center Discovery - CMDB Site Maintenance	\$ 11,000.00
ITAM-DCDCMD-SITE-L	ITAM - Data Center Discovery - CMDB Site License	\$ 50,000.00
ITAM-DCDCMD-SERV-M	ITAM - Data Center Discovery - CMDB Server Maintenance	\$ 7.70
LDITAM-AI-L-01	Asset Intelligence Lic, powered by Landesk (1-2499)	\$ 21.46
LDITAM-AI-L-02	Asset Intelligence Lic, powered by Landesk (2500-4999)	\$ 19.31
LDITAM-AI-L-03	Asset Intelligence Lic, powered by Landesk (5000-9999)	\$ 16.52
LDITAM-AI-L-04	Asset Intelligence Lic, powered by Landesk (10000-9999999)	\$ 14.38
LDITAM-ACSVR-L	Asset Central SVR Lic (Incl 5 Fixed An.), powered by Landesk	\$ 35,000.00
LDITAM-ACSVR-M	Asset Central SVR Mnt (Incl 5 Fixed An.), powered by Landesk	\$ 7,700.00
LDITAMSVR-L	ITAM Suite Server LIC (incl 5 fixed analysts)	\$ 35,000.00
LDITAM-LOES-S-01	License Optimizer Enterprise Server Subscription, powered by Landesk (1-249)	\$ 19.00
LDITAM-LOES-S-02	License Optimizer Enterprise Server Subscription, powered by Landesk (250-999)	\$ 17.48
LDITAM-LOES-S-03	License Optimizer Enterprise Server Subscription, powered by Landesk (1000-2499)	\$ 15.20
LDITAM-LOES-S-04	License Optimizer Enterprise Server Subscription, powered by Landesk (2500-9999999)	\$ 13.68
LDALMSSUP-M	Ivanti Asset Lifecycle Manager Server SUP, powered by Landesk	\$ 5,040.00
LDALMSPMA-M	Ivanti Asset Lifecycle Manager Server Maintenance, powered by Landesk	\$ 6,160.00
ITAM-LOS-S-01	Ivanti License Optimizer SaaS Subscription for Servers, powered by Landesk (1-249)	\$ 91.30
ITAM-LOS-S-02	Ivanti License Optimizer SaaS Subscription for Servers, powered by Landesk (250-999)	\$ 84.00
ITAM-LOS-S-03	Ivanti License Optimizer SaaS Subscription for Servers, powered by Landesk (1000-2499)	\$ 73.04
ITAM-LOS-S-04	Ivanti License Optimizer SaaS Subscription for Servers, powered by Landesk (2500-9999999)	\$ 65.74
LDALMS-L	Ivanti Asset Lifecycle Manager Server, powered by Landesk	\$ 28,000.00
ITAM-LOC-S-01	Ivanti License Optimizer SaaS Subscription for Clients, powered by Landesk (1-499)	\$ 34.79
ITAM-LOC-S-02	Ivanti License Optimizer SaaS Subscription for Clients, powered by Landesk (500-999)	\$ 31.66
ITAM-LOC-S-03	Ivanti License Optimizer SaaS Subscription for Clients, powered by Landesk (1000-1999)	\$ 27.83
ITAM-LOC-S-04	Ivanti License Optimizer SaaS Subscription for Clients, powered by Landesk (2000-4999)	\$ 25.05
ITAM-LOC-S-05	Ivanti License Optimizer SaaS Subscription for Clients, powered by Landesk (5000-9999)	\$ 22.27
ITAM-LOC-S-06	Ivanti License Optimizer SaaS Subscription for Clients, powered by Landesk (10000-9999999)	\$ 19.83
ITAM-AM-S	Ivanti Asset Manager, powered by Landesk	\$ 100.00
AM-AMC-ADD-100K-C	Ivanti Asset Manager Cloud - Additional 100,000 Assets Cloud Subscription - 1 Year	\$ 75,000.00
AM-AMC-ADD-10K-C	Ivanti Asset Manager Cloud - Additional 10,000 Assets Cloud Subscription - 1 Year	\$ 15,000.00
AM-AMC-ADDLAN-C	Ivanti Asset Manager Cloud - Additional Fixed/Named Analyst Cloud Subscription - 1 Year	\$ 1,000.00
AM-AMC-ADD-50K-C	Ivanti Asset Manager Cloud - Additional 50,000 Assets Cloud Subscription - 1 Year	\$ 45,000.00
AM-AME-UP-AMC-C	Ivanti Asset Manager Cloud - Uplift from Essentials, BServer(1), VPN(1) & Xtraction Std(2). Cloud Subscription, 1 Year	\$ 30,000.00
AM-AMC-C	Ivanti Asset Manager Cloud - Including 10k assets, BI Server(1), VPN(1) & Xtraction Std(2). 15 Analysts. Cloud Subscription - 1 Year	\$ 40,000.00
LDITAM-AC-M-01	Asset Central Mnt, powered by Landesk (1-2499)	\$ 4.40
LDITAM-AC-M-02	Asset Central Mnt, powered by Landesk (2500-4999)	\$ 3.96
LDITAM-AC-M-03	Asset Central Mnt, powered by Landesk (5000-9999)	\$ 3.39
LDITAM-AC-M-04	Asset Central Mnt, powered by Landesk (10000-9999999)	\$ 2.95
LDALMISTPMA-M	Ivanti ALM 5 Pack Listener Maint, powered by Landesk	\$ 8,250.00
LDITAM-L-01	Ivanti IT Asset Management Suite License, powered by Landesk (1-2499)	\$ 30.00
LDITAM-L-02	Ivanti IT Asset Management Suite License, powered by Landesk (2500-4999)	\$ 27.00
LDITAM-L-03	Ivanti IT Asset Management Suite License, powered by Landesk (5000-9999)	\$ 23.10
LDITAM-L-04	Ivanti IT Asset Management Suite License, powered by Landesk (10000-9999999)	\$ 20.10
LDITAM-AC-L-01	Asset Central Lic, powered by Landesk (1-2499)	\$ 20.00
LDITAM-AC-L-02	Asset Central Lic, powered by Landesk (2500-4999)	\$ 18.00
LDITAM-AC-L-03	Asset Central Lic, powered by Landesk (5000-9999)	\$ 15.40
LDITAM-AC-L-04	Asset Central Lic, powered by Landesk (10000-9999999)	\$ 13.40
LDITAM-M-01	Ivanti IT Asset Management Suite Maintenance, powered by Landesk (1-2499)	\$ 6.60
LDITAM-M-02	Ivanti IT Asset Management Suite Maintenance, powered by Landesk (2500-4999)	\$ 5.94
LDITAM-M-03	Ivanti IT Asset Management Suite Maintenance, powered by Landesk (5000-9999)	\$ 5.08
LDITAM-M-04	Ivanti IT Asset Management Suite Maintenance, powered by Landesk (10000-9999999)	\$ 4.42
LDITAM-AI-M-01	Asset Intelligence Mnt, powered by Landesk (1-2499)	\$ 4.72
LDITAM-AI-M-02	Asset Intelligence Mnt, powered by Landesk (2500-4999)	\$ 4.25
LDITAM-AI-M-03	Asset Intelligence Mnt, powered by Landesk (5000-9999)	\$ 3.63
LDITAM-AI-M-04	Asset Intelligence Mnt, powered by Landesk (10000-9999999)	\$ 3.16
LDALMC-L	Ivanti Asset Lifecycle Manager Console, powered by Landesk	\$ 6,400.00
LDALMCPMA-M	Ivanti Asset Lifecycle Manager Console Maintenance, powered by Landesk	\$ 1,408.00
LDALMCSUP-M	Ivanti Asset Lifecycle Manager Console SUP, powered by Landesk	\$ 1,152.00
ITAMAIBS-S	Asset Intelligence Base Subscription	\$ 23,500.00
AM-AMP-ADD-100K-L	Asset Manager Premise Add 100k Asset Pack License	\$ 75,000.00
AM-AMP-ADD-100K-M1	Asset Manager Premise Add 100k Asset Pack Maintenance 1Y	\$ 16,500.00
AM-AMP-ADD-10K-M1	Asset Manager Premise Add 10k Asset Pack Maintenance 1Y	\$ 3,300.00
AM-AMP-ADD-50K-M1	Asset Manager Premise Add 50k Asset Pack Maintenance 1Y	\$ 9,900.00
AM-AMP-ADDLAN-M1	Asset Manager Premise Add Analyst Maintenance 1Y	\$ 525.00
AM-AMP-ADD-10K-L	Asset Manager Premise Add 10k Asset Pack License	\$ 15,000.00
AM-AMP-ADD-50K-L	Asset Manager Premise Add 50k Asset Pack License	\$ 45,000.00
AM-AMP-ADDLAN-L	Asset Manager Premise Add Analyst License	\$ 2,400.00
AM-AMP-L	Asset Manager Premise Base License	\$ 50,000.00
AM-AMP-M1	Asset Manager Premise Base Maintenance 1Y	\$ 11,000.00
AM-AMP-S1	Asset Manager Premise Base Subscription - 1 Year	\$ 30,000.00
AM-AMP-ADD-10K-S1	Asset Manager Premise Subscription Add 10k Asset Pack - 1 Year	\$ 12,500.00
AM-AMP-ADD-50K-S1	Asset Manager Premise Subscription Add 50k Asset Pack - 1 Year	\$ 40,000.00
AM-AMP-ADD-100K-S1	Asset Manager Premise Subscription Add 100k Asset Pack - 1 Year	\$ 65,000.00
AM-AMP-ADDLAN-S1	Asset Manager Premise Subscription Add Analyst - 1 Year	\$ 1,700.00
ITAM-AI-S	Ivanti Asset Intelligence Subscription, powered by Landesk	\$ 5.00
ITAM-DCD-S-01	Ivanti Data Center Discovery Subscription , powered by Landesk (1-249)	\$ 56.00
ITAM-DCD-S-02	Ivanti Data Center Discovery Subscription , powered by Landesk (250-999)	\$ 51.52
ITAM-DCD-S-03	Ivanti Data Center Discovery Subscription , powered by Landesk (1000-2499)	\$ 44.80

Appendix C - Pricing Index  
DIR-TSO-4385  
Alchemy Technology Group, LLC

<b>IVANTI</b>		
SKU	Description	MSRP
ITAM-DCD-S-04	Ivanti Data Center Discovery Subscription , powered by Landesk (2500-9999999)	\$ 40.32
ITAM-LOC-NO-AI-S-01	Ivanti License Optimizer SaaS Subscription for Clients, powered by Landesk (1-499)	\$ 19.80
ITAM-LOC-NO-AI-S-02	Ivanti License Optimizer SaaS Subscription for Clients, powered by Landesk (500-999)	\$ 18.02
ITAM-LOC-NO-AI-S-03	Ivanti License Optimizer SaaS Subscription for Clients, powered by Landesk (1000-1999)	\$ 15.84
ITAM-LOC-NO-AI-S-04	Ivanti License Optimizer SaaS Subscription for Clients, powered by Landesk (2000-4999)	\$ 14.26
ITAM-LOC-NO-AI-S-05	Ivanti License Optimizer SaaS Subscription for Clients, powered by Landesk (5000-9999)	\$ 12.67
ITAM-LOC-NO-AI-S-06	Ivanti License Optimizer SaaS Subscription for Clients, powered by Landesk (10000-9999999)	\$ 11.29
ITAM-LOS-NO-DCD-S-01	Ivanti License Optimizer SaaS Subscription for Servers, powered by Landesk (1-249)	\$ 75.90
ITAM-LOS-NO-DCD-S-02	Ivanti License Optimizer SaaS Subscription for Servers, powered by Landesk (250-999)	\$ 69.83
ITAM-LOS-NO-DCD-S-03	Ivanti License Optimizer SaaS Subscription for Servers, powered by Landesk (1000-2499)	\$ 60.72
ITAM-LOS-NO-DCD-S-04	Ivanti License Optimizer SaaS Subscription for Servers, powered by Landesk (2500-9999999)	\$ 54.65
AM-OSAPE-S1-01	Ivanti Optimizer for SAP Express Premise Subscription 1Y (1-499)	\$ 8.30
AM-OSAPE-S1-02	Ivanti Optimizer for SAP Express Premise Subscription 1Y (500-999)	\$ 7.55
AM-OSAPE-S1-03	Ivanti Optimizer for SAP Express Premise Subscription 1Y (1000-1999)	\$ 6.64
AM-OSAPE-S1-04	Ivanti Optimizer for SAP Express Premise Subscription 1Y (2000-4999)	\$ 5.98
AM-OSAPE-S1-05	Ivanti Optimizer for SAP Express Premise Subscription 1Y (5000-9999)	\$ 5.31
AM-OSAPE-S1-06	Ivanti Optimizer for SAP Express Premise Subscription 1Y (10000-9999999)	\$ 4.73
AM-OSAPS-S1-01	Ivanti Optimizer for SAP Standard Premise Subscription 1Y (1-499)	\$ 14.93
AM-OSAPS-S1-02	Ivanti Optimizer for SAP Standard Premise Subscription 1Y (500-999)	\$ 13.59
AM-OSAPS-S1-03	Ivanti Optimizer for SAP Standard Premise Subscription 1Y (1000-1999)	\$ 11.94
AM-OSAPS-S1-04	Ivanti Optimizer for SAP Standard Premise Subscription 1Y (2000-4999)	\$ 10.75
AM-OSAPS-S1-05	Ivanti Optimizer for SAP Standard Premise Subscription 1Y (5000-9999)	\$ 9.56
AM-OSAPS-S1-06	Ivanti Optimizer for SAP Standard Premise Subscription 1Y (10000-9999999)	\$ 8.51
AM-OSAPA-S1-01	Ivanti Optimizer for SAP Advanced Premise Subscription 1Y (1-499)	\$ 18.70
AM-OSAPA-S1-02	Ivanti Optimizer for SAP Advanced Premise Subscription 1Y (500-999)	\$ 17.02
AM-OSAPA-S1-03	Ivanti Optimizer for SAP Advanced Premise Subscription 1Y (1000-1999)	\$ 14.96
AM-OSAPA-S1-04	Ivanti Optimizer for SAP Advanced Premise Subscription 1Y (2000-4999)	\$ 13.46
AM-OSAPA-S1-05	Ivanti Optimizer for SAP Advanced Premise Subscription 1Y (5000-9999)	\$ 11.97
AM-OSAPA-S1-06	Ivanti Optimizer for SAP Advanced Premise Subscription 1Y (10000-9999999)	\$ 10.66
AM-AME-ADD-100K-C	Ivanti Asset Manager Essentials - Additional 100,000 Assets Annual Cloud Subscription	\$ 60,000.00
AM-AME-ADD-10K-C	Ivanti Asset Manager Essentials - Additional 10,000 Assets - Annual Cloud Subscription	\$ 10,000.00
AM-AME-ADDLAN-C	Ivanti Asset Manager Essentials - Additional Fixed/Named Analyst - Annual Cloud Subscription	\$ 880.00
AM-AME-C	Ivanti Asset Manager Essentials - Annual Cloud Subscription	\$ 25,000.00
AM-AME-ADD-50K-C	Ivanti Asset Manager Essentials - Additional 50,000 Assets - Annual Cloud Subscription	\$ 35,000.00
LDVCSA-M	Ivanti Virtual Cloud Svcs Appliance Mnt	\$ 664.22
LDVCSA-L	Ivanti Virtual Cloud Svcs Appliance Lic	\$ 3,019.17
LDMG1000-104	Cloud Services/Management Gateway Appliance CEE-7/7 (KR)	\$ 4,000.00
LDMG1000-105	Cloud Services/Management Gateway Appliance JIS-8303 (JP)	\$ 4,000.00
LDMG1000-001	Cloud Services/Management Gateway Appliance Nema 5-15 (US, CA, MX)	\$ 4,073.37
LDMG1000-203	Cloud Services/Management Gateway Appliance SEC 1011 (CH)	\$ 4,000.00
SCNT-PMA-LDMG1000	Cloud Services/Management Gateway Maintenance	\$ 896.14
DSK LIC 00 F-01	Ivanti DesktopNow - Named User License, powered by AppSense (1-499)	\$ 126.13
DSK LIC 00 F-02	Ivanti DesktopNow - Named User License, powered by AppSense (500-999)	\$ 119.82
DSK LIC 00 F-03	Ivanti DesktopNow - Named User License, powered by AppSense (1000-1999)	\$ 113.52
DSK LIC 00 F-04	Ivanti DesktopNow - Named User License, powered by AppSense (2000-4999)	\$ 107.21
DSK LIC 00 F-05	Ivanti DesktopNow - Named User License, powered by AppSense (5000-9999)	\$ 100.90
DSK LIC 00 F-06	Ivanti DesktopNow - Named User License, powered by AppSense (10000-9999999)	\$ 94.60
DD UPG DS F-01	Ivanti User Workspace Manager - Named User Upgrade License, from DesktopNow, powered by AppSense (1-499)	\$ 28.85
DD UPG DS F-02	Ivanti User Workspace Manager - Named User Upgrade License, from DesktopNow, powered by AppSense (500-999)	\$ 27.41
DD UPG DS F-03	Ivanti User Workspace Manager - Named User Upgrade License, from DesktopNow, powered by AppSense (1000-1999)	\$ 25.97
DD UPG DS F-04	Ivanti User Workspace Manager - Named User Upgrade License, from DesktopNow, powered by AppSense (2000-4999)	\$ 24.52
DD UPG DS F-05	Ivanti User Workspace Manager - Named User Upgrade License, from DesktopNow, powered by AppSense (5000-9999)	\$ 23.08
DD UPG DS F-06	Ivanti User Workspace Manager - Named User Upgrade License, from DesktopNow, powered by AppSense (10000-9999999)	\$ 21.64
DD UPG EM F-01	Ivanti User Workspace Manager - Named User Upgrade License, from Environment Manager, powered by AppSense (1-499)	\$ 60.72
DD UPG EM F-02	Ivanti User Workspace Manager - Named User Upgrade License, from Environment Manager, powered by AppSense (500-999)	\$ 57.68
DD UPG EM F-03	Ivanti User Workspace Manager - Named User Upgrade License, from Environment Manager, powered by AppSense (1000-1999)	\$ 54.65
DD UPG EM F-04	Ivanti User Workspace Manager - Named User Upgrade License, from Environment Manager, powered by AppSense (2000-4999)	\$ 51.61
DD UPG EM F-05	Ivanti User Workspace Manager - Named User Upgrade License, from Environment Manager, powered by AppSense (5000-9999)	\$ 48.58
DD UPG EM F-06	Ivanti User Workspace Manager - Named User Upgrade License, from Environment Manager, powered by AppSense (10000-9999999)	\$ 45.54
DD UPG AM F-01	Ivanti User Workspace Manager - Named User Upgrade License, from Application Manager, powered by AppSense (1-499)	\$ 94.90
DD UPG AM F-02	Ivanti User Workspace Manager - Named User Upgrade License, from Application Manager, powered by AppSense (500-999)	\$ 90.16
DD UPG AM F-03	Ivanti User Workspace Manager - Named User Upgrade License, from Application Manager, powered by AppSense (1000-1999)	\$ 85.41
DD UPG AM F-04	Ivanti User Workspace Manager - Named User Upgrade License, from Application Manager, powered by AppSense (2000-4999)	\$ 80.67
DD UPG AM F-05	Ivanti User Workspace Manager - Named User Upgrade License, from Application Manager, powered by AppSense (5000-9999)	\$ 75.92
DD UPG AM F-06	Ivanti User Workspace Manager - Named User Upgrade License, from Application Manager, powered by AppSense (10000-9999999)	\$ 71.18
DD UPG PM F-01	Ivanti User Workspace Manager - Named User Upgrade License, from Performance Manager, powered by AppSense (1-499)	\$ 95.28
DD UPG PM F-02	Ivanti User Workspace Manager - Named User Upgrade License, from Performance Manager, powered by AppSense (500-999)	\$ 90.52
DD UPG PM F-03	Ivanti User Workspace Manager - Named User Upgrade License, from Performance Manager, powered by AppSense (1000-1999)	\$ 85.75
DD UPG PM F-04	Ivanti User Workspace Manager - Named User Upgrade License, from Performance Manager, powered by AppSense (2000-4999)	\$ 80.99
DD UPG PM F-05	Ivanti User Workspace Manager - Named User Upgrade License, from Performance Manager, powered by AppSense (5000-9999)	\$ 76.22
DD UPG PM F-06	Ivanti User Workspace Manager - Named User Upgrade License, from Performance Manager, powered by AppSense (10000-9999999)	\$ 71.46
DD LIC 00 F-01	Ivanti User Workspace Manager - Named User License, powered by AppSense (1-499)	\$ 154.98
DD LIC 00 F-02	Ivanti User Workspace Manager - Named User License, powered by AppSense (500-999)	\$ 147.23
DD LIC 00 F-03	Ivanti User Workspace Manager - Named User License, powered by AppSense (1000-1999)	\$ 139.48
DD LIC 00 F-04	Ivanti User Workspace Manager - Named User License, powered by AppSense (2000-4999)	\$ 131.73
DD LIC 00 F-05	Ivanti User Workspace Manager - Named User License, powered by AppSense (5000-9999)	\$ 123.98
DD LIC 00 F-06	Ivanti User Workspace Manager - Named User License, powered by AppSense (10000-9999999)	\$ 116.23
DD LIC 00 T-01	Ivanti User Workspace Manager - Concurrent User License - Flexible Platform, powered by AppSense (1-499)	\$ 255.00

Appendix C - Pricing Index  
DIR-TSO-4385  
Alchemy Technology Group, LLC

<b>IVANTI</b>		
SKU	Description	MSRP
DD LIC 00 T-02	Ivanti User Workspace Manager - Concurrent User License - Flexible Platform, powered by AppSense (500-999)	\$ 242.25
DD LIC 00 T-03	Ivanti User Workspace Manager - Concurrent User License - Flexible Platform, powered by AppSense (1000-1999)	\$ 229.50
DD LIC 00 T-04	Ivanti User Workspace Manager - Concurrent User License - Flexible Platform, powered by AppSense (2000-4999)	\$ 216.75
DD LIC 00 T-05	Ivanti User Workspace Manager - Concurrent User License - Flexible Platform, powered by AppSense (5000-9999)	\$ 204.00
DD LIC 00 T-06	Ivanti User Workspace Manager - Concurrent User License - Flexible Platform, powered by AppSense (10000-9999999)	\$ 191.25
UWM SUB 12 F-01	Ivanti User Workspace Manager Subscription - Named User License - 1 Year, powered by AppSense (1-499)	\$ 106.00
UWM SUB 12 F-02	Ivanti User Workspace Manager Subscription - Named User License - 1 Year, powered by AppSense (500-999)	\$ 100.70
UWM SUB 12 F-03	Ivanti User Workspace Manager Subscription - Named User License - 1 Year, powered by AppSense (1000-1999)	\$ 95.40
UWM SUB 12 F-04	Ivanti User Workspace Manager Subscription - Named User License - 1 Year, powered by AppSense (2000-4999)	\$ 90.10
UWM SUB 12 F-05	Ivanti User Workspace Manager Subscription - Named User License - 1 Year, powered by AppSense (5000-9999)	\$ 84.80
UWM SUB 12 F-06	Ivanti User Workspace Manager Subscription - Named User License - 1 Year, powered by AppSense (10000-9999999)	\$ 79.50
DSK LIC 00 T-01	Ivanti DesktopNow - Concurrent User License, powered by AppSense (1-499)	\$ 250.00
DSK LIC 00 T-02	Ivanti DesktopNow - Concurrent User License, powered by AppSense (500-999)	\$ 237.50
DSK LIC 00 T-03	Ivanti DesktopNow - Concurrent User License, powered by AppSense (1000-1999)	\$ 225.00
DSK LIC 00 T-04	Ivanti DesktopNow - Concurrent User License, powered by AppSense (2000-4999)	\$ 212.50
DSK LIC 00 T-05	Ivanti DesktopNow - Concurrent User License, powered by AppSense (5000-9999)	\$ 200.00
DSK LIC 00 T-06	Ivanti DesktopNow - Concurrent User License, powered by AppSense (10000-9999999)	\$ 187.50
DSK MNT 12 F-01	Ivanti DesktopNow Support - Named User, powered by AppSense (1-499)	\$ 27.75
DSK MNT 12 F-02	Ivanti DesktopNow Support - Named User, powered by AppSense (500-999)	\$ 26.36
DSK MNT 12 F-03	Ivanti DesktopNow Support - Named User, powered by AppSense (1000-1999)	\$ 24.98
DSK MNT 12 F-04	Ivanti DesktopNow Support - Named User, powered by AppSense (2000-4999)	\$ 23.59
DSK MNT 12 F-05	Ivanti DesktopNow Support - Named User, powered by AppSense (5000-9999)	\$ 22.20
DSK MNT 12 F-06	Ivanti DesktopNow Support - Named User, powered by AppSense (10000-9999999)	\$ 20.81
DSK MNT 12 T-01	Ivanti DesktopNow Support - Concurrent User, powered by AppSense (1-499)	\$ 55.00
DSK MNT 12 T-02	Ivanti DesktopNow Support - Concurrent User, powered by AppSense (500-999)	\$ 52.25
DSK MNT 12 T-03	Ivanti DesktopNow Support - Concurrent User, powered by AppSense (1000-1999)	\$ 49.50
DSK MNT 12 T-04	Ivanti DesktopNow Support - Concurrent User, powered by AppSense (2000-4999)	\$ 46.75
DSK MNT 12 T-05	Ivanti DesktopNow Support - Concurrent User, powered by AppSense (5000-9999)	\$ 44.00
DSK MNT 12 T-06	Ivanti DesktopNow Support - Concurrent User, powered by AppSense (10000-9999999)	\$ 41.25
DD MNT 12 F-01	Ivanti User Workspace Manager Support - Named User - 1 Year, powered by AppSense (1-499)	\$ 34.10
DD MNT 12 F-02	Ivanti User Workspace Manager Support - Named User - 1 Year, powered by AppSense (500-999)	\$ 32.40
DD MNT 12 F-03	Ivanti User Workspace Manager Support - Named User - 1 Year, powered by AppSense (1000-1999)	\$ 30.69
DD MNT 12 F-04	Ivanti User Workspace Manager Support - Named User - 1 Year, powered by AppSense (2000-4999)	\$ 28.98
DD MNT 12 F-05	Ivanti User Workspace Manager Support - Named User - 1 Year, powered by AppSense (5000-9999)	\$ 27.28
DD MNT 12 F-06	Ivanti User Workspace Manager Support - Named User - 1 Year, powered by AppSense (10000-9999999)	\$ 25.58
DSK UPG AM F-01	Ivanti DesktopNow - Named User Upgrade License, from Application Manager, powered by AppSense (1-499)	\$ 66.05
DSK UPG AM F-02	Ivanti DesktopNow - Named User Upgrade License, from Application Manager, powered by AppSense (500-999)	\$ 62.75
DSK UPG AM F-03	Ivanti DesktopNow - Named User Upgrade License, from Application Manager, powered by AppSense (1000-1999)	\$ 59.45
DSK UPG AM F-04	Ivanti DesktopNow - Named User Upgrade License, from Application Manager, powered by AppSense (2000-4999)	\$ 56.14
DSK UPG AM F-05	Ivanti DesktopNow - Named User Upgrade License, from Application Manager, powered by AppSense (5000-9999)	\$ 52.84
DSK UPG AM F-06	Ivanti DesktopNow - Named User Upgrade License, from Application Manager, powered by AppSense (10000-9999999)	\$ 49.54
DSK UPG EM F-01	Ivanti DesktopNow - Named User Upgrade License, from Environment Manager, powered by AppSense (1-499)	\$ 31.87
DSK UPG EM F-02	Ivanti DesktopNow - Named User Upgrade License, from Environment Manager, powered by AppSense (500-999)	\$ 30.28
DSK UPG EM F-03	Ivanti DesktopNow - Named User Upgrade License, from Environment Manager, powered by AppSense (1000-1999)	\$ 28.68
DSK UPG EM F-04	Ivanti DesktopNow - Named User Upgrade License, from Environment Manager, powered by AppSense (2000-4999)	\$ 27.09
DSK UPG EM F-05	Ivanti DesktopNow - Named User Upgrade License, from Environment Manager, powered by AppSense (5000-9999)	\$ 25.50
DSK UPG EM F-06	Ivanti DesktopNow - Named User Upgrade License, from Environment Manager, powered by AppSense (10000-9999999)	\$ 23.90
DSK UPG PM F-01	Ivanti DesktopNow - Named User Upgrade License, from Performance Manager, powered by AppSense (1-499)	\$ 66.43
DSK UPG PM F-02	Ivanti DesktopNow - Named User Upgrade License, from Performance Manager, powered by AppSense (500-999)	\$ 63.11
DSK UPG PM F-03	Ivanti DesktopNow - Named User Upgrade License, from Performance Manager, powered by AppSense (1000-1999)	\$ 59.79
DSK UPG PM F-04	Ivanti DesktopNow - Named User Upgrade License, from Performance Manager, powered by AppSense (2000-4999)	\$ 56.47
DSK UPG PM F-05	Ivanti DesktopNow - Named User Upgrade License, from Performance Manager, powered by AppSense (5000-9999)	\$ 53.14
DSK UPG PM F-06	Ivanti DesktopNow - Named User Upgrade License, from Performance Manager, powered by AppSense (10000-9999999)	\$ 49.82
UWM UPG IWC F	Ivanti User Workspace Manager Upgrade from Workspace Control	\$ 34.00
DSK SUB 12 T-01	Ivanti DesktopNow Subscription - Concurrent User License - 1 Year, powered by AppSense (1-499)	\$ 150.00
DSK SUB 12 T-02	Ivanti DesktopNow Subscription - Concurrent User License - 1 Year, powered by AppSense (500-999)	\$ 142.50
DSK SUB 12 T-03	Ivanti DesktopNow Subscription - Concurrent User License - 1 Year, powered by AppSense (1000-1999)	\$ 135.00
DSK SUB 12 T-04	Ivanti DesktopNow Subscription - Concurrent User License - 1 Year, powered by AppSense (2000-4999)	\$ 127.50
DSK SUB 12 T-05	Ivanti DesktopNow Subscription - Concurrent User License - 1 Year, powered by AppSense (5000-9999)	\$ 120.00
DSK SUB 12 T-06	Ivanti DesktopNow Subscription - Concurrent User License - 1 Year, powered by AppSense (10000-9999999)	\$ 112.50
DSK SUB 12 F-01	Ivanti DesktopNow Subscription - Named User License - 1 Year, powered by AppSense (1-499)	\$ 76.14
DSK SUB 12 F-02	Ivanti DesktopNow Subscription - Named User License - 1 Year, powered by AppSense (500-999)	\$ 72.33
DSK SUB 12 F-03	Ivanti DesktopNow Subscription - Named User License - 1 Year, powered by AppSense (1000-1999)	\$ 68.53
DSK SUB 12 F-04	Ivanti DesktopNow Subscription - Named User License - 1 Year, powered by AppSense (2000-4999)	\$ 64.72
DSK SUB 12 F-05	Ivanti DesktopNow Subscription - Named User License - 1 Year, powered by AppSense (5000-9999)	\$ 60.91
DSK SUB 12 F-06	Ivanti DesktopNow Subscription - Named User License - 1 Year, powered by AppSense (10000-9999999)	\$ 57.11
ITSM-DISC-C-01	Ivanti Service Manager Discovery SaaS, per Device Cloud Subscription, powered by HEAT (1-499)	\$ 14.00
ITSM-DISC-C-02	Ivanti Service Manager Discovery SaaS, per Device Cloud Subscription, powered by HEAT (500-999)	\$ 12.74
ITSM-DISC-C-03	Ivanti Service Manager Discovery SaaS, per Device Cloud Subscription, powered by HEAT (1000-1999)	\$ 11.20
ITSM-DISC-C-04	Ivanti Service Manager Discovery SaaS, per Device Cloud Subscription, powered by HEAT (2000-4999)	\$ 10.08
ITSM-DISC-C-05	Ivanti Service Manager Discovery SaaS, per Device Cloud Subscription, powered by HEAT (5000-9999)	\$ 8.96
ITSM-DISC-C-06	Ivanti Service Manager Discovery SaaS, per Device Cloud Subscription, powered by HEAT (10000-9999999)	\$ 7.98
CDBMT0001-01	Ivanti Frontrange Discovery Maintenance - Powered by HEAT (1-499)	\$ 7.99
CDBMT0001-02	Ivanti Frontrange Discovery Maintenance - Powered by HEAT (500-999)	\$ 7.27
CDBMT0001-03	Ivanti Frontrange Discovery Maintenance - Powered by HEAT (1000-1999)	\$ 6.39
CDBMT0001-04	Ivanti Frontrange Discovery Maintenance - Powered by HEAT (2000-4999)	\$ 5.75
CDBMT0001-05	Ivanti Frontrange Discovery Maintenance - Powered by HEAT (5000-9999)	\$ 5.11
CDBMT0001-06	Ivanti Frontrange Discovery Maintenance - Powered by HEAT (10000-9999999)	\$ 4.55

Appendix C - Pricing Index  
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<b>IVANTI</b>		
SKU	Description	MSRP
ITSM-DISC-M-01	Ivanti Service Manager Discovery per Device Maintenance, powered by HEAT (1-499)	\$ 5.28
ITSM-DISC-M-02	Ivanti Service Manager Discovery per Device Maintenance, powered by HEAT (500-999)	\$ 4.80
ITSM-DISC-M-03	Ivanti Service Manager Discovery per Device Maintenance, powered by HEAT (1000-1999)	\$ 4.22
ITSM-DISC-M-04	Ivanti Service Manager Discovery per Device Maintenance, powered by HEAT (2000-4999)	\$ 3.80
ITSM-DISC-M-05	Ivanti Service Manager Discovery per Device Maintenance, powered by HEAT (5000-9999)	\$ 3.38
ITSM-DISC-M-06	Ivanti Service Manager Discovery per Device Maintenance, powered by HEAT (10000-9999999)	\$ 3.01
EDZMT0003	Ivanti HTTP Access Maintenance - Powered by HEAT, Renewal Only	\$ 1.00
ELGMT0001	Ivanti enteo LiveManage Maintenance - Powered by HEAT, Renewal Only	\$ 1.00
ENTCF0007	Ivanti Enteo v6 Client Suite Maintenance - Powered by HEAT, Renewal Only	\$ 1.00
ENTSV0001	Ivanti Client Management Suite 1Yr Subscription - Powered by HEAT, Renewal Only	\$ 1.00
ENTCF0039	Ivanti FRS Mgmt Suite for Citrix v6 Maintenance - Powered by HEAT, Renewal Only	\$ 1.00
ERTMT0001	Ivanti Remote Maintenance - Powered by HEAT, Renewal Only	\$ 1.00
EPMMT0005	Ivanti Wartungsvertrag Patch Deployment Maintenance - Powered by HEAT, Renewal Only	\$ 1.00
CENCF0081	Ivanti Client Management Suite Maintenance - Powered by HEAT, Renewal Only	\$ 1.00
CENCF0100	Ivanti HEAT Desktop Management Maintenance - Powered by HEAT, Renewal Only	\$ 1.00
CENCF0106	Ivanti HEAT Client Management Maintenance - Powered by HEAT, Renewal Only	\$ 1.00
ENIMT0006	Ivanti Supportvertrag enteo NetInstall Maintenance - Powered by HEAT, Renewal Only	\$ 1.00
EPMMT0011	Ivanti Advanced Patch Management 7.2 Maintenance - Powered by HEAT, Renewal Only	\$ 1.00
HPLMT0001	Ivanti HEAT PatchLink Maintenance - Powered by HEAT	\$ 1.00
HPLCL0002	Ivanti HEAT PatchLink Upgrade Perpetual License - Powered by HEAT	\$ 10.00
HSBCL00001	Ivanti Server Management SBC User License, Powered by Heat	\$ 25.00
ELGMT0011-01	DSM Personality Migration Maintenance - Addon for DSM for Migration (1-499)	\$ 3.08
ELGMT0011-02	DSM Personality Migration Maintenance - Addon for DSM for Migration (500-999)	\$ 2.80
ELGMT0011-03	DSM Personality Migration Maintenance - Addon for DSM for Migration (1000-1999)	\$ 2.46
ELGMT0011-04	DSM Personality Migration Maintenance - Addon for DSM for Migration (2000-4999)	\$ 2.22
ELGMT0011-05	DSM Personality Migration Maintenance - Addon for DSM for Migration (5000-9999)	\$ 1.97
ELGMT0011-06	DSM Personality Migration Maintenance - Addon for DSM for Migration (10000-9999999)	\$ 1.76
EPMMT0021	Ivanti Advanced Patch Maintenance - Powered by HEAT	\$ 2.75
EEMMT0001	Ivanti Enterprise Management Pack Maintenance - Powered by HEAT, Renewal Only	\$ 1.00
ELGCL0013-01	DSM Personality Migration License - Addon for DSM for Migration (1-499)	\$ 14.00
ELGCL0013-02	DSM Personality Migration License - Addon for DSM for Migration (500-999)	\$ 12.74
ELGCL0013-03	DSM Personality Migration License - Addon for DSM for Migration (1000-1999)	\$ 11.20
ELGCL0013-04	DSM Personality Migration License - Addon for DSM for Migration (2000-4999)	\$ 10.08
ELGCL0013-05	DSM Personality Migration License - Addon for DSM for Migration (5000-9999)	\$ 8.96
ELGCL0013-06	DSM Personality Migration License - Addon for DSM for Migration (10000-9999999)	\$ 7.98
HTDCF0015-01	Ivanti DSM Perpetual License - Formerly HEAT Client Management DSM (1-499)	\$ 40.00
HTDCF0015-02	Ivanti DSM Perpetual License - Formerly HEAT Client Management DSM (500-999)	\$ 36.40
HTDCF0015-03	Ivanti DSM Perpetual License - Formerly HEAT Client Management DSM (1000-1999)	\$ 32.00
HTDCF0015-04	Ivanti DSM Perpetual License - Formerly HEAT Client Management DSM (2000-4999)	\$ 28.80
HTDCF0015-05	Ivanti DSM Perpetual License - Formerly HEAT Client Management DSM (5000-9999)	\$ 25.60
HTDCF0015-06	Ivanti DSM Perpetual License - Formerly HEAT Client Management DSM (10000-9999999)	\$ 22.80
EINMT0007	Ivanti Frontrange DSM v7 Inventory Maintenance - Powered by HEAT, Renewal Only	\$ 1.00
EDZMT0001	Ivanti DMZ Management Pack Maintenance - Powered by HEAT, Renewal Only	\$ 1.00
CENCF0112	Ivanti HEAT DSM 2013+ Maintenance - Powered by HEAT, Renewal Only	\$ 1.00
EPTMT0001	Ivanti Frontrange Portal Maintenance - Powered by HEAT, Renewal Only	\$ 1.00
ENTRI0002	Ivanti enteo Reinstatement Maintenance - Powered by HEAT, Renewal Only	\$ 1.00
HSBMT0001	Ivanti Server Management SBC User Maintenance	\$ 5.50
ES-WS-S-01	Ivanti Endpoint Security for Workstation Subscription, powered by HEAT (1-499)	\$ 52.00
ES-WS-S-02	Ivanti Endpoint Security for Workstation Subscription, powered by HEAT (500-999)	\$ 47.32
ES-WS-S-03	Ivanti Endpoint Security for Workstation Subscription, powered by HEAT (1000-1999)	\$ 41.60
ES-WS-S-04	Ivanti Endpoint Security for Workstation Subscription, powered by HEAT (2000-4999)	\$ 37.44
ES-WS-S-05	Ivanti Endpoint Security for Workstation Subscription, powered by HEAT (5000-9999)	\$ 33.28
ES-WS-S-06	Ivanti Endpoint Security for Workstation Subscription, powered by HEAT (10000-9999999)	\$ 29.64
ES-SV-M-01	Ivanti Endpoint Security for Server Maintenance + Content Subscription 1 Yr, powered by HEAT (1-249)	\$ 31.46
ES-SV-M-02	Ivanti Endpoint Security for Server Maintenance + Content Subscription 1 Yr, powered by HEAT (250-999)	\$ 28.94
ES-SV-M-03	Ivanti Endpoint Security for Server Maintenance + Content Subscription 1 Yr, powered by HEAT (1000-2499)	\$ 25.17
ES-SV-M-04	Ivanti Endpoint Security for Server Maintenance + Content Subscription 1 Yr, powered by HEAT (2500-9999999)	\$ 22.65
ES-WS-M-01	Ivanti Endpoint Security for Workstation Maintenance + Content Subscription, powered by HEAT (1-499)	\$ 20.59
ES-WS-M-02	Ivanti Endpoint Security for Workstation Maintenance + Content Subscription, powered by HEAT (500-999)	\$ 18.74
ES-WS-M-03	Ivanti Endpoint Security for Workstation Maintenance + Content Subscription, powered by HEAT (1000-1999)	\$ 16.47
ES-WS-M-04	Ivanti Endpoint Security for Workstation Maintenance + Content Subscription, powered by HEAT (2000-4999)	\$ 14.82
ES-WS-M-05	Ivanti Endpoint Security for Workstation Maintenance + Content Subscription, powered by HEAT (5000-9999)	\$ 13.18
ES-WS-M-06	Ivanti Endpoint Security for Workstation Maintenance + Content Subscription, powered by HEAT (10000-9999999)	\$ 11.74
ES-SV-S-01	Ivanti Endpoint Security for Server Subscription, powered by HEAT (1-249)	\$ 78.00
ES-SV-S-02	Ivanti Endpoint Security for Server Subscription, powered by HEAT (250-999)	\$ 71.76
ES-SV-S-03	Ivanti Endpoint Security for Server Subscription, powered by HEAT (1000-2499)	\$ 62.40
ES-SV-S-04	Ivanti Endpoint Security for Server Subscription, powered by HEAT (2500-9999999)	\$ 56.16
ES-WS-L-01	Ivanti Endpoint Security for Workstation License, powered by HEAT (1-499)	\$ 93.60
ES-WS-L-02	Ivanti Endpoint Security for Workstation License, powered by HEAT (500-999)	\$ 85.18
ES-WS-L-03	Ivanti Endpoint Security for Workstation License, powered by HEAT (1000-1999)	\$ 74.88
ES-WS-L-04	Ivanti Endpoint Security for Workstation License, powered by HEAT (2000-4999)	\$ 67.39
ES-WS-L-05	Ivanti Endpoint Security for Workstation License, powered by HEAT (5000-9999)	\$ 59.90
ES-WS-L-06	Ivanti Endpoint Security for Workstation License, powered by HEAT (10000-9999999)	\$ 53.35
EMMMT0003	Ivanti Endpoint Mgmt Sec Ste Reinstatement Maintenance - Powered by HEAT, Renewal Only	\$ 1.00
ES-SV-L-01	Ivanti Endpoint Security for Server License, powered by HEAT (1-249)	\$ 143.00
ES-SV-L-02	Ivanti Endpoint Security for Server License, powered by HEAT (250-999)	\$ 131.56
ES-SV-L-03	Ivanti Endpoint Security for Server License, powered by HEAT (1000-2499)	\$ 114.40
ES-SV-L-04	Ivanti Endpoint Security for Server License, powered by HEAT (2500-9999999)	\$ 102.96

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<b>IVANTI</b>		
SKU	Description	MSRP
EMMMT0004	Ivanti Endpoint Mgmt and Security Premium Support Subscription, Powered by HEAT, RenewalOnly	\$ 1.00
EM MNT 12 T-01	Ivanti Environment Manager Support - Concurrent User, powered by AppSense (1-499)	\$ 37.18
EM MNT 12 T-02	Ivanti Environment Manager Support - Concurrent User, powered by AppSense (500-999)	\$ 35.32
EM MNT 12 T-03	Ivanti Environment Manager Support - Concurrent User, powered by AppSense (1000-1999)	\$ 33.46
EM MNT 12 T-04	Ivanti Environment Manager Support - Concurrent User, powered by AppSense (2000-4999)	\$ 31.60
EM MNT 12 T-05	Ivanti Environment Manager Support - Concurrent User, powered by AppSense (5000-9999)	\$ 29.74
EM MNT 12 T-06	Ivanti Environment Manager Support - Concurrent User, powered by AppSense (10000-9999999)	\$ 27.88
EM MNT 12 F-01	Ivanti Environment Manager Support - Named User, powered by AppSense (1-499)	\$ 20.74
EM MNT 12 F-02	Ivanti Environment Manager Support - Named User, powered by AppSense (500-999)	\$ 19.70
EM MNT 12 F-03	Ivanti Environment Manager Support - Named User, powered by AppSense (1000-1999)	\$ 18.67
EM MNT 12 F-04	Ivanti Environment Manager Support - Named User, powered by AppSense (2000-4999)	\$ 17.63
EM MNT 12 F-05	Ivanti Environment Manager Support - Named User, powered by AppSense (5000-9999)	\$ 16.59
EM MNT 12 F-06	Ivanti Environment Manager Support - Named User, powered by AppSense (10000-9999999)	\$ 15.55
EM LIC 00 T-01	Ivanti Environment Manager - Flexible Platform - Per CCU License, powered by AppSense (1-499)	\$ 169.00
EM LIC 00 T-02	Ivanti Environment Manager - Flexible Platform - Per CCU License, powered by AppSense (500-999)	\$ 160.55
EM LIC 00 T-03	Ivanti Environment Manager - Flexible Platform - Per CCU License, powered by AppSense (1000-1999)	\$ 152.10
EM LIC 00 T-04	Ivanti Environment Manager - Flexible Platform - Per CCU License, powered by AppSense (2000-4999)	\$ 143.65
EM LIC 00 T-05	Ivanti Environment Manager - Flexible Platform - Per CCU License, powered by AppSense (5000-9999)	\$ 135.20
EM LIC 00 T-06	Ivanti Environment Manager - Flexible Platform - Per CCU License, powered by AppSense (10000-9999999)	\$ 126.75
EM POL LIC 00 F-01	Ivanti Environment Manager Policy - Named User License, powered by AppSense (1-499)	\$ 57.80
EM POL LIC 00 F-02	Ivanti Environment Manager Policy - Named User License, powered by AppSense (500-999)	\$ 54.91
EM POL LIC 00 F-03	Ivanti Environment Manager Policy - Named User License, powered by AppSense (1000-1999)	\$ 52.02
EM POL LIC 00 F-04	Ivanti Environment Manager Policy - Named User License, powered by AppSense (2000-4999)	\$ 49.13
EM POL LIC 00 F-05	Ivanti Environment Manager Policy - Named User License, powered by AppSense (5000-9999)	\$ 46.24
EM POL LIC 00 F-06	Ivanti Environment Manager Policy - Named User License, powered by AppSense (10000-9999999)	\$ 43.35
EM LIC 00 F-01	Ivanti Environment Manager - Named User License, powered by AppSense (1-499)	\$ 94.26
EM LIC 00 F-02	Ivanti Environment Manager - Named User License, powered by AppSense (500-999)	\$ 89.55
EM LIC 00 F-03	Ivanti Environment Manager - Named User License, powered by AppSense (1000-1999)	\$ 84.83
EM LIC 00 F-04	Ivanti Environment Manager - Named User License, powered by AppSense (2000-4999)	\$ 80.12
EM LIC 00 F-05	Ivanti Environment Manager - Named User License, powered by AppSense (5000-9999)	\$ 75.41
EM LIC 00 F-06	Ivanti Environment Manager - Named User License, powered by AppSense (10000-9999999)	\$ 70.70
EM POL MNT 12 F-01	Ivanti Environment Manager Policy Maintenance - Named User - 1 Year, powered by AppSense (1-499)	\$ 12.72
EM POL MNT 12 F-02	Ivanti Environment Manager Policy Maintenance - Named User - 1 Year, powered by AppSense (500-999)	\$ 12.08
EM POL MNT 12 F-03	Ivanti Environment Manager Policy Maintenance - Named User - 1 Year, powered by AppSense (1000-1999)	\$ 11.45
EM POL MNT 12 F-04	Ivanti Environment Manager Policy Maintenance - Named User - 1 Year, powered by AppSense (2000-4999)	\$ 10.81
EM POL MNT 12 F-05	Ivanti Environment Manager Policy Maintenance - Named User - 1 Year, powered by AppSense (5000-9999)	\$ 10.18
EM POL MNT 12 F-06	Ivanti Environment Manager Policy Maintenance - Named User - 1 Year, powered by AppSense (10000-9999999)	\$ 9.54
EM SUB 12 T-01	Ivanti Environment Manager Subscription - Concurrent User License - 1 Year, powered by AppSense (1-499)	\$ 94.80
EM SUB 12 T-02	Ivanti Environment Manager Subscription - Concurrent User License - 1 Year, powered by AppSense (500-999)	\$ 90.06
EM SUB 12 T-03	Ivanti Environment Manager Subscription - Concurrent User License - 1 Year, powered by AppSense (1000-1999)	\$ 85.32
EM SUB 12 T-04	Ivanti Environment Manager Subscription - Concurrent User License - 1 Year, powered by AppSense (2000-4999)	\$ 80.58
EM SUB 12 T-05	Ivanti Environment Manager Subscription - Concurrent User License - 1 Year, powered by AppSense (5000-9999)	\$ 75.84
EM SUB 12 T-06	Ivanti Environment Manager Subscription - Concurrent User License - 1 Year, powered by AppSense (10000-9999999)	\$ 71.10
EM SUB 12 F-01	Ivanti Environment Manager Subscription - Named User License - 1 Year, powered by AppSense (1-499)	\$ 56.90
EM SUB 12 F-02	Ivanti Environment Manager Subscription - Named User License - 1 Year, powered by AppSense (500-999)	\$ 54.05
EM SUB 12 F-03	Ivanti Environment Manager Subscription - Named User License - 1 Year, powered by AppSense (1000-1999)	\$ 51.21
EM SUB 12 F-04	Ivanti Environment Manager Subscription - Named User License - 1 Year, powered by AppSense (2000-4999)	\$ 48.36
EM SUB 12 F-05	Ivanti Environment Manager Subscription - Named User License - 1 Year, powered by AppSense (5000-9999)	\$ 45.52
EM SUB 12 F-06	Ivanti Environment Manager Subscription - Named User License - 1 Year, powered by AppSense (10000-9999999)	\$ 42.67
MIG IWC EMAM F	Ivanti Workspace Control - Migration to Environment Manager and Application Control - Named User	\$ 0.01
EM POL LIC 00 T-01	Ivanti Environment Manager Policy - Concurrent License, powered by AppSense (1-499)	\$ 98.00
EM POL LIC 00 T-02	Ivanti Environment Manager Policy - Concurrent License, powered by AppSense (500-999)	\$ 93.10
EM POL LIC 00 T-03	Ivanti Environment Manager Policy - Concurrent License, powered by AppSense (1000-1999)	\$ 88.20
EM POL LIC 00 T-04	Ivanti Environment Manager Policy - Concurrent License, powered by AppSense (2000-4999)	\$ 83.30
EM POL LIC 00 T-05	Ivanti Environment Manager Policy - Concurrent License, powered by AppSense (5000-9999)	\$ 78.40
EM POL LIC 00 T-06	Ivanti Environment Manager Policy - Concurrent License, powered by AppSense (10000-9999999)	\$ 73.50
EM POL MNT 00 T-01	Ivanti Environment Manager Policy Maintenance - Concurrent License, powered by AppSense (1-499)	\$ 21.56
EM POL MNT 00 T-02	Ivanti Environment Manager Policy Maintenance - Concurrent License, powered by AppSense (500-999)	\$ 20.48
EM POL MNT 00 T-03	Ivanti Environment Manager Policy Maintenance - Concurrent License, powered by AppSense (1000-1999)	\$ 19.40
EM POL MNT 00 T-04	Ivanti Environment Manager Policy Maintenance - Concurrent License, powered by AppSense (2000-4999)	\$ 18.33
EM POL MNT 00 T-05	Ivanti Environment Manager Policy Maintenance - Concurrent License, powered by AppSense (5000-9999)	\$ 17.25
EM POL MNT 00 T-06	Ivanti Environment Manager Policy Maintenance - Concurrent License, powered by AppSense (10000-9999999)	\$ 16.17
EM POL SUB 00 T-01	Ivanti Environment Manager Policy Subscription - Concurrent License, powered by AppSense (1-499)	\$ 47.40
EM POL SUB 00 T-02	Ivanti Environment Manager Policy Subscription - Concurrent License, powered by AppSense (500-999)	\$ 45.03
EM POL SUB 00 T-03	Ivanti Environment Manager Policy Subscription - Concurrent License, powered by AppSense (1000-1999)	\$ 42.66
EM POL SUB 00 T-04	Ivanti Environment Manager Policy Subscription - Concurrent License, powered by AppSense (2000-4999)	\$ 40.29
EM POL SUB 00 T-05	Ivanti Environment Manager Policy Subscription - Concurrent License, powered by AppSense (5000-9999)	\$ 37.92
EM POL SUB 00 T-06	Ivanti Environment Manager Policy Subscription - Concurrent License, powered by AppSense (10000-9999999)	\$ 35.55
EM POL SUB 00 F-01	Ivanti Environment Manager Policy Subscription - Named User License, powered by AppSense (1-499)	\$ 34.89
EM POL SUB 00 F-02	Ivanti Environment Manager Policy Subscription - Named User License, powered by AppSense (500-999)	\$ 33.15
EM POL SUB 00 F-03	Ivanti Environment Manager Policy Subscription - Named User License, powered by AppSense (1000-1999)	\$ 31.40
EM POL SUB 00 F-04	Ivanti Environment Manager Policy Subscription - Named User License, powered by AppSense (2000-4999)	\$ 29.66
EM POL SUB 00 F-05	Ivanti Environment Manager Policy Subscription - Named User License, powered by AppSense (5000-9999)	\$ 27.91
EM POL SUB 00 F-06	Ivanti Environment Manager Policy Subscription - Named User License, powered by AppSense (10000-9999999)	\$ 26.17
LDPM-SV-L-01	Ivanti Patch Manager - Standalone for Servers License, powered by Landesk (1-249)	\$ 84.50
LDPM-SV-L-02	Ivanti Patch Manager - Standalone for Servers License, powered by Landesk (250-999)	\$ 77.74
LDPM-SV-L-03	Ivanti Patch Manager - Standalone for Servers License, powered by Landesk (1000-2499)	\$ 67.60
LDPM-SV-L-04	Ivanti Patch Manager - Standalone for Servers License, powered by Landesk (2500-9999999)	\$ 60.84

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<b>IVANTI</b>		
SKU	Description	MSRP
LDPM-SV-M-01	Ivanti Patch Manager - Standalone for Servers Maintenance + Content Subscription, powered by Landesk (1-249)	\$ 20.80
LDPM-SV-M-02	Ivanti Patch Manager - Standalone for Servers Maintenance + Content Subscription, powered by Landesk (250-999)	\$ 19.14
LDPM-SV-M-03	Ivanti Patch Manager - Standalone for Servers Maintenance + Content Subscription, powered by Landesk (1000-2499)	\$ 16.64
LDPM-SV-M-04	Ivanti Patch Manager - Standalone for Servers Maintenance + Content Subscription, powered by Landesk (2500-9999999)	\$ 14.98
LDPM-WS-L-01	Ivanti Patch Manager - Standalone for Workstations License, powered by Landesk (1-499)	\$ 39.00
LDPM-WS-L-02	Ivanti Patch Manager - Standalone for Workstations License, powered by Landesk (500-999)	\$ 35.49
LDPM-WS-L-03	Ivanti Patch Manager - Standalone for Workstations License, powered by Landesk (1000-1999)	\$ 31.20
LDPM-WS-L-04	Ivanti Patch Manager - Standalone for Workstations License, powered by Landesk (2000-4999)	\$ 28.08
LDPM-WS-L-05	Ivanti Patch Manager - Standalone for Workstations License, powered by Landesk (5000-9999)	\$ 24.96
LDPM-WS-L-06	Ivanti Patch Manager - Standalone for Workstations License, powered by Landesk (10000-9999999)	\$ 22.23
LDPM-WS-M-01	Ivanti Patch Manager - Standalone for Workstations Maintenance + Content Subscription, powered by Landesk (1-499)	\$ 10.40
LDPM-WS-M-02	Ivanti Patch Manager - Standalone for Workstations Maintenance + Content Subscription, powered by Landesk (500-999)	\$ 9.46
LDPM-WS-M-03	Ivanti Patch Manager - Standalone for Workstations Maintenance + Content Subscription, powered by Landesk (1000-1999)	\$ 8.32
LDPM-WS-M-04	Ivanti Patch Manager - Standalone for Workstations Maintenance + Content Subscription, powered by Landesk (2000-4999)	\$ 7.49
LDPM-WS-M-05	Ivanti Patch Manager - Standalone for Workstations Maintenance + Content Subscription, powered by Landesk (5000-9999)	\$ 6.66
LDPM-WS-M-06	Ivanti Patch Manager - Standalone for Workstations Maintenance + Content Subscription, powered by Landesk (10000-9999999)	\$ 5.93
LDPM-S-02	Ivanti Patch Manager - Subscription, powered by Landesk (500-999)	\$ 7.21
LDPM-S-03	Ivanti Patch Manager - Subscription, powered by Landesk (1000-1999)	\$ 5.52
LDPM-S-04	Ivanti Patch Manager - Subscription, powered by Landesk (2000-4999)	\$ 4.68
LDPM-S-05	Ivanti Patch Manager - Subscription, powered by Landesk (5000-9999)	\$ 3.37
LDPM-S-06	Ivanti Patch Manager - Subscription, powered by Landesk (10000+)	\$ 2.99
LDPM-S-01	Ivanti Patch Manager - Subscription, powered by Landesk (1-499)	\$ 7.67
LDPM-L-01	Ivanti Patch Manager (Stand Alone Product), powered by Landesk (1-499)	\$ 10.16
LDPM-L-02	Ivanti Patch Manager (Stand Alone Product), powered by Landesk (500-999)	\$ 9.25
LDPM-L-03	Ivanti Patch Manager (Stand Alone Product), powered by Landesk (1000-1999)	\$ 8.13
LDPM-L-04	Ivanti Patch Manager (Stand Alone Product), powered by Landesk (2000-4999)	\$ 7.32
LDPM-L-05	Ivanti Patch Manager (Stand Alone Product), powered by Landesk (5000-9999)	\$ 6.50
LDPM-L-06	Ivanti Patch Manager (Stand Alone Product), powered by Landesk (10000-9999999)	\$ 5.79
LDCCS-S	Ivanti Custom Content Support, powered by Landesk	\$ 1.00
LDCCS-2003-S	Ivanti Custom Content Support Sub - Win2003, powered by Landesk	\$ 40,000.00
LDPATCHPMA-M-01	Ivanti Patch Manager (for Stand Alone) Maintenance, powered by Landesk (1-499)	\$ 2.24
LDPATCHPMA-M-02	Ivanti Patch Manager (for Stand Alone) Maintenance, powered by Landesk (500-999)	\$ 2.04
LDPATCHPMA-M-03	Ivanti Patch Manager (for Stand Alone) Maintenance, powered by Landesk (1000-1999)	\$ 1.79
LDPATCHPMA-M-04	Ivanti Patch Manager (for Stand Alone) Maintenance, powered by Landesk (2000-4999)	\$ 1.61
LDPATCHPMA-M-05	Ivanti Patch Manager (for Stand Alone) Maintenance, powered by Landesk (5000-9999)	\$ 1.43
LDPATCHPMA-M-06	Ivanti Patch Manager (for Stand Alone) Maintenance, powered by Landesk (10000-9999999)	\$ 1.28

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<b>Lakeside Software</b>		
<b>Product Number</b>	<b>Product Name</b>	<b>MSRP</b>
LS5140	SysTrack Desktop Suite with 1st Year Software Assurance 10-pack	\$610.00
LS5100-SAAS-1Y	SysTrack Desktop SAAS 10-pack – 1 Year Term License	\$330.00
LS5100-SAAS	SysTrack Desktop SAAS 10-pack - 1 Month Term License	\$33.00
LS5200-SAAS-1Y	SysTrack Server SAAS License - 1 Year Term License	\$168.00
LS5200-SAAS	SysTrack Server SAAS License - 1 Month Term License	\$16.80
LS5340	SysTrack Terminal Server License with 1st Year Software Assurance	\$1,515.00
LS5300-SAAS-1Y	SysTrack Terminal Server SAAS License - 1 Year Term License	\$857.16
LS5300-SAAS	SysTrack Terminal Server SAAS License - 1 Month Term License	\$85.72
LS10100-CLOUD	SysTrack Desktop Device or Terminal Server Named User - 1 Month Cloud Service	\$3.53
LS10100-CLOUDTERM-1Y	SysTrack Desktop Device or Terminal Server Named User - 1 Year Cloud Service	\$35.30
LS10300-CLOUD	SysTrack Multi-Platform Named User - 1 Month Cloud Service	\$5.27
LS10300-CLOUDTERM-1Y	SysTrack Multi-Platform Named User - 1 Year Cloud Service	\$52.70
LS10400-CLOUD	SysTrack Server - 1 Month Cloud Service	\$19.79
LS10400-CLOUDTERM-1Y	SysTrack Server - 1 Year Cloud Service	\$197.90
LS6140	SysTrack Concurrent User Desktop with 1st Year Software Assurance 10-pack	\$930.00
LS6100-SAAS-1Y	SysTrack Concurrent User Desktop SAAS 10-pack - 1 Year Term License	\$504.00
LS6100-SAAS	SysTrack Concurrent User Desktop SAAS 10-pack - 1 Month Term License	\$50.40
LS6340	SysTrack Concurrent User Terminal Server License with 1st Year Software Assurance 10-pack	\$930.00
LS6300-SAAS-1Y	SysTrack Concurrent User Terminal Server SAAS 10-pack - 1 Year Term License	\$504.00
LS6300-SAAS	SysTrack Concurrent User Terminal Server SAAS 10-pack - 1 Month Term License	\$50.40
LS7140	SysTrack Terminal Server Named User License with 1st Year Software Assurance 10-pack	\$610.00
LS7100-SAAS-1Y	SysTrack Terminal Server Named User SAAS 10-pack - 1 Year Term License	\$330.00
LS7100-SAAS	SysTrack Terminal Server Named User SAAS 10-pack - 1 Month Term License	\$33.00
LS8140	SysTrack Multi-Platform Named User License with 1st Year Software Assurance 10-pack	\$930.00
LS8100-SAAS-1Y	SysTrack Multi-Platform Named User SAAS License 10-pack - 1 Year Term License	\$504.00
LS8100-SAAS	SysTrack Multi-Platform Named User SAAS License 10-pack - 1 Month Term License	\$50.40

Appendix C - Pricing Index  
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Alchemy Technology Group, LLC

Liquidware Labs		
SKU	PRODUCT DESCRIPTION	LIST PRICE
LWL-VDI-FLEX-B1	Essentials Bundle - Single User License w/ 1 Year Support	\$ 99.00
LWL-VDI-FLEX-B3	Essentials Bundle - Single User License w/ 3 Year Support	\$ 126.75
LWL-VDI-FLEX-B1-24x7	Essentials FlexApp Single User License - w/ 1 Year Standard Support & 24x7 Severity 1 Support	\$ 118.80
LWL-VDI-FLEX-B3-24x7	Essentials FlexApp Single User License - w/ 3 Year Standard Support & 24x7 Severity 1 Support	\$ 174.25
LWL-VDI-FLEX-B1UP-PROFA	Essentials Bundle - Upgrade from ProfileUnity - Single User License w/ 1 Year Support*	\$ 20.00
LWL-VDI-FLEX-B3UP-PROFA	Essentials Bundle - Upgrade from ProfileUnity - Single User License w/ 3 Year Support*	\$ 25.60
LWL-VDI-FLEX-B1UP-SP41	Essentials Bundle - Upgrade from Stratusphere UX - Single User License w/ 1 Year Support*	\$ 50.00
LWL-VDI-FLEX-B3UP-SP41	Essentials Bundle - Upgrade from Stratusphere UX - Single User License w/ 3 Year Support*	\$ 64.00
LWL-PRO-FLEX-1	ProfileUnity with FlexApp Single User License w/ 1 Year Support	\$ 79.00
LWL-PRO-FLEX-3	ProfileUnity with FlexApp Single User License w/ 3 Year Support	\$ 101.15
LWL-PRO-FLEX-1-24x7	ProfileUnity with FlexApp Single User License - w/ 1 Year Standard Support & 24x7 Severity 1 Support	\$ 94.80
LWL-PRO-FLEX-3-24x7	ProfileUnity with FlexApp Single User License - w/ 3 Year Standard Support & 24x7 Severity 1 Support	\$ 139.05
LWL-SP4-1	Stratusphere UX Single User License w/ 1 Year Support	\$ 49.00
LWL-SP4-3	Stratusphere UX Single User License w/ 3 Year Support	\$ 62.75
LWL-SP4-1-24x7	Stratusphere UX Single User License - w/ 1 Year Standard Support & 24x7 Severity 1 Support	\$ 58.80
LWL-SP4-3-24x7	Stratusphere UX Single User License - w/ 3 Year Standard Support & 24x7 Severity 1 Support	\$ 86.25
LWL-FlexApp-1	FlexApp (Only) Single User License w/ 1 Year Support	\$ 49.00
LWL-FlexApp-3	FlexApp (Only) Single User License w/ 3 Year Support	\$ 62.75
LWL-FlexApp-1-24x7	FlexApp (Only) Single User License w/ 1 Year Standard Support & 24x7 Severity 1 Support	\$ 58.80
LWL-FlexApp-3-24x7	FlexApp (Only) Single User License w/ 3 Year Standard Support & 24x7 Severity 1 Support	\$ 86.25
LWL-CON-PRO1-FLEX-1	ProfileUnity with FlexApp Concurrent User Licensing w/ 1 Year Support	\$ 139.00
LWL-CON-PRO1-FLEX-3	ProfileUnity with FlexApp Concurrent User Licensing w/ 3 Year Support	\$ 177.95
LWL-CON-PRO1-FLEX-1-24x7	ProfileUnity with FlexApp Concurrent User License - w/ 1 Year Standard Support & 24x7 Severity 1 Support	\$ 166.80
LWL-CON-PRO1-FLEX-3-24x7	ProfileUnity with FlexApp Concurrent User License - w/ 3 Year Standard Support & 24x7 Severity 1 Support	\$ 244.65
LWL-CON-SP41-1	Stratusphere UX Concurrent Licensing w/ 1 Year Support	\$ 89.00
LWL-CON-SP41-3	Stratusphere UX Concurrent Licensing w/ 3 Year Support	\$ 113.95
LWL-CON-SP41-1-24x7	Stratusphere UX Concurrent User License - w/ 1 Year Standard Support & 24x7 Severity 1 Support	\$ 106.80
LWL-CON-SP41-3-24x7	Stratusphere UX Concurrent User License - w/ 3 Year Standard Support & 24x7 Severity 1 Support	\$ 156.65
LWL-CON-FlexApp-1	FlexApp (Only) Concurrent User License - w/ 1 Year Support	\$ 89.00
LWL-CON-FlexApp-3	FlexApp (Only) Concurrent User License - w/ 3 Year Support	\$ 113.95
LWL-CON-FlexApp-1-24x7	FlexApp (Only) Concurrent User License - w/ 1 Year Standard Support & 24x7 Severity 1 Support	\$ 106.80
LWL-CON-FlexApp-3-24x7	FlexApp (Only) Concurrent User License - w/ 3 Year Standard Support & 24x7 Severity 1 Support	\$ 156.65
LWL-CON-VDI-FLEX1-B1	Essentials Bundle Concurrent User Licensing w/ 1 Year Support	\$ 179.00
LWL-CON-VDI-FLEX1-B3	Essentials Bundle Concurrent User Licensing w/ 3 Year Support	\$ 229.15
LWL-CON-UP-FLEX-B1	Essentials Bundle + FlexApp Concurrent Licensing - w/ 1 Year Support (Upgrade from Essentials + FlexApp Single User License)*	\$ 80.00
LWL-CON-VDI-FLEX1-B1-24x7	Essentials FlexApp Concurrent User License - w/ 1 Year Standard Support & 24x7 Severity 1 Support	\$ 214.80
LWL-CON-VDI-FLEX1-B3-24x7	Essentials FlexApp Concurrent User License - w/ 3 Year Standard Support & 24x7 Severity 1 Support	\$ 315.05
LWL-EDU-LV1	1 Day Product Training (up to 8 hours) for Single Product (Level 1&2) or Multiple Product (Level 1 Only) Training - Max 10 Attendees	\$ 5,000.00
LWL-EDU-LV2	2 Day Product Training (up to 8 hours per day) for Multiple Product Training (Level 1&2) – Maximum 10 Attendees	\$ 8,000.00
LWL-SUP-1HR	(1) Hour Remote Professional Services & Support <i>(Please call for any onsite pricing)</i>	\$ 250.00
LWL-PRO-FLEX-SNS1	ProfileUnity with FlexApp Support 1 Year	\$ 15.80
LWL-CON-PRO-FLEX-SNS1	ProfileUnity with FlexApp Concurrent Licensing 1 Year	\$ 27.80
LWL-PRO-FLEX-1-24x7-SNS1	ProfileUnity with FlexApp Support - 1 Year Standard Support & 24x7 Severity 1 Support	\$ 31.60
LWL-CON-PRO1-FLEX-1-24x7-SNS1	ProfileUnity with FlexApp Concurrent Licensing Support - 1 Year Standard Support & 24x7 Severity 1 Support	\$ 55.60
LWL-SP4-SNS1	Stratusphere UX Support 1 Year	\$ 9.80
LWL-SP4-CON-SNS1	Stratusphere UX Concurrent Licensing 1 Year	\$ 17.80
LWL-SP4-1-24x7-SNS1	Stratusphere UX Support - 1 Year Standard Support & 24x7 Severity 1 Support	\$ 19.60
LWL-CON-SP41-1-24x7-SNS1	Stratusphere UX Concurrent Licensing Support - 1 Year Standard Support & 24x7 Severity 1 Support	\$ 35.60
LWL-FlexApp-SNS1	FlexApp Support 1 Year	\$ 9.80
LWL-FlexApp-SNS1-24x7	FlexApp Support - 1 Year Standard Support & 24x7 Severity 1 Support	\$ 19.60
LWL-CON-FlexApp-SNS1	FlexApp Concurrent Licensing 1 Year	\$ 17.80
LWL-CON-FlexApp-SNS1-24x7	FlexApp Concurrent Support - 1 Year Standard Support & 24x7 Severity 1 Support	\$ 35.60
LWL-BDL-FLEX-SNS1	Essentials Support 1 Year	\$ 19.80
LWL-CON-VDI-FLEX-B1-SNS1	Essentials Bundle Concurrent Licensing 1 Year	\$ 35.80
LWL-VDI-FLEX-B1-24x7-SNS1	Essentials Support - 1 Year Standard Support & 24x7 Severity 1 Support	\$ 39.60
LWL-CON-VDI-FLEX1-B1-24x7-SNS1	Essentials Concurrent Licensing Support - 1 Year Standard Support & 24x7 Severity 1 Support	\$ 71.60

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Alchemy Technology Group, LLC

<b>NUTANIX</b>		
SKU	Description	MSRP
NX-8155-G6-6Eb9x	NX-8155-G6	\$ 73,468.00
NX-8155-G6-6Eb9z	NX-8155-G6	\$ 73,468.00
NX-8155-G6-6Eba0	NX-8155-G6	\$ 93,735.00
NX-8155-G6-6Eba0A	NX-8155-G6	\$ 93,735.00
NX-8155-G6-6Eba0B	NX-8155-G6	\$ 93,735.00
NX-8155-G6-6Eba0C	NX-8155-G6	\$ 93,735.00
NX-8155-G6-6Eba1	NX-8155-G6	\$ 95,838.00
NX-8155-G6-6Eba2	NX-8155-G6	\$ 95,035.00
NX-8155-G6-6Eba3	NX-8155-G6	\$ 97,170.00
NX-8155-G6-6Eba4	NX-8155-G6	\$ 95,935.00
NX-8155-G6-6Eba5	NX-8155-G6	\$ 97,941.00
NX-8155-G6-6Eba6	NX-8155-G6	\$ 96,335.00
NX-8155-G6-6Eba7	NX-8155-G6	\$ 100,605.00
NX-8155-G6-6Eba8	NX-8155-G6	\$ 98,135.00
NX-8155-G6-6Eba9	NX-8155-G6	\$ 100,044.00
NX-8155-G6-6Ebaa	NX-8155-G6	\$ 97,635.00
NX-8155-G6-6Ebaa	NX-8155-G6	\$ 104,040.00
NX-8155-G6-6Ebab	NX-8155-G6	\$ 100,335.00
NX-8155-G6-6Ebac	NX-8155-G6	\$ 98,535.00
NX-8155-G6-6Ebad	NX-8155-G6	\$ 103,335.00
NX-8155-G6-6Ebae	NX-8155-G6	\$ 108,135.00
NX-8155-G6-6Ebag	NX-8155-G6	\$ 95,035.00
NX-8155-G6-6Ebah	NX-8155-G6	\$ 95,838.00
NX-8155-G6-6Ebai	NX-8155-G6	\$ 97,170.00
NX-8155-G6-6Ebj	NX-8155-G6	\$ 96,335.00
NX-8155-G6-6Ebak	NX-8155-G6	\$ 97,941.00
NX-8155-G6-6Ebal	NX-8155-G6	\$ 100,605.00
NX-8155-G6-6Ebam	NX-8155-G6	\$ 97,635.00
NX-8155-G6-6Eban	NX-8155-G6	\$ 100,044.00
NX-8155-G6-6Ebao	NX-8155-G6	\$ 104,040.00
NX-8155-G6-6Ebap	NX-8155-G6	\$ 93,735.00
NX-8155-G6-6Ebaq	NX-8155-G6	\$ 93,735.00
NX-8155-G6-6Ebar	NX-8155-G6	\$ 93,735.00
NX-8155-G6-6Ebas	NX-8155-G6	\$ 93,735.00
NX-8155-G6-6Ebat	NX-8155-G6	\$ 93,735.00
NX-8155-G6-6Ebau	NX-8155-G6	\$ 93,735.00
NX-8155-G6-6Ebaz	NX-8155-G6	\$ 93,735.00
NX-8155-G6-6Ebb0	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebb0A	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebb0B	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebb0C	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebb1	NX-8155-G6	\$ 55,303.00
NX-8155-G6-6Ebb2	NX-8155-G6	\$ 54,500.00
NX-8155-G6-6Ebb3	NX-8155-G6	\$ 56,635.00
NX-8155-G6-6Ebb4	NX-8155-G6	\$ 55,400.00

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<b>NUTANIX</b>		
SKU	Description	MSRP
NX-8155-G6-6Ebb5	NX-8155-G6	\$ 57,406.00
NX-8155-G6-6Ebb6	NX-8155-G6	\$ 55,800.00
NX-8155-G6-6Ebb7	NX-8155-G6	\$ 60,070.00
NX-8155-G6-6Ebb8	NX-8155-G6	\$ 57,600.00
NX-8155-G6-6Ebb9	NX-8155-G6	\$ 59,509.00
NX-8155-G6-6Ebba	NX-8155-G6	\$ 57,100.00
NX-8155-G6-6Ebba	NX-8155-G6	\$ 63,505.00
NX-8155-G6-6Ebbb	NX-8155-G6	\$ 59,800.00
NX-8155-G6-6Ebbc	NX-8155-G6	\$ 58,000.00
NX-8155-G6-6Ebbd	NX-8155-G6	\$ 62,800.00
NX-8155-G6-6Ebbe	NX-8155-G6	\$ 67,600.00
NX-8155-G6-6Ebbg	NX-8155-G6	\$ 54,500.00
NX-8155-G6-6Ebbh	NX-8155-G6	\$ 55,303.00
NX-8155-G6-6Ebbi	NX-8155-G6	\$ 56,635.00
NX-8155-G6-6Ebbj	NX-8155-G6	\$ 55,800.00
NX-8155-G6-6Ebbk	NX-8155-G6	\$ 57,406.00
NX-8155-G6-6Ebbk	NX-8155-G6	\$ 60,070.00
NX-8155-G6-6Ebbm	NX-8155-G6	\$ 57,100.00
NX-8155-G6-6Ebbn	NX-8155-G6	\$ 59,509.00
NX-8155-G6-6Ebbo	NX-8155-G6	\$ 63,505.00
NX-8155-G6-6Ebbp	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebbq	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebbr	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebbs	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebbt	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebbu	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebbz	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebc0	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebc0A	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebc0B	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebc0C	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebc1	NX-8155-G6	\$ 55,303.00
NX-8155-G6-6Ebc2	NX-8155-G6	\$ 54,500.00
NX-8155-G6-6Ebc3	NX-8155-G6	\$ 56,635.00
NX-8155-G6-6Ebc4	NX-8155-G6	\$ 55,400.00
NX-8155-G6-6Ebc5	NX-8155-G6	\$ 57,406.00
NX-8155-G6-6Ebc6	NX-8155-G6	\$ 55,800.00
NX-8155-G6-6Ebc7	NX-8155-G6	\$ 60,070.00
NX-8155-G6-6Ebc8	NX-8155-G6	\$ 57,600.00
NX-8155-G6-6Ebc9	NX-8155-G6	\$ 59,509.00
NX-8155-G6-6Ebcb	NX-8155-G6	\$ 59,800.00
NX-8155-G6-6Ebcc	NX-8155-G6	\$ 58,000.00
NX-8155-G6-6Ebcd	NX-8155-G6	\$ 62,800.00
NX-8155-G6-6Ebce	NX-8155-G6	\$ 67,600.00
NX-8155-G6-6Ebcg	NX-8155-G6	\$ 54,500.00

Appendix C - Pricing Index  
DIR-TSO-4385  
Alchemy Technology Group, LLC

<b>NUTANIX</b>		
SKU	Description	MSRP
NX-8155-G6-6Ebch	NX-8155-G6	\$ 55,303.00
NX-8155-G6-6Ebci	NX-8155-G6	\$ 56,635.00
NX-8155-G6-6Ebcj	NX-8155-G6	\$ 55,800.00
NX-8155-G6-6Ebck	NX-8155-G6	\$ 57,406.00
NX-8155-G6-6Ebcl	NX-8155-G6	\$ 60,070.00
NX-8155-G6-6Ebcm	NX-8155-G6	\$ 57,100.00
NX-8155-G6-6Ebcn	NX-8155-G6	\$ 59,509.00
NX-8155-G6-6Ebco	NX-8155-G6	\$ 63,505.00
NX-8155-G6-6Ebcp	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebcq	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebcr	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebcs	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebct	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebcu	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebcz	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebd0	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebd0A	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebd0B	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebd0C	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebd1	NX-8155-G6	\$ 55,303.00
NX-8155-G6-6Ebd2	NX-8155-G6	\$ 54,500.00
NX-8155-G6-6Ebd3	NX-8155-G6	\$ 56,635.00
NX-8155-G6-6Ebd4	NX-8155-G6	\$ 55,400.00
NX-8155-G6-6Ebd5	NX-8155-G6	\$ 57,406.00
NX-8155-G6-6Ebd6	NX-8155-G6	\$ 55,800.00
NX-8155-G6-6Ebd7	NX-8155-G6	\$ 60,070.00
NX-8155-G6-6Ebd8	NX-8155-G6	\$ 57,600.00
NX-8155-G6-6Ebd9	NX-8155-G6	\$ 59,509.00
NX-8155-G6-6Ebdb	NX-8155-G6	\$ 59,800.00
NX-8155-G6-6Ebdc	NX-8155-G6	\$ 58,000.00
NX-8155-G6-6Ebdd	NX-8155-G6	\$ 62,800.00
NX-8155-G6-6Ebde	NX-8155-G6	\$ 67,600.00
NX-8155-G6-6Ebdg	NX-8155-G6	\$ 54,500.00
NX-8155-G6-6Ebdh	NX-8155-G6	\$ 55,303.00
NX-8155-G6-6Ebdi	NX-8155-G6	\$ 56,635.00
NX-8155-G6-6Ebdj	NX-8155-G6	\$ 55,800.00
NX-8155-G6-6Ebdk	NX-8155-G6	\$ 57,406.00
NX-8155-G6-6Ebdl	NX-8155-G6	\$ 60,070.00
NX-8155-G6-6Ebdm	NX-8155-G6	\$ 57,100.00
NX-8155-G6-6Ebdn	NX-8155-G6	\$ 59,509.00
NX-8155-G6-6Ebdo	NX-8155-G6	\$ 63,505.00
NX-8155-G6-6Ebdp	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebdq	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebdr	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebds	NX-8155-G6	\$ 53,200.00

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<b>NUTANIX</b>		
SKU	Description	MSRP
NX-8155-G6-6Ebdt	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebdu	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebe0	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebe0A	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebe0B	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebe0C	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebe1	NX-8155-G6	\$ 55,303.00
NX-8155-G6-6Ebe2	NX-8155-G6	\$ 54,500.00
NX-8155-G6-6Ebe3	NX-8155-G6	\$ 56,635.00
NX-8155-G6-6Ebe4	NX-8155-G6	\$ 55,400.00
NX-8155-G6-6Ebe5	NX-8155-G6	\$ 57,406.00
NX-8155-G6-6Ebe6	NX-8155-G6	\$ 55,800.00
NX-8155-G6-6Ebe7	NX-8155-G6	\$ 60,070.00
NX-8155-G6-6Ebe8	NX-8155-G6	\$ 57,600.00
NX-8155-G6-6Ebe9	NX-8155-G6	\$ 59,509.00
NX-8155-G6-6Ebec	NX-8155-G6	\$ 58,000.00
NX-8155-G6-6Ebed	NX-8155-G6	\$ 62,800.00
NX-8155-G6-6Ebee	NX-8155-G6	\$ 67,600.00
NX-8155-G6-6Ebeg	NX-8155-G6	\$ 54,500.00
NX-8155-G6-6Ebeh	NX-8155-G6	\$ 55,303.00
NX-8155-G6-6Ebei	NX-8155-G6	\$ 56,635.00
NX-8155-G6-6Ebej	NX-8155-G6	\$ 55,800.00
NX-8155-G6-6Ebek	NX-8155-G6	\$ 57,406.00
NX-8155-G6-6Ebel	NX-8155-G6	\$ 60,070.00
NX-8155-G6-6Ebem	NX-8155-G6	\$ 57,100.00
NX-8155-G6-6Eben	NX-8155-G6	\$ 59,509.00
NX-8155-G6-6Ebeo	NX-8155-G6	\$ 63,505.00
NX-8155-G6-6Ebep	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebeq	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Eber	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebes	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebet	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebeu	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebf0A	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebf0B	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebf0C	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebf1	NX-8155-G6	\$ 55,303.00
NX-8155-G6-6Ebf2	NX-8155-G6	\$ 54,500.00
NX-8155-G6-6Ebf3	NX-8155-G6	\$ 56,635.00
NX-8155-G6-6Ebf4	NX-8155-G6	\$ 55,400.00
NX-8155-G6-6Ebf5	NX-8155-G6	\$ 57,406.00
NX-8155-G6-6Ebf6	NX-8155-G6	\$ 55,800.00
NX-8155-G6-6Ebf7	NX-8155-G6	\$ 60,070.00
NX-8155-G6-6Ebf8	NX-8155-G6	\$ 57,600.00
NX-8155-G6-6Ebf9	NX-8155-G6	\$ 59,509.00

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<b>NUTANIX</b>		
SKU	Description	MSRP
NX-8155-G6-6Ebfb	NX-8155-G6	\$ 59,800.00
NX-8155-G6-6Ebfc	NX-8155-G6	\$ 58,000.00
NX-8155-G6-6Ebfd	NX-8155-G6	\$ 62,800.00
NX-8155-G6-6Ec10B	NX-8155-G6	\$ 59,630.00
NX-8155-G6-6Ebfe	NX-8155-G6	\$ 67,600.00
NX-8155-G6-6Ebfg	NX-8155-G6	\$ 54,500.00
NX-8155-G6-6Ebfh	NX-8155-G6	\$ 55,303.00
NX-8155-G6-6Ebfi	NX-8155-G6	\$ 56,635.00
NX-8155-G6-6Eb fj	NX-8155-G6	\$ 55,800.00
NX-8155-G6-6Eb fk	NX-8155-G6	\$ 57,406.00
NX-8155-G6-6Eb fl	NX-8155-G6	\$ 60,070.00
NX-8155-G6-6Eb fm	NX-8155-G6	\$ 57,100.00
NX-8155-G6-6Eb fn	NX-8155-G6	\$ 59,509.00
NX-8155-G6-6Eb fo	NX-8155-G6	\$ 63,505.00
NX-8155-G6-6Eb fp	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ec10C	NX-8155-G6	\$ 59,630.00
NX-8155-G6-6Eb fq	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Eb fr	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Eb fs	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Eb ft	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Eb fu	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Eb fz	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebg0	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebg0A	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebg0B	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebg0C	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ebg1	NX-8155-G6	\$ 55,303.00
NX-8155-G6-6Ebg2	NX-8155-G6	\$ 54,500.00
NX-8155-G6-6Ebg3	NX-8155-G6	\$ 56,635.00
NX-8155-G6-6Ebg4	NX-8155-G6	\$ 55,400.00
NX-8155-G6-6Ebg5	NX-8155-G6	\$ 57,406.00
NX-8155-G6-6Ebg6	NX-8155-G6	\$ 55,800.00
NX-8155-G6-6Ec11	NX-8155-G6	\$ 61,733.00
NX-8155-G6-6Ebg7	NX-8155-G6	\$ 60,070.00
NX-8155-G6-6Ebg8	NX-8155-G6	\$ 57,600.00
NX-8155-G6-6Ebg9	NX-8155-G6	\$ 59,509.00
NX-8155-G6-6Ebgc	NX-8155-G6	\$ 58,000.00
NX-8155-G6-6Ebgd	NX-8155-G6	\$ 62,800.00
NX-8155-G6-6Ebge	NX-8155-G6	\$ 67,600.00
NX-8155-G6-6Ebgg	NX-8155-G6	\$ 54,500.00
NX-8155-G6-6Ebgh	NX-8155-G6	\$ 55,303.00
NX-8155-G6-6Ec12	NX-8155-G6	\$ 60,930.00
NX-8155-G6-6Ebgj	NX-8155-G6	\$ 56,635.00
NX-8155-G6-6Ebgj	NX-8155-G6	\$ 55,800.00
NX-8155-G6-6Ebgk	NX-8155-G6	\$ 57,406.00

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DIR-TSO-4385  
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<b>NUTANIX</b>		
<b>SKU</b>	<b>Description</b>	<b>MSRP</b>
NX-8155-G6-6Eagl	NX-8155-G6	\$ 60,070.00
NX-8155-G6-6Eagm	NX-8155-G6	\$ 57,100.00
NX-8155-G6-6Eagn	NX-8155-G6	\$ 59,509.00
NX-8155-G6-6Eago	NX-8155-G6	\$ 63,505.00
NX-8155-G6-6Eagp	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Eagq	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Eagr	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Eags	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Ec13	NX-8155-G6	\$ 63,065.00
NX-8155-G6-6Eagt	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Eagu	NX-8155-G6	\$ 53,200.00
NX-8155-G6-6Eagx	NX-8155-G6	\$ 53,200.00

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<b>NVIDIA</b>		
<b>SKU</b>	<b>Description</b>	<b>MSRP</b>
711-AP2DWS+P2CMU00	GRID vApps to Quadro vDWS Upgrade, Perpetual License, 1 CCU	\$430.00
711-AP2VPC+P2CMU00	GRID vApps to GRID vPC Upgrade, Perpetual License, 1 CCU	\$80.00
711-AP2WSE+P2EDU00	GRID vApps to Quadro vDWS for EDU Upgrade, Perpetual License, 1 CCU	\$85.00
711-DWS021+P2CMI00	Quadro vDWS Perpetual License, 1 CCU	\$450.00
711-DWS021+P2EDI00	Quadro vDWS EDU Perpetual License, 1 CCU	\$99.00
711-DWS022+P2CMI12	Quadro vDWS Subscription License 1 Year, 1 CCU	\$250.00
711-DWS022+P2CMI36	Quadro vDWS Subscription License 3 Years, 1 CCU	\$750.00
711-DWS022+P2CMI48	Quadro vDWS Subscription License 4 Years, 1 CCU	\$1,000.00
711-DWS022+P2CMI60	Quadro vDWS Subscription License 5 Years, 1 CCU	\$1,250.00
711-DWS02B+P2CMI00	Quadro vDWS Perpetual License, 4 CCU (4)	\$1,800.00
711-PC2DWS+P2CMU00	GRID vPC to Quadro vDWS Upgrade, Perpetual License, 1 CCU	\$350.00
711-PC2WSE+P2EDU00	GRID vPC to Quadro vDWS for EDU Upgrade, Perpetual License, 1 CCU	\$29.00
711-VAP001+P2CMI00	GRID vApps Perpetual License, 1 CCU	\$20.00
711-VAP002+P2CMI12	GRID vApps Subscription License 1 Year, 1 CCU	\$10.00
711-VAP002+P2CMI36	GRID vApps Subscription License 3 Years, 1 CCU	\$30.00
711-VAP002+P2CMI48	GRID vApps Subscription License 4 Years, 1 CCU	\$40.00
711-VAP002+P2CMI60	GRID vApps Subscription License 5 Years, 1 CCU	\$50.00
711-VCS001+P2CMI12	NVIDIA vCompute Server Subscription, 1 GPU (Max 8 CC VMs), 1 Year	\$50.00
711-VPC021+P2CMI00	GRID vPC Perpetual License, 1 CCU	\$100.00
711-VPC022+P2CMI12	GRID vPC Subscription License 1 Year, 1 CCU	\$50.00
711-VPC022+P2CMI36	GRID vPC Subscription License 3 Years, 1 CCU	\$150.00
711-VPC022+P2CMI48	GRID vPC Subscription License 4 Years, 1 CCU	\$175.00
711-VPC022+P2CMI60	GRID vPC Subscription License 5 Years, 1 CCU	\$200.00
711-VPC02A+P2CMI00	GRID vPC Perpetual License, 16 CCU (16)	\$1,600.00
712-DWS003+P2CMI36	Quadro vDWS Production SUMS 3 Years 1CCU	\$300.00
712-DWS003+P2CMI48	Quadro vDWS Production SUMS 4 Years 1CCU	\$400.00
712-DWS003+P2CMI60	Quadro vDWS Production SUMS 5 Years 1CCU	\$500.00
712-DWS00B+P2CMI36	Quadro vDWS SUMS 3 Years, 4 CCU (4)	\$1,200.00
712-DWSA24+P2CMI12	24X7 Support Services for Quadro vDWS Production SUMS 1 Year, 1CCU	\$50.00
712-DWSB24+P2CMI12	24X7 Support Services for Quadro vDWS SUMS 1 Year, 4 CCU	\$200.00
712-DWSD24+P2CMI12	24X7 Support Services for Quadro vDWS Subscription License 1 Year, 1 CCU	\$50.00
712-VAP003+P2CMI36	GRID vApps Prod SUMS 3 Years 1CCU	\$15.00
712-VAP003+P2CMI48	GRID vApps Prod SUMS 4 Years 1CCU	\$20.00
712-VAP003+P2CMI60	GRID vApps Prod SUMS 5 Years 1CCU	\$25.00
712-VPC00A+P2CMI36	GRID vPC SUMS 3 Years, 16 CCU (16)	\$1,200.00
712-VPCA24+P2CMI12	24X7 Support Services for GRID vPC Production SUMS 1 Year, 1CCU	\$12.50
712-VPCC24+P2CMI12	24X7 Support Services for GRID vPC SUMS 1 Year, 16 CCU	\$200.00
712-VPD24+P2CMI12	24X7 Support Services for GRID vPC Subscription License 1 Year, 1 CCU	\$12.50

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<b>OKTA</b>		
<b>SKU</b>	<b>Part Description</b>	<b>List Price</b>
G055	IT Products - Universal Directory	\$ 24.00
G377	IT Products - Adaptive Single Sign-On	\$ 60.00
G052	IT Products - Single Sign-On	\$ 24.00
G053	IT Products - Single Sign-On (10 app limit)	\$ 18.00
G054	IT Products - Single Sign-On (5 app limit)	\$ 12.00
G020	IT Products - Adaptive MFA	\$ 72.00
G131	IT Products - MFA	\$ 36.00
G024	IT Products - Lifecycle Management, 1 OIN App	\$ 12.00
G402	IT Products - Lifecycle Management	\$ 48.00
G403	IT Products - Advanced Lifecycle Management	\$ 72.00
G028	IT Products - Lifecycle Management, Advanced Mastering	\$ 24.00
G021	IT Products - API Access Management	\$ 24.00
G525	IT Products - Okta Access Gateway	\$ 36.00
G412	IT Products - Advanced Server Access	\$ 180.00
G085	Okta Essentials	\$ 2,400.00
G144-20K	API Products - Single Sign-On with 5 OIN Apps. 20k aMAUs	\$ 2,000.00
G144-50K	API Products - Single Sign-On with 5 OIN Apps. 50k aMAUs	\$ 2,500.00
G144-100K	API Products - Single Sign-On with 5 OIN Apps. 100k aMAUs	\$ 4,500.00
G144-200K	API Products - Single Sign-On with 5 OIN Apps. 200k aMAUs	\$ 6,500.00
G144-300K	API Products - Single Sign-On with 5 OIN Apps. 300k aMAUs	\$ 7,500.00
G144-500K	API Products - Single Sign-On with 5 OIN Apps. 500k aMAUs	\$ 12,000.00
G144-600K	API Products - Single Sign-On with 5 OIN Apps. 600k aMAUs	\$ 13,000.00
G144-720K	API Products - Single Sign-On with 5 OIN Apps. 720k aMAUs	\$ 14,000.00
G144-900K	API Products - Single Sign-On with 5 OIN Apps. 900k aMAUs	\$ 15,500.00
G144-1100K	API Products - Single Sign-On with 5 OIN Apps. 1100k aMAUs	\$ 16,500.00
G144-1300K	API Products - Single Sign-On with 5 OIN Apps. 1300k aMAUs	\$ 17,500.00
G144-1600K	API Products - Single Sign-On with 5 OIN Apps. 1600k aMAUs	\$ 19,000.00
G144-2000K	API Products - Single Sign-On with 5 OIN Apps. 2000k aMAUs	\$ 23,000.00
G144-2500K	API Products - Single Sign-On with 5 OIN Apps. 2500k aMAUs	\$ 25,000.00
G144-3000K	API Products - Single Sign-On with 5 OIN Apps. 3000k aMAUs	\$ 29,000.00
G144-3500K	API Products - Single Sign-On with 5 OIN Apps. 3500k aMAUs	\$ 31,000.00
G144-4000K	API Products - Single Sign-On with 5 OIN Apps. 4000k aMAUs	\$ 35,500.00
G144-5000K	API Products - Single Sign-On with 5 OIN Apps. 5000k aMAUs	\$ 39,500.00
G144-6000K	API Products - Single Sign-On with 5 OIN Apps. 6000k aMAUs	\$ 43,500.00
G144-7500K	API Products - Single Sign-On with 5 OIN Apps. 7500k aMAUs	\$ 48,500.00
G144-9000K	API Products - Single Sign-On with 5 OIN Apps. 9000k aMAUs	\$ 50,500.00
G144-11M	API Products - Single Sign-On with 5 OIN Apps. 11M aMAUs	\$ 55,000.00
G144-13M	API Products - Single Sign-On with 5 OIN Apps. 13M aMAUs	\$ 64,000.00
G144-16M	API Products - Single Sign-On with 5 OIN Apps. 16M aMAUs	\$ 76,000.00
G144-19M	API Products - Single Sign-On with 5 OIN Apps. 19M aMAUs	\$ 92,500.00
G144-23M	API Products - Single Sign-On with 5 OIN Apps. 23M aMAUs	\$ 111,000.00
G144-28M	API Products - Single Sign-On with 5 OIN Apps. 28M aMAUs	\$ 134,000.00
G144-34M	API Products - Single Sign-On with 5 OIN Apps. 34M aMAUs	\$ 151,000.00
G144-41M	API Products - Single Sign-On with 5 OIN Apps. 41M aMAUs	\$ 163,000.00
G144-50M	API Products - Single Sign-On with 5 OIN Apps. 50M aMAUs	\$ 185,000.00
G144-60M	API Products - Single Sign-On with 5 OIN Apps. 60M aMAUs	\$ 213,000.00
G144-75M	API Products - Single Sign-On with 5 OIN Apps. 75M aMAUs	\$ 268,000.00
G144-100M	API Products - Single Sign-On with 5 OIN Apps. 100M aMAUs	\$ 355,000.00
G144-125M	API Products - Single Sign-On with 5 OIN Apps. 125M aMAUs	\$ 450,000.00
G144-150M	API Products - Single Sign-On with 5 OIN Apps. 150M aMAUs	\$ 538,000.00
G145-20K	API Products - Single Sign-On with 10 OIN Apps. 20k aMAUs	\$ 4,000.00
G145-50K	API Products - Single Sign-On with 10 OIN Apps. 50k aMAUs	\$ 5,000.00
G145-100K	API Products - Single Sign-On with 10 OIN Apps. 100k aMAUs	\$ 9,000.00
G145-200K	API Products - Single Sign-On with 10 OIN Apps. 200k aMAUs	\$ 13,000.00
G145-300K	API Products - Single Sign-On with 10 OIN Apps. 300k aMAUs	\$ 15,000.00
G145-500K	API Products - Single Sign-On with 10 OIN Apps. 500k aMAUs	\$ 24,000.00
G145-600K	API Products - Single Sign-On with 10 OIN Apps. 600k aMAUs	\$ 26,000.00

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Alchemy Technology Group, LLC

<b>OKTA</b>		
<b>SKU</b>	<b>Part Description</b>	<b>List Price</b>
G145-720K	API Products - Single Sign-On with 10 OIN Apps. 720k aMAUs	\$ 27,500.00
G145-900K	API Products - Single Sign-On with 10 OIN Apps. 900k aMAUs	\$ 31,000.00
G145-1100K	API Products - Single Sign-On with 10 OIN Apps. 1100k aMAUs	\$ 33,000.00
G145-1300K	API Products - Single Sign-On with 10 OIN Apps. 1300k aMAUs	\$ 34,500.00
G145-1600K	API Products - Single Sign-On with 10 OIN Apps. 1600k aMAUs	\$ 38,000.00
G145-2000K	API Products - Single Sign-On with 10 OIN Apps. 2000k aMAUs	\$ 46,500.00
G145-2500K	API Products - Single Sign-On with 10 OIN Apps. 2500k aMAUs	\$ 50,000.00
G145-3000K	API Products - Single Sign-On with 10 OIN Apps. 3000k aMAUs	\$ 57,500.00
G145-3500K	API Products - Single Sign-On with 10 OIN Apps. 3500k aMAUs	\$ 62,500.00
G145-4000K	API Products - Single Sign-On with 10 OIN Apps. 4000k aMAUs	\$ 71,000.00
G145-5000K	API Products - Single Sign-On with 10 OIN Apps. 5000k aMAUs	\$ 79,000.00
G145-6000K	API Products - Single Sign-On with 10 OIN Apps. 6000k aMAUs	\$ 87,000.00
G145-7500K	API Products - Single Sign-On with 10 OIN Apps. 7500k aMAUs	\$ 97,000.00
G145-9000K	API Products - Single Sign-On with 10 OIN Apps. 9000k aMAUs	\$ 101,000.00
G145-11M	API Products - Single Sign-On with 10 OIN Apps. 11M aMAUs	\$ 110,000.00
G145-13M	API Products - Single Sign-On with 10 OIN Apps. 13M aMAUs	\$ 128,000.00
G145-16M	API Products - Single Sign-On with 10 OIN Apps. 16M aMAUs	\$ 153,000.00
G145-19M	API Products - Single Sign-On with 10 OIN Apps. 19M aMAUs	\$ 185,000.00
G145-23M	API Products - Single Sign-On with 10 OIN Apps. 23M aMAUs	\$ 223,000.00
G145-28M	API Products - Single Sign-On with 10 OIN Apps. 28M aMAUs	\$ 268,000.00
G145-34M	API Products - Single Sign-On with 10 OIN Apps. 34M aMAUs	\$ 303,000.00
G145-41M	API Products - Single Sign-On with 10 OIN Apps. 41M aMAUs	\$ 325,000.00
G145-50M	API Products - Single Sign-On with 10 OIN Apps. 50M aMAUs	\$ 370,000.00
G145-60M	API Products - Single Sign-On with 10 OIN Apps. 60M aMAUs	\$ 425,000.00
G145-75M	API Products - Single Sign-On with 10 OIN Apps. 75M aMAUs	\$ 535,000.00
G145-100M	API Products - Single Sign-On with 10 OIN Apps. 100M aMAUs	\$ 710,000.00
G145-125M	API Products - Single Sign-On with 10 OIN Apps. 125M aMAUs	\$ 900,000.00
G145-150M	API Products - Single Sign-On with 10 OIN Apps. 150M aMAUs	\$ 1,075,000.00
G146-20K	API Products - Single Sign-On with Unlimited Apps. 20k aMAUs	\$ 8,000.00
G146-50K	API Products - Single Sign-On with Unlimited Apps. 50k aMAUs	\$ 10,000.00
G146-100K	API Products - Single Sign-On with Unlimited Apps. 100k aMAUs	\$ 17,500.00
G146-200K	API Products - Single Sign-On with Unlimited Apps. 200k aMAUs	\$ 26,500.00
G146-300K	API Products - Single Sign-On with Unlimited Apps. 300k aMAUs	\$ 30,000.00
G146-500K	API Products - Single Sign-On with Unlimited Apps. 500k aMAUs	\$ 48,000.00
G146-600K	API Products - Single Sign-On with Unlimited Apps. 600k aMAUs	\$ 52,000.00
G146-720K	API Products - Single Sign-On with Unlimited Apps. 720k aMAUs	\$ 55,000.00
G146-900K	API Products - Single Sign-On with Unlimited Apps. 900k aMAUs	\$ 62,000.00
G146-1100K	API Products - Single Sign-On with Unlimited Apps. 1100k aMAUs	\$ 66,000.00
G146-1300K	API Products - Single Sign-On with Unlimited Apps. 1300k aMAUs	\$ 69,000.00
G146-1600K	API Products - Single Sign-On with Unlimited Apps. 1600k aMAUs	\$ 76,500.00
G146-2000K	API Products - Single Sign-On with Unlimited Apps. 2000k aMAUs	\$ 93,000.00
G146-2500K	API Products - Single Sign-On with Unlimited Apps. 2500k aMAUs	\$ 100,000.00
G146-3000K	API Products - Single Sign-On with Unlimited Apps. 3000k aMAUs	\$ 115,000.00
G146-3500K	API Products - Single Sign-On with Unlimited Apps. 3500k aMAUs	\$ 125,000.00
G146-4000K	API Products - Single Sign-On with Unlimited Apps. 4000k aMAUs	\$ 142,000.00
G146-5000K	API Products - Single Sign-On with Unlimited Apps. 5000k aMAUs	\$ 158,000.00
G146-6000K	API Products - Single Sign-On with Unlimited Apps. 6000k aMAUs	\$ 174,000.00
G146-7500K	API Products - Single Sign-On with Unlimited Apps. 7500k aMAUs	\$ 194,000.00
G146-9000K	API Products - Single Sign-On with Unlimited Apps. 9000k aMAUs	\$ 202,000.00
G146-11M	API Products - Single Sign-On with Unlimited Apps. 11M aMAUs	\$ 220,000.00
G146-13M	API Products - Single Sign-On with Unlimited Apps. 13M aMAUs	\$ 255,000.00
G146-16M	API Products - Single Sign-On with Unlimited Apps. 16M aMAUs	\$ 305,000.00
G146-19M	API Products - Single Sign-On with Unlimited Apps. 19M aMAUs	\$ 370,000.00
G146-23M	API Products - Single Sign-On with Unlimited Apps. 23M aMAUs	\$ 445,000.00
G146-28M	API Products - Single Sign-On with Unlimited Apps. 28M aMAUs	\$ 535,000.00
G146-34M	API Products - Single Sign-On with Unlimited Apps. 34M aMAUs	\$ 605,000.00
G146-41M	API Products - Single Sign-On with Unlimited Apps. 41M aMAUs	\$ 650,000.00

Appendix C - Pricing Index  
DIR-TSO-4385  
Alchemy Technology Group, LLC

<b>OKTA</b>		
<b>SKU</b>	<b>Part Description</b>	<b>List Price</b>
G146-50M	API Products - Single Sign-On with Unlimited Apps. 50M aMAUs	\$ 740,000.00
G146-60M	API Products - Single Sign-On with Unlimited Apps. 60M aMAUs	\$ 850,000.00
G146-75M	API Products - Single Sign-On with Unlimited Apps. 75M aMAUs	\$ 1,070,000.00
G146-100M	API Products - Single Sign-On with Unlimited Apps. 100M aMAUs	\$ 1,420,000.00
G146-125M	API Products - Single Sign-On with Unlimited Apps. 125M aMAUs	\$ 1,800,000.00
G146-150M	API Products - Single Sign-On with Unlimited Apps. 150M aMAUs	\$ 2,150,000.00
G149-50K	API Products - Social Authentication. 50k aMAUs	\$ 9,000.00
G149-100K	API Products - Social Authentication. 100k aMAUs	\$ 15,000.00
G149-200K	API Products - Social Authentication. 200k aMAUs	\$ 24,000.00
G149-300K	API Products - Social Authentication. 300k aMAUs	\$ 30,000.00
G149-500K	API Products - Social Authentication. 500k aMAUs	\$ 40,000.00
G149-600K	API Products - Social Authentication. 600k aMAUs	\$ 42,000.00
G149-720K	API Products - Social Authentication. 720k aMAUs	\$ 43,000.00
G149-900K	API Products - Social Authentication. 900k aMAUs	\$ 45,000.00
G149-1100K	API Products - Social Authentication. 1100k aMAUs	\$ 49,500.00
G149-1300K	API Products - Social Authentication. 1300k aMAUs	\$ 52,000.00
G149-1600K	API Products - Social Authentication. 1600k aMAUs	\$ 61,000.00
G149-2000K	API Products - Social Authentication. 2000k aMAUs	\$ 69,500.00
G149-2500K	API Products - Social Authentication. 2500k aMAUs	\$ 80,000.00
G149-3000K	API Products - Social Authentication. 3000k aMAUs	\$ 91,000.00
G149-3500K	API Products - Social Authentication. 3500k aMAUs	\$ 98,000.00
G149-4000K	API Products - Social Authentication. 4000k aMAUs	\$ 107,000.00
G149-5000K	API Products - Social Authentication. 5000k aMAUs	\$ 121,000.00
G149-6000K	API Products - Social Authentication. 6000k aMAUs	\$ 140,000.00
G149-7500K	API Products - Social Authentication. 7500k aMAUs	\$ 169,000.00
G149-9000K	API Products - Social Authentication. 9000k aMAUs	\$ 195,000.00
G149-11M	API Products - Social Authentication. 11M aMAUs	\$ 210,000.00
G149-13M	API Products - Social Authentication. 13M aMAUs	\$ 237,000.00
G149-16M	API Products - Social Authentication. 16M aMAUs	\$ 277,000.00
G149-19M	API Products - Social Authentication. 19M aMAUs	\$ 313,000.00
G149-23M	API Products - Social Authentication. 23M aMAUs	\$ 359,000.00
G149-28M	API Products - Social Authentication. 28M aMAUs	\$ 422,000.00
G149-34M	API Products - Social Authentication. 34M aMAUs	\$ 513,000.00
G149-41M	API Products - Social Authentication. 41M aMAUs	\$ 619,000.00
G149-50M	API Products - Social Authentication. 50M aMAUs	\$ 737,000.00
G149-60M	API Products - Social Authentication. 60M aMAUs	\$ 835,000.00
G149-75M	API Products - Social Authentication. 75M aMAUs	\$ 1,104,000.00
G149-100M	API Products - Social Authentication. 100M aMAUs	\$ 1,362,000.00
G149-125M	API Products - Social Authentication. 125M aMAUs	\$ 1,621,000.00
G149-150M	API Products - Social Authentication. 150M aMAUs	\$ 1,816,000.00
G380-20K	API Products - Adaptive MFA. 20k aMAUs	\$ 16,000.00
G380-50K	API Products - Adaptive MFA. 50k aMAUs	\$ 20,000.00
G380-100K	API Products - Adaptive MFA. 100k aMAUs	\$ 30,000.00
G380-200K	API Products - Adaptive MFA. 200k aMAUs	\$ 48,000.00
G380-300K	API Products - Adaptive MFA. 300k aMAUs	\$ 60,000.00
G380-500K	API Products - Adaptive MFA. 500k aMAUs	\$ 80,000.00
G380-600K	API Products - Adaptive MFA. 600k aMAUs	\$ 84,000.00
G380-720K	API Products - Adaptive MFA. 720k aMAUs	\$ 95,000.00
G380-900K	API Products - Adaptive MFA. 900k aMAUs	\$ 108,000.00
G380-1100K	API Products - Adaptive MFA. 1100k aMAUs	\$ 119,000.00
G380-1300K	API Products - Adaptive MFA. 1300k aMAUs	\$ 130,000.00
G380-1600K	API Products - Adaptive MFA. 1600k aMAUs	\$ 141,000.00
G380-2000K	API Products - Adaptive MFA. 2000k aMAUs	\$ 160,000.00
G380-2500K	API Products - Adaptive MFA. 2500k aMAUs	\$ 185,000.00
G380-3000K	API Products - Adaptive MFA. 3000k aMAUs	\$ 210,000.00
G380-3500K	API Products - Adaptive MFA. 3500k aMAUs	\$ 232,000.00
G380-4000K	API Products - Adaptive MFA. 4000k aMAUs	\$ 248,000.00

Appendix C - Pricing Index  
DIR-TSO-4385  
Alchemy Technology Group, LLC

OKTA		
SKU	Part Description	List Price
G380-5000K	API Products - Adaptive MFA. 5000k aMAUs	\$ 280,000.00
G380-6000K	API Products - Adaptive MFA. 6000k aMAUs	\$ 324,000.00
G380-7500K	API Products - Adaptive MFA. 7500k aMAUs	\$ 390,000.00
G380-9000K	API Products - Adaptive MFA. 9000k aMAUs	\$ 450,000.00
G380-11M	API Products - Adaptive MFA. 11M aMAUs	\$ 484,000.00
G380-13M	API Products - Adaptive MFA. 13M aMAUs	\$ 546,000.00
G380-16M	API Products - Adaptive MFA. 16M aMAUs	\$ 640,000.00
G380-19M	API Products - Adaptive MFA. 19M aMAUs	\$ 722,000.00
G380-23M	API Products - Adaptive MFA. 23M aMAUs	\$ 828,000.00
G380-28M	API Products - Adaptive MFA. 28M aMAUs	\$ 974,000.00
G380-34M	API Products - Adaptive MFA. 34M aMAUs	\$ 1,184,000.00
G380-41M	API Products - Adaptive MFA. 41M aMAUs	\$ 1,428,000.00
G380-50M	API Products - Adaptive MFA. 50M aMAUs	\$ 1,700,000.00
G380-60M	API Products - Adaptive MFA. 60M aMAUs	\$ 1,928,000.00
G380-75M	API Products - Adaptive MFA. 75M aMAUs	\$ 2,548,000.00
G380-100M	API Products - Adaptive MFA. 100M aMAUs	\$ 3,144,000.00
G380-125M	API Products - Adaptive MFA. 125M aMAUs	\$ 3,742,000.00
G380-150M	API Products - Adaptive MFA. 150M aMAUs	\$ 4,190,000.00
G135-20K	API Products - MFA. 20k aMAUs	\$ 8,000.00
G135-50K	API Products - MFA. 50k aMAUs	\$ 10,000.00
G135-100K	API Products - MFA. 100k aMAUs	\$ 15,000.00
G135-200K	API Products - MFA. 200k aMAUs	\$ 24,000.00
G135-300K	API Products - MFA. 300k aMAUs	\$ 30,000.00
G135-500K	API Products - MFA. 500k aMAUs	\$ 40,000.00
G135-600K	API Products - MFA. 600k aMAUs	\$ 42,000.00
G135-720K	API Products - MFA. 720k aMAUs	\$ 47,500.00
G135-900K	API Products - MFA. 900k aMAUs	\$ 54,000.00
G135-1100K	API Products - MFA. 1100k aMAUs	\$ 59,500.00
G135-1300K	API Products - MFA. 1300k aMAUs	\$ 65,000.00
G135-1600K	API Products - MFA. 1600k aMAUs	\$ 70,500.00
G135-2000K	API Products - MFA. 2000k aMAUs	\$ 80,000.00
G135-2500K	API Products - MFA. 2500k aMAUs	\$ 92,500.00
G135-3000K	API Products - MFA. 3000k aMAUs	\$ 105,000.00
G135-3500K	API Products - MFA. 3500k aMAUs	\$ 116,000.00
G135-4000K	API Products - MFA. 4000k aMAUs	\$ 124,000.00
G135-5000K	API Products - MFA. 5000k aMAUs	\$ 140,000.00
G135-6000K	API Products - MFA. 6000k aMAUs	\$ 162,000.00
G135-7500K	API Products - MFA. 7500k aMAUs	\$ 195,000.00
G135-9000K	API Products - MFA. 9000k aMAUs	\$ 225,000.00
G135-11M	API Products - MFA. 11M aMAUs	\$ 242,000.00
G135-13M	API Products - MFA. 13M aMAUs	\$ 273,000.00
G135-16M	API Products - MFA. 16M aMAUs	\$ 320,000.00
G135-19M	API Products - MFA. 19M aMAUs	\$ 361,000.00
G135-23M	API Products - MFA. 23M aMAUs	\$ 414,000.00
G135-28M	API Products - MFA. 28M aMAUs	\$ 487,000.00
G135-34M	API Products - MFA. 34M aMAUs	\$ 592,000.00
G135-41M	API Products - MFA. 41M aMAUs	\$ 714,000.00
G135-50M	API Products - MFA. 50M aMAUs	\$ 850,000.00
G135-60M	API Products - MFA. 60M aMAUs	\$ 964,000.00
G135-75M	API Products - MFA. 75M aMAUs	\$ 1,274,000.00
G135-100M	API Products - MFA. 100M aMAUs	\$ 1,572,000.00
G135-125M	API Products - MFA. 125M aMAUs	\$ 1,871,000.00
G135-150M	API Products - MFA. 150M aMAUs	\$ 2,095,000.00
G139-20K	API Products - Lifecycle Management with 1 OIN App. 20k aMAUs	\$ 10,000.00
G139-50K	API Products - Lifecycle Management with 1 OIN App. 50k aMAUs	\$ 12,000.00
G139-100K	API Products - Lifecycle Management with 1 OIN App. 100k aMAUs	\$ 20,000.00
G139-200K	API Products - Lifecycle Management with 1 OIN App. 200k aMAUs	\$ 35,000.00

Appendix C - Pricing Index  
DIR-TSO-4385  
Alchemy Technology Group, LLC

<b>OKTA</b>		
<b>SKU</b>	<b>Part Description</b>	<b>List Price</b>
G139-300K	API Products - Lifecycle Management with 1 OIN App. 300k aMAUs	\$ 45,000.00
G139-500K	API Products - Lifecycle Management with 1 OIN App. 500k aMAUs	\$ 62,500.00
G139-600K	API Products - Lifecycle Management with 1 OIN App. 600k aMAUs	\$ 67,500.00
G139-720K	API Products - Lifecycle Management with 1 OIN App. 720k aMAUs	\$ 72,000.00
G139-900K	API Products - Lifecycle Management with 1 OIN App. 900k aMAUs	\$ 79,000.00
G139-1100K	API Products - Lifecycle Management with 1 OIN App. 1100k aMAUs	\$ 83,000.00
G139-1300K	API Products - Lifecycle Management with 1 OIN App. 1300k aMAUs	\$ 91,000.00
G139-1600K	API Products - Lifecycle Management with 1 OIN App. 1600k aMAUs	\$ 100,000.00
G139-2000K	API Products - Lifecycle Management with 1 OIN App. 2000k aMAUs	\$ 125,000.00
G139-2500K	API Products - Lifecycle Management with 1 OIN App. 2500k aMAUs	\$ 131,000.00
G139-3000K	API Products - Lifecycle Management with 1 OIN App. 3000k aMAUs	\$ 150,000.00
G139-3500K	API Products - Lifecycle Management with 1 OIN App. 3500k aMAUs	\$ 171,000.00
G139-4000K	API Products - Lifecycle Management with 1 OIN App. 4000k aMAUs	\$ 180,000.00
G139-5000K	API Products - Lifecycle Management with 1 OIN App. 5000k aMAUs	\$ 188,000.00
G139-6000K	API Products - Lifecycle Management with 1 OIN App. 6000k aMAUs	\$ 210,000.00
G139-7500K	API Products - Lifecycle Management with 1 OIN App. 7500k aMAUs	\$ 253,000.00
G139-9000K	API Products - Lifecycle Management with 1 OIN App. 9000k aMAUs	\$ 293,000.00
G139-11M	API Products - Lifecycle Management with 1 OIN App. 11M aMAUs	\$ 344,000.00
G139-13M	API Products - Lifecycle Management with 1 OIN App. 13M aMAUs	\$ 390,000.00
G139-16M	API Products - Lifecycle Management with 1 OIN App. 16M aMAUs	\$ 440,000.00
G139-19M	API Products - Lifecycle Management with 1 OIN App. 19M aMAUs	\$ 475,000.00
G139-23M	API Products - Lifecycle Management with 1 OIN App. 23M aMAUs	\$ 518,000.00
G139-28M	API Products - Lifecycle Management with 1 OIN App. 28M aMAUs	\$ 595,000.00
G139-34M	API Products - Lifecycle Management with 1 OIN App. 34M aMAUs	\$ 723,000.00
G139-41M	API Products - Lifecycle Management with 1 OIN App. 41M aMAUs	\$ 871,000.00
G139-50M	API Products - Lifecycle Management with 1 OIN App. 50M aMAUs	\$ 1,063,000.00
G139-60M	API Products - Lifecycle Management with 1 OIN App. 60M aMAUs	\$ 1,275,000.00
G139-75M	API Products - Lifecycle Management with 1 OIN App. 75M aMAUs	\$ 1,594,000.00
G139-100M	API Products - Lifecycle Management with 1 OIN App. 100M aMAUs	\$ 2,125,000.00
G139-125M	API Products - Lifecycle Management with 1 OIN App. 125M aMAUs	\$ 2,656,000.00
G139-150M	API Products - Lifecycle Management with 1 OIN App. 150M aMAUs	\$ 3,188,000.00
G140-20K	API Products - Lifecycle Management with 2 OIN Apps. 20k aMAUs	\$ 13,000.00
G140-50K	API Products - Lifecycle Management with 2 OIN Apps. 50k aMAUs	\$ 15,000.00
G140-100K	API Products - Lifecycle Management with 2 OIN Apps. 100k aMAUs	\$ 25,000.00
G140-200K	API Products - Lifecycle Management with 2 OIN Apps. 200k aMAUs	\$ 44,000.00
G140-300K	API Products - Lifecycle Management with 2 OIN Apps. 300k aMAUs	\$ 56,000.00
G140-500K	API Products - Lifecycle Management with 2 OIN Apps. 500k aMAUs	\$ 78,000.00
G140-600K	API Products - Lifecycle Management with 2 OIN Apps. 600k aMAUs	\$ 84,000.00
G140-720K	API Products - Lifecycle Management with 2 OIN Apps. 720k aMAUs	\$ 90,000.00
G140-900K	API Products - Lifecycle Management with 2 OIN Apps. 900k aMAUs	\$ 98,000.00
G140-1100K	API Products - Lifecycle Management with 2 OIN Apps. 1100k aMAUs	\$ 103,000.00
G140-1300K	API Products - Lifecycle Management with 2 OIN Apps. 1300k aMAUs	\$ 114,000.00
G140-1600K	API Products - Lifecycle Management with 2 OIN Apps. 1600k aMAUs	\$ 125,000.00
G140-2000K	API Products - Lifecycle Management with 2 OIN Apps. 2000k aMAUs	\$ 156,000.00
G140-2500K	API Products - Lifecycle Management with 2 OIN Apps. 2500k aMAUs	\$ 164,000.00
G140-3000K	API Products - Lifecycle Management with 2 OIN Apps. 3000k aMAUs	\$ 188,000.00
G140-3500K	API Products - Lifecycle Management with 2 OIN Apps. 3500k aMAUs	\$ 213,000.00
G140-4000K	API Products - Lifecycle Management with 2 OIN Apps. 4000k aMAUs	\$ 225,000.00
G140-5000K	API Products - Lifecycle Management with 2 OIN Apps. 5000k aMAUs	\$ 234,000.00
G140-6000K	API Products - Lifecycle Management with 2 OIN Apps. 6000k aMAUs	\$ 263,000.00
G140-7500K	API Products - Lifecycle Management with 2 OIN Apps. 7500k aMAUs	\$ 316,000.00
G140-9000K	API Products - Lifecycle Management with 2 OIN Apps. 9000k aMAUs	\$ 366,000.00
G140-11M	API Products - Lifecycle Management with 2 OIN Apps. 11M aMAUs	\$ 430,000.00
G140-13M	API Products - Lifecycle Management with 2 OIN Apps. 13M aMAUs	\$ 488,000.00
G140-16M	API Products - Lifecycle Management with 2 OIN Apps. 16M aMAUs	\$ 550,000.00
G140-19M	API Products - Lifecycle Management with 2 OIN Apps. 19M aMAUs	\$ 594,000.00
G140-23M	API Products - Lifecycle Management with 2 OIN Apps. 23M aMAUs	\$ 647,000.00

Appendix C - Pricing Index  
DIR-TSO-4385  
Alchemy Technology Group, LLC

<b>OKTA</b>		
<b>SKU</b>	<b>Part Description</b>	<b>List Price</b>
G140-28M	API Products - Lifecycle Management with 2 OIN Apps. 28M aMAUs	\$ 744,000.00
G140-34M	API Products - Lifecycle Management with 2 OIN Apps. 34M aMAUs	\$ 903,000.00
G140-41M	API Products - Lifecycle Management with 2 OIN Apps. 41M aMAUs	\$ 1,089,000.00
G140-50M	API Products - Lifecycle Management with 2 OIN Apps. 50M aMAUs	\$ 1,328,000.00
G140-60M	API Products - Lifecycle Management with 2 OIN Apps. 60M aMAUs	\$ 1,594,000.00
G140-75M	API Products - Lifecycle Management with 2 OIN Apps. 75M aMAUs	\$ 1,992,000.00
G140-100M	API Products - Lifecycle Management with 2 OIN Apps. 100M aMAUs	\$ 2,656,000.00
G140-125M	API Products - Lifecycle Management with 2 OIN Apps. 125M aMAUs	\$ 3,320,000.00
G140-150M	API Products - Lifecycle Management with 2 OIN Apps. 150M aMAUs	\$ 3,984,000.00
G141-20K	API Products - Lifecycle Management with 5 OIN Apps. 20k aMAUs	\$ 15,000.00
G141-50K	API Products - Lifecycle Management with 5 OIN Apps. 50k aMAUs	\$ 18,000.00
G141-100K	API Products - Lifecycle Management with 5 OIN Apps. 100k aMAUs	\$ 30,000.00
G141-200K	API Products - Lifecycle Management with 5 OIN Apps. 200k aMAUs	\$ 52,500.00
G141-300K	API Products - Lifecycle Management with 5 OIN Apps. 300k aMAUs	\$ 67,500.00
G141-500K	API Products - Lifecycle Management with 5 OIN Apps. 500k aMAUs	\$ 94,000.00
G141-600K	API Products - Lifecycle Management with 5 OIN Apps. 600k aMAUs	\$ 101,000.00
G141-720K	API Products - Lifecycle Management with 5 OIN Apps. 720k aMAUs	\$ 108,000.00
G141-900K	API Products - Lifecycle Management with 5 OIN Apps. 900k aMAUs	\$ 118,000.00
G141-1100K	API Products - Lifecycle Management with 5 OIN Apps. 1100k aMAUs	\$ 124,000.00
G141-1300K	API Products - Lifecycle Management with 5 OIN Apps. 1300k aMAUs	\$ 137,000.00
G141-1600K	API Products - Lifecycle Management with 5 OIN Apps. 1600k aMAUs	\$ 150,000.00
G141-2000K	API Products - Lifecycle Management with 5 OIN Apps. 2000k aMAUs	\$ 188,000.00
G141-2500K	API Products - Lifecycle Management with 5 OIN Apps. 2500k aMAUs	\$ 200,000.00
G141-3000K	API Products - Lifecycle Management with 5 OIN Apps. 3000k aMAUs	\$ 225,000.00
G141-3500K	API Products - Lifecycle Management with 5 OIN Apps. 3500k aMAUs	\$ 256,000.00
G141-4000K	API Products - Lifecycle Management with 5 OIN Apps. 4000k aMAUs	\$ 270,000.00
G141-5000K	API Products - Lifecycle Management with 5 OIN Apps. 5000k aMAUs	\$ 281,000.00
G141-6000K	API Products - Lifecycle Management with 5 OIN Apps. 6000k aMAUs	\$ 315,000.00
G141-7500K	API Products - Lifecycle Management with 5 OIN Apps. 7500k aMAUs	\$ 380,000.00
G141-9000K	API Products - Lifecycle Management with 5 OIN Apps. 9000k aMAUs	\$ 439,000.00
G141-11M	API Products - Lifecycle Management with 5 OIN Apps. 11M aMAUs	\$ 516,000.00
G141-13M	API Products - Lifecycle Management with 5 OIN Apps. 13M aMAUs	\$ 585,000.00
G141-16M	API Products - Lifecycle Management with 5 OIN Apps. 16M aMAUs	\$ 660,000.00
G141-19M	API Products - Lifecycle Management with 5 OIN Apps. 19M aMAUs	\$ 713,000.00
G141-23M	API Products - Lifecycle Management with 5 OIN Apps. 23M aMAUs	\$ 776,000.00
G141-28M	API Products - Lifecycle Management with 5 OIN Apps. 28M aMAUs	\$ 893,000.00
G141-34M	API Products - Lifecycle Management with 5 OIN Apps. 34M aMAUs	\$ 1,084,000.00
G141-41M	API Products - Lifecycle Management with 5 OIN Apps. 41M aMAUs	\$ 1,307,000.00
G141-50M	API Products - Lifecycle Management with 5 OIN Apps. 50M aMAUs	\$ 1,594,000.00
G141-60M	API Products - Lifecycle Management with 5 OIN Apps. 60M aMAUs	\$ 1,913,000.00
G141-75M	API Products - Lifecycle Management with 5 OIN Apps. 75M aMAUs	\$ 2,391,000.00
G141-100M	API Products - Lifecycle Management with 5 OIN Apps. 100M aMAUs	\$ 3,188,000.00
G141-125M	API Products - Lifecycle Management with 5 OIN Apps. 125M aMAUs	\$ 3,984,000.00
G141-150M	API Products - Lifecycle Management with 5 OIN Apps. 150M aMAUs	\$ 4,781,000.00
G142-20K	API Products - Lifecycle Management with 10 OIN Apps. 20k aMAUs	\$ 20,000.00
G142-50K	API Products - Lifecycle Management with 10 OIN Apps. 50k aMAUs	\$ 24,000.00
G142-100K	API Products - Lifecycle Management with 10 OIN Apps. 100k aMAUs	\$ 40,000.00
G142-200K	API Products - Lifecycle Management with 10 OIN Apps. 200k aMAUs	\$ 70,000.00
G142-300K	API Products - Lifecycle Management with 10 OIN Apps. 300k aMAUs	\$ 90,000.00
G142-500K	API Products - Lifecycle Management with 10 OIN Apps. 500k aMAUs	\$ 125,000.00
G142-600K	API Products - Lifecycle Management with 10 OIN Apps. 600k aMAUs	\$ 135,000.00
G142-720K	API Products - Lifecycle Management with 10 OIN Apps. 720k aMAUs	\$ 144,000.00
G142-900K	API Products - Lifecycle Management with 10 OIN Apps. 900k aMAUs	\$ 158,000.00
G142-1100K	API Products - Lifecycle Management with 10 OIN Apps. 1100k aMAUs	\$ 165,000.00
G142-1300K	API Products - Lifecycle Management with 10 OIN Apps. 1300k aMAUs	\$ 182,000.00
G142-1600K	API Products - Lifecycle Management with 10 OIN Apps. 1600k aMAUs	\$ 200,000.00
G142-2000K	API Products - Lifecycle Management with 10 OIN Apps. 2000k aMAUs	\$ 250,000.00

Appendix C - Pricing Index  
DIR-TSO-4385  
Alchemy Technology Group, LLC

<b>OKTA</b>		
<b>SKU</b>	<b>Part Description</b>	<b>List Price</b>
G142-2500K	API Products - Lifecycle Management with 10 OIN Apps. 2500k aMAUs	\$ 262,500.00
G142-3000K	API Products - Lifecycle Management with 10 OIN Apps. 3000k aMAUs	\$ 300,000.00
G142-3500K	API Products - Lifecycle Management with 10 OIN Apps. 3500k aMAUs	\$ 341,000.00
G142-4000K	API Products - Lifecycle Management with 10 OIN Apps. 4000k aMAUs	\$ 360,000.00
G142-5000K	API Products - Lifecycle Management with 10 OIN Apps. 5000k aMAUs	\$ 375,000.00
G142-6000K	API Products - Lifecycle Management with 10 OIN Apps. 6000k aMAUs	\$ 420,000.00
G142-7500K	API Products - Lifecycle Management with 10 OIN Apps. 7500k aMAUs	\$ 506,000.00
G142-9000K	API Products - Lifecycle Management with 10 OIN Apps. 9000k aMAUs	\$ 585,000.00
G142-11M	API Products - Lifecycle Management with 10 OIN Apps. 11M aMAUs	\$ 688,000.00
G142-13M	API Products - Lifecycle Management with 10 OIN Apps. 13M aMAUs	\$ 780,000.00
G142-16M	API Products - Lifecycle Management with 10 OIN Apps. 16M aMAUs	\$ 880,000.00
G142-19M	API Products - Lifecycle Management with 10 OIN Apps. 19M aMAUs	\$ 950,000.00
G142-23M	API Products - Lifecycle Management with 10 OIN Apps. 23M aMAUs	\$ 1,035,000.00
G142-28M	API Products - Lifecycle Management with 10 OIN Apps. 28M aMAUs	\$ 1,190,000.00
G142-34M	API Products - Lifecycle Management with 10 OIN Apps. 34M aMAUs	\$ 1,445,000.00
G142-41M	API Products - Lifecycle Management with 10 OIN Apps. 41M aMAUs	\$ 1,743,000.00
G142-50M	API Products - Lifecycle Management with 10 OIN Apps. 50M aMAUs	\$ 2,125,000.00
G142-60M	API Products - Lifecycle Management with 10 OIN Apps. 60M aMAUs	\$ 2,550,000.00
G142-75M	API Products - Lifecycle Management with 10 OIN Apps. 75M aMAUs	\$ 3,188,000.00
G142-100M	API Products - Lifecycle Management with 10 OIN Apps. 100M aMAUs	\$ 4,250,000.00
G142-125M	API Products - Lifecycle Management with 10 OIN Apps. 125M aMAUs	\$ 5,313,000.00
G142-150M	API Products - Lifecycle Management with 10 OIN Apps. 150M aMAUs	\$ 6,375,000.00
G138-20K	API Products - Lifecycle Management with Unlimited OIN Apps. 20k aMAUs	\$ 40,000.00
G138-50K	API Products - Lifecycle Management with Unlimited OIN Apps. 50k aMAUs	\$ 48,000.00
G138-100K	API Products - Lifecycle Management with Unlimited OIN Apps. 100k aMAUs	\$ 80,000.00
G138-200K	API Products - Lifecycle Management with Unlimited OIN Apps. 200k aMAUs	\$ 140,000.00
G138-300K	API Products - Lifecycle Management with Unlimited OIN Apps. 300k aMAUs	\$ 180,000.00
G138-500K	API Products - Lifecycle Management with Unlimited OIN Apps. 500k aMAUs	\$ 250,000.00
G138-600K	API Products - Lifecycle Management with Unlimited OIN Apps. 600k aMAUs	\$ 270,000.00
G138-720K	API Products - Lifecycle Management with Unlimited OIN Apps. 720k aMAUs	\$ 288,000.00
G138-900K	API Products - Lifecycle Management with Unlimited OIN Apps. 900k aMAUs	\$ 315,000.00
G138-1100K	API Products - Lifecycle Management with Unlimited OIN Apps. 1100k aMAUs	\$ 330,000.00
G138-1300K	API Products - Lifecycle Management with Unlimited OIN Apps. 1300k aMAUs	\$ 364,000.00
G138-1600K	API Products - Lifecycle Management with Unlimited OIN Apps. 1600k aMAUs	\$ 400,000.00
G138-2000K	API Products - Lifecycle Management with Unlimited OIN Apps. 2000k aMAUs	\$ 500,000.00
G138-2500K	API Products - Lifecycle Management with Unlimited OIN Apps. 2500k aMAUs	\$ 525,000.00
G138-3000K	API Products - Lifecycle Management with Unlimited OIN Apps. 3000k aMAUs	\$ 600,000.00
G138-3500K	API Products - Lifecycle Management with Unlimited OIN Apps. 3500k aMAUs	\$ 683,000.00
G138-4000K	API Products - Lifecycle Management with Unlimited OIN Apps. 4000k aMAUs	\$ 720,000.00
G138-5000K	API Products - Lifecycle Management with Unlimited OIN Apps. 5000k aMAUs	\$ 750,000.00
G138-6000K	API Products - Lifecycle Management with Unlimited OIN Apps. 6000k aMAUs	\$ 840,000.00
G138-7500K	API Products - Lifecycle Management with Unlimited OIN Apps. 7500k aMAUs	\$ 1,013,000.00
G138-9000K	API Products - Lifecycle Management with Unlimited OIN Apps. 9000k aMAUs	\$ 1,170,000.00
G138-11M	API Products - Lifecycle Management with Unlimited OIN Apps. 11M aMAUs	\$ 1,375,000.00
G138-13M	API Products - Lifecycle Management with Unlimited OIN Apps. 13M aMAUs	\$ 1,560,000.00
G138-16M	API Products - Lifecycle Management with Unlimited OIN Apps. 16M aMAUs	\$ 1,760,000.00
G138-19M	API Products - Lifecycle Management with Unlimited OIN Apps. 19M aMAUs	\$ 1,900,000.00
G138-23M	API Products - Lifecycle Management with Unlimited OIN Apps. 23M aMAUs	\$ 2,070,000.00
G138-28M	API Products - Lifecycle Management with Unlimited OIN Apps. 28M aMAUs	\$ 2,380,000.00
G138-34M	API Products - Lifecycle Management with Unlimited OIN Apps. 34M aMAUs	\$ 2,890,000.00
G138-41M	API Products - Lifecycle Management with Unlimited OIN Apps. 41M aMAUs	\$ 3,485,000.00
G138-50M	API Products - Lifecycle Management with Unlimited OIN Apps. 50M aMAUs	\$ 4,250,000.00
G138-60M	API Products - Lifecycle Management with Unlimited OIN Apps. 60M aMAUs	\$ 5,100,000.00
G138-75M	API Products - Lifecycle Management with Unlimited OIN Apps. 75M aMAUs	\$ 6,375,000.00
G138-100M	API Products - Lifecycle Management with Unlimited OIN Apps. 100M aMAUs	\$ 8,500,000.00
G138-125M	API Products - Lifecycle Management with Unlimited OIN Apps. 125M aMAUs	\$ 10,625,000.00
G138-150M	API Products - Lifecycle Management with Unlimited OIN Apps. 150M aMAUs	\$ 12,750,000.00

Appendix C - Pricing Index  
DIR-TSO-4385  
Alchemy Technology Group, LLC

<b>OKTA</b>		
<b>SKU</b>	<b>Part Description</b>	<b>List Price</b>
G148-20K	API Products - Inbound Federation. 20k aMAUs	\$ 8,000.00
G148-50K	API Products - Inbound Federation. 50k aMAUs	\$ 10,000.00
G148-100K	API Products - Inbound Federation. 100k aMAUs	\$ 17,500.00
G148-200K	API Products - Inbound Federation. 200k aMAUs	\$ 26,500.00
G148-300K	API Products - Inbound Federation. 300k aMAUs	\$ 30,000.00
G148-500K	API Products - Inbound Federation. 500k aMAUs	\$ 48,000.00
G148-600K	API Products - Inbound Federation. 600k aMAUs	\$ 52,000.00
G148-720K	API Products - Inbound Federation. 720k aMAUs	\$ 55,000.00
G148-900K	API Products - Inbound Federation. 900k aMAUs	\$ 62,000.00
G148-1100K	API Products - Inbound Federation. 1100k aMAUs	\$ 66,000.00
G148-1300K	API Products - Inbound Federation. 1300k aMAUs	\$ 69,000.00
G148-1600K	API Products - Inbound Federation. 1600k aMAUs	\$ 76,500.00
G148-2000K	API Products - Inbound Federation. 2000k aMAUs	\$ 93,000.00
G148-2500K	API Products - Inbound Federation. 2500k aMAUs	\$ 100,000.00
G148-3000K	API Products - Inbound Federation. 3000k aMAUs	\$ 115,000.00
G148-3500K	API Products - Inbound Federation. 3500k aMAUs	\$ 125,000.00
G148-4000K	API Products - Inbound Federation. 4000k aMAUs	\$ 142,000.00
G148-5000K	API Products - Inbound Federation. 5000k aMAUs	\$ 158,000.00
G148-6000K	API Products - Inbound Federation. 6000k aMAUs	\$ 174,000.00
G148-7500K	API Products - Inbound Federation. 7500k aMAUs	\$ 194,000.00
G148-9000K	API Products - Inbound Federation. 9000k aMAUs	\$ 202,000.00
G148-11M	API Products - Inbound Federation. 11M aMAUs	\$ 220,000.00
G148-13M	API Products - Inbound Federation. 13M aMAUs	\$ 255,000.00
G148-16M	API Products - Inbound Federation. 16M aMAUs	\$ 305,000.00
G148-19M	API Products - Inbound Federation. 19M aMAUs	\$ 370,000.00
G148-23M	API Products - Inbound Federation. 23M aMAUs	\$ 445,000.00
G148-28M	API Products - Inbound Federation. 28M aMAUs	\$ 535,000.00
G148-34M	API Products - Inbound Federation. 34M aMAUs	\$ 605,000.00
G148-41M	API Products - Inbound Federation. 41M aMAUs	\$ 650,000.00
G148-50M	API Products - Inbound Federation. 50M aMAUs	\$ 740,000.00
G148-60M	API Products - Inbound Federation. 60M aMAUs	\$ 850,000.00
G148-75M	API Products - Inbound Federation. 75M aMAUs	\$ 1,070,000.00
G148-100M	API Products - Inbound Federation. 100M aMAUs	\$ 1,420,000.00
G148-125M	API Products - Inbound Federation. 125M aMAUs	\$ 1,800,000.00
G148-150M	API Products - Inbound Federation. 150M aMAUs	\$ 2,150,000.00
G147-20K	API Products - Directory Integration. 20k aMAUs	\$ 21,000.00
G147-50K	API Products - Directory Integration. 50k aMAUs	\$ 25,000.00
G147-100K	API Products - Directory Integration. 100k aMAUs	\$ 40,000.00
G147-200K	API Products - Directory Integration. 200k aMAUs	\$ 60,000.00
G147-300K	API Products - Directory Integration. 300k aMAUs	\$ 75,000.00
G147-500K	API Products - Directory Integration. 500k aMAUs	\$ 100,000.00
G147-600K	API Products - Directory Integration. 600k aMAUs	\$ 108,000.00
G147-720K	API Products - Directory Integration. 720k aMAUs	\$ 122,400.00
G147-900K	API Products - Directory Integration. 900k aMAUs	\$ 126,000.00
G147-1100K	API Products - Directory Integration. 1100k aMAUs	\$ 143,000.00
G147-1300K	API Products - Directory Integration. 1300k aMAUs	\$ 156,000.00
G147-1600K	API Products - Directory Integration. 1600k aMAUs	\$ 176,000.00
G147-2000K	API Products - Directory Integration. 2000k aMAUs	\$ 200,000.00
G147-2500K	API Products - Directory Integration. 2500k aMAUs	\$ 225,000.00
G147-3000K	API Products - Directory Integration. 3000k aMAUs	\$ 255,000.00
G147-3500K	API Products - Directory Integration. 3500k aMAUs	\$ 280,000.00
G147-4000K	API Products - Directory Integration. 4000k aMAUs	\$ 300,000.00
G147-5000K	API Products - Directory Integration. 5000k aMAUs	\$ 350,000.00
G147-6000K	API Products - Directory Integration. 6000k aMAUs	\$ 390,000.00
G147-7500K	API Products - Directory Integration. 7500k aMAUs	\$ 473,000.00
G147-9000K	API Products - Directory Integration. 9000k aMAUs	\$ 540,000.00
G147-11M	API Products - Directory Integration. 11M aMAUs	\$ 605,000.00

Appendix C - Pricing Index  
 DIR-TSO-4385  
 Alchemy Technology Group, LLC

<b>OKTA</b>		
<b>SKU</b>	<b>Part Description</b>	<b>List Price</b>
G147-13M	API Products - Directory Integration. 13M aMAUs	\$ 650,000.00
G147-16M	API Products - Directory Integration. 16M aMAUs	\$ 720,000.00
G147-19M	API Products - Directory Integration. 19M aMAUs	\$ 817,000.00
G147-23M	API Products - Directory Integration. 23M aMAUs	\$ 989,000.00
G147-28M	API Products - Directory Integration. 28M aMAUs	\$ 1,119,000.00
G147-34M	API Products - Directory Integration. 34M aMAUs	\$ 1,359,000.00
G147-41M	API Products - Directory Integration. 41M aMAUs	\$ 1,638,000.00
G147-50M	API Products - Directory Integration. 50M aMAUs	\$ 1,952,000.00
G147-60M	API Products - Directory Integration. 60M aMAUs	\$ 2,280,000.00
G147-75M	API Products - Directory Integration. 75M aMAUs	\$ 2,625,000.00
G147-100M	API Products - Directory Integration. 100M aMAUs	\$ 3,500,000.00
G147-125M	API Products - Directory Integration. 125M aMAUs	\$ 4,296,000.00
G147-150M	API Products - Directory Integration. 150M aMAUs	\$ 4,812,000.00

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 Qlik Sense Enterprise

Professional Users

SKU	Description	USD
S8071	Number of users range 1 --> 50	\$ 840.00
S8071	Number of users range 51 --> 100	\$ 798.00
S8071	Number of users range 101 --> 250	\$ 756.00
S8071	Number of users range 251 --> 500	\$ 672.00
S8071	Number of users range 501 --> 1000	\$ 546.00
S8071	Number of users range 1001 --> 2500	\$ 420.00
S8071	Number of users range 2501 -->	\$ 294.00

Analyzer Users

SKU	Description	USD
S8072	Number of users range 1 --> 50	\$ 480.00
S8072	Number of users range 51 --> 100	\$ 456.00
S8072	Number of users range 101 --> 250	\$ 432.00
S8072	Number of users range 251 --> 500	\$ 384.00
S8072	Number of users range 501 --> 1000	\$ 312.00
S8072	Number of users range 1001 --> 2500	\$ 240.00
S8072	Number of users range 2501 -->	\$ 168.00

Upgrade Analyzer Users to Professional

SKU	Description	USD
S8073	Upgrade Analyzer to Professional	\$ 360.00

Qlik Sense Enterprise CPU Core Based Site

SKU	Description	USD
S8006	Qlik Sense Enterprise CPU Core based Site Subscription	\$ 168,000.00
S8007	Additional No of Cores for QSE CPU Core based Site Subscription	\$ 42,000.00

Additional Test & Dev Environments for CPU Core Based Site

SKU	Description	USD
S8008	Qlik Sense Enterprise CPU Core based Additional Dev Site	\$ 9,900.00
S8005	Qlik Sense Enterprise CPU Core based Additional Test Site	\$ 9,900.00

Qlik Sense Enterprise Tokens

SKU	Description	USD
S8101	Number of users range 1 --> 50	\$ 840.00
S8101	Number of users range 51 --> 100	\$ 798.00
S8101	Number of users range 101 --> 250	\$ 756.00
S8101	Number of users range 251 --> 500	\$ 672.00
S8101	Number of users range 501 --> 1000	\$ 546.00
S8101	Number of users range 1001 --> 2500	\$ 420.00

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S8101	Number of users range 2501 --> 5000	\$ 294.00
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Token Test & Dev Environment

<b>SKU</b>	<b>Description</b>	<b>USD</b>
S8105	Number of Tokens range 1 --> 25	\$ 384.00
S8103	Number of Tokens range 1 --> 25	\$ 384.00

QlikView Servers

<b>SKU</b>	<b>Description</b>	<b>USD</b>
S4730	QlikView Small Business Edition Server Subscription	\$ 4,800.00
S4750	QlikView Enterprise Edition Server Subscription	\$ 19,800.00
S4780	QlikView Additional Server Subscription	\$ 19,800.00

Upgrades

<b>SKU</b>	<b>Description</b>	<b>USD</b>
S4745	Upgrade to Enterprise Edition Server Subscription	\$ 15,000.00
S4785	Upgrade to Enterprise Test Server Subscription	\$ 7,500.00

QlikView User CALs

<b>SKU</b>	<b>Description</b>	<b>USD</b>
S4860	QlikView Named User CAL Subscription	\$ 840.00
S4885	QlikView Document CAL Subscription	\$ 210.00
S4865	QlikView Session (Concurrent) CAL Subscription	\$ 8,400.00
S4880	QlikView Usage CAL Subscription	

Extranet Solutions

<b>SKU</b>	<b>Description</b>	<b>USD</b>
S4501	QlikView Extranet Server Subscription	\$ 10,200.00
S4502	QlikView Additional Extranet Server Subscription	\$ 10,200.00
S4866	QlikView Session CAL (QES) Subscription	\$ 1,701.00
S4880	QlikView Usage CAL Subscription	

Web & Portal Solutions

<b>SKU</b>	<b>Description</b>	<b>USD</b>
S4401	QlikView Information Access Server Subscription	\$ 39,600.00
S4402	QlikView Additional Document (QVIA) Subscription	\$ 39,600.00
S4403	QlikView Additional Server (QVIA) Subscription	\$ 39,600.00

**Qlik NPrinting**

Qlik NPrinting Server

<b>SKU</b>	<b>Description</b>	<b>USD</b>
S9005	Qlik NPrinting Server Subscription	\$ 19,800.00
S9025	Qlik NPrinting Server Additional Engines Subscription	\$ 14,400.00
S9021	Qlik NPrinting SMB Server Subscription	\$ 7,200.00
S9022	Upgrade to Qlik NPrinting Server Upgrade to Qlik Nprinting	\$ 12,600.00
S9009	Test Server	\$ 6,300.00

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Additional Test & Dev Environments for NPrinting

<b>SKU</b>	<b>Description</b>	<b>USD</b>
	Smart Analytics Adapter	\$ 9,900.00
S9007	Qlik NPrinting Dev Server Subscription	\$ 9,900.00
S9008	Qlik NPrinting SMB Test Server Subscription	\$ 3,600.00
S9010	Qlik NPrinting SMB Dev Server Subscription	\$ 3,600.00

**Qlik Connectors**

Smart Analytics Adapter

<b>SKU</b>	<b>Description</b>	<b>USD</b>
S8055	Smart Analytics Adapter for Qlik Sense Less than 500 Users deployed	\$ 21,000.00
S8055	501-1500 Users deployed	\$ 30,000.00
S8055	More than 1500 Users deployed	\$ 45,000.00
S8056	Smart Analytics Adapter for Qlik Sense Core Based	
S8056	8 Cores or less deployed	\$ 30,000.00
S8056	More than 8 Cores deployed	\$ 45,000.00

Appendix C - Pricing Index  
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Alchemy Technology Group, LLC

VARONIS			
SKU	User Band	Description	Unit Price
DAW-0-50OS	0-50	DatAdvantage - WIN OS	\$155.22
DAW-51-100OS	51-100	DatAdvantage - WIN OS	\$108.42
DAW-101-250OS	101-250	DatAdvantage - WIN OS	\$85.02
DAW-251-500OS	251-500	DatAdvantage - WIN OS	\$64.74
DAW-501-750OS	501-750	DatAdvantage - WIN OS	\$52.26
DAW-751-1000OS	751-1000	DatAdvantage - WIN OS	\$48.36
DAW-1001-1500OS	1001-1500	DatAdvantage - WIN OS	\$44.46
DAW-1501-2000OS	1501-2000	DatAdvantage - WIN OS	\$40.17
DAW-2001-2500OS	2001-2500	DatAdvantage - WIN OS	\$37.44
DAW-2501-4000OS	2501-4000	DatAdvantage - WIN OS	\$35.10
DAW-4001-6000OS	4001-6000	DatAdvantage - WIN OS	\$32.76
DAW-6001-8000OS	6001-8000	DatAdvantage - WIN OS	\$30.42
DAW-8001-10KOS	8001-10K	DatAdvantage - WIN OS	\$28.86
DAW-0-50OP	0-50	DatAdvantage - WIN OP	\$204.97
DAW-51-100OP	51-100	DatAdvantage - WIN OP	\$143.17
DAW-101-250OP	101-250	DatAdvantage - WIN OP	\$112.27
DAW-251-500OP	251-500	DatAdvantage - WIN OP	\$85.49
DAW-501-750OP	501-750	DatAdvantage - WIN OP	\$69.01
DAW-751-1000OP	751-1000	DatAdvantage - WIN OP	\$63.86
DAW-1001-1500OP	1001-1500	DatAdvantage - WIN OP	\$58.71
DAW-1501-2000OP	1501-2000	DatAdvantage - WIN OP	\$53.05
DAW-2001-2500OP	2001-2500	DatAdvantage - WIN OP	\$49.44
DAW-2501-4000OP	2501-4000	DatAdvantage - WIN OP	\$46.35
DAW-4001-6000OP	4001-6000	DatAdvantage - WIN OP	\$43.26
DAW-6001-8000OP	6001-8000	DatAdvantage - WIN OP	\$40.17
DAW-8001-10KOP	8001-10K	DatAdvantage - WIN OP	\$38.11
DAW-0-50OC	0-50	DatAdvantage - WIN OS 24*7	\$185.07
DAW-51-100OC	51-100	DatAdvantage - WIN OS 24*7	\$129.27
DAW-101-250OC	101-250	DatAdvantage - WIN OS 24*7	\$101.37
DAW-251-500OC	251-500	DatAdvantage - WIN OS 24*7	\$77.19
DAW-501-750OC	501-750	DatAdvantage - WIN OS 24*7	\$62.31
DAW-751-1000OC	751-1000	DatAdvantage - WIN OS 24*7	\$57.66
DAW-1001-1500OC	1001-1500	DatAdvantage - WIN OS 24*7	\$53.01
DAW-1501-2000OC	1501-2000	DatAdvantage - WIN OS 24*7	\$47.90
DAW-2001-2500OC	2001-2500	DatAdvantage - WIN OS 24*7	\$44.64
DAW-2501-4000OC	2501-4000	DatAdvantage - WIN OS 24*7	\$41.85
DAW-4001-6000OC	4001-6000	DatAdvantage - WIN OS 24*7	\$39.06
DAW-6001-8000OC	6001-8000	DatAdvantage - WIN OS 24*7	\$36.27
DAW-8001-10KOC	8001-10K	DatAdvantage - WIN OS 24*7	\$34.41
DAW-0-50MS	0-50	DatAdvantage - WIN MS	\$63.48
DAW-51-100MS	51-100	DatAdvantage - WIN MS	\$44.34
DAW-101-250MS	101-250	DatAdvantage - WIN MS	\$34.77
DAW-251-500MS	251-500	DatAdvantage - WIN MS	\$26.48
DAW-501-750MS	501-750	DatAdvantage - WIN MS	\$21.37

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VARONIS			
SKU	User Band	Description	Unit Price
DAW-751-1000MS	751-1000	DatAdvantage - WIN MS	\$19.78
DAW-1001-1500MS	1001-1500	DatAdvantage - WIN MS	\$18.18
DAW-1501-2000MS	1501-2000	DatAdvantage - WIN MS	\$16.43
DAW-2001-2500MS	2001-2500	DatAdvantage - WIN MS	\$15.31
DAW-2501-4000MS	2501-4000	DatAdvantage - WIN MS	\$14.36
DAW-4001-6000MS	4001-6000	DatAdvantage - WIN MS	\$13.40
DAW-6001-8000MS	6001-8000	DatAdvantage - WIN MS	\$12.44
DAW-8001-10KMS	8001-10K	DatAdvantage - WIN MS	\$11.80
DAW-0-50MP	0-50	DatAdvantage - WIN MP	\$142.83
DAW-51-100MP	51-100	DatAdvantage - WIN MP	\$99.77
DAW-101-250MP	101-250	DatAdvantage - WIN MP	\$78.23
DAW-251-500MP	251-500	DatAdvantage - WIN MP	\$59.57
DAW-501-750MP	501-750	DatAdvantage - WIN MP	\$48.09
DAW-751-1000MP	751-1000	DatAdvantage - WIN MP	\$44.50
DAW-1001-1500MP	1001-1500	DatAdvantage - WIN MP	\$40.91
DAW-1501-2000MP	1501-2000	DatAdvantage - WIN MP	\$36.96
DAW-2001-2500MP	2001-2500	DatAdvantage - WIN MP	\$34.45
DAW-2501-4000MP	2501-4000	DatAdvantage - WIN MP	\$32.30
DAW-4001-6000MP	4001-6000	DatAdvantage - WIN MP	\$30.15
DAW-6001-8000MP	6001-8000	DatAdvantage - WIN MP	\$27.99
DAW-8001-10KMP	8001-10K	DatAdvantage - WIN MP	\$26.56
DADS-0-50OS	0-50	DatAdvantage - DS OS	\$155.22
DADS-51-100OS	51-100	DatAdvantage - DS OS	\$108.42
DADS-101-250OS	101-250	DatAdvantage - DS OS	\$85.02
DADS-251-500OS	251-500	DatAdvantage - DS OS	\$64.74
DADS-501-750OS	501-750	DatAdvantage - DS OS	\$52.26
DADS-751-1000OS	751-1000	DatAdvantage - DS OS	\$48.36
DADS-1001-1500OS	1001-1500	DatAdvantage - DS OS	\$44.46
DADS-1501-2000OS	1501-2000	DatAdvantage - DS OS	\$40.17
DADS-2001-2500OS	2001-2500	DatAdvantage - DS OS	\$37.44
DADS-2501-4000OS	2501-4000	DatAdvantage - DS OS	\$35.10
DADS-4001-6000OS	4001-6000	DatAdvantage - DS OS	\$32.76
DADS-6001-8000OS	6001-8000	DatAdvantage - DS OS	\$30.42
DADS-8001-10KOS	8001-10K	DatAdvantage - DS OS	\$28.86
DADS-0-50OP	0-50	DatAdvantage - DS OP	\$204.97
DADS-51-100OP	51-100	DatAdvantage - DS OP	\$143.17
DADS-101-250OP	101-250	DatAdvantage - DS OP	\$112.27
DADS-251-500OP	251-500	DatAdvantage - DS OP	\$85.49
DADS-501-750OP	501-750	DatAdvantage - DS OP	\$69.01
DADS-751-1000OP	751-1000	DatAdvantage - DS OP	\$63.86
DADS-1001-1500OP	1001-1500	DatAdvantage - DS OP	\$58.71
DADS-1501-2000OP	1501-2000	DatAdvantage - DS OP	\$53.05
DADS-2001-2500OP	2001-2500	DatAdvantage - DS OP	\$49.44
DADS-2501-4000OP	2501-4000	DatAdvantage - DS OP	\$46.35

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VARONIS			
SKU	User Band	Description	Unit Price
DADS-4001-6000OP	4001-6000	DatAdvantage - DS OP	\$43.26
DADS-6001-8000OP	6001-8000	DatAdvantage - DS OP	\$40.17
DADS-8001-10KOP	8001-10K	DatAdvantage - DS OP	\$38.11
DLS-0-50OS	0-50	DatAlert Suite OS	\$155.22
DLS-51-100OS	51-100	DatAlert Suite OS	\$108.42
DLS-101-250OS	101-250	DatAlert Suite OS	\$85.02
DLS-251-500OS	251-500	DatAlert Suite OS	\$64.74
DLS-501-750OS	501-750	DatAlert Suite OS	\$52.26
DLS-751-1000OS	751-1000	DatAlert Suite OS	\$48.36
DLS-1001-1500OS	1001-1500	DatAlert Suite OS	\$44.46
DLS-1501-2000OS	1501-2000	DatAlert Suite OS	\$40.17
DLS-2001-2500OS	2001-2500	DatAlert Suite OS	\$37.44
DLS-2501-4000OS	2501-4000	DatAlert Suite OS	\$35.10
DLS-4001-6000OS	4001-6000	DatAlert Suite OS	\$32.76
DLS-6001-8000OS	6001-8000	DatAlert Suite OS	\$30.42
DLS-8001-10KOS	8001-10K	DatAlert Suite OS	\$28.86
DLS-0-50OP	0-50	DatAlert Suite OP	\$204.97
DLS-51-100OP	51-100	DatAlert Suite OP	\$143.17
DLS-101-250OP	101-250	DatAlert Suite OP	\$112.27
DLS-251-500OP	251-500	DatAlert Suite OP	\$85.49
DLS-501-750OP	501-750	DatAlert Suite OP	\$69.01
DLS-751-1000OP	751-1000	DatAlert Suite OP	\$63.86
DLS-1001-1500OP	1001-1500	DatAlert Suite OP	\$58.71
DLS-1501-2000OP	1501-2000	DatAlert Suite OP	\$53.05
DLS-2001-2500OP	2001-2500	DatAlert Suite OP	\$49.44
DLS-2501-4000OP	2501-4000	DatAlert Suite OP	\$46.35
DLS-4001-6000OP	4001-6000	DatAlert Suite OP	\$43.26
DLS-6001-8000OP	6001-8000	DatAlert Suite OP	\$40.17
DLS-8001-10KOP	8001-10K	DatAlert Suite OP	\$38.11
DLS-0-50OC	0-50	DatAlert Suite OS 24*7	\$185.07
DLS-51-100OC	51-100	DatAlert Suite OS 24*7	\$129.27
DLS-101-250OC	101-250	DatAlert Suite OS 24*7	\$101.37
DLS-251-500OC	251-500	DatAlert Suite OS 24*7	\$77.19
DLS-501-750OC	501-750	DatAlert Suite OS 24*7	\$62.31
DLS-751-1000OC	751-1000	DatAlert Suite OS 24*7	\$57.66
DLS-1001-1500OC	1001-1500	DatAlert Suite OS 24*7	\$53.01
DLS-1501-2000OC	1501-2000	DatAlert Suite OS 24*7	\$47.90
DLS-2001-2500OC	2001-2500	DatAlert Suite OS 24*7	\$44.64
DLS-2501-4000OC	2501-4000	DatAlert Suite OS 24*7	\$41.85
DLS-4001-6000OC	4001-6000	DatAlert Suite OS 24*7	\$39.06
DLS-6001-8000OC	6001-8000	DatAlert Suite OS 24*7	\$36.27
DLS-8001-10KOC	8001-10K	DatAlert Suite OS 24*7	\$34.41
DLS-0-50MS	0-50	DatAlert Suite MS	\$63.48
DLS-51-100MS	51-100	DatAlert Suite MS	\$44.34

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VARONIS			
SKU	User Band	Description	Unit Price
DLS-101-250MS	101-250	DatAlert Suite MS	\$34.77
DLS-251-500MS	251-500	DatAlert Suite MS	\$26.48
DLS-501-750MS	501-750	DatAlert Suite MS	\$21.37
DLS-751-1000MS	751-1000	DatAlert Suite MS	\$19.78
DLS-1001-1500MS	1001-1500	DatAlert Suite MS	\$18.18
DLS-1501-2000MS	1501-2000	DatAlert Suite MS	\$16.43
DLS-2001-2500MS	2001-2500	DatAlert Suite MS	\$15.31
DLS-2501-4000MS	2501-4000	DatAlert Suite MS	\$14.36
DLS-4001-6000MS	4001-6000	DatAlert Suite MS	\$13.40
DLS-6001-8000MS	6001-8000	DatAlert Suite MS	\$12.44
DLS-8001-10KMS	8001-10K	DatAlert Suite MS	\$11.80
DLS-0-50MP	0-50	DatAlert Suite MP	\$142.83
DLS-51-100MP	51-100	DatAlert Suite MP	\$99.77
DLS-101-250MP	101-250	DatAlert Suite MP	\$78.23
DLS-251-500MP	251-500	DatAlert Suite MP	\$59.57
DLS-501-750MP	501-750	DatAlert Suite MP	\$48.09
DLS-751-1000MP	751-1000	DatAlert Suite MP	\$44.50
DLS-1001-1500MP	1001-1500	DatAlert Suite MP	\$40.91
DLS-1501-2000MP	1501-2000	DatAlert Suite MP	\$36.96
DLS-2001-2500MP	2001-2500	DatAlert Suite MP	\$34.45
DLS-2501-4000MP	2501-4000	DatAlert Suite MP	\$32.30
DLS-4001-6000MP	4001-6000	DatAlert Suite MP	\$30.15
DLS-6001-8000MP	6001-8000	DatAlert Suite MP	\$27.99
DLS-8001-10KMP	8001-10K	DatAlert Suite MP	\$26.56
DLX-0-50OS	0-50	DatAlert Analytics OS	\$62.09
DLX-51-100OS	51-100	DatAlert Analytics OS	\$43.37
DLX-101-250OS	101-250	DatAlert Analytics OS	\$34.01
DLX-251-500OS	251-500	DatAlert Analytics OS	\$25.90
DLX-501-750OS	501-750	DatAlert Analytics OS	\$20.90
DLX-751-1000OS	751-1000	DatAlert Analytics OS	\$19.34
DLX-1001-1500OS	1001-1500	DatAlert Analytics OS	\$17.78
DLX-1501-2000OS	1501-2000	DatAlert Analytics OS	\$16.07
DLX-2001-2500OS	2001-2500	DatAlert Analytics OS	\$14.98
DLX-2501-4000OS	2501-4000	DatAlert Analytics OS	\$14.04
DLX-4001-6000OS	4001-6000	DatAlert Analytics OS	\$13.10
DLX-6001-8000OS	6001-8000	DatAlert Analytics OS	\$12.17
DLX-8001-10KOS	8001-10K	DatAlert Analytics OS	\$11.54
DLX-10K-20KOS	10-20K	DatAlert Analytics OS	\$10.92
DLX-20K-35KOS	20-35K	DatAlert Analytics OS	\$10.30
DLX-35K-50KOS	35-50K	DatAlert Analytics OS	\$9.98
DLX-50K-100KOS	50-100K	DatAlert Analytics OS	\$9.67
DLX-100K-150KOS	100-150K	DatAlert Analytics OS	\$9.36
DLX-150K+OS	150K+	DatAlert Analytics OS	\$9.20
DLX-0-50OP	0-50	DatAlert Analytics OP	\$81.99

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VARONIS			
SKU	User Band	Description	Unit Price
DLX-51-100OP	51-100	DatAlert Analytics OP	\$57.27
DLX-101-250OP	101-250	DatAlert Analytics OP	\$44.91
DLX-251-500OP	251-500	DatAlert Analytics OP	\$34.20
DLX-501-750OP	501-750	DatAlert Analytics OP	\$27.60
DLX-751-1000OP	751-1000	DatAlert Analytics OP	\$25.54
DLX-1001-1500OP	1001-1500	DatAlert Analytics OP	\$23.48
DLX-1501-2000OP	1501-2000	DatAlert Analytics OP	\$21.22
DLX-2001-2500OP	2001-2500	DatAlert Analytics OP	\$19.78
DLX-2501-4000OP	2501-4000	DatAlert Analytics OP	\$18.54
DLX-4001-6000OP	4001-6000	DatAlert Analytics OP	\$17.30
DLX-6001-8000OP	6001-8000	DatAlert Analytics OP	\$16.07
DLX-8001-10KOP	8001-10K	DatAlert Analytics OP	\$15.24
DLX-0-50OC	0-50	DatAlert Analytics OS 24*7	\$74.03
DLX-51-100OC	51-100	DatAlert Analytics OS 24*7	\$51.71
DLX-101-250OC	101-250	DatAlert Analytics OS 24*7	\$40.55
DLX-251-500OC	251-500	DatAlert Analytics OS 24*7	\$30.88
DLX-501-750OC	501-750	DatAlert Analytics OS 24*7	\$24.92
DLX-751-1000OC	751-1000	DatAlert Analytics OS 24*7	\$23.06
DLX-1001-1500OC	1001-1500	DatAlert Analytics OS 24*7	\$21.20
DLX-1501-2000OC	1501-2000	DatAlert Analytics OS 24*7	\$19.16
DLX-2001-2500OC	2001-2500	DatAlert Analytics OS 24*7	\$17.86
DLX-2501-4000OC	2501-4000	DatAlert Analytics OS 24*7	\$16.74
DLX-4001-6000OC	4001-6000	DatAlert Analytics OS 24*7	\$15.62
DLX-6001-8000OC	6001-8000	DatAlert Analytics OS 24*7	\$14.51
DLX-8001-10KOC	8001-10K	DatAlert Analytics OS 24*7	\$13.76
DLX-0-50MS	0-50	DatAlert Analytics MS	\$25.39
DLX-51-100MS	51-100	DatAlert Analytics MS	\$17.74
DLX-101-250MS	101-250	DatAlert Analytics MS	\$13.91
DLX-251-500MS	251-500	DatAlert Analytics MS	\$10.59
DLX-501-750MS	501-750	DatAlert Analytics MS	\$8.55
DLX-751-1000MS	751-1000	DatAlert Analytics MS	\$7.91
DLX-1001-1500MS	1001-1500	DatAlert Analytics MS	\$7.27
DLX-1501-2000MS	1501-2000	DatAlert Analytics MS	\$6.57
DLX-2001-2500MS	2001-2500	DatAlert Analytics MS	\$6.12
DLX-2501-4000MS	2501-4000	DatAlert Analytics MS	\$5.74
DLX-4001-6000MS	4001-6000	DatAlert Analytics MS	\$5.36
DLX-6001-8000MS	6001-8000	DatAlert Analytics MS	\$4.98
DLX-8001-10KMS	8001-10K	DatAlert Analytics MS	\$4.72
DLX-0-50MP	0-50	DatAlert Analytics MP	\$57.13
DLX-51-100MP	51-100	DatAlert Analytics MP	\$39.91
DLX-101-250MP	101-250	DatAlert Analytics MP	\$31.29
DLX-251-500MP	251-500	DatAlert Analytics MP	\$23.83
DLX-501-750MP	501-750	DatAlert Analytics MP	\$19.24
DLX-751-1000MP	751-1000	DatAlert Analytics MP	\$17.80

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VARONIS			
SKU	User Band	Description	Unit Price
DLX-1001-1500MP	1001-1500	DatAlert Analytics MP	\$16.36
DLX-1501-2000MP	1501-2000	DatAlert Analytics MP	\$14.79
DLX-2001-2500MP	2001-2500	DatAlert Analytics MP	\$13.78
DLX-2501-4000MP	2501-4000	DatAlert Analytics MP	\$12.92
DLX-4001-6000MP	4001-6000	DatAlert Analytics MP	\$12.06
DLX-6001-8000MP	6001-8000	DatAlert Analytics MP	\$11.20
DLX-8001-10KMP	8001-10K	DatAlert Analytics MP	\$10.62
DL-0-50OS	0-50	DatAlert OS	\$108.65
DL-51-100OS	51-100	DatAlert OS	\$75.89
DL-101-250OS	101-250	DatAlert OS	\$59.51
DL-251-500OS	251-500	DatAlert OS	\$45.32
DL-501-750OS	501-750	DatAlert OS	\$36.58
DL-751-1000OS	751-1000	DatAlert OS	\$33.85
DL-1001-1500OS	1001-1500	DatAlert OS	\$31.12
DL-1501-2000OS	1501-2000	DatAlert OS	\$28.12
DL-2001-2500OS	2001-2500	DatAlert OS	\$26.21
DL-2501-4000OS	2501-4000	DatAlert OS	\$24.57
DL-4001-6000OS	4001-6000	DatAlert OS	\$22.93
DL-6001-8000OS	6001-8000	DatAlert OS	\$21.29
DL-8001-10KOS	8001-10K	DatAlert OS	\$20.20
DL-0-50OP	0-50	DatAlert OP	\$143.48
DL-51-100OP	51-100	DatAlert OP	\$100.22
DL-101-250OP	101-250	DatAlert OP	\$78.59
DL-251-500OP	251-500	DatAlert OP	\$59.84
DL-501-750OP	501-750	DatAlert OP	\$48.31
DL-751-1000OP	751-1000	DatAlert OP	\$44.70
DL-1001-1500OP	1001-1500	DatAlert OP	\$41.10
DL-1501-2000OP	1501-2000	DatAlert OP	\$37.13
DL-2001-2500OP	2001-2500	DatAlert OP	\$34.61
DL-2501-4000OP	2501-4000	DatAlert OP	\$32.45
DL-4001-6000OP	4001-6000	DatAlert OP	\$30.28
DL-6001-8000OP	6001-8000	DatAlert OP	\$28.12
DL-8001-10KOP	8001-10K	DatAlert OP	\$26.68
AE-0-50OS	0-50	Automation Engine OS	\$116.42
AE-51-100OS	51-100	Automation Engine OS	\$81.32
AE-101-250OS	101-250	Automation Engine OS	\$63.77
AE-251-500OS	251-500	Automation Engine OS	\$48.56
AE-501-750OS	501-750	Automation Engine OS	\$39.20
AE-751-1000OS	751-1000	Automation Engine OS	\$36.27
AE-1001-1500OS	1001-1500	Automation Engine OS	\$33.35
AE-1501-2000OS	1501-2000	Automation Engine OS	\$30.13
AE-2001-2500OS	2001-2500	Automation Engine OS	\$28.08
AE-2501-4000OS	2501-4000	Automation Engine OS	\$26.33
AE-4001-6000OS	4001-6000	Automation Engine OS	\$24.57

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VARONIS			
SKU	User Band	Description	Unit Price
AE-6001-8000OS	6001-8000	Automation Engine OS	\$22.82
AE-8001-10KOS	8001-10K	Automation Engine OS	\$21.65
AE-10K-20KOS	10-20K	Automation Engine OS	\$20.48
AE-20K-35KOS	20-35K	Automation Engine OS	\$19.31
AE-35K-50KOS	35-50K	Automation Engine OS	\$18.72
AE-50K-100KOS	50-100K	Automation Engine OS	\$18.14
AE-100K-150KOS	100-150K	Automation Engine OS	\$17.55
AE-150K+OS	150K+	Automation Engine OS	\$17.26
AE-0-50OP	0-50	Automation Engine OP	\$153.73
AE-51-100OP	51-100	Automation Engine OP	\$107.38
AE-101-250OP	101-250	Automation Engine OP	\$84.20
AE-251-500OP	251-500	Automation Engine OP	\$64.12
AE-501-750OP	501-750	Automation Engine OP	\$51.76
AE-751-1000OP	751-1000	Automation Engine OP	\$47.90
AE-1001-1500OP	1001-1500	Automation Engine OP	\$44.03
AE-1501-2000OP	1501-2000	Automation Engine OP	\$39.78
AE-2001-2500OP	2001-2500	Automation Engine OP	\$37.08
AE-2501-4000OP	2501-4000	Automation Engine OP	\$34.76
AE-4001-6000OP	4001-6000	Automation Engine OP	\$32.45
AE-6001-8000OP	6001-8000	Automation Engine OP	\$30.13
AE-8001-10KOP	8001-10K	Automation Engine OP	\$28.58
AE-10K-20KOP	10-20K	Automation Engine OP	\$27.04
AE-20K-35KOP	20-35K	Automation Engine OP	\$25.49
AE-35K-50KOP	35-50K	Automation Engine OP	\$24.72
AE-50K-100KOP	50-100K	Automation Engine OP	\$23.95
AE-100K-150KOP	100-150K	Automation Engine OP	\$23.18
AE-150K+OP	150K+	Automation Engine OP	\$22.79
365-0-50OS	0-50	Office 365 Core Bundle - OS	\$349.41
365-51-100OS	51-100	Office 365 Core Bundle - OS	\$244.06
365-101-250OS	101-250	Office 365 Core Bundle - OS	\$191.39
365-251-500OS	251-500	Office 365 Core Bundle - OS	\$145.73
365-501-750OS	501-750	Office 365 Core Bundle - OS	\$117.64
365-751-1000OS	751-1000	Office 365 Core Bundle - OS	\$108.86
365-1001-1500OS	1001-1500	Office 365 Core Bundle - OS	\$100.08
365-1501-2000OS	1501-2000	Office 365 Core Bundle - OS	\$90.43
365-2001-2500OS	2001-2500	Office 365 Core Bundle - OS	\$84.28
365-2501-4000OS	2501-4000	Office 365 Core Bundle - OS	\$79.01
365-4001-6000OS	4001-6000	Office 365 Core Bundle - OS	\$73.74
365-6001-8000OS	6001-8000	Office 365 Core Bundle - OS	\$68.48
365-8001-10KOS	8001-10K	Office 365 Core Bundle - OS	\$64.97
365-10K-20KOS	10-20K	Office 365 Core Bundle - OS	\$61.45
365-20K-35KOS	20-35K	Office 365 Core Bundle - OS	\$57.94
365-35K-50KOS	35-50K	Office 365 Core Bundle - OS	\$56.19
365-50K-100KOS	50-100K	Office 365 Core Bundle - OS	\$54.43

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VARONIS			
SKU	User Band	Description	Unit Price
365-100K-150KOS	100-150K	Office 365 Core Bundle - OS	\$52.67
365-150K+OS	150K+	Office 365 Core Bundle - OS	\$51.80
365-0-50OP	0-50	Office 365 Core Bundle - OP	\$461.40
365-51-100OP	51-100	Office 365 Core Bundle - OP	\$322.28
365-101-250OP	101-250	Office 365 Core Bundle - OP	\$252.73
365-251-500OP	251-500	Office 365 Core Bundle - OP	\$192.44
365-501-750OP	501-750	Office 365 Core Bundle - OP	\$155.35
365-751-1000OP	751-1000	Office 365 Core Bundle - OP	\$143.75
365-1001-1500OP	1001-1500	Office 365 Core Bundle - OP	\$132.16
365-1501-2000OP	1501-2000	Office 365 Core Bundle - OP	\$119.41
365-2001-2500OP	2001-2500	Office 365 Core Bundle - OP	\$111.29
365-2501-4000OP	2501-4000	Office 365 Core Bundle - OP	\$104.34
365-4001-6000OP	4001-6000	Office 365 Core Bundle - OP	\$97.38
365-6001-8000OP	6001-8000	Office 365 Core Bundle - OP	\$90.43
365-8001-10KOP	8001-10K	Office 365 Core Bundle - OP	\$85.79
365-10K-20KOP	10-20K	Office 365 Core Bundle - OP	\$81.15
365-20K-35KOP	20-35K	Office 365 Core Bundle - OP	\$76.51
365-35K-50KOP	35-50K	Office 365 Core Bundle - OP	\$74.19
365-50K-100KOP	50-100K	Office 365 Core Bundle - OP	\$71.88
365-100K-150KOP	100-150K	Office 365 Core Bundle - OP	\$69.56
365-150K+OP	150K+	Office 365 Core Bundle - OP	\$68.40
365-0-50OC	0-50	Office 365 Core Bundle - OS 24*7	\$416.60
365-51-100OC	51-100	Office 365 Core Bundle - OS 24*7	\$290.99
365-101-250OC	101-250	Office 365 Core Bundle - OS 24*7	\$228.19
365-251-500OC	251-500	Office 365 Core Bundle - OS 24*7	\$173.76
365-501-750OC	501-750	Office 365 Core Bundle - OS 24*7	\$140.26
365-751-1000OC	751-1000	Office 365 Core Bundle - OS 24*7	\$129.80
365-1001-1500OC	1001-1500	Office 365 Core Bundle - OS 24*7	\$119.33
365-1501-2000OC	1501-2000	Office 365 Core Bundle - OS 24*7	\$107.81
365-2001-2500OC	2001-2500	Office 365 Core Bundle - OS 24*7	\$100.49
365-2501-4000OC	2501-4000	Office 365 Core Bundle - OS 24*7	\$94.21
365-4001-6000OC	4001-6000	Office 365 Core Bundle - OS 24*7	\$87.93
365-6001-8000OC	6001-8000	Office 365 Core Bundle - OS 24*7	\$81.65
365-8001-10KOC	8001-10K	Office 365 Core Bundle - OS 24*7	\$77.46
365-10K-20KOC	10-20K	Office 365 Core Bundle - OS 24*7	\$73.27
365-20K-35KOC	20-35K	Office 365 Core Bundle - OS 24*7	\$69.09
365-35K-50KOC	35-50K	Office 365 Core Bundle - OS 24*7	\$66.99
365-50K-100KOC	50-100K	Office 365 Core Bundle - OS 24*7	\$64.90
365-100K-150KOC	100-150K	Office 365 Core Bundle - OS 24*7	\$62.80
365-150K+OC	150K+	Office 365 Core Bundle - OS 24*7	\$61.76

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<b>ZERTO</b>			
<b>Part Number</b>	<b># VM's</b>	<b>Product</b>	<b>MSRP</b>
ZVR-ECE-ZP-25	25	Zerto Enterprise Cloud Edition	\$24,625.00
ZVR-ECE-ZP-100	100	Zerto Enterprise Cloud Edition	\$98,500.00
ZVR-ECE-ZP-250	250	Zerto Enterprise Cloud Edition	\$246,250.00
ZVR-ECE-ZP-500	500	Zerto Enterprise Cloud Edition	\$492,500.00
ZVR-ECE-ZP-1000	1000	Zerto Enterprise Cloud Edition	\$985,000.00
ZVR-ECE-ZP-2500	2500	Zerto Enterprise Cloud Edition	\$2,462,500.00
ZVR-ECE-MS-PRM-ZP-25	25	Zerto Enterprise Cloud Edition - Premium Maintenance & Support (12 months)	\$6,175.00
ZVR-ECE-MS-PRM-ZP-100	100	Zerto Enterprise Cloud Edition - Premium Maintenance & Support (12 months)	\$24,700.00
ZVR-ECE-MS-PRM-ZP-250	250	Zerto Enterprise Cloud Edition - Premium Maintenance & Support (12 months)	\$61,750.00
ZVR-ECE-MS-PRM-ZP-500	500	Zerto Enterprise Cloud Edition - Premium Maintenance & Support (12 months)	\$123,500.00
ZVR-ECE-MS-PRM-ZP-1000	1000	Zerto Enterprise Cloud Edition - Premium Maintenance & Support (12 months)	\$247,000.00
ZVR-ECE-MS-PRM-ZP-2500	2500	Zerto Enterprise Cloud Edition - Premium Maintenance & Support (12 months)	\$617,500.00
ECE-SUB-25	25	Zerto Enterprise Cloud Edition Subscription (12 months)	\$14,975.00
ECE-SUB-100	100	Zerto Enterprise Cloud Edition Subscription (12 months)	\$59,900.00
ECE-SUB-250	250	Zerto Enterprise Cloud Edition Subscription (12 months)	\$149,750.00
ECE-SUB-500	500	Zerto Enterprise Cloud Edition Subscription (12 months)	\$299,500.00
ECE-SUB-1000	1000	Zerto Enterprise Cloud Edition Subscription (12 months)	\$599,000.00
ECE-SUB-2500	2500	Zerto Enterprise Cloud Edition Subscription (12 months)	\$1,497,500.00
ZVR-VM-MIG	1	Zerto Virtual Replication for Migration (6 months)	\$200.00
ZVR-PUB-MIG-1	1	Zerto Virtual Replication for Migration to Public Cloud (6 months)	\$200.00
ZVR-VM-ZP-25	25	Zerto Virtual Replication	\$18,625.00
ZVR-VM-ZP-100	100	Zerto Virtual Replication	\$74,500.00
ZVR-VM-ZP-250	250	Zerto Virtual Replication	\$186,250.00
ZVR-VM-ZP-500	500	Zerto Virtual Replication	\$372,500.00
ZVR-VM-ZP-1000	1000	Zerto Virtual Replication	\$745,000.00
ZVR-VM-ZP-2500	2500	Zerto Virtual Replication	\$1,862,500.00
ZVR-MS-PRM-ZP25-1Y	25	Zerto Virtual Replication - Premium Maintenance & Support (12 months)	\$4,656.25
ZVR-MS-PRM-ZP100-1Y	100	Zerto Virtual Replication - Premium Maintenance & Support (12 months)	\$18,625.00
ZVR-MS-PRM-ZP250-1Y	250	Zerto Virtual Replication - Premium Maintenance & Support (12 months)	\$46,562.50
ZVR-MS-PRM-ZP500-1Y	500	Zerto Virtual Replication - Premium Maintenance & Support (12 months)	\$93,125.00
ZVR-MS-PRM-ZP1000-1Y	1000	Zerto Virtual Replication - Premium Maintenance & Support (12 months)	\$186,250.00
ZVR-MS-PRM-ZP2500-1Y	2500	Zerto Virtual Replication - Premium Maintenance & Support (12 months)	\$465,625.00
ZVR-ECE-UP-ZP-25	25	Zerto Enterprise Cloud Edition Upgrade	\$8,750.00
ZVR-ECE-UP-ZP-100	100	Zerto Enterprise Cloud Edition Upgrade	\$35,000.00
ZVR-ECE-UP-ZP-250	250	Zerto Enterprise Cloud Edition Upgrade	\$87,500.00
ZVR-ECE-UP-ZP-500	500	Zerto Enterprise Cloud Edition Upgrade	\$175,000.00
ZVR-ECE-UP-ZP-1000	1000	Zerto Enterprise Cloud Edition Upgrade	\$350,000.00
ZVR-ECE-UP-ZP-2500	2500	Zerto Enterprise Cloud Edition Upgrade	\$875,000.00
ZVR-ECE-MS-PRM-UP-ZP-25	25	Zerto Enterprise Cloud Edition - Premium Maintenance & Support Upgrade (12 months)	\$1,650.00
ZVR-ECE-MS-PRM-UP-ZP-100	100	Zerto Enterprise Cloud Edition - Premium Maintenance & Support Upgrade (12 months)	\$6,600.00

Appendix C - Pricing Index  
DIR-TSO-4385  
Alchemy Technology Group, LLC

<b>ZERTO</b>			
<b>Part Number</b>	<b># VM's</b>	<b>Product</b>	<b>MSRP</b>
ZVR-ECE-MS-PRM-UP-ZP-250	250	Zerto Enterprise Cloud Edition - Premium Maintenance & Support Upgrade (12 months)	\$16,500.00
ZVR-ECE-MS-PRM-UP-ZP-500	500	Zerto Enterprise Cloud Edition - Premium Maintenance & Support Upgrade (12 months)	\$33,000.00
ZVR-ECE-MS-PRM-UP-ZP-1000	1000	Zerto Enterprise Cloud Edition - Premium Maintenance & Support Upgrade (12 months)	\$66,000.00
ZVR-ECE-MS-PRM-UP-ZP-2500	2500	Zerto Enterprise Cloud Edition - Premium Maintenance & Support Upgrade (12 months)	\$165,000.00
ZVR-ECE-MS-STD-ZP-25	25	Zerto Enterprise Cloud Edition - Standard Maintenance & Support	\$4,925.00
ZVR-ECE-MS-STD-ZP-100	100	Zerto Enterprise Cloud Edition - Standard Maintenance & Support	\$19,700.00
ZVR-ECE-MS-STD-ZP-250	250	Zerto Enterprise Cloud Edition - Standard Maintenance & Support	\$49,250.00
ZVR-ECE-MS-STD-ZP-500	500	Zerto Enterprise Cloud Edition - Standard Maintenance & Support	\$98,500.00
ZVR-ECE-MS-STD-ZP-1000	1000	Zerto Enterprise Cloud Edition - Standard Maintenance & Support	\$197,000.00
ZVR-ECE-MS-STD-ZP-2500	2500	Zerto Enterprise Cloud Edition - Standard Maintenance & Support	\$492,500.00
ZVR-ECE-MS-STD-UP-ZP-25	25	Zerto Enterprise Cloud Edition - Standard Maintenance & Support Upgrade	\$1,325.00
ZVR-ECE-MS-STD-UP-ZP-100	100	Zerto Enterprise Cloud Edition - Standard Maintenance & Support Upgrade	\$5,300.00
ZVR-ECE-MS-STD-UP-ZP-250	250	Zerto Enterprise Cloud Edition - Standard Maintenance & Support Upgrade	\$13,250.00
ZVR-ECE-MS-STD-UP-ZP-500	500	Zerto Enterprise Cloud Edition - Standard Maintenance & Support Upgrade	\$26,500.00
ZVR-ECE-MS-STD-UP-ZP-1000	1000	Zerto Enterprise Cloud Edition - Standard Maintenance & Support Upgrade	\$53,000.00
ZVR-ECE-MS-STD-UP-ZP-2500	2500	Zerto Enterprise Cloud Edition - Standard Maintenance & Support Upgrade	\$132,500.00
ZVR-MS-STD-ZP25-1Y	25	Zerto Virtual Replication - Standard Maintenance & Support	\$3,725.00
ZVR-MS-STD-ZP100-1Y	100	Zerto Virtual Replication - Standard Maintenance & Support	\$14,900.00
ZVR-MS-STD-ZP250-1Y	250	Zerto Virtual Replication - Standard Maintenance & Support	\$37,250.00
ZVR-MS-STD-ZP500-1Y	500	Zerto Virtual Replication - Standard Maintenance & Support	\$74,500.00
ZVR-MS-STD-ZP1000-1Y	1000	Zerto Virtual Replication - Standard Maintenance & Support	\$149,000.00
ZVR-MS-STD-ZP2500-1Y	2500	Zerto Virtual Replication - Standard Maintenance & Support	\$372,500.00
ZVR-ECE-1	1	Zerto Enterprise Cloud Edition	\$985.00
ECE-SUB-1	1	Zerto Enterprise Cloud Edition Subscription (36 months)	\$599.00
ZVR-ECE-UP-1	1	Zerto Enterprise Cloud Edition Upgrade	\$350.00
ZVR-VM-ZP-1VM	1	Zerto Virtual Replication	\$745.00
ZVR-ECE-MS-PRM-1	1	Zerto Enterprise Cloud Edition - Premium Maintenance & Support (12 months)	\$247.00
ZVR-ECE-MS-STD-1	1	Zerto Enterprise Cloud Edition - Standard Maintenance & Support (12 months)	\$197.00
ZVR-ECE-MS-PRM-UP-1	1	Zerto Enterprise Cloud Edition - Premium Maintenance & Support Upgrade (12 months)	\$66.00
ZVR-ECE-MS-STD-UP-1	1	Zerto Enterprise Cloud Edition - Standard Maintenance & Support Upgrade (12 months)	\$53.00
ZVR-MS-PRM-ZP-1VM- 1Y	1	Zerto Virtual Replication - Premium Maintenance & Support (12 months)	\$186.25
ZVR-MS-STD-ZP-1VM- 1Y	1	Zerto Virtual Replication - Standard Maintenance & Support (12 months)	\$149.00
ZVR-VM-ZP-VSS	1	VSS Agent Software	\$50.00
ZVR-VM-MIG-VSS	1	VSS Agent Software for Migrations (6 months)	\$15.00
ZVR-VM-PUB-MIG-VSS	1	VSS Agent for ZVR to Public Cloud Migrations (6 months)	\$15.00

Appendix 30: Vendor Form - Top Selling Products/Services for Cost Avoidance

**COST AVOIDANCE (Provided by Vendor)**  
 Based on Top Products Sold per Monthly Sales Reporting  
 \*DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.  
 For reference purposes, the formula to calculate DIR Customer Price is: DIR Customer Price = MSRP x (1-DIR Discount%) x (1+0.75%)

Reporting Period:		MM/YYYY	to		MM/YYYY
Manufacturer/ Brand	Product Description	Manufacturer's Part Number	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
	<b>Axonius</b>				
1	Axonius CAM, EC, Premium TAM bundle	FSAX-1-USG	\$ 59.49	30%	\$41.96
2	Axonius Software Mgmt Sku	FSAXSWM-1-USG	\$ 23.80	30%	\$16.78
	<b>Cyera</b>				
3	Cyera Data Security Platform for SaaS Platforms with Enterprise Support 1-500 employees	CDS-S-T1-EP-C	\$55.00	5.00%	\$52.64
4	Cyera Data Security Platform for SaaS Platforms with Enterprise Support 501-1000 employees	CDS-S-T2-EP-C	\$48.00	5.00%	\$45.94
5	Cyera Data Security Platform for SaaS Platforms with Enterprise Support 1001-2000 employees	CDS-S-T3-EP-C	\$43.00	5.00%	\$41.16
6	Cyera Data Security Platform for SaaS Platforms with Enterprise Support 2001-5000 employees	CDS-S-T4-EP-C	\$38.00	5.00%	\$36.37
7	Cyera Data Security Platform for SaaS Platforms with Enterprise Support 5001-10000 employees	CDS-S-T5-EP-C	\$34.00	5.00%	\$32.54
8	Cyera Data Security Platform for SaaS Platforms with Enterprise Support 10001-25000 employees	CDS-S-T6-EP-C	\$30.00	5.00%	\$28.71
9	Cyera Data Security Platform for SaaS Platforms with Enterprise Support 25000-50000 employees	CDS-S-T7-EP-C	\$27.00	5.00%	\$25.84
10	Cyera Data Security Platform for SaaS Platforms with Enterprise Support 50000+ employees	CDS-S-T8-EP-C	\$25.00	5.00%	\$23.93
11	Cyera Data Security Platform for IaaS Platforms with Enterprise Support 1-250 TB	CDS-I-T1-EP-C	\$1,000.00	5.00%	\$957.13
12	Cyera Data Security Platform for IaaS Platforms with Enterprise Support 251-500 TB	CDS-I-T2-EP-C	\$900.00	5.00%	\$861.41
13	Cyera Data Security Platform for IaaS Platforms with Enterprise Support 501-1000 TB	CDS-I-T3-EP-C	\$800.00	5.00%	\$765.70
14	Cyera Data Security Platform for IaaS Platforms with Enterprise Support 1001-2000 TB	CDS-I-T4-EP-C	\$750.00	5.00%	\$717.84
15	Cyera Data Security Platform for IaaS Platforms with Enterprise Support 2001-5000 TB	CDS-I-T5-EP-C	\$650.00	5.00%	\$622.13
16	Cyera Data Security Platform for IaaS Platforms with Enterprise Support 5001-10000 TB	CDS-I-T6-EP-C	\$550.00	5.00%	\$526.42
17	Cyera Data Security Platform for IaaS Platforms with Enterprise Support 10001-20000 TB	CDS-I-T7-EP-C	\$500.00	5.00%	\$478.56
18	Cyera Data Security Platform for IaaS Platforms with Enterprise Support Above 20000 TB	CDS-I-T8-EP-C	\$450.00	5.00%	\$430.71
19	Cyera Data Security Platform for DBaaS Platforms with Enterprise Support 1-25 TB	CDS-D-T1-EP-C	\$3,000.00	5.00%	\$2,871.38
20	Cyera Data Security Platform for DBaaS Platforms with Enterprise Support 26-50 TB	CDS-D-T2-EP-C	\$2,700.00	5.00%	\$2,584.24
21	Cyera Data Security Platform for DBaaS Platforms with Enterprise Support 51-100 TB	CDS-D-T3-EP-C	\$2,200.00	5.00%	\$2,105.88
22	Cyera Data Security Platform for DBaaS Platforms with Enterprise Support 101-250 TB	CDS-D-T4-EP-C	\$1,750.00	5.00%	\$1,674.97
23	Cyera Data Security Platform for DBaaS Platforms with Enterprise Support 251-500 TB	CDS-D-T5-EP-C	\$1,500.00	5.00%	\$1,435.69
24	Cyera Data Security Platform for DBaaS Platforms with Enterprise Support 501-1000 TB	CDS-D-T6-EP-C	\$1,000.00	5.00%	\$957.13
25	Cyera Data Security Platform for DBaaS Platforms with Enterprise Support 1001-2000 TB	CDS-D-T7-EP-C	\$800.00	5.00%	\$765.70
26	Cyera Data Security Platform for DBaaS Platforms with Enterprise Support Above 2000 TB	CDS-D-T8-EP-C	\$600.00	5.00%	\$574.28
27	Cyera Data Security Platform for On Premises Platforms with Enterprise Support 1-250 TB	CDS-OP-T1-EP-C	\$1,300.00	5.00%	\$1,244.26
28	Cyera Data Security Platform for On Premises Platforms with Enterprise Support 251-500 TB	CDS-OP-T2-EP-C	\$1,100.00	5.00%	\$1,052.84
29	Cyera Data Security Platform for On Premises Platforms with Enterprise Support 501-1000 TB	CDS-OP-T3-EP-C	\$1,000.00	5.00%	\$957.13
30	Cyera Data Security Platform for On Premises Platforms with Enterprise Support 1001-2000 TB	CDS-OP-T4-EP-C	\$925.00	5.00%	\$885.34
31	Cyera Data Security Platform for On Premises Platforms with Enterprise Support 2001-5000 TB	CDS-OP-T5-EP-C	\$800.00	5.00%	\$765.70
32	Cyera Data Security Platform for On Premises Platforms with Enterprise Support 5001-10000 TB	CDS-OP-T6-EP-C	\$700.00	5.00%	\$669.99
33	Cyera Data Security Platform for On Premises Platforms with Enterprise Support 10001-20000 TB	CDS-OP-T7-EP-C	\$600.00	5.00%	\$574.28
34	Cyera Data Security Platform for On Premises Platforms with Enterprise Support above 20000 TB	CDS-OP-T8-EP-C	\$550.00	5.00%	\$526.42
35	Cyera Identity Module IaaS add-on 1-250 TB	CIM-I-T1-C	\$100.00	5.00%	\$95.71
36	Cyera Identity Module IaaS add-on 251-500 TB	CIM-I-T2-C	\$90.00	5.00%	\$86.14
37	Cyera Identity Module IaaS add-on 501-1000 TB	CIM-I-T3-C	\$80.00	5.00%	\$77.57
38	Cyera Identity Module IaaS add-on 1001-2000 TB	CIM-I-T4-C	\$75.00	5.00%	\$71.78
39	Cyera Identity Module IaaS add-on 2001-5000 TB	CIM-I-T5-C	\$65.00	5.00%	\$62.21
40	Cyera Identity Module IaaS add-on 5001-10000 TB	CIM-I-T6-C	\$55.00	5.00%	\$52.64
41	Cyera Identity Module IaaS add-on 10001-20000 TB	CIM-I-T7-C	\$50.00	5.00%	\$47.86
42	Cyera Identity Module IaaS add-on 20000+ TB	CIM-I-T8-C	\$45.00	5.00%	\$43.07
43	Cyera Identity Module SaaS add-on 1-500 employees	CIM-S-T1-C	\$16.50	5.00%	\$15.79
44	Cyera Identity Module SaaS add-on 501-1000 employees	CIM-S-T2-C	\$14.40	5.00%	\$13.78
45	Cyera Identity Module SaaS add-on 1001-2000 employees	CIM-S-T3-C	\$12.90	5.00%	\$12.35
46	Cyera Identity Module SaaS add-on 2001-5000 employees	CIM-S-T4-C	\$11.40	5.00%	\$10.91
47	Cyera Identity Module SaaS add-on 5001-10000 employees	CIM-S-T5-C	\$10.20	5.00%	\$9.76
48	Cyera Identity Module SaaS add-on 10001-25000 employees	CIM-S-T6-C	\$9.00	5.00%	\$8.61
49	Cyera Identity Module SaaS add-on 25001-50000 employees	CIM-S-T7-C	\$8.10	5.00%	\$7.75
50	Cyera Identity Module SaaS add-on 50001+ employees	CIM-S-T8-C	\$7.50	5.00%	\$7.18
51	Cyera Active Remediation - Auto apply MIP Sensitivity Labels with Enterprise Support	CAR-SL-T1-EP-C	\$0.50	5.00%	\$0.48
52	Cyera Active Remediation - Auto apply MIP Sensitivity Labels with Enterprise Support	CAR-SL-T2-EP-C	\$0.40	5.00%	\$0.38
53	Cyera Active Remediation - Auto apply MIP Sensitivity Labels with Enterprise Support	CAR-SL-T3-EP-C	\$0.30	5.00%	\$0.29
54	Cyera Active Remediation - Auto apply MIP Sensitivity Labels with Enterprise Support	CAR-SL-T4-EP-C	\$0.20	5.00%	\$0.19
55	Cyera Active Remediation - Auto apply MIP Sensitivity Labels with Enterprise Support	CAR-SL-T5-EP-C	\$0.10	5.00%	\$0.10
56	Cyera Data Risk Assessment	CPS-SA-DRA-T1-C	\$100,000.00	5.00%	\$95,712.50
57	Cyera Data Risk Assessment	CPS-SA-DRA-T2-C	\$100,000.00	5.00%	\$95,712.50
58	Cyera Breach Readiness Assessment	CPS-SA-BRA-T1-C	\$100,000.00	5.00%	\$95,712.50
59	Cyera Breach Readiness Assessment	CPS-SA-BRA-T2-C	\$100,000.00	5.00%	\$95,712.50
60	Cyera Agentless DLP for M365 Standard (Email, OneDrive) with Standard Support 1-500 employees	CDLP-M365ST-T1-SS-C	\$37.00	5.00%	\$35.41
61	Cyera Agentless DLP for M365 Standard (Email, OneDrive) with Standard Support 501-1000 employees	CDLP-M365ST-T2-SS-C	\$32.00	5.00%	\$30.63
62	Cyera Agentless DLP for M365 Standard (Email, OneDrive) with Standard Support 1001-2000 employees	CDLP-M365ST-T3-SS-C	\$29.00	5.00%	\$27.76
63	Cyera Agentless DLP for M365 Standard (Email, OneDrive) with Standard Support 2001-5000 employees	CDLP-M365ST-T4-SS-C	\$25.00	5.00%	\$23.93
64	Cyera Agentless DLP for M365 Standard (Email, OneDrive) with Standard Support 5001-10000 employees	CDLP-M365ST-T5-SS-C	\$23.00	5.00%	\$22.01
65	Cyera Agentless DLP for M365 Standard (Email, OneDrive) with Standard Support 10001-25000 employees	CDLP-M365ST-T6-SS-C	\$20.00	5.00%	\$19.14
66	Cyera Agentless DLP for M365 Standard (Email, OneDrive) with Standard Support 25001-50000 employees	CDLP-M365ST-T7-SS-C	\$18.00	5.00%	\$17.23
67	Cyera Agentless DLP for M365 Standard (Email, OneDrive) with Standard Support 50001+ employees	CDLP-M365ST-T8-SS-C	\$17.00	5.00%	\$16.27
68	Cyera Agentless DLP for M365 Advanced (Email, OneDrive, Teams, Endpoint) with Standard Support 1-500 employees	CDLP-M365AD-T1-SS-C	\$61.00	5.00%	\$58.38
69	Cyera Agentless DLP for M365 Advanced (Email, OneDrive, Teams, Endpoint) with Standard Support 501-1000 employees	CDLP-M365AD-T2-SS-C	\$53.00	5.00%	\$50.73
70	Cyera Agentless DLP for M365 Advanced (Email, OneDrive, Teams, Endpoint) with Standard Support 1001-2000 employees	CDLP-M365AD-T3-SS-C	\$48.00	5.00%	\$45.94
71	Cyera Agentless DLP for M365 Advanced (Email, OneDrive, Teams, Endpoint) with Standard Support 2001-5000 employees	CDLP-M365AD-T4-SS-C	\$42.00	5.00%	\$40.20
72	Cyera Agentless DLP for M365 Advanced (Email, OneDrive, Teams, Endpoint) with Standard Support 5001-10000 employees	CDLP-M365AD-T5-SS-C	\$38.00	5.00%	\$36.37
73	Cyera Agentless DLP for M365 Advanced (Email, OneDrive, Teams, Endpoint) with Standard Support 10001-25000 employees	CDLP-M365AD-T6-SS-C	\$33.00	5.00%	\$31.59

Appendix 30: Vendor Form - Top Selling Products/Services for Cost Avoidance

COST AVOIDANCE (Provided by Vendor)						
Based on Top Products Sold per Monthly Sales Reporting						
*DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.						
For reference purposes, the formula to calculate DIR Customer Price is: DIR Customer Price = MSRP x (1-DIR Discount%) x (1+0.75%)						
74	Cyera	Cyera Agentless DLP for M365 Advanced (Email, OneDrive, Teams, Endpoint) with Standard Support 25001-50000 employees	CDLP-M365AD-T7-SS-C	\$30.00	5.00%	\$28.71
75	Cyera	Cyera Agentless DLP for M365 Advanced (Email, OneDrive, Teams, Endpoint) with Standard Support 50001+ employees	CDLP-M365AD-T8-SS-C	\$28.00	5.00%	\$26.80
76	Cyera	Cyera Agentless DLP for Google Workspace (Gmail, GDrive) with Standard Support 1-500 employees	CDLP-GWS-T1-SS-C	\$37.00	5.00%	\$35.41
77	Cyera	Cyera Agentless DLP for Google Workspace (Gmail, GDrive) with Standard Support 501-1000 employees	CDLP-GWS-T2-SS-C	\$32.00	5.00%	\$30.63
78	Cyera	Cyera Agentless DLP for Google Workspace (Gmail, GDrive) with Standard Support 1001-2000 employees	CDLP-GWS-T3-SS-C	\$29.00	5.00%	\$27.76
79	Cyera	Cyera Agentless DLP for Google Workspace (Gmail, GDrive) with Standard Support 2001-5000 employees	CDLP-GWS-T4-SS-C	\$25.00	5.00%	\$23.93
80	Cyera	Cyera Agentless DLP for Google Workspace (Gmail, GDrive) with Standard Support 5001-10000 employees	CDLP-GWS-T5-SS-C	\$23.00	5.00%	\$22.01
81	Cyera	Cyera Agentless DLP for Google Workspace (Gmail, GDrive) with Standard Support 10001-25000 employees	CDLP-GWS-T6-SS-C	\$20.00	5.00%	\$19.14
82	Cyera	Cyera Agentless DLP for Google Workspace (Gmail, GDrive) with Standard Support 25001-50000 employees	CDLP-GWS-T7-SS-C	\$18.00	5.00%	\$17.23
83	Cyera	Cyera Agentless DLP for Google Workspace (Gmail, GDrive) with Standard Support 50001+ employees	CDLP-GWS-T8-SS-C	\$17.00	5.00%	\$16.27
84	Cyera	Cyera Agentless DLP for Inline Proxy / Network with Standard Support 1-500 employees	CDLP-NET-T1-SS-C	\$28.00	5.00%	\$26.80
85	Cyera	Cyera Agentless DLP for Inline Proxy / Network with Standard Support 501-1000 employees	CDLP-NET-T2-SS-C	\$24.00	5.00%	\$22.97
86	Cyera	Cyera Agentless DLP for Inline Proxy / Network with Standard Support 1001-2000 employees	CDLP-NET-T3-SS-C	\$22.00	5.00%	\$21.06
87	Cyera	Cyera Agentless DLP for Inline Proxy / Network with Standard Support 2001-5000 employees	CDLP-NET-T4-SS-C	\$19.00	5.00%	\$18.19
88	Cyera	Cyera Agentless DLP for Inline Proxy / Network with Standard Support 5001-10000 employees	CDLP-NET-T5-SS-C	\$17.00	5.00%	\$16.27
89	Cyera	Cyera Agentless DLP for Inline Proxy / Network with Standard Support 10001-25000 employees	CDLP-NET-T6-SS-C	\$15.00	5.00%	\$14.36
90	Cyera	Cyera Agentless DLP for Inline Proxy / Network with Standard Support 25001-50000 employees	CDLP-NET-T7-SS-C	\$14.00	5.00%	\$13.40
91	Cyera	Cyera Agentless DLP for Inline Proxy / Network with Standard Support 50001+ employees	CDLP-NET-T8-SS-C	\$13.00	5.00%	\$12.44
92	Cyera	Cyera Agentless DLP for Email with Standard Support 1-500 employees	CDLP-EM-T1-SS-C	\$18.00	5.00%	\$17.23
93	Cyera	Cyera Agentless DLP for Email with Standard Support 501-1000 employees	CDLP-EM-T2-SS-C	\$16.00	5.00%	\$15.31
94	Cyera	Cyera Agentless DLP for Email with Standard Support 1001-2000 employees	CDLP-EM-T3-SS-C	\$14.00	5.00%	\$13.40
95	Cyera	Cyera Agentless DLP for Email with Standard Support 2001-5000 employees	CDLP-EM-T4-SS-C	\$13.00	5.00%	\$12.44
96	Cyera	Cyera Agentless DLP for Email with Standard Support 5001-10000 employees	CDLP-EM-T5-SS-C	\$11.00	5.00%	\$10.53
97	Cyera	Cyera Agentless DLP for Email with Standard Support 10001-25000 employees	CDLP-EM-T6-SS-C	\$10.00	5.00%	\$9.57
98	Cyera	Cyera Agentless DLP for Email with Standard Support 25001-50000 employees	CDLP-EM-T7-SS-C	\$9.00	5.00%	\$8.61
99	Cyera	Cyera Agentless DLP for Email with Standard Support 50001+ employees	CDLP-EM-T8-SS-C	\$8.00	5.00%	\$7.66
100	Cyera	Cyera Agentless DLP for Virtual Drives with Standard Support 1-500 employees	CDLP-VD-T1-SS-C	\$18.00	5.00%	\$17.23
101	Cyera	Cyera Agentless DLP for Virtual Drives with Standard Support 501-1000 employees	CDLP-VD-T2-SS-C	\$16.00	5.00%	\$15.31
102	Cyera	Cyera Agentless DLP for Virtual Drives with Standard Support 1001-2000 employees	CDLP-VD-T3-SS-C	\$14.00	5.00%	\$13.40
103	Cyera	Cyera Agentless DLP for Virtual Drives with Standard Support 2001-5000 employees	CDLP-VD-T4-SS-C	\$13.00	5.00%	\$12.44
104	Cyera	Cyera Agentless DLP for Virtual Drives with Standard Support 5001-10000 employees	CDLP-VD-T5-SS-C	\$11.00	5.00%	\$10.53
105	Cyera	Cyera Agentless DLP for Virtual Drives with Standard Support 10001-25000 employees	CDLP-VD-T6-SS-C	\$10.00	5.00%	\$9.57
106	Cyera	Cyera Agentless DLP for Virtual Drives with Standard Support 25001-50000 employees	CDLP-VD-T7-SS-C	\$9.00	5.00%	\$8.61
107	Cyera	Cyera Agentless DLP for Virtual Drives with Standard Support 50001+ employees	CDLP-VD-T8-SS-C	\$8.00	5.00%	\$7.66
108	Cyera	Cyera Agentless DLP for Messaging with Standard Support 1-500 employees	CDLP-MSG-T1-SS-C	\$6.00	5.00%	\$5.74
109	Cyera	Cyera Agentless DLP for Messaging with Standard Support 501-1000 employees	CDLP-MSG-T2-SS-C	\$5.00	5.00%	\$4.79
110	Cyera	Cyera Agentless DLP for Messaging with Standard Support 1001-2000 employees	CDLP-MSG-T3-SS-C	\$5.00	5.00%	\$4.79
111	Cyera	Cyera Agentless DLP for Messaging with Standard Support 2001-5000 employees	CDLP-MSG-T4-SS-C	\$4.00	5.00%	\$3.83
112	Cyera	Cyera Agentless DLP for Messaging with Standard Support 5001-10000 employees	CDLP-MSG-T5-SS-C	\$4.00	5.00%	\$3.83
113	Cyera	Cyera Agentless DLP for Messaging with Standard Support 10001-25000 employees	CDLP-MSG-T6-SS-C	\$3.00	5.00%	\$2.87
114	Cyera	Cyera Agentless DLP for Messaging with Standard Support 25001-50000 employees	CDLP-MSG-T7-SS-C	\$3.00	5.00%	\$2.87
115	Cyera	Cyera Agentless DLP for Messaging with Standard Support 50001+ employees	CDLP-MSG-T8-SS-C	\$3.00	5.00%	\$2.87
116	Cyera	Cyera Agentless DLP for Web with Standard Support 1-500 employees	CDLP-WEB-T1-SS-C	\$28.00	5.00%	\$26.80
117	Cyera	Cyera Agentless DLP for Web with Standard Support 501-1000 employees	CDLP-WEB-T2-SS-C	\$24.00	5.00%	\$22.97
118	Cyera	Cyera Agentless DLP for Web with Standard Support 1001-2000 employees	CDLP-WEB-T3-SS-C	\$22.00	5.00%	\$21.06
119	Cyera	Cyera Agentless DLP for Web with Standard Support 2001-5000 employees	CDLP-WEB-T4-SS-C	\$19.00	5.00%	\$18.19
120	Cyera	Cyera Agentless DLP for Web with Standard Support 5001-10000 employees	CDLP-WEB-T5-SS-C	\$17.00	5.00%	\$16.27
121	Cyera	Cyera Agentless DLP for Web with Standard Support 10001-25000 employees	CDLP-WEB-T6-SS-C	\$15.00	5.00%	\$14.36
122	Cyera	Cyera Agentless DLP for Web with Standard Support 25001-50000 employees	CDLP-WEB-T7-SS-C	\$14.00	5.00%	\$13.40
123	Cyera	Cyera Agentless DLP for Web with Standard Support 50001+ employees	CDLP-WEB-T8-SS-C	\$13.00	5.00%	\$12.44
124	Cyera	Cyera Agentless DLP for Endpoint with Standard Support 1-500 employees	CDLP-EP-T1-SS-C	\$18.00	5.00%	\$17.23
125	Cyera	Cyera Agentless DLP for Endpoint with Standard Support 501-1000 employees	CDLP-EP-T2-SS-C	\$16.00	5.00%	\$15.31
126	Cyera	Cyera Agentless DLP for Endpoint with Standard Support 1001-2000 employees	CDLP-EP-T3-SS-C	\$14.00	5.00%	\$13.40
127	Cyera	Cyera Agentless DLP for Endpoint with Standard Support 2001-5000 employees	CDLP-EP-T4-SS-C	\$13.00	5.00%	\$12.44
128	Cyera	Cyera Agentless DLP for Endpoint with Standard Support 5001-10000 employees	CDLP-EP-T5-SS-C	\$11.00	5.00%	\$10.53
129	Cyera	Cyera Agentless DLP for Endpoint with Standard Support 10001-25000 employees	CDLP-EP-T6-SS-C	\$10.00	5.00%	\$9.57
130	Cyera	Cyera Agentless DLP for Endpoint with Standard Support 25001-50000 employees	CDLP-EP-T7-SS-C	\$9.00	5.00%	\$8.61
131	Cyera	Cyera Agentless DLP for Endpoint with Standard Support 50001+ employees	CDLP-EP-T8-SS-C	\$8.00	5.00%	\$7.66
132	Cyera	Cyera DLP Agent for Endpoint with Standard Support 1-500 employees	CDLP-AEP-T1-SS-C	\$62.00	5.00%	\$59.34
133	Cyera	Cyera DLP Agent for Endpoint with Standard Support 501-1000 employees	CDLP-AEP-T2-SS-C	\$55.00	5.00%	\$52.64
134	Cyera	Cyera DLP Agent for Endpoint with Standard Support 1001-2000 employees	CDLP-AEP-T3-SS-C	\$50.00	5.00%	\$47.86
135	Cyera	Cyera DLP Agent for Endpoint with Standard Support 2001-5000 employees	CDLP-AEP-T4-SS-C	\$45.00	5.00%	\$43.07
136	Cyera	Cyera DLP Agent for Endpoint with Standard Support 5001-10000 employees	CDLP-AEP-T5-SS-C	\$40.00	5.00%	\$38.29
137	Cyera	Cyera DLP Agent for Endpoint with Standard Support 10001-25000 employees	CDLP-AEP-T6-SS-C	\$35.00	5.00%	\$33.50
138	Cyera	Cyera DLP Agent for Endpoint with Standard Support 25001-50000 employees	CDLP-AEP-T7-SS-C	\$31.00	5.00%	\$29.67
139	Cyera	Cyera DLP Agent for Endpoint with Standard Support 50001+ employees	CDLP-AEP-T8-SS-C	\$28.00	5.00%	\$26.80
140	Cyera	40 Hours of remote Solution Architect Consulting	CPS-SA-40-T1-C	\$40,000.00	5.00%	\$38,285.00
141	Cyera	180 Hours of remote Solution Architect Consulting	CPS-SA-180-T1-C	\$160,000.00	5.00%	\$153,140.00
142	Cyera	250TB of IaaS, 5TB of DBaaS, 1500 seats of SaaS with Enterprise Support	CDS-BIDS-T1-EP-C	\$100,000.00	5.00%	\$95,712.50
143	Cyera	500TB of IaaS, 10TB of DBaaS, 3000 seats of SaaS with Enterprise Support	CDS-BIDS-T2-EP-C	\$150,000.00	5.00%	\$143,568.75
144	Cyera	750TB of IaaS, 20TB of DBaaS, 5000 seats of SaaS with Enterprise Support	CDS-BIDS-T3-EP-C	\$200,000.00	5.00%	\$191,425.00
145	Cyera	10TB of IaaS, 1TB of DBaaS, 25 seats of SaaS	CDS-BIDS-NFR-EP-C	\$5,000.00	5.00%	\$4,785.63
146	Cyera	Cloudrise Deployment Services	CPS-CR-DS-T1-C	\$50,000.00	5.00%	\$47,856.25
147	Cyera	Cyera Deployment Services	CPS-CS-DS-T1-C	\$60,000.00	5.00%	\$57,427.50
148	Cyera	Premium Cyera Support	CPS-CS-PS-T0-C	\$35,000.00	5.00%	\$33,499.38
149	Cyera	Premium Cyera Support Tier 1	CPS-CS-PS-T1-C	\$50,000.00	5.00%	\$47,856.25
150	Cyera	Premium Cyera Support Tier 2	CPS-CS-PS-T2-C	\$100,000.00	5.00%	\$95,712.50
151	Cyera	Premium Cyera Support Tier 3	CPS-CS-PS-T3-C	\$225,000.00	5.00%	\$215,353.13
152	Cyera	Premium Cyera Support Tier 4	CPS-CS-PS-T4-C	\$400,000.00	5.00%	\$382,850.00
153	Cyera	Premium Cyera Support Tier 5	CPS-CS-PS-T5-C	\$500,000.00	5.00%	\$478,562.50
154	Cyera	Premium Cyera Support Tier 6	CPS-CS-PS-T6-C	\$1,000,000.00	5.00%	\$957,125.00
155	Cyera	Standard Cyera Support Plus 24x7	CPS-CS-SSP24X7-T1-C	\$15,000.00	5.00%	\$14,356.88
156	Cyera	Standard Cyera Support Plus 24x7 Tier 2	CPS-CS-SSP24X7-T2-C	\$37,500.00	5.00%	\$35,892.19
157	Cyera	Standard Cyera Support Plus 24x7 Tier 3	CPS-CS-SSP24X7-T3-C	\$75,000.00	5.00%	\$71,784.38
158	Cyera	Standard Cyera Support Plus 24x7 Tier 4	CPS-CS-SSP24X7-T4-C	\$150,000.00	5.00%	\$143,568.75
159	Cyera	Standard Cyera Support Plus 24x7 Tier 5	CPS-CS-SSP24X7-T5-C	\$300,000.00	5.00%	\$287,137.50

Appendix 30: Vendor Form - Top Selling Products/Services for Cost Avoidance

COST AVOIDANCE (Provided by Vendor)						
Based on Top Products Sold per Monthly Sales Reporting						
*DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.						
For reference purposes, the formula to calculate DIR Customer Price is: DIR Customer Price = MSRP x (1-DIR Discount%) x (1+0.75%)						
160	Cyera	Standard Cyera Support Plus 24x7 Tier 6	CPS-CS-SSP24X7-T6-C	\$650,000.00	5.00%	\$622,131.25
161		Searchlight Cyber				\$0.00
162	Searchlight Cyber	Go to market (GTM) pack	VARGTMP	\$0	8.00%	\$0.00
163	Searchlight Cyber	DarkIQ Profile - Small	VARDQSTRATPROF	\$46,000	8.00%	\$42,637.40
164	Searchlight Cyber	DarkIQ Profile - Large	VARDQSTRATPROFLG	\$70,000	8.00%	\$64,883.00
165	Searchlight Cyber	DarkIQ Attribute Bundle - Small	VARDQSTRATBUN	\$8,200	8.00%	\$7,600.58
166	Searchlight Cyber	DarkIQ Attribute Bundle - Large	VARDQSTRATBUNLG	\$10,200	8.00%	\$9,454.38
167	Searchlight Cyber	DarkIQ API Feed Add-On	VARDQAPI	\$5,600	8.00%	\$5,190.64
168	Searchlight Cyber	Cerberus Advanced	VARCERBADV	\$41,500	8.00%	\$38,466.35
169	Searchlight Cyber	Cerberus	VARCERB	\$27,600	8.00%	\$25,582.44
170	Searchlight Cyber	Cerberus API Bolt-On	VARCERBAPI		8.00%	#VALUE!
171	Searchlight Cyber	Leaked Credentials- 1,200 Per Annum	VARLEAKCRED1	\$1,560	8.00%	\$1,445.96
172	Searchlight Cyber	Leaked Credentials - 6,000 Per Annum	VARLEAKCREDS 00	\$5,720	8.00%	\$5,301.87
173	Searchlight Cyber	Leaked Credentials - 12,000 Per Annum	VARLEAKCRED1 000	\$9,490	8.00%	\$8,796.28
174	Searchlight Cyber	Attack Surface Management - Base Platform - Monitoring Tier 250	VARASM250	\$28,000	8.00%	\$25,953.20
175	Searchlight Cyber	Attack Surface Management - Base Platform - Monitoring Tier 500	VARASM500	\$42,000	8.00%	\$38,929.80
176	Searchlight Cyber	Attack Surface Management - Base Platform - Monitoring Tier 1,000	VARASM1000	\$73,000	8.00%	\$67,663.70
177	Searchlight Cyber	Attack Surface Management - Base Platform - Monitoring Tier 1,500	VARASM1500	\$105,000	8.00%	\$97,324.50
178	Searchlight Cyber	Attack Surface Management - Base Platform - Monitoring Tier 3,000	VARASM3000	\$190,000	8.00%	\$176,111.00
179	Searchlight Cyber	Attack Surface Management - Base Platform - Monitoring Tier 5,000	VARASM5000	\$280,000	8.00%	\$259,532.00
180	Searchlight Cyber	Attack Surface Management - Base Platform - Monitoring Tier 7,000	VARASM7000	\$345,000	8.00%	\$319,780.50
181	Searchlight Cyber	Attack Surface Management - Base Platform - Monitoring Tier 10,000	VARASM10000	\$415,000	8.00%	\$384,663.50
182	Searchlight Cyber	Attack Surface Management - Base Platform - Monitoring Tier 20,000	VARASM20000	\$700,000	8.00%	\$648,830.00
183	Searchlight Cyber	ASM - IOC Monitoring - Tier 250	VARIIOC250	\$9,000	8.00%	\$8,342.10
184	Searchlight Cyber	ASM - IOC Monitoring - Tier 500	VARIIOC500	\$13,000	8.00%	\$12,049.70
185	Searchlight Cyber	ASM - IOC Monitoring - Tier 1,000	VARIIOC1000	\$22,000	8.00%	\$20,391.80
186	Searchlight Cyber	ASM - IOC Monitoring - Tier 1,500	VARIIOC1500	\$32,000	8.00%	\$29,660.80
187	Searchlight Cyber	ASM - IOC Monitoring - Tier 3,000	VARIIOC3000	\$56,000	8.00%	\$51,906.40
188	Searchlight Cyber	ASM - IOC Monitoring - Tier 5,000	VARIIOC5000	\$84,000	8.00%	\$77,859.60
189	Searchlight Cyber	ASM - IOC Monitoring - Tier 7,000	VARIIOC7000	\$102,000	8.00%	\$94,543.80
190	Searchlight Cyber	ASM - IOC Monitoring - Tier 10,000	VARIIOC10000	\$125,000	8.00%	\$115,862.50
191	Searchlight Cyber	ASM - IOC Monitoring - Tier 20,000	VARIIOC20000	\$210,000	8.00%	\$194,649.00
192	Searchlight Cyber	ASM Custom Signatures	VARCUSTSIGN	\$14,000	8.00%	\$12,976.60
193	Searchlight Cyber	5 Takedowns	VARTD5	\$1,570	8.00%	\$1,455.23
194	Searchlight Cyber	10 Takedowns	VARTD10	\$3,040	8.00%	\$2,817.78
195	Searchlight Cyber	20 Takedowns	VARTD20	\$5,880	8.00%	\$5,450.17
196	Searchlight Cyber	30 Takedowns	VARTD30	\$8,500	8.00%	\$7,878.65
197	Searchlight Cyber	50 Takedowns	VARTD50	\$13,650	8.00%	\$12,652.19
198	Searchlight Cyber	100 Takedowns	VARTD100	\$26,250	8.00%	\$24,331.13
199	Searchlight Cyber	200 Takedowns	VARTD200	\$50,400	8.00%	\$46,715.76
200	Searchlight Cyber	Dark Web Training	VARTRAIN	\$1,160	8.00%	\$1,075.20
		<b>SentinelOne</b>				\$0.00
201	SentinelOne	180 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and Investigation from 14 days to 180 days	PM-RT180-ND-T2-S	\$49.60	10.00%	\$44.97
202	SentinelOne	180 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and Investigation from 14 days to 180 days	PM-RT180-ND-T3-S	\$42.16	10.00%	\$38.23
203	SentinelOne	180 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and Investigation from 14 days to 180 days	PM-RT180-ND-T4-S	\$37.20	10.00%	\$33.73
204	SentinelOne	180 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and Investigation from 14 days to 180 days	PM-RT180-ND-T5-S	\$31.74	10.00%	\$28.78
205	SentinelOne	180 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and Investigation from 14 days to 180 days	PM-RT180-ND-T6-S	\$29.26	10.00%	\$26.53
206	SentinelOne	180 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and Investigation from 14 days to 180 days	PM-RT180-ND-T7-S	\$23.81	10.00%	\$21.59
207	SentinelOne	180 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and Investigation from 14 days to 180 days	PM-RT180-ND-T8-S	\$18.35	10.00%	\$16.64
208	SentinelOne	180 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and Investigation from 14 days to 180 days	PM-RT180-ND-T9-S	\$15.87	10.00%	\$14.39
209	SentinelOne	180 Day Data Retention Upgrade (Per Endpoint)	PM-RT180U-ND-T2-S	\$49.60	10.00%	\$44.97
210	SentinelOne	180 Day Data Retention Upgrade (Per Endpoint)	PM-RT180U-ND-T3-S	\$42.16	10.00%	\$38.23
211	SentinelOne	180 Day Data Retention Upgrade (Per Endpoint)	PM-RT180U-ND-T4-S	\$37.20	10.00%	\$33.73
212	SentinelOne	180 Day Data Retention Upgrade (Per Endpoint)	PM-RT180U-ND-T5-S	\$31.74	10.00%	\$28.78
212	SentinelOne	180 Day Data Retention Upgrade (Per Endpoint)	PM-RT180U-ND-T6-S	\$29.26	10.00%	\$26.53
212	SentinelOne	180 Day Data Retention Upgrade (Per Endpoint)	PM-RT180U-ND-T7-S	\$23.81	10.00%	\$21.59
212	SentinelOne	180 Day Data Retention Upgrade (Per Endpoint)	PM-RT180U-ND-T8-S	\$18.35	10.00%	\$16.64
212	SentinelOne	180 Day Data Retention Upgrade (Per Endpoint)	PM-RT180U-ND-T9-S	\$15.87	10.00%	\$14.39
212	SentinelOne	365 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and Investigation from 14 days to 365 days	PM-RT1Y-ND-T2-S	\$80.00	10.00%	\$72.54
212	SentinelOne	365 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and Investigation from 14 days to 365 days	PM-RT1Y-ND-T3-S	\$68.00	10.00%	\$61.66
212	SentinelOne	365 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and Investigation from 14 days to 365 days	PM-RT1Y-ND-T4-S	\$60.00	10.00%	\$54.41
212	SentinelOne	365 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and Investigation from 14 days to 365 days	PM-RT1Y-ND-T5-S	\$51.20	10.00%	\$46.43
212	SentinelOne	365 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and Investigation from 14 days to 365 days	PM-RT1Y-ND-T6-S	\$47.20	10.00%	\$42.80
212	SentinelOne	365 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and Investigation from 14 days to 365 days	PM-RT1Y-ND-T7-S	\$38.40	10.00%	\$34.82
212	SentinelOne	365 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and Investigation from 14 days to 365 days	PM-RT1Y-ND-T8-S	\$29.60	10.00%	\$26.84
212	SentinelOne	365 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and Investigation from 14 days to 365 days	PM-RT1Y-ND-T9-S	\$25.60	10.00%	\$23.21
212	SentinelOne	365 Day Data Retention Upgrade (Per Endpoint)	PM-RT1YU-ND-T2-S	\$80.00	10.00%	\$72.54
212	SentinelOne	365 Day Data Retention Upgrade (Per Endpoint)	PM-RT1YU-ND-T3-S	\$68.00	10.00%	\$61.66
212	SentinelOne	365 Day Data Retention Upgrade (Per Endpoint)	PM-RT1YU-ND-T4-S	\$60.00	10.00%	\$54.41
212	SentinelOne	365 Day Data Retention Upgrade (Per Endpoint)	PM-RT1YU-ND-T5-S	\$51.20	10.00%	\$46.43
212	SentinelOne	365 Day Data Retention Upgrade (Per Endpoint)	PM-RT1YU-ND-T6-S	\$47.20	10.00%	\$42.80
212	SentinelOne	365 Day Data Retention Upgrade (Per Endpoint)	PM-RT1YU-ND-T7-S	\$38.40	10.00%	\$34.82
212	SentinelOne	365 Day Data Retention Upgrade (Per Endpoint)	PM-RT1YU-ND-T8-S	\$29.60	10.00%	\$26.84
212	SentinelOne	365 Day Data Retention Upgrade (Per Endpoint)	PM-RT1YU-ND-T9-S	\$25.60	10.00%	\$23.21
212	SentinelOne	30 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and Investigation from 14 days to 30 days	PM-RT30-ND-T2-S	\$16.23	10.00%	\$14.72
212	SentinelOne	30 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and Investigation from 14 days to 30 days	PM-RT30-ND-T3-S	\$13.80	10.00%	\$12.51
212	SentinelOne	30 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and Investigation from 14 days to 30 days	PM-RT30-ND-T4-S	\$12.18	10.00%	\$11.04
212	SentinelOne	30 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and Investigation from 14 days to 30 days	PM-RT30-ND-T5-S	\$10.39	10.00%	\$9.42
212	SentinelOne	30 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and Investigation from 14 days to 30 days	PM-RT30-ND-T6-S	\$9.58	10.00%	\$8.69
212	SentinelOne	30 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and Investigation from 14 days to 30 days	PM-RT30-ND-T7-S	\$7.79	10.00%	\$7.06
212	SentinelOne	30 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and Investigation from 14 days to 30 days	PM-RT30-ND-T8-S	\$6.01	10.00%	\$5.45
212	SentinelOne	30 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and Investigation from 14 days to 30 days	PM-RT30-ND-T9-S	\$5.19	10.00%	\$4.71
212	SentinelOne	Binary Vault (Per Endpoint), Unlimited downloads of files uploaded from customer's environment	PM-BVT-ND-T1-S	\$2.52	10.00%	\$2.29

Appendix 30: Vendor Form - Top Selling Products/Services for Cost Avoidance

COST AVOIDANCE (Provided by Vendor)						
Based on Top Products Sold per Monthly Sales Reporting						
*DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.						
For reference purposes, the formula to calculate DIR Customer Price is: DIR Customer Price = MSRP x (1-DIR Discount%) x (1+0.75%)						
212	SentinelOne	Business Associate Agreement (Per Endpoint), BAA Fee when required for HIPAA compliance	SP-BAA-FF-T2-S	\$400.03	10.00%	\$362.73
212	SentinelOne	Business Associate Agreement (Per Endpoint), BAA Fee when required for HIPAA compliance	SP-BAA-FF-T3-S	\$332.02	10.00%	\$301.06
212	SentinelOne	Business Associate Agreement (Per Endpoint), BAA Fee when required for HIPAA compliance	SP-BAA-FF-T4-S	\$300.02	10.00%	\$272.05
212	SentinelOne	Business Associate Agreement (Per Endpoint), BAA Fee when required for HIPAA compliance	SP-BAA-FF-T5-S	\$256.02	10.00%	\$232.15
212	SentinelOne	Business Associate Agreement (Per Endpoint), BAA Fee when required for HIPAA compliance	SP-BAA-FF-T6-S	\$234.02	10.00%	\$203.13
212	SentinelOne	Business Associate Agreement (Per Endpoint), BAA Fee when required for HIPAA compliance	SP-BAA-FF-T7-S	\$188.02	10.00%	\$170.48
212	SentinelOne	Business Associate Agreement (Per Endpoint), BAA Fee when required for HIPAA compliance	SP-BAA-FF-T8-S	\$148.01	10.00%	\$134.21
212	SentinelOne	Business Associate Agreement (Per Endpoint), BAA Fee when required for HIPAA compliance	SP-BAA-FF-T9-S	\$120.01	10.00%	\$108.82
212	SentinelOne	Chrome with Deep Inspection (Per Chrome Endpoint), Agent for Chromebook security managed via unified or separate console, with Deep Inspection	S1-CDI-COS-T2-S	\$60.47	10.00%	\$54.83
212	SentinelOne	Chrome with Deep Inspection (Per Chrome Endpoint), Agent for Chromebook security managed via unified or separate console, with Deep Inspection	S1-CDI-COS-T3-S	\$46.56	10.00%	\$42.22
212	SentinelOne	Chrome with Deep Inspection (Per Chrome Endpoint), Agent for Chromebook security managed via unified or separate console, with Deep Inspection	S1-CDI-COS-T4-S	\$38.10	10.00%	\$34.55
212	SentinelOne	Chrome with Deep Inspection (Per Chrome Endpoint), Agent for Chromebook security managed via unified or separate console, with Deep Inspection	S1-CDI-COS-T5-S	\$33.86	10.00%	\$30.70
212	SentinelOne	Chrome with Deep Inspection (Per Chrome Endpoint), Agent for Chromebook security managed via unified or separate console, with Deep Inspection	S1-CDI-COS-T6-S	\$27.22	10.00%	\$24.68
212	SentinelOne	Chrome with Deep Inspection (Per Chrome Endpoint), Agent for Chromebook security managed via unified or separate console, with Deep Inspection	S1-CDI-COS-T7-S	\$25.40	10.00%	\$23.03
212	SentinelOne	Chrome with Deep Inspection (Per Chrome Endpoint), Agent for Chromebook security managed via unified or separate console, with Deep Inspection	S1-CDI-COS-T8-S	\$20.56	10.00%	\$18.64
212	SentinelOne	Chrome with Deep Inspection (Per Chrome Endpoint), Agent for Chromebook security managed via unified or separate console, with Deep Inspection	S1-CDI-COS-T9-S	\$19.35	10.00%	\$17.55
212	SentinelOne	Chrome with Deep Inspection K-12 (Per Chrome Endpoint), Agent for Chromebook security managed via unified or separate console, with Deep Inspection for K-12 schools.	S1-CDI2-COS-T2-S	\$60.47	10.00%	\$54.83
212	SentinelOne	Chrome with Deep Inspection K-12 (Per Chrome Endpoint), Agent for Chromebook security managed via unified or separate console, with Deep Inspection for K-12 schools.	S1-CDI2-COS-T3-S	\$46.56	10.00%	\$42.22
212	SentinelOne	Chrome with Deep Inspection K-12 (Per Chrome Endpoint), Agent for Chromebook security managed via unified or separate console, with Deep Inspection for K-12 schools.	S1-CDI2-COS-T4-S	\$38.10	10.00%	\$34.55
212	SentinelOne	Chrome with Deep Inspection K-12 (Per Chrome Endpoint), Agent for Chromebook security managed via unified or separate console, with Deep Inspection for K-12 schools.	S1-CDI2-COS-T5-S	\$33.86	10.00%	\$30.70
212	SentinelOne	Chrome with Deep Inspection K-12 (Per Chrome Endpoint), Agent for Chromebook security managed via unified or separate console, with Deep Inspection for K-12 schools.	S1-CDI2-COS-T6-S	\$27.22	10.00%	\$24.68
212	SentinelOne	Chrome with Deep Inspection K-12 (Per Chrome Endpoint), Agent for Chromebook security managed via unified or separate console, with Deep Inspection for K-12 schools.	S1-CDI2-COS-T7-S	\$25.40	10.00%	\$23.03
212	SentinelOne	Chrome with Deep Inspection K-12 (Per Chrome Endpoint), Agent for Chromebook security managed via unified or separate console, with Deep Inspection for K-12 schools.	S1-CDI2-COS-T8-S	\$20.56	10.00%	\$18.64
212	SentinelOne	Chrome with Deep Inspection K-12 (Per Chrome Endpoint), Agent for Chromebook security managed via unified or separate console, with Deep Inspection for K-12 schools.	S1-CDI2-COS-T9-S	\$19.35	10.00%	\$17.55
212	SentinelOne	Cloud Funnel Data Export (Per Endpoint), Export cloud funnel data from Singularity Data Lake	PM-CFL-ND-T1-S	\$8.37	10.00%	\$7.59
212	SentinelOne	Complete Query Overage (Per 1B Events), Query extension for XDR, enabling the scanning of an additional 1 Billion events per month	SA-CQO-ND-T1-S	\$12.60	10.00%	\$11.43
212	SentinelOne	Control Cloud Workload Security (Per Server), EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support	S1-CTL-CW-T2-S	\$65.70	10.00%	\$59.57
212	SentinelOne	Control Cloud Workload Security (Per Server), EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support	S1-CTL-CW-T3-S	\$53.87	10.00%	\$48.85
212	SentinelOne	Control Cloud Workload Security (Per Server), EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support	S1-CTL-CW-T4-S	\$48.62	10.00%	\$44.09
212	SentinelOne	Control Cloud Workload Security (Per Server), EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support	S1-CTL-CW-T5-S	\$42.05	10.00%	\$38.13
212	SentinelOne	Control Cloud Workload Security (Per Server), EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support	S1-CTL-CW-T6-S	\$36.14	10.00%	\$32.77
212	SentinelOne	Control Cloud Workload Security (Per Server), EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support	S1-CTL-CW-T7-S	\$30.22	10.00%	\$27.40
212	SentinelOne	Control Cloud Workload Security (Per Server), EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support	S1-CTL-CW-T8-S	\$24.30	10.00%	\$22.03
212	SentinelOne	Control Cloud Workload Security (Per Server), EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support	S1-CTL-CW-T9-S	\$19.71	10.00%	\$17.87
212	SentinelOne	Control Protection Platform (Per Workstation), EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support	S1-CTL-EN-T2-S	\$49.59	10.00%	\$44.97
212	SentinelOne	Control Protection Platform (Per Workstation), EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support	S1-CTL-EN-T3-S	\$40.66	10.00%	\$36.87
212	SentinelOne	Control Protection Platform (Per Workstation), EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support	S1-CTL-EN-T4-S	\$36.70	10.00%	\$33.28
212	SentinelOne	Control Protection Platform (Per Workstation), EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support	S1-CTL-EN-T5-S	\$31.74	10.00%	\$28.78
212	SentinelOne	Control Protection Platform (Per Workstation), EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support	S1-CTL-EN-T6-S	\$27.27	10.00%	\$24.73
212	SentinelOne	Control Protection Platform (Per Workstation), EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support	S1-CTL-EN-T7-S	\$22.80	10.00%	\$20.69
212	SentinelOne	Control Protection Platform (Per Workstation), EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support	S1-CTL-EN-T8-S	\$18.25	10.00%	\$16.64
212	SentinelOne	Control Protection Platform (Per Workstation), EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support	S1-CTL-EN-T9-S	\$14.88	10.00%	\$13.49
212	SentinelOne	Core Protection Platform (Per Workstation), EPP with NGAV (AI), Device & App Inventory, Standard Support Plan	S1-COR-EN-T2-S	\$42.03	10.00%	\$38.11
212	SentinelOne	Core Protection Platform (Per Workstation), EPP with NGAV (AI), Device & App Inventory, Standard Support Plan	S1-COR-EN-T3-S	\$34.46	10.00%	\$31.25
212	SentinelOne	Core Protection Platform (Per Workstation), EPP with NGAV (AI), Device & App Inventory, Standard Support Plan	S1-COR-EN-T4-S	\$31.10	10.00%	\$28.20
212	SentinelOne	Core Protection Platform (Per Workstation), EPP with NGAV (AI), Device & App Inventory, Standard Support Plan	S1-COR-EN-T5-S	\$26.90	10.00%	\$24.39
212	SentinelOne	Core Protection Platform (Per Workstation), EPP with NGAV (AI), Device & App Inventory, Standard Support Plan	S1-COR-EN-T6-S	\$23.12	10.00%	\$20.96
212	SentinelOne	Core Protection Platform (Per Workstation), EPP with NGAV (AI), Device & App Inventory, Standard Support Plan	S1-COR-EN-T7-S	\$19.34	10.00%	\$17.54
212	SentinelOne	Core Protection Platform (Per Workstation), EPP with NGAV (AI), Device & App Inventory, Standard Support Plan	S1-COR-EN-T8-S	\$15.55	10.00%	\$14.10
212	SentinelOne	Core Protection Platform (Per Workstation), EPP with NGAV (AI), Device & App Inventory, Standard Support Plan	S1-COR-EN-T9-S	\$12.61	10.00%	\$11.43
212	SentinelOne	DataSet Log Analytics Consumption (Per TB)	CP-DTC-GB-T14-S	\$1,459.20	10.00%	\$1,323.13
212	SentinelOne	DataSet Log Analytics Consumption (Per TB)	CP-DTC-GB-T15-S	\$1,211.14	10.00%	\$1,098.20
212	SentinelOne	DataSet Log Analytics Consumption Custom Retention (Per TB)	CP-RTCC-GB-T1-S	\$0.80	10.00%	\$0.73
212	SentinelOne	DataSet Log Analytics Consumption 90 Day Retention (Per TB)	CP-RT90C-GB-T1-S	\$144.00	10.00%	\$130.57
212	SentinelOne	DataSet Log Analytics Consumption 1 Year Retention (Per TB)	CP-RT1YC-GB-T1-S	\$768.00	10.00%	\$696.38
212	SentinelOne	Enterprise Technical Account Management, Case handling, all cases during business hours, weekly touchpoints. Global coverage with the purchase of more than one Enterprise TAM.	CP-RT190C-GB-T1-S	\$355.20	10.00%	\$321.08
212	SentinelOne	Enterprise Technical Account Management, Case handling, all cases during business hours, weekly touchpoints. Global coverage with the purchase of more than one Enterprise TAM.	TAM-ENT-FF-T1-S	\$149,799.97	10.00%	\$135,831.12
212	SentinelOne	Guided Onboarding for Singularity Endpoint (Per Endpoint), 90 Days, Remote Deployment Assistance, Initial Threat Triaging, Ongoing Configuration Review and Health Checks, Designated Customer Success Engineer	PS-GO-ND-T2-S	\$11.23	10.00%	\$10.18
212	SentinelOne	Guided Onboarding for Singularity Endpoint (Per Endpoint), 90 Days, Remote Deployment Assistance, Initial Threat Triaging, Ongoing Configuration Review and Health Checks, Designated Customer Success Engineer	PS-GO-ND-T3-S	\$11.23	10.00%	\$10.18
212	SentinelOne	Guided Onboarding for Singularity Endpoint (Per Endpoint), 90 Days, Remote Deployment Assistance, Initial Threat Triaging, Ongoing Configuration Review and Health Checks, Designated Customer Success Engineer	PS-GO-ND-T4-S	\$9.55	10.00%	\$8.66
212	SentinelOne	Guided Onboarding for Singularity Endpoint (Per Endpoint), 90 Days, Remote Deployment Assistance, Initial Threat Triaging, Ongoing Configuration Review and Health Checks, Designated Customer Success Engineer	PS-GO-ND-T5-S	\$7.97	10.00%	\$7.23
212	SentinelOne	Guided Onboarding for Singularity Endpoint (Per Endpoint), 90 Days, Remote Deployment Assistance, Initial Threat Triaging, Ongoing Configuration Review and Health Checks, Designated Customer Success Engineer	PS-GO-ND-T6-S	\$6.40	10.00%	\$5.80
212	SentinelOne	Guided Onboarding for Singularity Endpoint (Per Endpoint), 90 Days, Remote Deployment Assistance, Initial Threat Triaging, Ongoing Configuration Review and Health Checks, Designated Customer Success Engineer	PS-GO-ND-T7-S	\$4.83	10.00%	\$4.38
212	SentinelOne	Guided Onboarding for Singularity Endpoint (Per Endpoint), 90 Days, Remote Deployment Assistance, Initial Threat Triaging, Ongoing Configuration Review and Health Checks, Designated Customer Success Engineer	PS-GO-ND-T8-S	\$4.04	10.00%	\$3.66
212	SentinelOne	Guided Onboarding for Singularity Endpoint (Per Endpoint), 90 Days, Remote Deployment Assistance, Initial Threat Triaging, Ongoing Configuration Review and Health Checks, Designated Customer Success Engineer	PS-GO-ND-T9-S	\$3.14	10.00%	\$2.85
212	SentinelOne	Long Term Support, Long Term Support, Extends the supported Agent lifecycles from 6 months to 12 months on 2 Agent versions per year.	PM-TLS-FF-T1-S	\$210,000.06	10.00%	\$190,417.55
212	SentinelOne	Mobile Defense with Deep Inspection (Per Mobile Endpoint), An agent for iOS, Android, and Chrome devices managed via separate console, includes Deep Inspection	S1-MDI-MO-T2-S	\$60.48	10.00%	\$54.84
212	SentinelOne	Mobile Defense with Deep Inspection (Per Mobile Endpoint), An agent for iOS, Android, and Chrome devices managed via separate console, includes Deep Inspection	S1-MDI-MO-T3-S	\$46.57	10.00%	\$42.23
212	SentinelOne	Mobile Defense with Deep Inspection (Per Mobile Endpoint), An agent for iOS, Android, and Chrome devices managed via separate console, includes Deep Inspection	S1-MDI-MO-T4-S	\$38.11	10.00%	\$34.55
212	SentinelOne	Mobile Defense with Deep Inspection (Per Mobile Endpoint), An agent for iOS, Android, and Chrome devices managed via separate console, includes Deep Inspection	S1-MDI-MO-T5-S	\$33.87	10.00%	\$30.71
212	SentinelOne	Mobile Defense with Deep Inspection (Per Mobile Endpoint), An agent for iOS, Android, and Chrome devices managed via separate console, includes Deep Inspection	S1-MDI-MO-T6-S	\$27.23	10.00%	\$24.69
212	SentinelOne	Mobile Defense with Deep Inspection (Per Mobile Endpoint), An agent for iOS, Android, and Chrome devices managed via separate console, includes Deep Inspection	S1-MDI-MO-T7-S	\$25.41	10.00%	\$23.04
212	SentinelOne	Mobile Defense with Deep Inspection (Per Mobile Endpoint), An agent for iOS, Android, and Chrome devices managed via separate console, includes Deep Inspection	S1-MDI-MO-T8-S	\$20.57	10.00%	\$18.65
212	SentinelOne	Mobile Defense with Deep Inspection (Per Mobile Endpoint), An agent for iOS, Android, and Chrome devices managed via separate console, includes Deep Inspection	S1-MDI-MO-T9-S	\$19.36	10.00%	\$17.56
212	SentinelOne	Platform Pro (Per Endpoint), Advanced enterprise endpoint and policy management tools, users and roles management, bandwidth control, and virtual dedicated console	PM-PLP-ND-T2-S	\$160.03	10.00%	\$145.11
212	SentinelOne	Platform Pro (Per Endpoint), Advanced enterprise endpoint and policy management tools, users and roles management, bandwidth control, and virtual dedicated console	PM-PLP-ND-T3-S	\$80.02	10.00%	\$72.56
212	SentinelOne	Platform Pro (Per Endpoint), Advanced enterprise endpoint and policy management tools, users and roles management, bandwidth control, and virtual dedicated console	PM-PLP-ND-T4-S	\$40.01	10.00%	\$36.28
212	SentinelOne	Platform Pro (Per Endpoint), Advanced enterprise endpoint and policy management tools, users and roles management, bandwidth control, and virtual dedicated console	PM-PLP-ND-T5-S	\$20.00	10.00%	\$18.14
212	SentinelOne	Platform Pro (Per Endpoint), Advanced enterprise endpoint and policy management tools, users and roles management, bandwidth control, and virtual dedicated console	PM-PLP-ND-T6-S	\$8.00	10.00%	\$7.25
212	SentinelOne	Platform Pro (Per Endpoint), Advanced enterprise endpoint and policy management tools, users and roles management, bandwidth control, and virtual dedicated console	PM-PLP-ND-T7-S	\$4.00	10.00%	\$3.63
212	SentinelOne	Platform Pro (Per Endpoint), Advanced enterprise endpoint and policy management tools, users and roles management, bandwidth control, and virtual dedicated console	PM-PLP-ND-T8-S	\$1.60	10.00%	\$1.45
212	SentinelOne	Platform Pro (Per Endpoint), Advanced enterprise endpoint and policy management tools, users and roles management, bandwidth control, and virtual dedicated console	PM-PLP-ND-T9-S	\$0.80	10.00%	\$0.73
212	SentinelOne	Singularity Network Discovery (Per Endpoint), Enterprise-wide Discovery of IT/IoT, Attack Surface Reduction, Peer-to-Peer Deployment Capability for SentinelOne Agents	SP-RGR-ND-T2-S	\$48.00	10.00%	\$43.52
212	SentinelOne	Singularity Network Discovery (Per Endpoint), Enterprise-wide Discovery of IT/IoT, Attack Surface Reduction, Peer-to-Peer Deployment Capability for SentinelOne Agents	SP-RGR-ND-T3-S	\$36.48	10.00%	\$33.08
212	SentinelOne	Singularity Network Discovery (Per Endpoint), Enterprise-wide Discovery of IT/IoT, Attack Surface Reduction, Peer-to-Peer Deployment Capability for SentinelOne Agents	SP-RGR-ND-T4-S	\$31.68	10.00%	\$28.73
212	SentinelOne	Singularity Network Discovery (Per Endpoint), Enterprise-wide Discovery of IT/IoT, Attack Surface Reduction, Peer-to-Peer Deployment Capability for SentinelOne Agents	SP-RGR-ND-T5-S	\$26.40	10.00%	\$23.94

Appendix 30: Vendor Form - Top Selling Products/Services for Cost Avoidance

COST AVOIDANCE (Provided by Vendor)						
Based on Top Products Sold per Monthly Sales Reporting						
*DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.						
For reference purposes, the formula to calculate DIR Customer Price is: DIR Customer Price = MSRP x (1-DIR Discount%) x (1+0.75%)						
212	SentinelOne	Singularity Network Discovery (per Endpoint), Enterprise-wide Discovery of IT/IoT, Attack Surface Reduction, Peer-to-Peer Deployment Capability for SentinelOne Agents	SP-RGR-ND-T6-S	\$22.08	10.00%	\$20.02
212	SentinelOne	Singularity Network Discovery (per Endpoint), Enterprise-wide Discovery of IT/IoT, Attack Surface Reduction, Peer-to-Peer Deployment Capability for SentinelOne Agents	SP-RGR-ND-T7-S	\$17.28	10.00%	\$15.67
212	SentinelOne	Singularity Network Discovery (per Endpoint), Enterprise-wide Discovery of IT/IoT, Attack Surface Reduction, Peer-to-Peer Deployment Capability for SentinelOne Agents	SP-RGR-ND-T8-S	\$14.88	10.00%	\$13.49
212	SentinelOne	Singularity Network Discovery (per Endpoint), Enterprise-wide Discovery of IT/IoT, Attack Surface Reduction, Peer-to-Peer Deployment Capability for SentinelOne Agents	SP-RGR-ND-T9-S	\$12.00	10.00%	\$10.88
212	SentinelOne	Remote Professional Services (Per Day), Up to 8 Hours Requires Statement of Work (SoW)	PS-RC-DY-T1-S	\$4,000.03	10.00%	\$3,627.03
212	SentinelOne	Static AI Software Development Kit (SDK), Nexus SDK - Static AI Software Development Kit for file scanning solutions	SI-SDK-FF-T1-S	\$126,000.00	10.00%	\$114,250.50
212	SentinelOne	Continuous threat scanning of files in NetApp using Static AI and Reputation detection engines	SI-STMSA-NA-T1-S	\$7,616.00	10.00%	\$6,905.81
212	SentinelOne	STAR Pro (Per Endpoint), Expands the number of STAR rules that can be concurrently active from 100 to 400	PM-STR-ND-T1-S	\$12.60	10.00%	\$11.43
212	SentinelOne	Vigilance IR, 40 hours of incident response consulting, preservation, malware analysis, finding report, mitigation assistance	SS-IRR-FF-T1-S	\$34,239.97	10.00%	\$31,047.09
212	SentinelOne	Vigilance MDR (Per Endpoint), 24x7 Managed Detection and Response	SS-VR-ND-T2-S	\$21.37	10.00%	\$19.38
212	SentinelOne	Vigilance MDR (Per Endpoint), 24x7 Managed Detection and Response	SS-VR-ND-T3-S	\$19.87	10.00%	\$18.02
212	SentinelOne	Vigilance MDR (Per Endpoint), 24x7 Managed Detection and Response	SS-VR-ND-T4-S	\$17.31	10.00%	\$15.70
212	SentinelOne	Vigilance MDR (Per Endpoint), 24x7 Managed Detection and Response	SS-VR-ND-T5-S	\$13.67	10.00%	\$12.40
212	SentinelOne	Vigilance MDR (Per Endpoint), 24x7 Managed Detection and Response	SS-VR-ND-T6-S	\$13.03	10.00%	\$11.81
212	SentinelOne	Vigilance MDR (Per Endpoint), 24x7 Managed Detection and Response	SS-VR-ND-T7-S	\$11.11	10.00%	\$10.07
212	SentinelOne	Vigilance MDR (Per Endpoint), 24x7 Managed Detection and Response	SS-VR-ND-T8-S	\$10.47	10.00%	\$9.49
212	SentinelOne	Vigilance MDR (Per Endpoint), 24x7 Managed Detection and Response	SS-VR-ND-T9-S	\$9.62	10.00%	\$8.72
212	SentinelOne	Vigilance MDR + DFIR (Per Endpoint), 24x7 MDR, and incident response	SS-VRP-ND-T2-S	\$47.05	10.00%	\$42.66
212	SentinelOne	Vigilance MDR + DFIR (Per Endpoint), 24x7 MDR, and incident response	SS-VRP-ND-T3-S	\$43.75	10.00%	\$39.67
212	SentinelOne	Vigilance MDR + DFIR (Per Endpoint), 24x7 MDR, and incident response	SS-VRP-ND-T4-S	\$38.11	10.00%	\$34.56
212	SentinelOne	Vigilance MDR + DFIR (Per Endpoint), 24x7 MDR, and incident response	SS-VRP-ND-T5-S	\$30.11	10.00%	\$27.30
212	SentinelOne	Vigilance MDR + DFIR (Per Endpoint), 24x7 MDR, and incident response	SS-VRP-ND-T6-S	\$28.70	10.00%	\$26.02
212	SentinelOne	Vigilance MDR + DFIR (Per Endpoint), 24x7 MDR, and incident response	SS-VRP-ND-T7-S	\$24.46	10.00%	\$22.18
212	SentinelOne	Vigilance MDR + DFIR (Per Endpoint), 24x7 MDR, and incident response	SS-VRP-ND-T8-S	\$23.06	10.00%	\$20.91
212	SentinelOne	Vigilance MDR + DFIR (Per Endpoint), 24x7 MDR, and incident response	SS-VRP-ND-T9-S	\$21.17	10.00%	\$19.20
212	SentinelOne	Vigilance MDR to Vigilance MDR + DFIR Upgrade (Per Endpoint)	SS-VRPU-ND-T2-S	\$25.68	10.00%	\$23.29
212	SentinelOne	Vigilance MDR to Vigilance MDR + DFIR Upgrade (Per Endpoint)	SS-VRPU-ND-T3-S	\$23.88	10.00%	\$21.65
212	SentinelOne	Vigilance MDR to Vigilance MDR + DFIR Upgrade (Per Endpoint)	SS-VRPU-ND-T4-S	\$20.80	10.00%	\$18.86
212	SentinelOne	Vigilance MDR to Vigilance MDR + DFIR Upgrade (Per Endpoint)	SS-VRPU-ND-T5-S	\$16.43	10.00%	\$14.90
212	SentinelOne	Vigilance MDR to Vigilance MDR + DFIR Upgrade (Per Endpoint)	SS-VRPU-ND-T6-S	\$15.66	10.00%	\$14.20
212	SentinelOne	Vigilance MDR to Vigilance MDR + DFIR Upgrade (Per Endpoint)	SS-VRPU-ND-T7-S	\$13.35	10.00%	\$12.11
212	SentinelOne	Vigilance MDR to Vigilance MDR + DFIR Upgrade (Per Endpoint)	SS-VRPU-ND-T8-S	\$12.58	10.00%	\$11.41
212	SentinelOne	Vigilance MDR to Vigilance MDR + DFIR Upgrade (Per Endpoint)	SS-VRPU-ND-T9-S	\$11.56	10.00%	\$10.48
212	SentinelOne	WatchTower Pro, Customized Threat Hunting, ComPromise Assessment Services	SS-WTP-FF-T1-S	\$50,908.00	10.00%	\$46,160.83
212	SentinelOne	WatchTower Pro (Per Endpoint), Customized Threat Hunting, ComPromise Assessment Services	SS-WTP-ND-T6-S	\$14.64	10.00%	\$13.27
212	SentinelOne	WatchTower Pro (Per Endpoint), Customized Threat Hunting, ComPromise Assessment Services	SS-WTP-ND-T7-S	\$12.84	10.00%	\$11.64
212	SentinelOne	WatchTower Pro (Per Endpoint), Customized Threat Hunting, ComPromise Assessment Services	SS-WTP-ND-T8-S	\$11.30	10.00%	\$10.25
212	SentinelOne	WatchTower Pro (Per Endpoint), Customized Threat Hunting, ComPromise Assessment Services	SS-WTP-ND-T9-S	\$10.27	10.00%	\$9.31
212	SentinelOne	WatchTower to WatchTower Pro Upgrade (Per Endpoint)	SS-WTPU-FF-T1-S	\$50,908.00	10.00%	\$46,160.83
212	SentinelOne	WatchTower to WatchTower Pro Upgrade (Per Endpoint)	SS-WTPU-ND-T6-S	\$10.60	10.00%	\$9.61
212	SentinelOne	WatchTower to WatchTower Pro Upgrade (Per Endpoint)	SS-WTPU-ND-T7-S	\$9.30	10.00%	\$8.43
212	SentinelOne	WatchTower to WatchTower Pro Upgrade (Per Endpoint)	SS-WTPU-ND-T8-S	\$8.18	10.00%	\$7.42
212	SentinelOne	WatchTower to WatchTower Pro Upgrade (Per Endpoint)	SS-WTPU-ND-T9-S	\$7.44	10.00%	\$6.75
212	SentinelOne	Singularity Identity Security Posture Management (Per User), Cloud-based enterprise-wide active directory and Azure AD Assessment and real time attack detection	SP-RAD-US-T2-S	\$28.00	10.00%	\$25.39
212	SentinelOne	Singularity Identity Security Posture Management (Per User), Cloud-based enterprise-wide active directory and Azure AD Assessment and real time attack detection	SP-RAD-US-T3-S	\$28.00	10.00%	\$25.39
212	SentinelOne	Singularity Identity Security Posture Management (Per User), Cloud-based enterprise-wide active directory and Azure AD Assessment and real time attack detection	SP-RAD-US-T4-S	\$23.80	10.00%	\$21.58
212	SentinelOne	Singularity Identity Security Posture Management (Per User), Cloud-based enterprise-wide active directory and Azure AD Assessment and real time attack detection	SP-RAD-US-T5-S	\$23.80	10.00%	\$21.58
212	SentinelOne	Singularity Identity Security Posture Management (Per User), Cloud-based enterprise-wide active directory and Azure AD Assessment and real time attack detection	SP-RAD-US-T6-S	\$23.80	10.00%	\$21.58
212	SentinelOne	Singularity Identity Security Posture Management (Per User), Cloud-based enterprise-wide active directory and Azure AD Assessment and real time attack detection	SP-RAD-US-T7-S	\$15.96	10.00%	\$14.47
212	SentinelOne	Singularity Identity Security Posture Management (Per User), Cloud-based enterprise-wide active directory and Azure AD Assessment and real time attack detection	SP-RAD-US-T8-S	\$15.96	10.00%	\$14.47
212	SentinelOne	Singularity Identity Security Posture Management (Per User), Cloud-based enterprise-wide active directory and Azure AD Assessment and real time attack detection	SP-RAD-US-T9-S	\$12.04	10.00%	\$10.92
212	SentinelOne	Singularity Identity for IDPs (Per User), Cloud-based, real-time Active Directory and Azure AD attack surface monitoring and reduction further supplemented with domain controller-based Identity Threat Detection and Response.	SP-RADP-US-T2-S	\$42.00	10.00%	\$38.08
212	SentinelOne	Singularity Identity for IDPs (Per User), Cloud-based, real-time Active Directory and Azure AD attack surface monitoring and reduction further supplemented with domain controller-based Identity Threat Detection and Response.	SP-RADP-US-T3-S	\$42.00	10.00%	\$38.08
212	SentinelOne	Singularity Identity for IDPs (Per User), Cloud-based, real-time Active Directory and Azure AD attack surface monitoring and reduction further supplemented with domain controller-based Identity Threat Detection and Response.	SP-RADP-US-T4-S	\$35.70	10.00%	\$32.37
212	SentinelOne	Singularity Identity for IDPs (Per User), Cloud-based, real-time Active Directory and Azure AD attack surface monitoring and reduction further supplemented with domain controller-based Identity Threat Detection and Response.	SP-RADP-US-T5-S	\$35.70	10.00%	\$32.37
212	SentinelOne	Singularity Identity for IDPs (Per User), Cloud-based, real-time Active Directory and Azure AD attack surface monitoring and reduction further supplemented with domain controller-based Identity Threat Detection and Response.	SP-RADP-US-T6-S	\$35.70	10.00%	\$32.37
212	SentinelOne	Singularity Identity for IDPs (Per User), Cloud-based, real-time Active Directory and Azure AD attack surface monitoring and reduction further supplemented with domain controller-based Identity Threat Detection and Response.	SP-RADP-US-T7-S	\$23.94	10.00%	\$21.71
212	SentinelOne	Singularity Identity for IDPs (Per User), Cloud-based, real-time Active Directory and Azure AD attack surface monitoring and reduction further supplemented with domain controller-based Identity Threat Detection and Response.	SP-RADP-US-T8-S	\$23.94	10.00%	\$21.71
212	SentinelOne	Singularity Identity for IDPs (Per User), Cloud-based, real-time Active Directory and Azure AD attack surface monitoring and reduction further supplemented with domain controller-based Identity Threat Detection and Response.	SP-RADP-US-T9-S	\$18.06	10.00%	\$16.38
212	SentinelOne	Singularity Identity Security Posture Management to Singularity Identity for IDPs Upgrade (Per User)	SP-RADPU-US-T2-S	\$14.00	10.00%	\$12.69
212	SentinelOne	Singularity Identity Security Posture Management to Singularity Identity for IDPs Upgrade (Per User)	SP-RADPU-US-T3-S	\$14.00	10.00%	\$12.69
212	SentinelOne	Singularity Identity Security Posture Management to Singularity Identity for IDPs Upgrade (Per User)	SP-RADPU-US-T4-S	\$11.90	10.00%	\$10.79
212	SentinelOne	Singularity Identity Security Posture Management to Singularity Identity for IDPs Upgrade (Per User)	SP-RADPU-US-T5-S	\$11.90	10.00%	\$10.79
212	SentinelOne	Singularity Identity Security Posture Management to Singularity Identity for IDPs Upgrade (Per User)	SP-RADPU-US-T6-S	\$11.90	10.00%	\$10.79
212	SentinelOne	Singularity Identity Security Posture Management to Singularity Identity for IDPs Upgrade (Per User)	SP-RADPU-US-T7-S	\$7.98	10.00%	\$7.24
212	SentinelOne	Singularity Identity Security Posture Management to Singularity Identity for IDPs Upgrade (Per User)	SP-RADPU-US-T8-S	\$7.98	10.00%	\$7.24
212	SentinelOne	Singularity Identity Security Posture Management to Singularity Identity for IDPs Upgrade (Per User)	SP-RADPU-US-T9-S	\$6.02	10.00%	\$5.46
212	SentinelOne	Singularity Platform, Access to the Singularity Platform, includes initial SDL Ingest	PF-PLT-FF-T1-S	\$1,600.00	10.00%	\$1,450.80
212	SentinelOne	90 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and investigation from 14 days to 90 days	PM-RT90-ND-T2-S	\$40.26	10.00%	\$36.51
212	SentinelOne	90 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and investigation from 14 days to 90 days	PM-RT90-ND-T3-S	\$34.22	10.00%	\$31.03
212	SentinelOne	90 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and investigation from 14 days to 90 days	PM-RT90-ND-T4-S	\$30.20	10.00%	\$27.38
212	SentinelOne	90 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and investigation from 14 days to 90 days	PM-RT90-ND-T5-S	\$25.77	10.00%	\$23.37
212	SentinelOne	90 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and investigation from 14 days to 90 days	PM-RT90-ND-T6-S	\$23.75	10.00%	\$21.54
212	SentinelOne	90 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and investigation from 14 days to 90 days	PM-RT90-ND-T7-S	\$19.33	10.00%	\$17.53
212	SentinelOne	90 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and investigation from 14 days to 90 days	PM-RT90-ND-T8-S	\$14.90	10.00%	\$13.51
212	SentinelOne	90 Day Data Retention (Per Endpoint), Data retention Extension for EDR Hunting and investigation from 14 days to 90 days	PM-RT90-ND-T9-S	\$12.89	10.00%	\$11.69
212	SentinelOne	90 Day Data Retention Upgrade (Per Endpoint)	PM-RT90U-ND-T2-S	\$40.26	10.00%	\$36.51
212	SentinelOne	90 Day Data Retention Upgrade (Per Endpoint)	PM-RT90U-ND-T3-S	\$34.22	10.00%	\$31.03
212	SentinelOne	90 Day Data Retention Upgrade (Per Endpoint)	PM-RT90U-ND-T4-S	\$30.20	10.00%	\$27.38
212	SentinelOne	90 Day Data Retention Upgrade (Per Endpoint)	PM-RT90U-ND-T5-S	\$25.77	10.00%	\$23.37
212	SentinelOne	90 Day Data Retention Upgrade (Per Endpoint)	PM-RT90U-ND-T6-S	\$23.75	10.00%	\$21.54
212	SentinelOne	90 Day Data Retention Upgrade (Per Endpoint)	PM-RT90U-ND-T7-S	\$19.33	10.00%	\$17.53
212	SentinelOne	90 Day Data Retention Upgrade (Per Endpoint)	PM-RT90U-ND-T8-S	\$14.90	10.00%	\$13.51
212	SentinelOne	90 Day Data Retention Upgrade (Per Endpoint)	PM-RT90U-ND-T9-S	\$12.89	10.00%	\$11.69
212	SentinelOne	Data Ingest 14d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT14-GB-T2-S	\$515.20	10.00%	\$467.16
212	SentinelOne	Data Ingest 14d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT14-GB-T3-S	\$496.80	10.00%	\$450.47

Appendix 30: Vendor Form - Top Selling Products/Services for Cost Avoidance

COST AVOIDANCE (Provided by Vendor)						
Based on Top Products Sold per Monthly Sales Reporting						
*DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.						
For reference purposes, the formula to calculate DIR Customer Price is: DIR Customer Price = MSRP x (1-DIR Discount%) x (1+0.75%)						
212	SentinelOne	Data Ingest 14d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT14-GB-T4-S	\$447.12	10.00%	\$405.43
212	SentinelOne	Data Ingest 14d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT14-GB-T5-S	\$429.82	10.00%	\$389.74
212	SentinelOne	Data Ingest 14d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT14-GB-T6-S	\$388.61	10.00%	\$352.37
212	SentinelOne	Data Ingest 14d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT14-GB-T7-S	\$347.39	10.00%	\$315.00
212	SentinelOne	Data Ingest 14d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT14-GB-T8-S	\$331.57	10.00%	\$300.65
212	SentinelOne	Data Ingest 14d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT14-GB-T9-S	\$300.29	10.00%	\$272.29
212	SentinelOne	Data Ingest 30d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT30-GB-T2-S	\$593.60	10.00%	\$538.25
212	SentinelOne	Data Ingest 30d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT30-GB-T3-S	\$572.40	10.00%	\$519.02
212	SentinelOne	Data Ingest 30d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT30-GB-T4-S	\$515.16	10.00%	\$467.12
212	SentinelOne	Data Ingest 30d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT30-GB-T5-S	\$495.23	10.00%	\$449.05
212	SentinelOne	Data Ingest 30d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT30-GB-T6-S	\$447.74	10.00%	\$405.99
212	SentinelOne	Data Ingest 30d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT30-GB-T7-S	\$400.26	10.00%	\$362.94
212	SentinelOne	Data Ingest 30d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT30-GB-T8-S	\$382.02	10.00%	\$346.40
212	SentinelOne	Data Ingest 30d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT30-GB-T9-S	\$345.98	10.00%	\$313.72
212	SentinelOne	Data Ingest 90d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT90-GB-T2-S	\$813.12	10.00%	\$737.30
212	SentinelOne	Data Ingest 90d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT90-GB-T3-S	\$784.08	10.00%	\$710.96
212	SentinelOne	Data Ingest 90d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT90-GB-T4-S	\$705.67	10.00%	\$639.87
212	SentinelOne	Data Ingest 90d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT90-GB-T5-S	\$678.38	10.00%	\$615.12
212	SentinelOne	Data Ingest 90d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT90-GB-T6-S	\$613.33	10.00%	\$556.14
212	SentinelOne	Data Ingest 90d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT90-GB-T7-S	\$548.27	10.00%	\$497.14
212	SentinelOne	Data Ingest 90d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT90-GB-T8-S	\$523.30	10.00%	\$474.50
212	SentinelOne	Data Ingest 90d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT90-GB-T9-S	\$473.94	10.00%	\$429.75
212	SentinelOne	Data Ingest 180d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT180-GB-T2-S	\$962.64	10.00%	\$878.67
212	SentinelOne	Data Ingest 180d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT180-GB-T3-S	\$928.26	10.00%	\$841.70
212	SentinelOne	Data Ingest 180d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT180-GB-T4-S	\$835.43	10.00%	\$757.53
212	SentinelOne	Data Ingest 180d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT180-GB-T5-S	\$803.12	10.00%	\$728.23
212	SentinelOne	Data Ingest 180d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT180-GB-T6-S	\$726.10	10.00%	\$658.39
212	SentinelOne	Data Ingest 180d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT180-GB-T7-S	\$649.10	10.00%	\$588.57
212	SentinelOne	Data Ingest 180d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT180-GB-T8-S	\$619.53	10.00%	\$561.76
212	SentinelOne	Data Ingest 180d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT180-GB-T9-S	\$561.08	10.00%	\$508.76
212	SentinelOne	Data Ingest 1Y Retention with Unlimited Queries (Daily Avg GB)	PM-XIRTY1-GB-T2-S	\$1,428.00	10.00%	\$1,294.84
212	SentinelOne	Data Ingest 1Y Retention with Unlimited Queries (Daily Avg GB)	PM-XIRTY1-GB-T3-S	\$1,377.00	10.00%	\$1,248.59
212	SentinelOne	Data Ingest 1Y Retention with Unlimited Queries (Daily Avg GB)	PM-XIRTY1-GB-T4-S	\$1,239.30	10.00%	\$1,123.74
212	SentinelOne	Data Ingest 1Y Retention with Unlimited Queries (Daily Avg GB)	PM-XIRTY1-GB-T5-S	\$1,191.36	10.00%	\$1,080.27
212	SentinelOne	Data Ingest 1Y Retention with Unlimited Queries (Daily Avg GB)	PM-XIRTY1-GB-T6-S	\$1,077.12	10.00%	\$976.68
212	SentinelOne	Data Ingest 1Y Retention with Unlimited Queries (Daily Avg GB)	PM-XIRTY1-GB-T7-S	\$962.88	10.00%	\$873.09
212	SentinelOne	Data Ingest 1Y Retention with Unlimited Queries (Daily Avg GB)	PM-XIRTY1-GB-T8-S	\$919.02	10.00%	\$833.32
212	SentinelOne	Data Ingest 1Y Retention with Unlimited Queries (Daily Avg GB)	PM-XIRTY1-GB-T9-S	\$832.32	10.00%	\$754.71
212	SentinelOne	Singularity Vulnerability Management (Per Endpoint). Assess and Prioritize Vulnerabilities with exploitability factors driven by vulnerability intel, and vulnerabilities workflow management. Includes enterprise-wide Discovery of IT/loT, Attack Surface Reduction, Peer-to-Peer Deployment Capability for SentinelOne	SP-RGI-ND-T2-S	\$73.85	10.00%	\$66.45
212	SentinelOne	Singularity Vulnerability Management (Per Endpoint). Assess and Prioritize Vulnerabilities with exploitability factors driven by vulnerability intel, and vulnerabilities workflow management. Includes enterprise-wide Discovery of IT/loT, Attack Surface Reduction, Peer-to-Peer Deployment Capability for SentinelOne	SP-RGI-ND-T4-S	\$63.36	10.00%	\$57.45
212	SentinelOne	Singularity Vulnerability Management (Per Endpoint). Assess and Prioritize Vulnerabilities with exploitability factors driven by vulnerability intel, and vulnerabilities workflow management. Includes enterprise-wide Discovery of IT/loT, Attack Surface Reduction, Peer-to-Peer Deployment Capability for SentinelOne	SP-RGI-ND-T5-S	\$52.80	10.00%	\$47.88
212	SentinelOne	Singularity Vulnerability Management (Per Endpoint). Assess and Prioritize Vulnerabilities with exploitability factors driven by vulnerability intel, and vulnerabilities workflow management. Includes enterprise-wide Discovery of IT/loT, Attack Surface Reduction, Peer-to-Peer Deployment Capability for SentinelOne	SP-RGI-ND-T6-S	\$44.16	10.00%	\$40.04
212	SentinelOne	Singularity Vulnerability Management (Per Endpoint). Assess and Prioritize Vulnerabilities with exploitability factors driven by vulnerability intel, and vulnerabilities workflow management. Includes enterprise-wide Discovery of IT/loT, Attack Surface Reduction, Peer-to-Peer Deployment Capability for SentinelOne	SP-RGI-ND-T7-S	\$34.56	10.00%	\$31.34
212	SentinelOne	Singularity Vulnerability Management (Per Endpoint). Assess and Prioritize Vulnerabilities with exploitability factors driven by vulnerability intel, and vulnerabilities workflow management. Includes enterprise-wide Discovery of IT/loT, Attack Surface Reduction, Peer-to-Peer Deployment Capability for SentinelOne	SP-RGI-ND-T8-S	\$29.76	10.00%	\$26.98
212	SentinelOne	Singularity Vulnerability Management (Per Endpoint). Assess and Prioritize Vulnerabilities with exploitability factors driven by vulnerability intel, and vulnerabilities workflow management. Includes enterprise-wide Discovery of IT/loT, Attack Surface Reduction, Peer-to-Peer Deployment Capability for SentinelOne	SP-RGI-ND-T9-S	\$24.00	10.00%	\$21.76
212	SentinelOne	Singularity Vulnerability Management Upgrade (Per Endpoint)	SP-RGIU-ND-T2-S	\$48.00	10.00%	\$43.52
212	SentinelOne	Singularity Vulnerability Management Upgrade (Per Endpoint)	SP-RGIU-ND-T3-S	\$36.48	10.00%	\$33.08
212	SentinelOne	Singularity Vulnerability Management Upgrade (Per Endpoint)	SP-RGIU-ND-T4-S	\$31.68	10.00%	\$28.73
212	SentinelOne	Singularity Vulnerability Management Upgrade (Per Endpoint)	SP-RGIU-ND-T5-S	\$26.40	10.00%	\$23.94
212	SentinelOne	Singularity Vulnerability Management Upgrade (Per Endpoint)	SP-RGIU-ND-T6-S	\$22.08	10.00%	\$20.02
212	SentinelOne	Singularity Vulnerability Management Upgrade (Per Endpoint)	SP-RGIU-ND-T7-S	\$17.28	10.00%	\$15.67
212	SentinelOne	Singularity Vulnerability Management Upgrade (Per Endpoint)	SP-RGIU-ND-T8-S	\$14.88	10.00%	\$13.49
212	SentinelOne	Singularity Vulnerability Management Upgrade (Per Endpoint)	SP-RGIU-ND-T9-S	\$12.00	10.00%	\$10.88
212	SentinelOne	RemoteOps Forensics (Per Endpoint). Cross Platform Forensics evidence acquisition and parsing at scale for Incident Response and SOC, with access to the RemoteOps scripting capabilities and Singularity Script Library	SP-FOR-ND-T1-S	\$12.46	10.00%	\$11.30
212	SentinelOne	Upgrade from RemoteOps to RemoteOps Forensics (Per Endpoint)	SP-FORU-ND-T1-S	\$4.00	10.00%	\$3.63
212	SentinelOne	Initial scan and continuous threat scanning of files uploaded into AWS S3 using Static AI and Reputation detection engines	S1-CDSS3-FS-T2-S	\$34.94	10.00%	\$31.68
212	SentinelOne	Initial scan and continuous threat scanning of files uploaded into AWS S3 using Static AI and Reputation detection engines	S1-CDSS3-FS-T3-S	\$17.66	10.00%	\$16.01
212	SentinelOne	Initial scan and continuous threat scanning of files uploaded into AWS S3 using Static AI and Reputation detection engines	S1-CDSS3-FS-T4-S	\$12.82	10.00%	\$11.62
212	SentinelOne	Initial scan and continuous threat scanning of files uploaded into AWS S3 using Static AI and Reputation detection engines	S1-CDSS3-FS-T5-S	\$5.77	10.00%	\$5.23
212	SentinelOne	Initial scan and continuous threat scanning of files uploaded into AWS S3 using Static AI and Reputation detection engines	S1-CDSS3-FS-T6-S	\$4.22	10.00%	\$3.83
212	SentinelOne	Initial scan and continuous threat scanning of files uploaded into AWS S3 using Static AI and Reputation detection engines	S1-CDSS3-FS-T7-S	\$2.44	10.00%	\$2.21
212	SentinelOne	Initial scan and continuous threat scanning of files uploaded into AWS S3 using Static AI and Reputation detection engines	S1-CDSS3-FS-T8-S	\$1.39	10.00%	\$1.26
212	SentinelOne	WatchTower (Per Endpoint). Real-time Threat Hunting	SS-WAT-ND-T2-S	\$22.15	10.00%	\$20.08
212	SentinelOne	WatchTower (Per Endpoint). Real-time Threat Hunting	SS-WAT-ND-T3-S	\$16.15	10.00%	\$14.64
212	SentinelOne	WatchTower (Per Endpoint). Real-time Threat Hunting	SS-WAT-ND-T4-S	\$14.54	10.00%	\$13.18
212	SentinelOne	WatchTower (Per Endpoint). Real-time Threat Hunting	SS-WAT-ND-T5-S	\$11.78	10.00%	\$10.68
212	SentinelOne	WatchTower (Per Endpoint). Real-time Threat Hunting	SS-WAT-ND-T6-S	\$10.59	10.00%	\$9.60
212	SentinelOne	WatchTower (Per Endpoint). Real-time Threat Hunting	SS-WAT-ND-T7-S	\$9.54	10.00%	\$8.65
212	SentinelOne	WatchTower (Per Endpoint). Real-time Threat Hunting	SS-WAT-ND-T8-S	\$8.58	10.00%	\$7.78
212	SentinelOne	WatchTower (Per Endpoint). Real-time Threat Hunting	SS-WAT-ND-T9-S	\$7.74	10.00%	\$7.02
212	SentinelOne	Singularity Threat Intelligence Product (Per Endpoint)	PM-TI-ND-T2-S	\$20.00	10.00%	\$18.14
212	SentinelOne	Singularity Threat Intelligence Product (Per Endpoint)	PM-TI-ND-T3-S	\$17.00	10.00%	\$15.41
212	SentinelOne	Singularity Threat Intelligence Product (Per Endpoint)	PM-TI-ND-T4-S	\$15.00	10.00%	\$13.60
212	SentinelOne	Singularity Threat Intelligence Product (Per Endpoint)	PM-TI-ND-T5-S	\$12.80	10.00%	\$11.61
212	SentinelOne	Singularity Threat Intelligence Product (Per Endpoint)	PM-TI-ND-T6-S	\$11.80	10.00%	\$10.70
212	SentinelOne	Singularity Threat Intelligence Product (Per Endpoint)	PM-TI-ND-T7-S	\$9.60	10.00%	\$8.70
212	SentinelOne	Singularity Threat Intelligence Product (Per Endpoint)	PM-TI-ND-T8-S	\$7.40	10.00%	\$6.71
212	SentinelOne	Singularity Threat Intelligence Product (Per Endpoint)	PM-TI-ND-T9-S	\$6.40	10.00%	\$5.80
212	SentinelOne	Data 1Y Long-Range Retention (Per Daily Avg GB). Extends retention of data up to 1 year. Requires ongoing subscription.	PM-X1Y-GB-T1-S	\$102.00	10.00%	\$92.49
212	SentinelOne	Data 2Y Long-Range Retention (Per Daily Avg GB). Extends retention of data up to 2 years. Requires ongoing subscription.	PM-X2Y-GB-T1-S	\$304.00	10.00%	\$275.65
212	SentinelOne	Data 3Y Long-Range Retention (Per Daily Avg GB). Extends retention of data up to 3 years. Requires ongoing subscription.	PM-X3Y-GB-T1-S	\$505.00	10.00%	\$457.91
212	SentinelOne	Data 4Y Long-Range Retention (Per Daily Avg GB). Extends retention of data up to 4 years. Requires ongoing subscription.	PM-X4Y-GB-T1-S	\$706.00	10.00%	\$640.17
212	SentinelOne	Data 5Y Long-Range Retention (Per Daily Avg GB). Extends retention of data up to 5 years. Requires ongoing subscription.	PM-X5Y-GB-T1-S	\$908.00	10.00%	\$823.33
212	SentinelOne	Data 6Y Long-Range Retention (Per Daily Avg GB). Extends retention of data up to 6 years. Requires ongoing subscription.	PM-X6Y-GB-T1-S	\$1,109.60	10.00%	\$1,006.13
212	SentinelOne	Data 7Y Long-Range Retention (Per Daily Avg GB). Extends retention of data up to 7 years. Requires ongoing subscription.	PM-X7Y-GB-T1-S	\$1,311.20	10.00%	\$1,188.93

**Appendix 30: Vendor Form - Top Selling Products/Services for Cost Avoidance**

COST AVOIDANCE (Provided by Vendor)						
Based on Top Products Sold per Monthly Sales Reporting						
*DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.						
For reference purposes, the formula to calculate DIR Customer Price is: DIR Customer Price = MSRP x (1-DIR Discount%) x (1+0.75%)						
212	SentinelOne	Data 1Y Long-Range Queries (Per Query). Queries over long range retention. Requires ongoing subscription.	PM-XQ1Y-GB-T1-S	\$626.00	10.00%	\$567.63
212	SentinelOne	Data 2Y Long-Range Queries (Per Query). Queries over long range retention. Requires ongoing subscription.	PM-XQ2Y-GB-T1-S	\$1,863.00	10.00%	\$1,689.28
212	SentinelOne	Data 3Y Long-Range Queries (Per Query). Queries over long range retention. Requires ongoing subscription.	PM-XQ3Y-GB-T1-S	\$3,099.00	10.00%	\$2,810.02
212	SentinelOne	Data 4Y Long-Range Queries (Per Query). Queries over long range retention. Requires ongoing subscription.	PM-XQ4Y-GB-T1-S	\$4,335.00	10.00%	\$3,930.76
212	SentinelOne	Data 5Y Long-Range Queries (Per Query). Queries over long range retention. Requires ongoing subscription.	PM-XQ5Y-GB-T1-S	\$5,571.00	10.00%	\$5,051.50
212	SentinelOne	Data 7Y Long-Range Queries (Per Query). Queries over long range retention. Requires ongoing subscription.	PM-XQ7Y-GB-T1-S	\$6,807.00	10.00%	\$6,133.15
212	SentinelOne	Data Ingest Upgrade to 14d Retention with Unlimited Queries (Daily Avg GB)	PM-XK2Y-GB-T1-S	\$8,044.00	10.00%	\$7,293.90
212	SentinelOne	Data Ingest Upgrade to 14d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT14U-GB-T2-S	\$736.00	10.00%	\$667.37
212	SentinelOne	Data Ingest Upgrade to 14d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT14U-GB-T3-S	\$662.40	10.00%	\$600.63
212	SentinelOne	Data Ingest Upgrade to 14d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT14U-GB-T4-S	\$596.16	10.00%	\$540.57
212	SentinelOne	Data Ingest Upgrade to 14d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT14U-GB-T5-S	\$537.28	10.00%	\$487.18
212	SentinelOne	Data Ingest Upgrade to 14d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT14U-GB-T6-S	\$485.76	10.00%	\$440.46
212	SentinelOne	Data Ingest Upgrade to 14d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT14U-GB-T7-S	\$434.24	10.00%	\$393.75
212	SentinelOne	Data Ingest Upgrade to 14d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT14U-GB-T8-S	\$390.08	10.00%	\$353.71
212	SentinelOne	Data Ingest Upgrade to 14d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT14U-GB-T9-S	\$353.28	10.00%	\$320.34
212	SentinelOne	Data Ingest Upgrade to 30d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT30U-GB-T2-S	\$848.00	10.00%	\$768.92
212	SentinelOne	Data Ingest Upgrade to 30d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT30U-GB-T3-S	\$763.20	10.00%	\$697.03
212	SentinelOne	Data Ingest Upgrade to 30d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT30U-GB-T4-S	\$686.88	10.00%	\$627.83
212	SentinelOne	Data Ingest Upgrade to 30d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT30U-GB-T5-S	\$619.04	10.00%	\$561.31
212	SentinelOne	Data Ingest Upgrade to 30d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT30U-GB-T6-S	\$559.68	10.00%	\$507.49
212	SentinelOne	Data Ingest Upgrade to 30d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT30U-GB-T7-S	\$500.32	10.00%	\$453.67
212	SentinelOne	Data Ingest Upgrade to 30d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT30U-GB-T8-S	\$449.44	10.00%	\$407.53
212	SentinelOne	Data Ingest Upgrade to 30d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT30U-GB-T9-S	\$407.04	10.00%	\$368.08
212	SentinelOne	Data Ingest Upgrade to 90d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT90U-GB-T2-S	\$1,161.60	10.00%	\$1,053.28
212	SentinelOne	Data Ingest Upgrade to 90d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT90U-GB-T3-S	\$1,065.44	10.00%	\$974.95
212	SentinelOne	Data Ingest Upgrade to 90d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT90U-GB-T4-S	\$960.90	10.00%	\$883.16
212	SentinelOne	Data Ingest Upgrade to 90d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT90U-GB-T5-S	\$847.97	10.00%	\$768.90
212	SentinelOne	Data Ingest Upgrade to 90d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT90U-GB-T6-S	\$766.66	10.00%	\$699.17
212	SentinelOne	Data Ingest Upgrade to 90d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT90U-GB-T7-S	\$685.34	10.00%	\$621.43
212	SentinelOne	Data Ingest Upgrade to 90d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT90U-GB-T8-S	\$615.65	10.00%	\$558.24
212	SentinelOne	Data Ingest Upgrade to 90d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT90U-GB-T9-S	\$557.57	10.00%	\$505.58
212	SentinelOne	Data Ingest Upgrade to 180d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT180U-GB-T2-S	\$1,375.20	10.00%	\$1,246.96
212	SentinelOne	Data Ingest Upgrade to 180d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT180U-GB-T3-S	\$1,237.68	10.00%	\$1,122.27
212	SentinelOne	Data Ingest Upgrade to 180d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT180U-GB-T4-S	\$1,113.91	10.00%	\$1,010.04
212	SentinelOne	Data Ingest Upgrade to 180d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT180U-GB-T5-S	\$1,003.90	10.00%	\$910.29
212	SentinelOne	Data Ingest Upgrade to 180d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT180U-GB-T6-S	\$907.63	10.00%	\$822.99
212	SentinelOne	Data Ingest Upgrade to 180d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT180U-GB-T7-S	\$811.37	10.00%	\$735.71
212	SentinelOne	Data Ingest Upgrade to 180d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT180U-GB-T8-S	\$728.86	10.00%	\$660.89
212	SentinelOne	Data Ingest Upgrade to 1Y Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT1YU-GB-T2-S	\$660.10	10.00%	\$599.55
212	SentinelOne	Data Ingest Upgrade to 1Y Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT1YU-GB-T3-S	\$2,047.14	10.00%	\$1,849.77
212	SentinelOne	Data Ingest Upgrade to 1Y Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT1YU-GB-T4-S	\$1,836.00	10.00%	\$1,664.79
212	SentinelOne	Data Ingest Upgrade to 1Y Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT1YU-GB-T5-S	\$1,652.40	10.00%	\$1,498.31
212	SentinelOne	Data Ingest Upgrade to 1Y Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT1YU-GB-T6-S	\$1,489.20	10.00%	\$1,350.33
212	SentinelOne	Data Ingest Upgrade to 1Y Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT1YU-GB-T7-S	\$1,346.40	10.00%	\$1,220.85
212	SentinelOne	Data Ingest Upgrade to 1Y Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT1YU-GB-T8-S	\$1,203.60	10.00%	\$1,091.36
212	SentinelOne	Data Ingest Upgrade to 1Y Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT1YU-GB-T9-S	\$1,081.20	10.00%	\$980.38
212	SentinelOne	Control Cloud Workload Security (Per Container Host). EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support	PM-XIRT1YU-GB-T9-S	\$979.20	10.00%	\$887.89
212	SentinelOne	Control Cloud Workload Security (Per Container Host). EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support	S1-CTL-CT-T2-S	\$202.15	10.00%	\$183.30
212	SentinelOne	Control Cloud Workload Security (Per Container Host). EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support	S1-CTL-CT-T3-S	\$165.77	10.00%	\$150.31
212	SentinelOne	Control Cloud Workload Security (Per Container Host). EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support	S1-CTL-CT-T4-S	\$149.59	10.00%	\$135.64
212	SentinelOne	Control Cloud Workload Security (Per Container Host). EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support	S1-CTL-CT-T5-S	\$129.38	10.00%	\$117.32
212	SentinelOne	Control Cloud Workload Security (Per Container Host). EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support	S1-CTL-CT-T6-S	\$111.18	10.00%	\$100.81
212	SentinelOne	Control Cloud Workload Security (Per Container Host). EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support	S1-CTL-CT-T7-S	\$92.99	10.00%	\$84.32
212	SentinelOne	Control Cloud Workload Security (Per Container Host). EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support	S1-CTL-CT-T8-S	\$74.80	10.00%	\$67.82
212	SentinelOne	Control Cloud Workload Security (Per Container Host). EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support	S1-CTL-CT-T9-S	\$60.65	10.00%	\$54.99
212	SentinelOne	SentinelOne University Premium training (Per Named User). Access to SIU Premium, including hands-on lab based training, certifications, badges, and weekly webinars.	TR-SIU-NU-T2-S	\$400.00	10.00%	\$360.70
212	SentinelOne	SentinelOne University Premium training (Per Named User). Access to SIU Premium, including hands-on lab based training, certifications, badges, and weekly webinars.	TR-SIU-NU-T3-S	\$360.00	10.00%	\$326.43
212	SentinelOne	SentinelOne University Premium training (Per Named User). Access to SIU Premium, including hands-on lab based training, certifications, badges, and weekly webinars.	TR-SIU-NU-T4-S	\$320.00	10.00%	\$290.16
212	SentinelOne	SentinelOne University Premium training (Per Named User). Access to SIU Premium, including hands-on lab based training, certifications, badges, and weekly webinars.	TR-SIU-NU-T5-S	\$280.00	10.00%	\$253.89
212	SentinelOne	Singularity Identity Detection & Response (Per Endpoint). Identity Threat Protection, Detection and Response across the enterprise using agents on the Endpoint.	S1-IDE-EN-T2-S	\$59.83	10.00%	\$54.25
212	SentinelOne	Singularity Identity Detection & Response (Per Endpoint). Identity Threat Protection, Detection and Response across the enterprise using agents on the Endpoint.	S1-IDE-EN-T3-S	\$59.83	10.00%	\$54.25
212	SentinelOne	Singularity Identity Detection & Response (Per Endpoint). Identity Threat Protection, Detection and Response across the enterprise using agents on the Endpoint.	S1-IDE-EN-T4-S	\$44.87	10.00%	\$40.69
212	SentinelOne	Singularity Identity Detection & Response (Per Endpoint). Identity Threat Protection, Detection and Response across the enterprise using agents on the Endpoint.	S1-IDE-EN-T5-S	\$44.87	10.00%	\$40.69
212	SentinelOne	Singularity Identity Detection & Response (Per Endpoint). Identity Threat Protection, Detection and Response across the enterprise using agents on the Endpoint.	S1-IDE-EN-T6-S	\$44.87	10.00%	\$40.69
212	SentinelOne	Singularity Identity Detection & Response (Per Endpoint). Identity Threat Protection, Detection and Response across the enterprise using agents on the Endpoint.	S1-IDE-EN-T7-S	\$29.92	10.00%	\$27.13
212	SentinelOne	Singularity Identity Detection & Response (Per Endpoint). Identity Threat Protection, Detection and Response across the enterprise using agents on the Endpoint.	S1-IDE-EN-T8-S	\$29.92	10.00%	\$27.13
212	SentinelOne	Singularity Identity Detection & Response (Per Endpoint). Identity Threat Protection, Detection and Response across the enterprise using agents on the Endpoint.	S1-IDE-EN-T9-S	\$22.74	10.00%	\$20.62
212	SentinelOne	Services Credit (Per Credit). Access to pre-defined, fixed scope enablement, ad-hoc and live training services as defined in the Credit Services Catalog. Catalog services are priced at 1 or more credits per services and credits expire at the end of the active contract term.	PS-PS-CR-T2-S	\$800.00	10.00%	\$725.40
212	SentinelOne	Services Credit (Per Credit). Access to pre-defined, fixed scope enablement, ad-hoc and live training services as defined in the Credit Services Catalog. Catalog services are priced at 1 or more credits per services and credits expire at the end of the active contract term.	PS-PS-CR-T3-S	\$760.00	10.00%	\$689.13
212	SentinelOne	Services Credit (Per Credit). Access to pre-defined, fixed scope enablement, ad-hoc and live training services as defined in the Credit Services Catalog. Catalog services are priced at 1 or more credits per services and credits expire at the end of the active contract term.	PS-PS-CR-T4-S	\$720.00	10.00%	\$652.86
212	SentinelOne	Services Credit (Per Credit). Access to pre-defined, fixed scope enablement, ad-hoc and live training services as defined in the Credit Services Catalog. Catalog services are priced at 1 or more credits per services and credits expire at the end of the active contract term.	PS-PS-CR-T5-S	\$640.00	10.00%	\$580.32
212	SentinelOne	Purple AI SOC Analyst (Per Endpoint).	PR-AI-SOC-ND-T1-S	\$20.00	10.00%	\$18.14
212	SentinelOne	Control Cloud Workload Security (per Pod or Task). EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support Plan	S1-CTL-CAAS-T2-S	\$65.70	10.00%	\$59.57
212	SentinelOne	Control Cloud Workload Security (per Pod or Task). EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support Plan	S1-CTL-CAAS-T3-S	\$53.87	10.00%	\$48.85
212	SentinelOne	Control Cloud Workload Security (per Pod or Task). EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support Plan	S1-CTL-CAAS-T4-S	\$48.62	10.00%	\$44.09
212	SentinelOne	Control Cloud Workload Security (per Pod or Task). EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support Plan	S1-CTL-CAAS-T5-S	\$42.05	10.00%	\$38.13
212	SentinelOne	Control Cloud Workload Security (per Pod or Task). EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support Plan	S1-CTL-CAAS-T6-S	\$36.14	10.00%	\$32.77
212	SentinelOne	Control Cloud Workload Security (per Pod or Task). EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support Plan	S1-CTL-CAAS-T7-S	\$30.22	10.00%	\$27.40
212	SentinelOne	Control Cloud Workload Security (per Pod or Task). EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support Plan	S1-CTL-CAAS-T8-S	\$24.30	10.00%	\$22.03
212	SentinelOne	Control Cloud Workload Security (per Pod or Task). EPP with NGAV (AI), Device & App Inventory, Firewall Control, Device Control, Remote Shell, Standard Support Plan	S1-CTL-CAAS-T9-S	\$19.71	10.00%	\$17.87
212	SentinelOne	Breach Response Warranty Small. Breach Response Warranty up to 4,999 Endpoints and up to \$100k overall cap.	SP-BRWS-FF-T1-S	\$0.00	10.00%	\$0.00
212	SentinelOne	Breach Response Warranty Medium. Breach Response Warranty 5,000 to 10,000 endpoints and up to \$500k overall cap.	SP-BRWM-FF-T1-S	\$0.00	10.00%	\$0.00
212	SentinelOne	Breach Response Warranty Large. Breach Response Warranty 10,001 and up endpoints and up to \$1m overall cap.	SP-BRWL-FF-T1-S	\$0.00	10.00%	\$0.00
212	SentinelOne	Mobile Guided Onboarding (per Mobile Endpoint) - Configuration, Setup, Deployment Planning, Best Practices, Enablement, Training, and Integration Support.	PS-GOM-ND-T2-S	\$11.23	10.00%	\$10.18
212	SentinelOne	Mobile Guided Onboarding (per Mobile Endpoint) - Configuration, Setup, Deployment Planning, Best Practices, Enablement, Training, and Integration Support.	PS-GOM-ND-T3-S	\$11.23	10.00%	\$10.18
212	SentinelOne	Mobile Guided Onboarding (per Mobile Endpoint) - Configuration, Setup, Deployment Planning, Best Practices, Enablement, Training, and Integration Support.	PS-GOM-ND-T4-S	\$9.54	10.00%	\$8.65

Appendix 30: Vendor Form - Top Selling Products/Services for Cost Avoidance

COST AVOIDANCE (Provided by Vendor)			
Based on Top Products Sold per Monthly Sales Reporting			
*DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.			
For reference purposes, the formula to calculate DIR Customer Price is: DIR Customer Price = MSRP x (1-DIR Discount%) x (1+0.75%)			
212	SentinelOne	Mobile Guided Onboarding (per Mobile Endpoint) - Configuration, Setup, Deployment Planning, Best Practices, Enablement, Training, and Integration Support.	PS-GOM-ND-T5-S \$7.98 10.00% \$7.24
212	SentinelOne	Mobile Guided Onboarding (per Mobile Endpoint) - Configuration, Setup, Deployment Planning, Best Practices, Enablement, Training, and Integration Support.	PS-GOM-ND-T6-S \$6.40 10.00% \$5.80
212	SentinelOne	Mobile Guided Onboarding (per Mobile Endpoint) - Configuration, Setup, Deployment Planning, Best Practices, Enablement, Training, and Integration Support.	PS-GOM-ND-T7-S \$4.83 10.00% \$4.38
212	SentinelOne	Mobile Guided Onboarding (per Mobile Endpoint) - Configuration, Setup, Deployment Planning, Best Practices, Enablement, Training, and Integration Support.	PS-GOM-ND-T8-S \$4.83 10.00% \$4.38
212	SentinelOne	Mobile Guided Onboarding (per Mobile Endpoint) - Configuration, Setup, Deployment Planning, Best Practices, Enablement, Training, and Integration Support.	PS-GOM-ND-T9-S \$4.83 10.00% \$4.38
212	SentinelOne	Cloud Native Security Foundations (Per Workloads). Agentless CNAPP capabilities for: Misconfigurations, Compliance, Security Graph, Vulnerabilities, KSPM, Offensive Security	S1-CNSP-WL-T2-S \$116.00 10.00% \$105.99
212	SentinelOne	Cloud Native Security Foundations (Per Workloads). Agentless CNAPP capabilities for: Misconfigurations, Compliance, Security Graph, Vulnerabilities, KSPM, Offensive Security	S1-CNSP-WL-T3-S \$148.62 10.00% \$134.76
212	SentinelOne	Cloud Native Security Foundations (Per Workloads). Agentless CNAPP capabilities for: Misconfigurations, Compliance, Security Graph, Vulnerabilities, KSPM, Offensive Security	S1-CNSP-WL-T4-S \$132.42 10.00% \$120.07
212	SentinelOne	Cloud Native Security Foundations (Per Workloads). Agentless CNAPP capabilities for: Misconfigurations, Compliance, Security Graph, Vulnerabilities, KSPM, Offensive Security	S1-CNSP-WL-T5-S \$124.04 10.00% \$112.47
212	SentinelOne	Cloud Native Security Pro (Per Workloads). Includes Agentless CNAPP capabilities for: Misconfigurations, Compliance, Security Graph, Vulnerabilities, KSPM, Offensive Security, Secret Scanning, IaC Scanning, and Auto Remediation.	S1-CNSP-WL-T2-S \$252.00 10.00% \$228.50
212	SentinelOne	Cloud Native Security Pro (Per Workloads). Includes Agentless CNAPP capabilities for: Misconfigurations, Compliance, Security Graph, Vulnerabilities, KSPM, Offensive Security, Secret Scanning, IaC Scanning, and Auto Remediation.	S1-CNSP-WL-T3-S \$212.80 10.00% \$192.96
212	SentinelOne	Cloud Native Security Pro (Per Workloads). Includes Agentless CNAPP capabilities for: Misconfigurations, Compliance, Security Graph, Vulnerabilities, KSPM, Offensive Security, Secret Scanning, IaC Scanning, and Auto Remediation.	S1-CNSP-WL-T4-S \$189.60 10.00% \$171.92
212	SentinelOne	Cloud Native Security Pro (Per Workloads). Includes Agentless CNAPP capabilities for: Misconfigurations, Compliance, Security Graph, Vulnerabilities, KSPM, Offensive Security, Secret Scanning, IaC Scanning, and Auto Remediation.	S1-CNSP-WL-T5-S \$177.60 10.00% \$161.04
212	SentinelOne	SDL Log Analytics 14d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG14-GB-T2-S \$360.64 10.00% \$327.01
212	SentinelOne	SDL Log Analytics 14d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG14-GB-T3-S \$347.76 10.00% \$315.33
212	SentinelOne	SDL Log Analytics 14d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG14-GB-T4-S \$312.98 10.00% \$283.79
212	SentinelOne	SDL Log Analytics 14d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG14-GB-T5-S \$300.88 10.00% \$272.82
212	SentinelOne	SDL Log Analytics 14d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG14-GB-T6-S \$272.02 10.00% \$246.65
212	SentinelOne	SDL Log Analytics 14d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG14-GB-T7-S \$243.18 10.00% \$220.50
212	SentinelOne	SDL Log Analytics 14d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG14-GB-T8-S \$232.10 10.00% \$210.46
212	SentinelOne	SDL Log Analytics 14d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG14-GB-T9-S \$210.20 10.00% \$190.60
212	SentinelOne	SDL Log Analytics 30d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG30-GB-T2-S \$415.52 10.00% \$376.77
212	SentinelOne	SDL Log Analytics 30d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG30-GB-T3-S \$400.68 10.00% \$363.32
212	SentinelOne	SDL Log Analytics 30d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG30-GB-T4-S \$360.62 10.00% \$326.99
212	SentinelOne	SDL Log Analytics 30d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG30-GB-T5-S \$346.66 10.00% \$314.33
212	SentinelOne	SDL Log Analytics 30d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG30-GB-T6-S \$313.42 10.00% \$284.19
212	SentinelOne	SDL Log Analytics 30d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG30-GB-T7-S \$280.18 10.00% \$254.05
212	SentinelOne	SDL Log Analytics 30d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG30-GB-T8-S \$267.42 10.00% \$242.48
212	SentinelOne	SDL Log Analytics 30d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG30-GB-T9-S \$242.19 10.00% \$219.61
212	SentinelOne	SDL Log Analytics 90d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG90-GB-T2-S \$569.18 10.00% \$516.10
212	SentinelOne	SDL Log Analytics 90d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG90-GB-T3-S \$548.86 10.00% \$497.68
212	SentinelOne	SDL Log Analytics 90d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG90-GB-T4-S \$493.97 10.00% \$447.91
212	SentinelOne	SDL Log Analytics 90d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG90-GB-T5-S \$474.86 10.00% \$430.58
212	SentinelOne	SDL Log Analytics 90d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG90-GB-T6-S \$429.33 10.00% \$389.29
212	SentinelOne	SDL Log Analytics 90d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG90-GB-T7-S \$383.79 10.00% \$348.00
212	SentinelOne	SDL Log Analytics 90d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG90-GB-T8-S \$366.31 10.00% \$332.15
212	SentinelOne	SDL Log Analytics 90d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG90-GB-T9-S \$331.75 10.00% \$300.81
212	SentinelOne	SDL Log Analytics 180d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG180-GB-T2-S \$673.85 10.00% \$611.04
212	SentinelOne	SDL Log Analytics 180d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG180-GB-T3-S \$649.78 10.00% \$589.19
212	SentinelOne	SDL Log Analytics 180d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG180-GB-T4-S \$609.80 10.00% \$550.27
212	SentinelOne	SDL Log Analytics 180d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG180-GB-T5-S \$562.18 10.00% \$509.76
212	SentinelOne	SDL Log Analytics 180d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG180-GB-T6-S \$508.27 10.00% \$460.87
212	SentinelOne	SDL Log Analytics 180d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG180-GB-T7-S \$454.37 10.00% \$412.00
212	SentinelOne	SDL Log Analytics 180d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG180-GB-T8-S \$433.67 10.00% \$393.23
212	SentinelOne	SDL Log Analytics 180d Retention with Unlimited Queries (Daily Avg GB)	PM-LOG180-GB-T9-S \$392.76 10.00% \$356.14
212	SentinelOne	SDL Log Analytics 1Y Retention with Unlimited Queries (Daily Avg GB)	PM-LOG1Y-GB-T2-S \$999.60 10.00% \$906.39
212	SentinelOne	SDL Log Analytics 1Y Retention with Unlimited Queries (Daily Avg GB)	PM-LOG1Y-GB-T3-S \$963.90 10.00% \$874.02
212	SentinelOne	SDL Log Analytics 1Y Retention with Unlimited Queries (Daily Avg GB)	PM-LOG1Y-GB-T4-S \$867.51 10.00% \$786.61
212	SentinelOne	SDL Log Analytics 1Y Retention with Unlimited Queries (Daily Avg GB)	PM-LOG1Y-GB-T5-S \$833.95 10.00% \$756.18
212	SentinelOne	SDL Log Analytics 1Y Retention with Unlimited Queries (Daily Avg GB)	PM-LOG1Y-GB-T6-S \$753.98 10.00% \$683.67
212	SentinelOne	SDL Log Analytics 1Y Retention with Unlimited Queries (Daily Avg GB)	PM-LOG1Y-GB-T7-S \$674.02 10.00% \$611.17
212	SentinelOne	SDL Log Analytics 1Y Retention with Unlimited Queries (Daily Avg GB)	PM-LOG1Y-GB-T8-S \$643.31 10.00% \$583.32
212	SentinelOne	SDL Log Analytics 1Y Retention with Unlimited Queries (Daily Avg GB)	PM-LOG1Y-GB-T9-S \$582.62 10.00% \$528.29
212	SentinelOne	Singularity MDR, 24x7x365 MDR and Threat Hunting for Endpoints, Cloud Workloads, Identity, and Singularity Data Lake	SS-MDR-FF-T1-S \$35,838.98 10.00% \$32,497.00
212	SentinelOne	Singularity MDR (Per Endpoint), 24x7x365 MDR and Threat Hunting for Endpoints, Cloud Workloads, Identity, and Singularity Data Lake	SS-MDR-ND-T3-S \$74.39 10.00% \$67.45
212	SentinelOne	Singularity MDR (Per Endpoint), 24x7x365 MDR and Threat Hunting for Endpoints, Cloud Workloads, Identity, and Singularity Data Lake	SS-MDR-ND-T4-S \$67.13 10.00% \$60.87
212	SentinelOne	Singularity MDR (Per Endpoint), 24x7x365 MDR and Threat Hunting for Endpoints, Cloud Workloads, Identity, and Singularity Data Lake	SS-MDR-ND-T5-S \$58.06 10.00% \$52.65
212	SentinelOne	Singularity MDR (Per Endpoint), 24x7x365 MDR and Threat Hunting for Endpoints, Cloud Workloads, Identity, and Singularity Data Lake	SS-MDR-ND-T6-S \$49.90 10.00% \$45.25
212	SentinelOne	Singularity MDR (Per Endpoint), 24x7x365 MDR and Threat Hunting for Endpoints, Cloud Workloads, Identity, and Singularity Data Lake	SS-MDR-ND-T7-S \$41.73 10.00% \$37.84
212	SentinelOne	Singularity MDR (Per Endpoint), 24x7x365 MDR and Threat Hunting for Endpoints, Cloud Workloads, Identity, and Singularity Data Lake	SS-MDR-ND-T8-S \$33.57 10.00% \$30.44
212	SentinelOne	Singularity MDR (Per Endpoint), 24x7x365 MDR and Threat Hunting for Endpoints, Cloud Workloads, Identity, and Singularity Data Lake	SS-MDR-ND-T9-S \$27.22 10.00% \$24.68
212	SentinelOne	Singularity MDR Upgrade	SS-MDRU-FF-T1-S \$35,838.98 10.00% \$32,497.00
212	SentinelOne	Singularity MDR Upgrade (Per Endpoint)	SS-MDRU-ND-T3-S \$74.39 10.00% \$67.45
212	SentinelOne	Singularity MDR Upgrade (Per Endpoint)	SS-MDRU-ND-T4-S \$67.13 10.00% \$60.87
212	SentinelOne	Singularity MDR Upgrade (Per Endpoint)	SS-MDRU-ND-T5-S \$58.06 10.00% \$52.65
212	SentinelOne	Singularity MDR Upgrade (Per Endpoint)	SS-MDRU-ND-T6-S \$49.90 10.00% \$45.25
212	SentinelOne	Singularity MDR Upgrade (Per Endpoint)	SS-MDRU-ND-T7-S \$41.73 10.00% \$37.84
212	SentinelOne	Singularity MDR Upgrade (Per Endpoint)	SS-MDRU-ND-T8-S \$33.57 10.00% \$30.44
212	SentinelOne	Singularity MDR Upgrade (Per Endpoint)	SS-MDRU-ND-T9-S \$27.22 10.00% \$24.68
212	SentinelOne	Singularity MDR + DFIR, 24x7x365 MDR, Threat Hunting and DFIR for Endpoints, Cloud Workloads, Identity, and Singularity Data Lake	SS-MDRD-FF-T1-S \$57,666.95 10.00% \$52,289.51
212	SentinelOne	Singularity MDR + DFIR (Per Endpoint), 24x7x365 MDR, Threat Hunting and DFIR for Endpoints, Cloud Workloads, Identity, and Singularity Data Lake	SS-MDRD-ND-T3-S \$132.60 10.00% \$120.24
212	SentinelOne	Singularity MDR + DFIR (Per Endpoint), 24x7x365 MDR, Threat Hunting and DFIR for Endpoints, Cloud Workloads, Identity, and Singularity Data Lake	SS-MDRD-ND-T4-S \$115.65 10.00% \$104.87
212	SentinelOne	Singularity MDR + DFIR (Per Endpoint), 24x7x365 MDR, Threat Hunting and DFIR for Endpoints, Cloud Workloads, Identity, and Singularity Data Lake	SS-MDRD-ND-T5-S \$91.33 10.00% \$82.81
212	SentinelOne	Singularity MDR + DFIR (Per Endpoint), 24x7x365 MDR, Threat Hunting and DFIR for Endpoints, Cloud Workloads, Identity, and Singularity Data Lake	SS-MDRD-ND-T6-S \$74.15 10.00% \$67.24
212	SentinelOne	Singularity MDR + DFIR (Per Endpoint), 24x7x365 MDR, Threat Hunting and DFIR for Endpoints, Cloud Workloads, Identity, and Singularity Data Lake	SS-MDRD-ND-T7-S \$56.28 10.00% \$51.03
212	SentinelOne	Singularity MDR + DFIR (Per Endpoint), 24x7x365 MDR, Threat Hunting and DFIR for Endpoints, Cloud Workloads, Identity, and Singularity Data Lake	SS-MDRD-ND-T8-S \$43.26 10.00% \$39.23
212	SentinelOne	Singularity MDR + DFIR (Per Endpoint), 24x7x365 MDR, Threat Hunting and DFIR for Endpoints, Cloud Workloads, Identity, and Singularity Data Lake	SS-MDRD-ND-T9-S \$38.86 10.00% \$35.24
212	SentinelOne	Singularity MDR + DFIR Upgrade	SS-MDRDU-FF-T1-S \$57,666.95 10.00% \$52,289.51
212	SentinelOne	Singularity MDR + DFIR Upgrade (Per Endpoint)	SS-MDRDU-ND-T3-S \$132.60 10.00% \$120.24
212	SentinelOne	Singularity MDR + DFIR Upgrade (Per Endpoint)	SS-MDRDU-ND-T4-S \$115.65 10.00% \$104.87
212	SentinelOne	Singularity MDR + DFIR Upgrade (Per Endpoint)	SS-MDRDU-ND-T5-S \$91.33 10.00% \$82.81
212	SentinelOne	Singularity MDR + DFIR Upgrade (Per Endpoint)	SS-MDRDU-ND-T6-S \$74.15 10.00% \$67.24
212	SentinelOne	Singularity MDR + DFIR Upgrade (Per Endpoint)	SS-MDRDU-ND-T7-S \$56.28 10.00% \$51.03
212	SentinelOne	Singularity MDR + DFIR Upgrade (Per Endpoint)	SS-MDRDU-ND-T8-S \$43.26 10.00% \$39.23
212	SentinelOne	Singularity MDR + DFIR Upgrade (Per Endpoint)	SS-MDRDU-ND-T9-S \$38.86 10.00% \$35.24
212	SentinelOne	Endpoint Data Gateway (per Endpoint). Helps move agent data to customers inside data lake using EDR capability	OPES-EDG-ND-T2-S \$156.62 10.00% \$142.02







